The Battery Report 2021

January 08, 2022

Revision: 2022030401

This report is brought to you by





Volta Foundation

Intercalation intercalation.co

"The battery is the technology of our time." - The Economist

In this annual report, we summarize what we consider to be the most significant developments in the battery industry in 2021. This report seeks to provide a comprehensive and accessible overview of the current state of battery research, industry, talent, and policy. We hope to catalyze in-depth conversations on the state of batteries and trajectory for the future.

We consider the following key dimensions in our report:

Section 1: Industry	Commercial milestones in battery development and manufacturing
Section 2: Research	Academic breakthroughs in fundamental battery science
Section 3: Talent	Supply, demand, and insights on talent working in the field
Section 4: Policy	Government targets, incentives, regulations, and their implications
Section 5: Predictions	Trends we believe are likely to happen in the next 12 months

Produced by Intercalation and Volta Foundation

Disclaimer: The views expressed herein are solely those of the authors, and have not been reviewed or approved by any other organization, agency, employer or company. The primary purpose of this work is to educate and inform. Data and information is from publicly available sources and often self-reported by the companies. The authors declare no conflicts of interest in producing this report.

Section 1 Industry



Industry | Overview

Industry players are moving rapidly to pursue higher energy densities and lower costs in order to move carbon emissions to net zero. Technical directions include the development of silicon anodes and solid state battery technologies, increased adoption of LFP chemistries, the emergence of sodium ion, and the continued expansion of stationary storage.

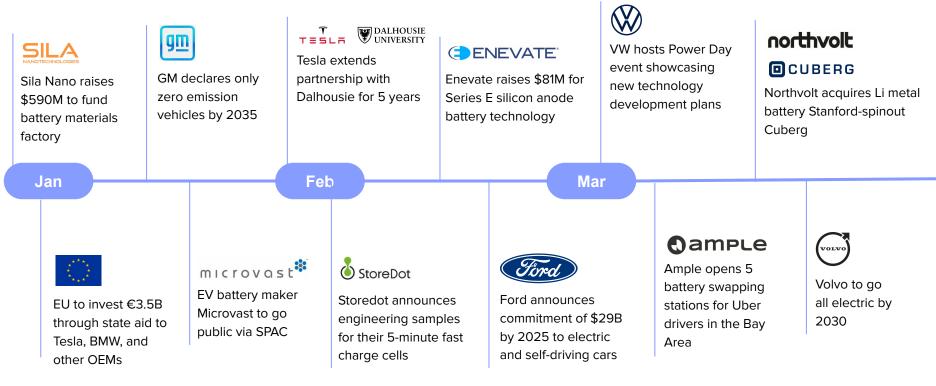
Significant trends include battery and auto manufacturers forming new joint ventures, large quantities of climate venture capital, SPAC exits for early-stage battery startups, and OEMs investing in the future of electric vehicles.



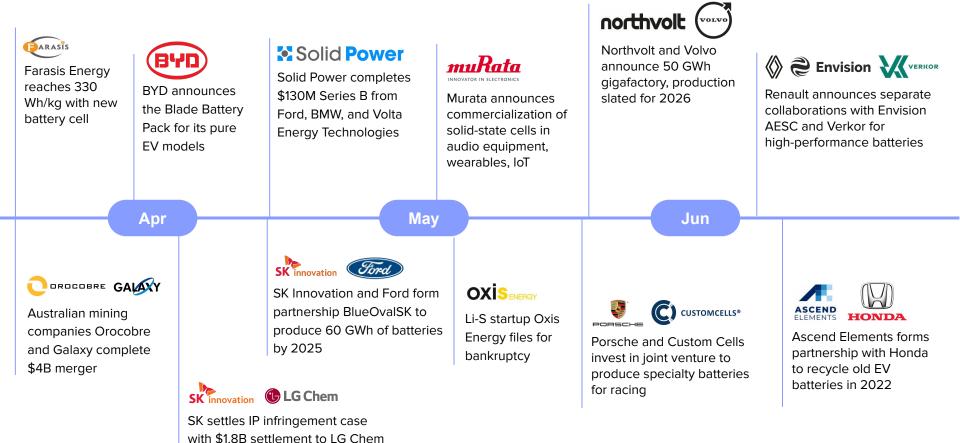
5

Notable Events | Q1 2021

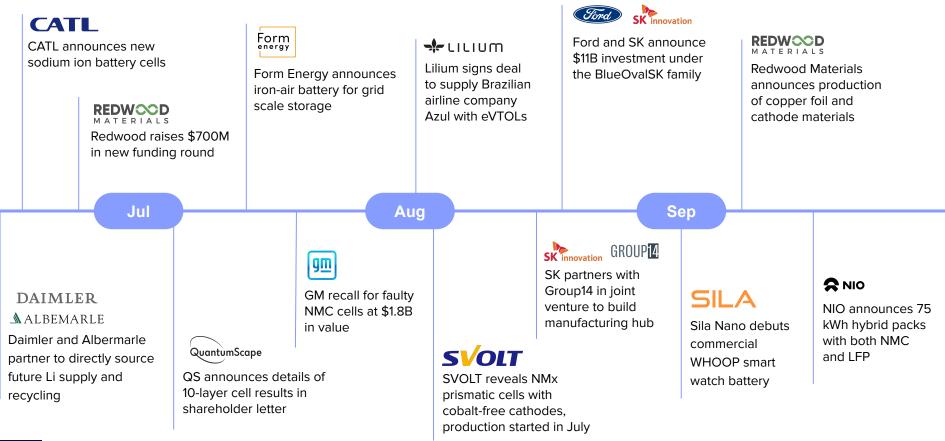
Selected news pieces each quarter



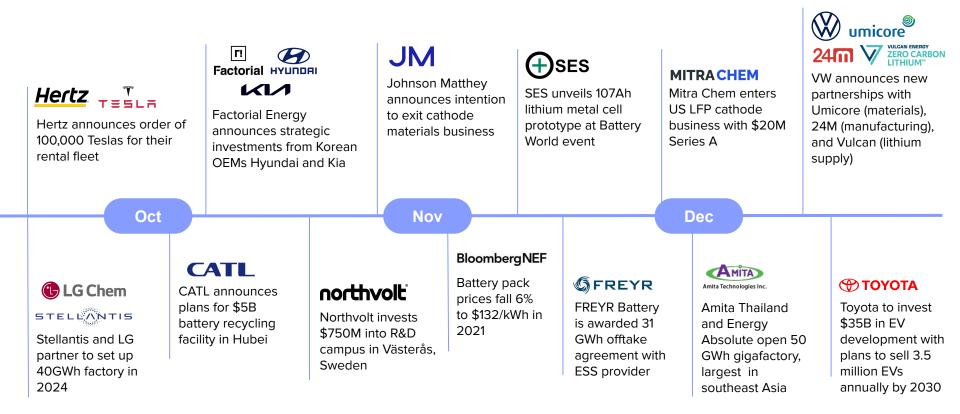
Notable Events | Q2 2021



Notable Events | Q3 2021

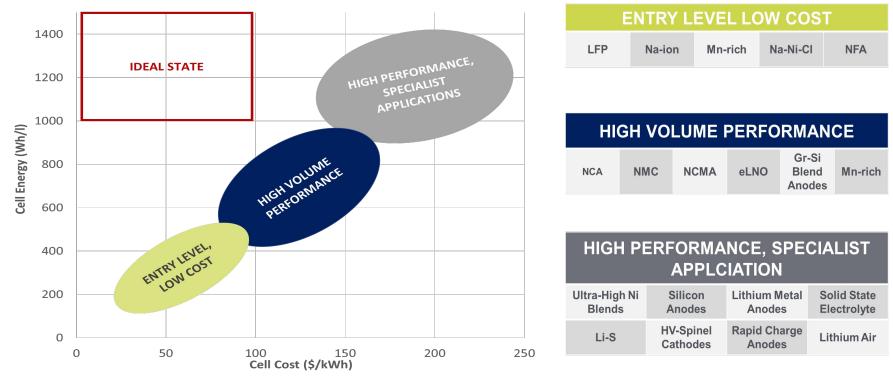


Notable Events | Q4 2021



Key Trends | Automotive OEM Solutions

The automotive industry is converging around 3 types of battery solutions, but OEMs differ on specific solutions.

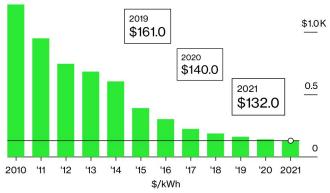




Key Trends | Costs

Battery price decline slows down due to rising commodity prices. China has lowest pack price globally.

Battery Pack Prices



Pack prices fell by only 6% from 2020-2021 compared to 13% from 2019-2020.

Prices were low for the first 6 months of 2021, then started to **increase** in the second half due to supply chain pressures.

<u>Price Increases</u>: Since September, Chinese producers have raised LFP

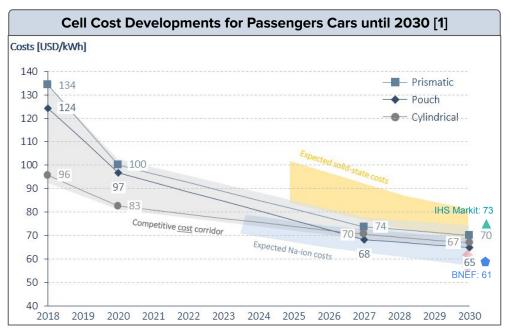
- prices by 10-20%. Average pack prices could rise to **\$135/kWh in 2022**. Regional Differences:
 - China has the cheapest battery pack prices (\$111/kWh)
 - U.S. pack price (\$155/kWh, 40% higher than China)
 - E.U pack price (\$177/kWh, 60% higher than China)

Source: BloombergNEF

Factors Decreasing Price	Factors Increasing Price
 Adoption of low-cost cathode chemistry LFP (On average, LFP cells are ~30% cheaper than NMC cells in 2021) Decreased use of Co in Ni-based cathodes 	 Rising commodity prices (Li, Co, Ni) Increased costs for key materials (e.g. electrolytes)

Key Trends | Costs

Decreasing cell costs of current Li-ion batteries are making it challenging for next-gen technologies to become competitive.



1. High-volume production of >8 GWh/a with dedicated facility Note: Cost values tabulated by P3 Consulting, unless otherwise specified. **Li-ion technology.** Future cell costs of leading prismatic and pouch cell manufacturers (CATL, SDI, LG, SK) will be in a range of **\$61-73/kWh** in 2030. The 4680 Tesla cell design is predicted to decrease the costs even further and would set a clear benchmark.

Solid-state technology. Materials are costly and use less established processing methods. Manufacturing costs are strongly dependent on the production of solid electrolyte. Any cost advantages arise from omission of production steps (e.g., formation/aging).

Sodium-ion technology. Significant materials cost reduction identified for Na-ion technology. Lower energy density, however, may limit the overall cost reduction to only 10-30% per kWh.

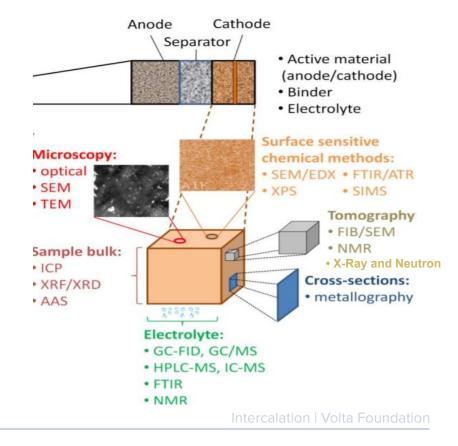
12

Key Trends | Characterization

2021 has seen a rise in the prominence of characterization for battery materials and cells.

Companies are driven to fully understand product material characteristics and performance to remain competitive. With a plethora of new technologies, there has been a push for more extensive analytical methods to solve challenges such as understanding the SEI, improving electrolyte additive performance, and testing solid state materials and cells.

Safety issues and recalls necessitate additional factory level QC characterization and analytics to reduce defective cell rates using tools such as x-ray, ultrasound, CT scanning, and predictive testing. Many companies seek to reduce failure rates to the parts-per-billion scale by investing in tools and processes; those that do not risk losing time, money, customers, and reputation.



Key Trends | Levelized Cost of Storage

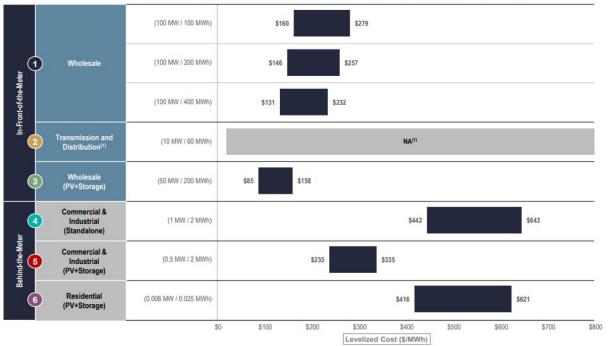
The cost of energy storage continues to decrease from year to year - a race to the bottom.

Levelized cost of storage (LCOS) - the ultimate cost metric for batteries - varies depending on storage application and use case:

- <u>Larger</u> applications (wholesale, grid-connected, scaled to large energy capacities) will continue to provide the **lowest LCOS**.
- <u>Smaller</u> applications (standalone or residential with lower storage capacities) have the **highest LCOS**.

LCOS also varies depending on energy storage technology, but for simplification, this study only looks at LFP, NMC, and Flow technologies. Unsubsidized Levelized Cost of Storage Comparison-Energy (\$/MWh)

Lazard's LCOS analysis evaluates storage systems on a levelized basis to derive cost metrics based on annual energy output



Intercalation | Volta Foundation

14

Key Trends | Lithium Iron Phosphate (LFP) Timeline

With LFP patents set to expire in 2022, manufacturers have shifted their focus in the past few years.

1996 2016		016	20	May	May 2020 20			21 Nov			
	Lithium iron phosphate (LiFePO4 or LFP) is identified as a cathode chemistry by A.K. Padhi et al. (Prof. John Goodenough's group at the University of Texas at Austin).		subsidies shif towards high density. BYD face increase	China's New Energy subsidies shift focus towards higher energy density. BYD and Gotion face increased competitions from NMC focused players.		BYD introduces its LFP blade battery. CATL and BYD increase LFP's pack level energy density to that of NMC 523. With LFP's additional advantages in cost and safety, there is increased market interest in LFP.		In China, production of LFP surpassed NMC for the first time in 3 years.		In China, no new construction of the production lines allowed for EV batteries with cell level energy density less than 180 Wh/kg, a challenge for LFP technologies. (proposal by the China government)	
	A123 (LFP for power tools an EVs) files for IPO. A123 batteries are adopted by Fisker. In 2012, A123 files for bankruptcy and its automotiv business are acquired by Wanxiang, a Chinese compa With A123's insolvency, LFP i presumed dead in the US.		23 d by files for utomotive ed by e company. cy, LFP is	China starts to subsidies for B and PHEV. CATL introduce cell-to-pack tee improve volum utilization and pack design.	EV, HEV, es its chnology to ie	At its Power Day Volkswagen ann LFP for entry-lev BEVs.	nounces	Tesla announces sy to LFP batteries for standard range veh globally. Daimler to use LFP batteries from 2024 entry level vehicles such as EQA and E0 BEVs.	all licles 4 for	Forecast of LFP global production capacity 770 GWh (2025)	
1	Ind	2-18 ustry	20	919	Mar	2021	Oct	2021 Interc	alation	Volta Foundation	

Source: Wikipedia, CNBC, electric.com, S&P global, Deloitte, GG-LB

Key Trends | Lithium Iron Phosphate (LFP)

LFP cathodes are making a comeback. How do they compare to high nickel NMC (nickel > 60%)?

LFP Strength

- Cost
- Safety
- Lifetime
- Abundance of iron

NMC Strength

- Energy density
- Low temperature performance
- Power



- Energy density
- Low temperature
 performance
- Power

NMC Weakness

- Cost
- Safety
- Ni/Co supply chain
- Lifetime

LFP Opportunity

- Low/mid-range/entry EVs
- e-Bus, e-Bicycle
- Stationary storage
- Cost sensitive applications

NMC Opportunity

- Long range/high-end EVs
- Stationary storage
- e-Bus, e-Bicycle, e-Motor
- Power tools / performance sensitive applications

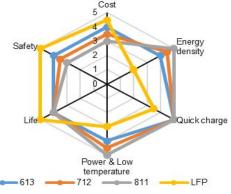
LFP Threat

- NMC/high-voltage LNMO
- Na-ion Battery
- Regulations on energy density
- Increasing material cost

NMC Threat

- LFP/high-voltage spinel LNMO
- Regulations on thermal propagation
- Increasing raw material cost

Given the same cell dimensions, cell performance metrics using LFP and high nickel NMC as cathodes



Key Trends | Safety

EV battery safety is a challenge for OEMs. In the race to product launch and production, taking shortcuts on cost, speed, scale, or time can lead to expensive recalls.

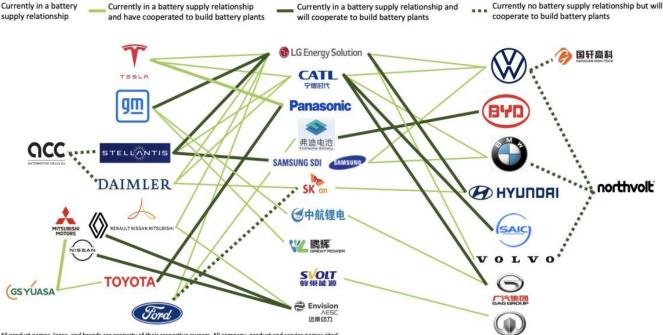
At **10 ppm**, **1 out of every 250** electric vehicles are at risk from cell failure, assuming ~400 cells per vehicle (Qnovo). With a projected **120-200 million** EVs by 2030, a 10 ppm defect rate could mean potential failures in up to ~**90,000 EVs in 2030**. The largest and most public battery safety incidents in 2021 involved General Motors recalling ~142,000 Chevrolet Bolt EVs, totaling \$1.8B in damages.

A few potential solutions (non-exhaustive) are listed below:

Cell/Chemistry Level	Manufacturing	BMS Solutions
Pivoting to safer and lower energy density chemistries, e.g., LFP. Implementing safer materials at increased cost. Solid-state electrolytes improve safety by removing flammable liquid electrolyte. Liquid electrolytes can also be made safer with additives, ionic liquids, etc. High temperature and durable separator and current collectors can help prevent, slow, or lower the intensity of thermal runaway	Implementing additional quality control testing in factories on materials and production steps from slurry mixing and electrodes coating to cell assembly and final pack production. Factories can also implement improved cell design, form factor, and packaging.	Implementing advanced BMS monitoring and software solutions to accurately predict end-of-life, identify faulty cells, provide prognostics, improve battery longevity, support fast charging, etc.

Industry Movement | Joint Ventures and Partnerships

Strategic partnerships between main EV OEMs and battery suppliers



Note: All product names, logos, and brands are property of their respective owners. All company, product and service names cited herein are for identification purposes only. Use of these names, logos, and brands does not imply endorsement.

There are **3** partnership trends:

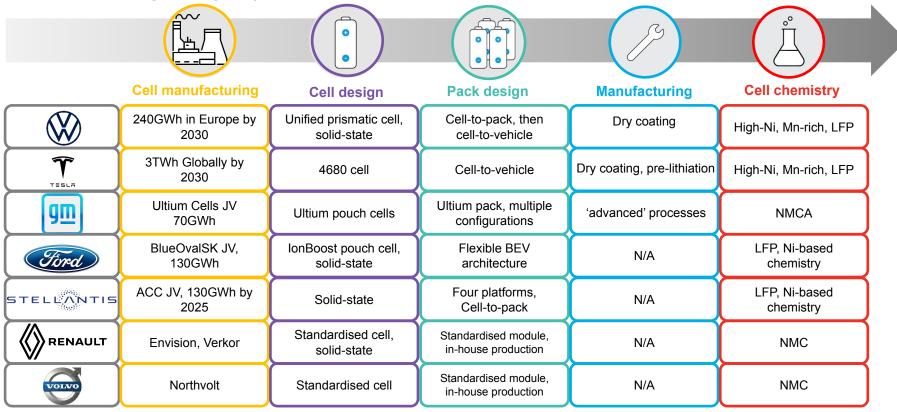
American OEMs are building relationships with Japanese and South Korean battery manufacturers (GM, Tesla, etc).

European OEMs plan to cultivate local battery supply chains (BMW, Volvo, VW, Stellantis, etc).

Chinese, Japanese and South Korean OEMs are working closely with local battery manufacturers (Toyota, BYD, Hyundai).

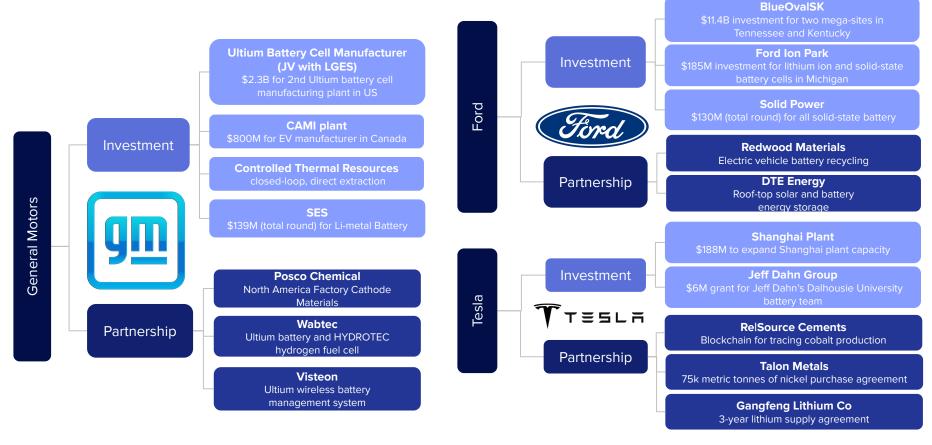
Industry Movement | OEM Roadmaps

OEMs are investing strategically in various solutions to ensure competitiveness

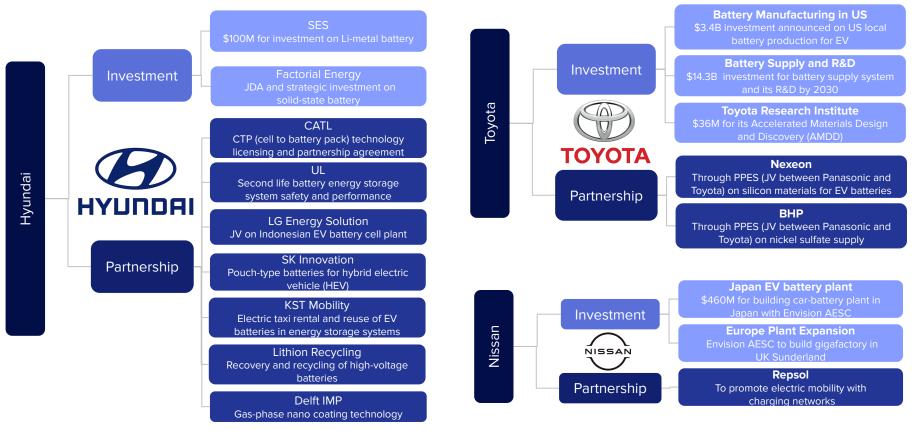


Indust

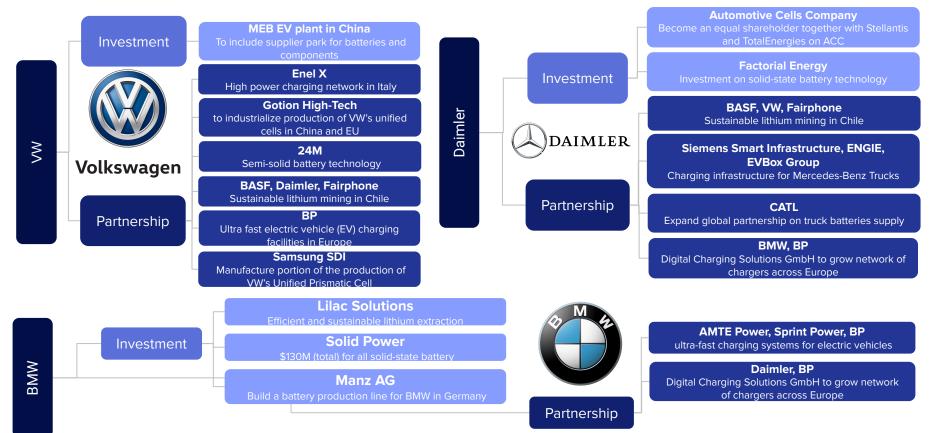
Industry Movement | US OEMs



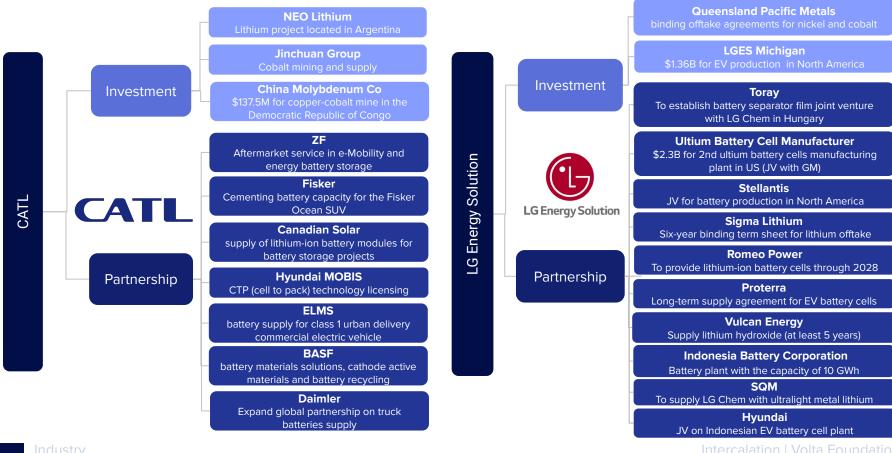
Industry Movement | Asia OEMs



Industry Movement | EU OEMs



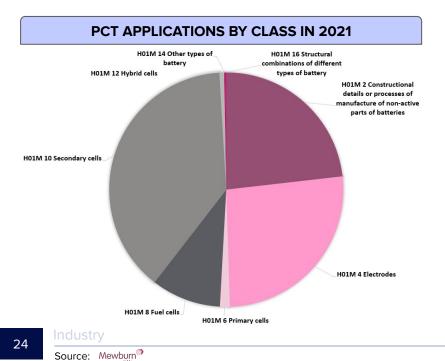
Industry Movement | Cell Manufacturers



Industry Movement | Patent (PCT) Applications

Several companies dominate patent applications

5290 PCT applications (international applications) published between 1 Jan - 21 Oct 2021 in the **IPC code H01M** ("*PROCESSES OR MEANS, e.g. BATTERIES, FOR THE DIRECT CONVERSION OF CHEMICAL ENERGY INTO ELECTRICAL ENERGY*").



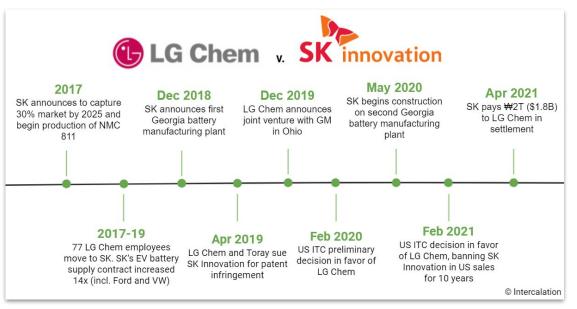
Fllis

TOP 5 APPLICANTS BY PCT CLASS										
H01M 2 Non-active parts of batteries 312 applications	LG CATL SANYO Panasonic maRata INNOVATOR IN LECTRONICS									
H01M 4 Electrodes 689 applications	LG CATL SANYO Panasonic muRata INNOVATOR IN ELECTRONICS									
H01M 6 Primary cells 46 applications	Panasonic INVADU IN LIFERANCE DAIKIN CONTRACTOR DE LA 1989 CONTRACTOR DE LA 1999 CONTRACTOR DE LA 1999 CONTRAC									
H01M 8 Fuel cells 223 applications	 ● BOSCH ● 進先初介 Panasonic ☆ KOLON INDUSTRIES AVL ※ 									
H01M 10 Secondary cells 1050 applications	LG Panasonic CATL SANYO									
H01M 12 Hybrid cells 27 applications	Image: Sharp of the state o									

 * not listing H01M14 and H01M16 categories since they both had <20 applications

Industry Movement | Intellectual Property Lawsuits

Case of the year: SK INNOVATION v. LG CHEM



In 2019, a dispute arose after 77 employees moved from LG to SK and allegedly misappropriated trade secrets, which coincided with a 14-fold increase in SK's battery supply contracts.

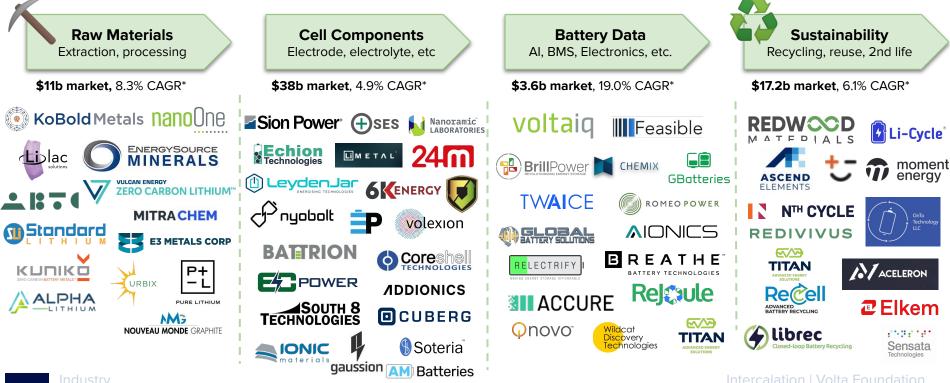
The dispute, which had initially resulted in the US International Trade Commission imposing a 10-year ban on SK battery imports, was resolved after SK agreed to pay LG Chem a **\$1.8B settlement in 2021** plus ongoing royalties, together with a 10-year mutual covenant not to sue.

Growth in the battery industry will continue to lead to more investment and more competition, along with more complex IP litigation, especially between the bigger players. Competition tends to drive further innovation and drive the evolution of effective market regulations and standards.



Innovators | Battery Value Chain

We share a few innovators to keep tabs on, categorized into broad stages from raw materials to pack design and back. Note: this is *not* a comprehensive list, and just a snippet of the industry (*market size and CAGR data from 2020).



Innovators | Silicon Anode

Company	Technology	Tot. Funding, Stage	Partnerships / Investments
	Si nanocomposite	\$930M, Series F	
EUQVIX	3D Si architecture	\$254M, SPAC	(intel) Qualcomm
	Si porous film	\$192M, Series E	
🕹 StoreDot	Si nanoparticles	\$172M, Private	DAIMLER SAMSUNG & TOK
nexeon	Si porous columns	£130M, Private	WACKER SK chemicals
OneD BATTERY BATTERY	Si nanowires on graphite	\$125M, Private	Financial VCs
amprius	Si nanowires	\$191M, Series C	
🕸 ADVANO	Si nanoparticles	\$38.8M, Series A	MITSUI KINZOKU
GROUP 14	Si/C nanocomposite	\$41.5M, Series B	StoreDot
	Si nanopillars	€33.2M, Series A	Financial VCs
Industry		1	Intercalation Volta Foundation

27

Innovators | Solid State Electrolyte

Company	Technology	Tot. Funding, Stage	Partnerships / Investments
QuantumScape	Anode-free, ceramic SE	\$1.2B, SPAC	
Solid Power	Si/Li anode, sulfide glass-ceramic SE	\$186M, SPAC	
ProLogium	Li/graphite/Si, oxide ceramic SE	\$426M, Series E	EVAAR J RIO ENOVATE
<u>ílíka</u>	Si anode, oxidic ceramic SE	\$44M, Public	Financial VCs
Sion Power	Li, hybrid ceramic-polymer SE	\$50M, Private	
Source Materials	Li/graphite anode, hybrid ceramic-polymer SE	\$65M, Series C	
(+) SES	Li, semi-solid SE	\$325M, SPAC	SK innovation
[1] Factorial	Semi-solid SE	\$40M, Private	Mercedes-Benz STELEONTIS
TACLOFIAT	Li, PEO-based SE	\$78M, Private	
StoreDot	Li/Si anode, undisclosed electrolyte	\$140M, Series C	

ndustry

28

Innovators | Stationary Storage

Company	Technology	Tot. Funding, Stage	Major Investors*
ZincFive	Rechargeable Ni-Zn battery for emergency backup power	\$36M, Series C	Helios Capital Ventures, Qiming Venture Partners
	Metal-hydrogen batteries over wide temperature range for 2-12 hrs of storage	\$112M, Series A	Schlumberger, Peter Lee
Form	Long-duration (100-150 hrs) rechargeable iron-air batteries	\$368M, Series D	ArcelorMittal, Energy Impact Partners, Breakthrough Energy Ventures
₹ FREEWiRE	Li-ion fast DC charging for grid infrastructure and EV chargers	\$105M, Series C	Riverstone Holdings, BP Ventures
⊡Ambri	Molten-salt batteries for wind and solar power systems		Reliance Industries, Khosla Ventures
MALTA	Heat exchanger-based with superheated molten salt		Chevron Technology Ventures, Proman, Breakthrough Energy Ventures
RELECTRIFY I	RELECTRIFY Cell-level battery management system and inverter		Energy Innovation Capital, Clean Energy Finance Corporation
≈ ESS [™]	Medium duration (4-12 hrs) iron flow battery	\$308M, SPAC	Bill Gates, SoftBank

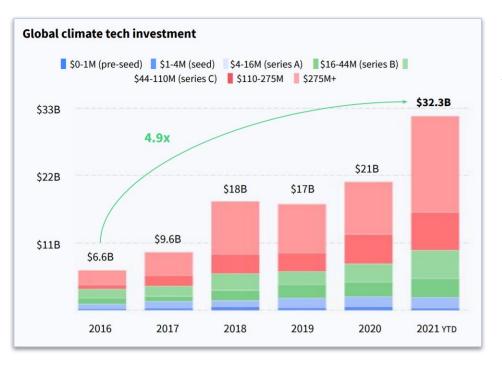
* Non exhaustive list of companies

Intercalation | Volta Foundation

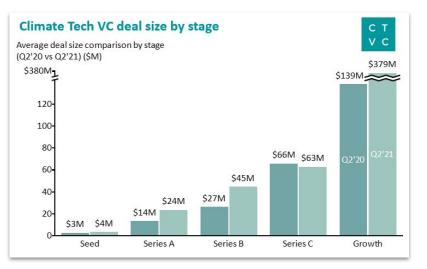
** Most stationary storage companies are venture-backed as opposed to strategic partnerships, partly due to the higher capex required, longer development time & longer time period for return

Investment | Climate Tech Venture Capital

In the first 3 quarters of 2021, climate tech startups raised **~\$32B**, approximately 5x more than funding in 2016.



Deal sizes have ballooned. The average Series A and B rounds have doubled in size, and the average Growth (post Series C) deals have increased from \$139M to \$379M. Large amounts of capital are flowing owing to optimism in the industry and a strong push for electrification. Ever present with this excitement is the risk that companies will not be able to live up to investor expectations.

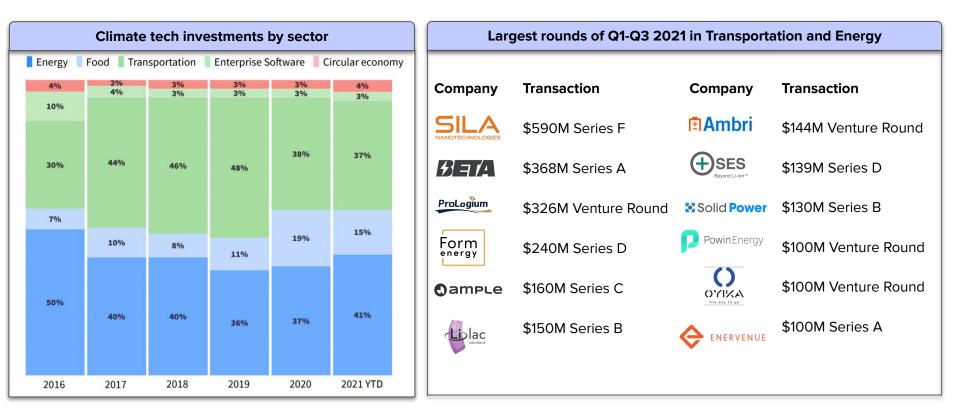


Intercalation | Volta Foundation

Source: Dealroom, Climate Tech VC

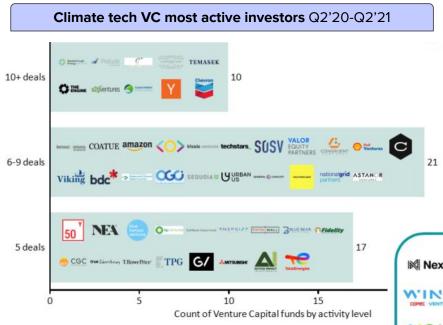
Investment | Climate Tech Venture Capital

Deals in Transportation and Energy make up just under 80% of total deals in climate tech funding.



Industry

Investment | Climate Tech Venture Capital



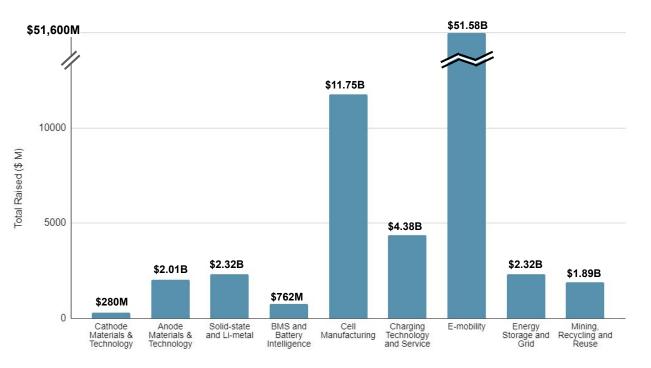
Around **1,000** unique investment firms have participated in at least 1 climate tech deal from Q2'20 to Q2'21. Breakthrough Energy Ventures (backed by Bill Gates) took part in 30 deals.

Corporate VCs announced mandates to invest in new climate technologies. New CVC funds in 2021 include <u>VW</u> (\$355M), <u>TDK</u> (\$150M), <u>Credit Suisse</u> (\$318M), among others. According to CTVC deal tracking, CVCs have participated in 45% of all climate tech deals in the last 15 months.



Investment | Capital Raised by Investment Sector

Battery related investments by sector



E-mobility attracted the most capital in 2021, there are 10 EV startups that raised >\$1B USD (5 in US; 1 in EU; 4 in China), with Rivian as top 1 among all, which raised \$23B in total and listed in Nasdaq.

Cell Manufacturing and Charging

Infrastructure are the second and third most popular verticals on capital investing. While EU and Asia countries focused on building more cell manufacturers, US spent more money on building charging infrastructure.

US is leading the investment to startups working on **Anode Materials**, **Solid-state** technologies, **Energy Storage**, **Mining and Recycling**.

Investment | Capital Raised in Material Innovation

Cathode Material &	Technology									То	tal Raised: \$280.59M 🚥
онная инкладациеть с толого	CLYTEN	GREATPOWER	🂋 Li-S Ener	gy MITRA CH	EM Conamix	volexion					
Capital Rais	Capital Raised To Date: Cathode Material & Technology: \$280.59M										
Anode Materials & T	echnology				Total Raised: \$2.01B 🚥	Solid-state and Li-m	etal			1	Total Raised: \$2.32B 🚥
SILA NANOTECHNOLOGIES			amprus.		Nanoscale Components	ProLogium	() SES	X Solid Power	Sion Power	CYMBET	日 四次 日 二 次 新能源
\$933.51M	\$414.28M	\$192.36M	\$191.90M	\$140.99M	\$35.07M	\$823.00M	\$520.50M	\$358.13M	\$290.35M	\$104.50M	\$78.13M
\$23.77M	SID		() LeydenJar \$29.06M	E-magy \$6.05M		[1] Factorial	BRIGHTVOLT	SEPION	* Prieto Battery	LionVolt	🍤 Solivis
20	28		388	23		\$53.71M	\$42.50M	\$18.75M	\$18.45M	\$6.10M	\$3.96M
SICONA Battery Technologies	\$1.55M	GRAPHITE		aised To Date aterial & Tec		INTECELLS	SOELECT INC		Raised To Da tate and Li-m		
						\$3.00M	\$2.30M				

34 Indust

*Companies listed according to Pitchbook with disclosed fundraising deal in year 2021

Investment | Capital Raised in BMS and Cell Manufacturing

\$1.57M



*Companies listed according to Pitchbook with disclosed fundraising deal in year 2021

Capital Raised To Date: Cell Manufacturing: \$11.75B

\$3.85M

\$2.77M

\$2.02M



\$5.00M

\$3.70M

Investment | Capital Raised in Energy Storage

Energy Storage and G	gy Storage and Grid Total Raised: \$2.328 ***											
United States					Total Raised: \$1.91B	• Europe						Total Raised: \$124.81M
s570.28M	Form energy	NE Nanotech Energy \$256.61M	esVOLTA \$140.00M	S113.52M	S137.00M	TESV THE DEBRYST \$46.26M	INTERPORT	NCCOM \$13.04M	CLINa Energy	S9.46M	CONNECTED ENERGY	ecostor s8.22M
Natron Energy	CATALYZING A CLEANER FUTURE		Cadenza	ENERGY	E L E C T R I O \$ P D W E R	PP	iclo°	otonohm	Cumulus Energy Storage	AquaBattery	GREEN-Y	Caldera Bie Hat Eaflery Coreary
\$92.38M	\$61.44M	\$42.10M	\$32.73M	\$24.17M	\$23.24M	\$7.53M		\$5.49M	\$4.51M	\$4.00M	\$3.07M	\$2.69M
ENCELL technology \$24.61M	B WeaveGrid	POWER \$7.57M	Esir Technologies, Inc. \$5.03M	ZĒLOS		Ene	rgy St	ised To Date orage and G 3; EU: \$124	rid			
 Asia 					Total Raised: \$199.02M	Other						Total Raised: \$77.71M
≡⊂о≓∟ош \$108.74M	СО 100 В 15.55М	569.61M	FLOW # TECH	WAAREE IESS YOUN POWEN INSUBANCE \$2.00M		\$65.18M	flow	6.27 M	53.50M	\$1.39M	i-G3N \$1.37M	
Capital Rais	Capital Raised To Date: Energy Storage and Grid Asia: \$199.02M						Capital Raised To Date: Energy Storage and Grid Other: \$77.71M					
							panies I	isted according	to Pitchbook wi	th disclosed fund	Iraising deal in y	ear 2021

36

Investment | Capital Raised in Charging Technology

Charging Technology	and Service					14				. li	otal Raised: \$4.38B 🚥
United States					Total Raised: \$2.79B	Europe					Total Raised: \$675.65M
-chargepoin+	volta	EVgo FAST CHARGING	ample) (WiTricity	₽ F R E E W I R E	allego	wallbox 🗊	тне повіціту ноизе 💥	מדוע	easy charger	ENSYG
\$955.62M	\$631.19M	\$400.00M	\$275.73M	\$139.77M	\$90.45M	\$177.42M	\$174.67M	\$66.23M	\$47.54M	\$30.35M	\$29.61M
Momentum'	SPAN	FERMATA	evconnect	I ⊍Techa	SparkCharge,	11 Wirelane	± electra		SSL/G monthly	CONNECTED KERB	energy
\$70.08M	\$45.61M	\$28.63M	\$25.64M	\$24.47M	\$16.21M	\$27.90M	\$18.10M	\$16.99M	\$12.47M	\$10.61M	\$10.11M
electrada		🚸 xeal	emporía	BATTERY STREAK*	📶 ampUp	ROCSYS EV Charging Automation		JEDLIX	MONTA	TROJAN ENERGY LTD	
\$11.94M	\$11.79M	\$11.08M	\$9.00M	\$8.75M	\$5.30M	\$8.86M	\$8.13M	\$5.80M	\$4.74M	\$4.68M	\$4.00M
POWER.GLOBAL	S5.02M	Dynami	ChargerHequ		GO TO-U 🗕	ELONROAD	GEYSER 52.85M	Inbalance	52.25M	chargetrip	L-CHARGE
\$5.19M	\$5.02M	\$3.16M	\$2.75M	\$2.25M	\$1.60M	\$3.17M	\$2.65IVI	\$2.78M	\$2.25M	\$2.21M	\$1.50M
LIBERTY ACCESS TECHNOLOGIES A Decent of Librory Trades. No \$1.64M	\$1.25M	\$1.01M		ised To Date: Technology & B		AGEVOLT	S1.24M			ised To Date: Technology (65M	
Indus	strv		*Companie	es listed accordi	ing to Pitchbook v	vith disclosed fur	ndraising deal in	year 2021	Intercal	ation Volta	Foundation

Source: Data from Pitchbook, Market Map by Volta Foundation

Investment | Capital Raised in Charging, Mining and Recycling

Charging Technology a	and Service										Total Raised: \$4.38B 🚥
 Asia 					Total Raised: \$681.80M	• Other					Total Raised: \$240.56M
父 相相 结果电 \$285.73M	又 山奥动 \$232.07M	Gridwi2 \$67.75M	L U U P \$26.16M	514.60M	stit.58M	powermat	DAANAA \$7.00M	driivz 522.75M	\$6.05M	¢ CHARGELAB \$5.55M	greenv s4.21M
Battery Smart	Gegadyne Energy	The way to go	EVAR	S3.00M	9 90 3 90						
Xnergy \$2.00M	S1.54M	RACEnergy	LITHION) \$1.06M			Charging T	sed To Date: Technology & .80M Other:				
Mining, Recycling and	Reuse									6	Total Raised: \$1.89B 🚥
REDWOOD MATERIALS	Li-Cycle'	slutions \$173.60M	ASCEND ELEMENTS \$132.85M	CONTROLLED THERMAL RESOURCES	EN3RGYX \$34.01M	\$17.61M	N™ CYCLE \$16.60M	\$15.68M	Corrisish Lithium \$49.97M	to betteries	S2.25M



\$2.19M

38

Source: Data from Pitchbook, Market Map by Volta Foundation

Investment | Capital Raised in E-mobility

E-mobility											Tc	tal Raised: \$51.58B 🚥
 United States 					Total Raised: \$35.54B	Europe						Total Raised: \$4.13B
ØRIVIAN	र्द्धि Faraday Future	LUCID	PROTERRA	÷		Polestar	AFFIVAL	GFRE	EYR	voi.	BIMAC	
\$23.09B	\$5.35B	\$2.70B	\$1.18B	\$1.14B	\$357.79M	\$1.25B	\$936.93M	\$621.65M		\$519.01M	\$324.23M	\$127.43M
	XOS	.#			indigo	L ay	GO	UN	U	S con Mobility	VĀSSLA	scewo
\$315.00M	\$292.75M	\$180.99M	\$152.70M	\$146.00M	\$109.04M	\$125.00M	\$71.56M	\$44.96M		\$21.55M	\$14.67M	\$14.18M
WHEELS Q		V/ A			S YOLCON	HumanForest	opibus	υρνν	ay	₿ ELLWEE	MOONBIKES	velca
\$105.30M	\$100.00M	\$56.75M	\$50.23M	\$40.60M	\$32.14M	\$8.77M	\$7.50M	\$5.70M		\$5.67M	\$5.00M	\$3.12M
	e?ROPELLED"	None of the second seco	Electric Vehicles	© SWFT	Panhwar jet	powerdale		PHOEN	IIX	V/	SKAND	ENRVER
\$22.33M	\$15.00M	\$14.80M	\$13.02M	\$10.00M	\$10.00M	\$4.98M	\$3.90M	\$3.46M		\$3.00M	\$2.21M	\$2.04M
DEORUM	()) LIT MOTORS	tropos v	URB-E	(CELECTRA)	FACTION	Веее	<u>E\$RUT P</u>	TREV	OR	G GLEAM		
\$7.50M	\$7.40M	\$5.75M	\$5.00M	\$4.54M	\$4.43M	\$1.82M	\$1.36M	\$1.30M		\$1.03M		
LIGHTSHIP°	LIFC E// \$4.50M	© RECURRENT \$3.20M	s2.67M	S1.80M	51.07M	Pitchbook wi	listed according th disclosed leal in year 202		-	ital Raised To obility US: \$) Date: 35.54B EU: 1	\$4.13B
						1						

39

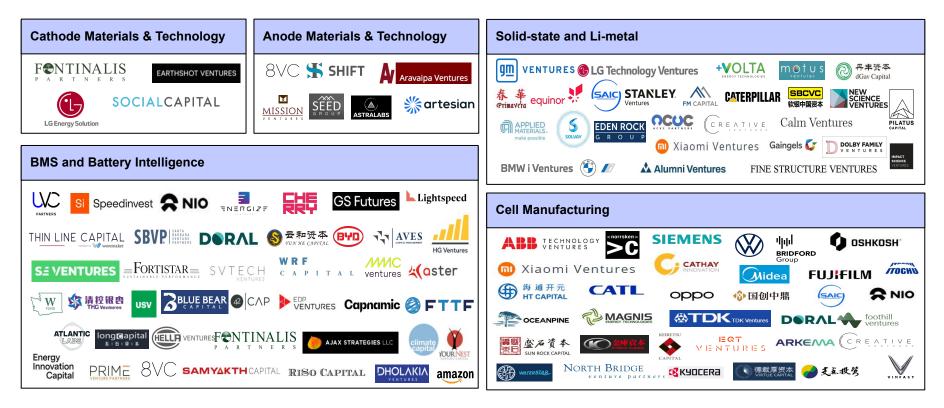
Investment | Capital Raised in E-mobility

E-mobility						ž				Tot	al Raised: \$51.58B 🚥
Asia					Total Raised: \$11.308	Other					Total Raised: \$696.67M
([]]) Weltmeister 成为代本	(第二年) (1997年) (1997744) (1997744) (1977744) (1977744) (1977744) (1977744) (1977744) (197		25		自游家 HIUT30H	RJE	(\mathbf{f})	∎ zoomo	DAMON	VOLTZ	CLytoHarse
\$4.37B	\$1.71B	\$1.66B	\$1.52B	\$673.92M	\$500.00M	\$335.00M	\$206.77M	\$72.96M	\$58.62M	\$20.23M	\$2.09M
^~~~₹ 阿维塔				BLU SMART MOBILITY		Basi ₆₀)					
\$376.99M	\$182.50M	\$100.00M	\$50.00M	\$35.04M	\$30.00M	\$1.00M					
	@simpre		/ 	综。 G-eDrive	SVITCH						
EULER \$11.85M	\$21.17M	\$18.87M	\$10.10M	\$7.11M	\$5.00M						
silafit si.65M	521.17M 53.00M	Cell Propulsion Corrected Restric Modelly \$2.50M	s1.50M	37.11M	25.00M						

Source: Data from Pitchbook, Market Map by Volta Foundation

Investment | Investor Landscape

Top active investors (VC, CVC, Corp) by vertical in 2021



Industry

41

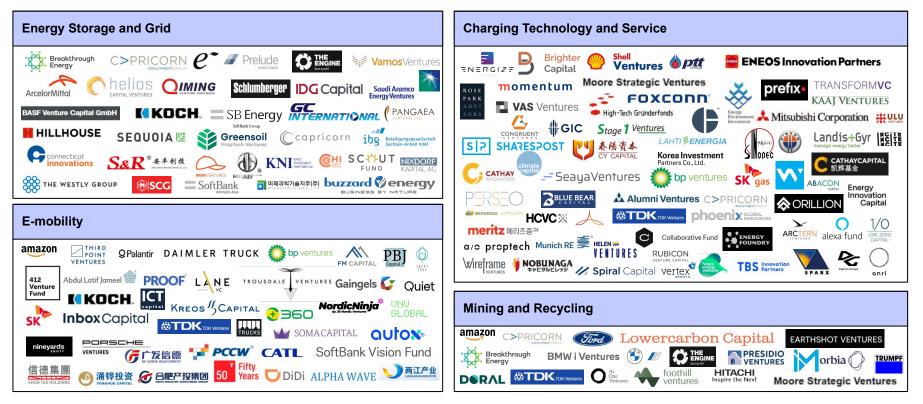
Intercalation | Volta Foundation

*Investors listed VC, CVC or Corporate investors for top deals in each sector according to Pitchbook with disclosed fundraising deal in year 2021

Investment | Investor Landscape

42

Top active investors (VC, CVC, Corp) by vertical in 2021



Intercalation | Volta Foundation

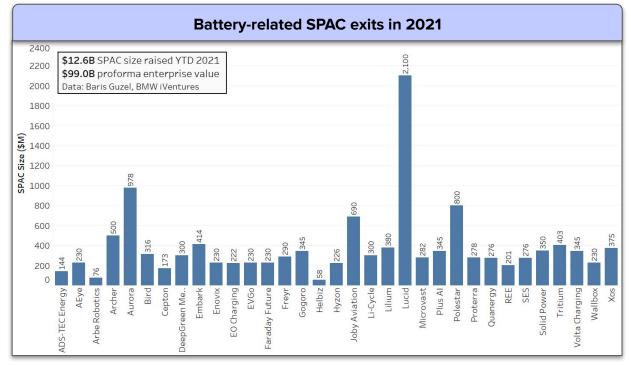
*Investors listed VC, CVC or Corporate investors for top deals in each sector according to Pitchbook with disclosed fundraising deal in year 2021

Investment | SPACs

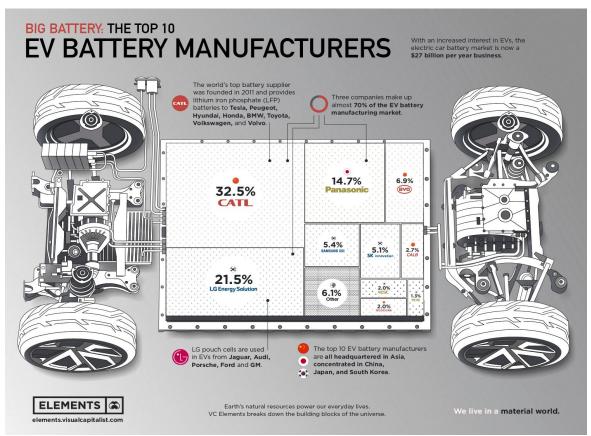
More companies went public via SPAC in 2021 compared to 2020.

Special purpose acquisition companies (SPAC) made a splash with companies opting to raise capital quicker and easier than through private capital/IPO. SPACs may be a better fit for deep/climate tech companies that need significant capital and time, and this method for going public has continued to dominate in 2021.

In 2021, we counted 32 company exits via SPACs (focusing on EV specific sectors: EV manufacturers, batteries, sensors, autonomous vehicles, eVTOLs, FCEVs, infrastructure) of **\$11.8B** total raised with a total enterprise value of **\$79B** (compared to \$5.9B raised across 23 companies with a total enterprise value of \$37.5B in 2020).



Manufacturing | Global Overview



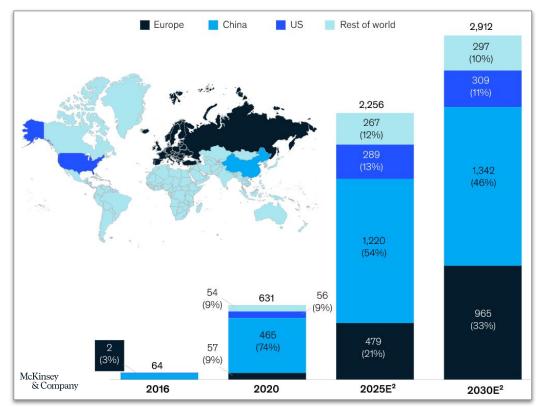
Asia has and continues to dominate battery manufacturing with the top 10 (by market share) all located in China, South Korea, and Japan, the largest 3 being CATL (32.5%), LG Energy Solutions (21.5%), and Panasonic (14.7%).

European and North American

manufacturers are looking to reduce reliance on Chinese suppliers, with a whole host of new factories and technologies.

Manufacturing | Global Overview

Global manufacturing is projected to balloon this decade



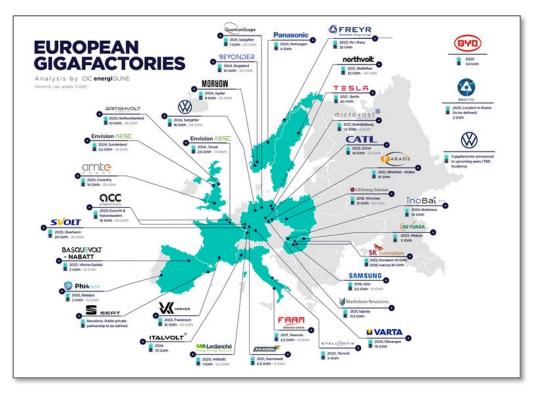
In 2020, China had a production capacity of **465 GWh** (74% world total), the USA had **56 GWh** (9% world total), Europe had **57 GWh** (4% world total).

Battery cell companies and start-ups have announced plans to build production capacity of up to **2256 GWh** by 2025. China is projected to lead the market with **1220 GWh** (54% world total), Europe with **479 GWh** (15% world total), and the USA with **289 GWh** (13% world total).

Manufacturing | Europe



Europe is taking positions in recent years to catch up with Asia in the battery industry



In Europe, 35+ projects have been announced and are expected to be in production by 2030.

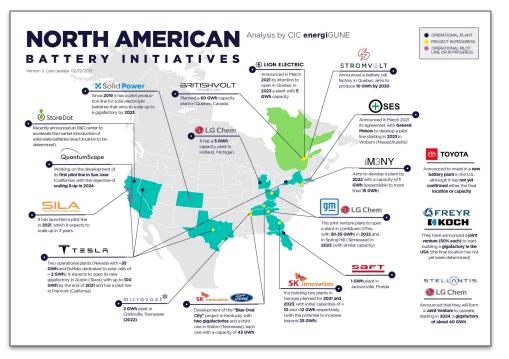
OEMs such as Volkswagen, Renault and Daimler are among the main drivers of these projects, by collaborating with and promoting companies and projects, such as Northvolt, Verkor or ACC. Volkswagen stands out from the rest at this moment, projecting at least 240 GWh of annual capacity by the end of the decade.

Public support and funding such as European Funds are helping to increase the number of projects. Some of these projects are early stage and it will be necessary to keep an eye on them over the coming years.



Manufacturing | North America

Similarly, North America (especially the US) has also started to develop its own industry



Companies have announced gigafactory projects in North America, which up until recently have been practically devoid of initiatives except for those already developed or underway by Tesla. This map is dominated by the US, which, thanks to its large OEM manufacturers, is also seeking to become a leader in the energy storage and electric vehicle industry.

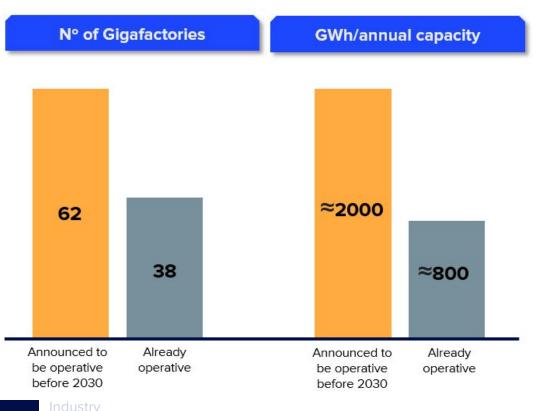
In addition to large manufacturing projects, the initiatives of smaller startups, such as SolidPower, Quantumscape, Sila and Solid Energy stand out, seeking to revolutionize the market through their technological innovations.

Canada has already begun to take the first steps to develop this industry nationally, and it is expected that Mexico will soon be seeking to do the same.

Manufacturing | Asia



Despite these efforts, Asia will likely continue to lead the industry in the coming years



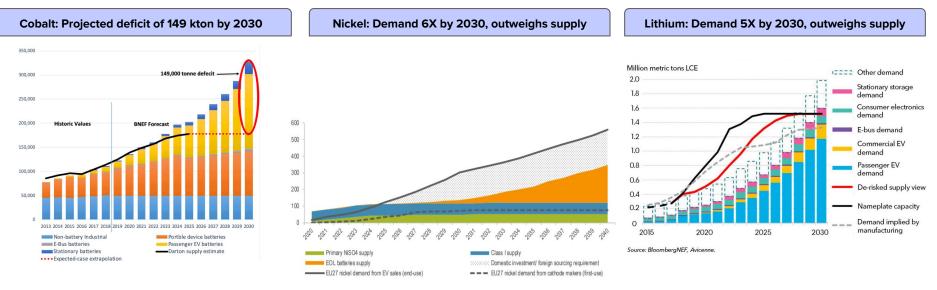
Asia remains the region of reference in the battery industry, due both to the number of plants and GWh of capacity and to the major players in the sector (BYD, CATL, SK Innovation, Envision, etc).

By 2030, the number of gigafactories is expected to increase by >50%, growing in productive capacity to more than double the current level.

China stands out from the rest, with more than half of the continent's plants by 2030 and 60% of the capacity.

Supply Chain Insights | Raw Materials Shortage

Three major battery materials are experiencing a supply crunch.



Cobalt supply and demand projections (tons) Source: Investor Intel Refined nickel supply and battery demand projections (kton) Source: Roskill

Global lithium supply and demand projections Source: Bloomberg

With battery prices falling year on year in the last decade on route to \$100/kWh, <u>battery prices have reversed direction abruptly</u> due to material shortages with BYD reporting +20% in their battery prices starting November 2021. Automakers (e.g. <u>Tesla</u>, <u>VW</u>, <u>Daimler</u>) are switching to iron-based cathodes due to the abundance of material and fewer supply shortages.

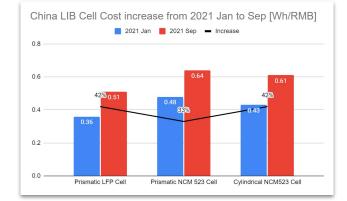


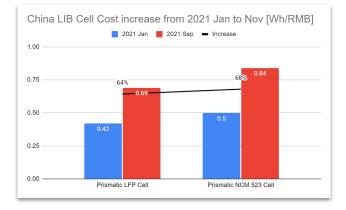
49

Supply Chain Insights | Raw Materials and Battery Prices

Raw material and cell costs in China from Jan to Sep 2021

Materials	Jan 2021	Sep 2021	% Increase (average)
LFP [10k RMB/t]	3.5-4	6-6.5	+67%
Single Crystal NCM 523 [10k RMB/t]	11-13	18-20	+58%
Electrolyte [10k RMB/t]	3.5-5	9-11	+135%
Synthetic Graphite [10k RMB/t]	3.2-4.5	4.0-6.0	+30%
Wet Process Separator (9+3um) [RMB/m2]	1.6-2	1.8-2.6	+22%
8um Copper Foil [10k RMB/t]	8-8.5	10.7-11	+32%
12um Aluminum Foil [10k RMB/t]	2.6-3	3.4-3.8	+29%
Conductive agent SP [10k RMB/t]	3.3-3.8	4.2-4.8	+27%
PVDF [10k RMB/t]	10.5-13	28-32	+155%





ntercalation | Volta Foundation

Supply Chain Insights | Lithium Extraction Technology

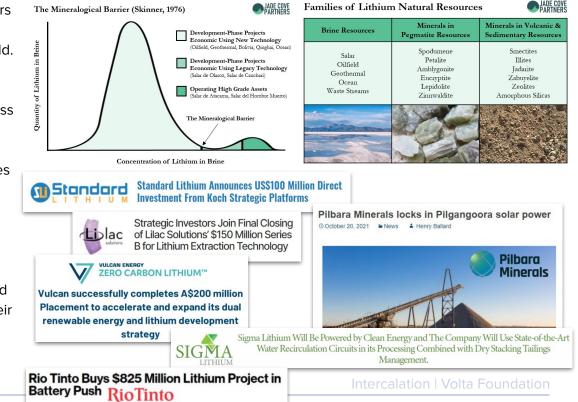
With the rapid growth in demand for lithium carbonate and lithium hydroxide, the lithium industry is kicking into high gear to supply new battery customers and reduce its environmental impact.

Both junior mining project developers and major producers have raised significant capital and advanced a variety of different lithium natural resource projects around the world. There are two major themes in this growth story.

- The need to expand production to lower grade, less pure natural resources like sedimentary clays, oilfield brines, and geothermal brines.
- Implementation of more sophisticated technologies in extraction and processing to reduce carbon emissions and other environmental impacts.

Lithium brine projects leveraging direct lithium extraction technologies raised over \$0.5B in 2021 for process scale-up. Rio Tinto even acquired a DLE brine project in Argentina. Pegmatite mineral projects have also enhanced their focus on renewable energy integration to reduce their carbon emissions.

JADE COVE



Sustainability | Overview

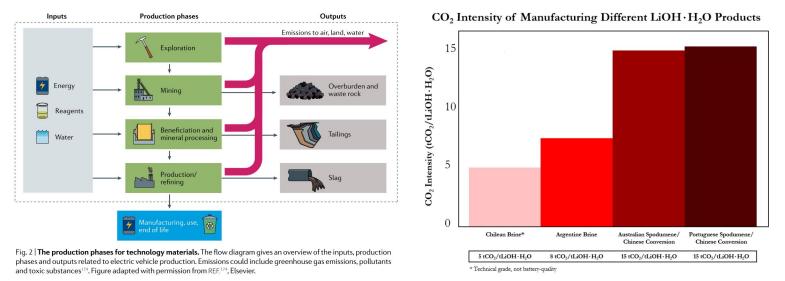
Recycling and sustainability are becoming a growing concern from a supply chain perspective.

There is fierce competition for the primary materials for batteries and the tremendous growth in gigafactories will exacerbate existing supply chain issues. This section covers below list of topics for generating a sustainable ecosystem to accompany the rapid growth of the industry:

- 1. Life cycle analysis (LCA) of batteries
- 2. Greenhouse gas emissions from EV production vs ICE production
- **3.** Critical materials commentary
- 4. Current recycling methods
- 5. OEM investing in recycling
- 6. Regulations by country
- 7. Regulation example: EU Battery Directive Proposal

Sustainability | Life Cycle Assessment

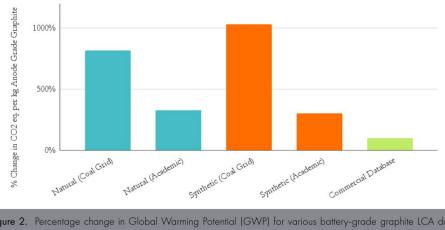
As of December 2021, every major lithium producer outside of China has made a net zero commitment.



Decarbonization strategies align the battery raw materials sector with the priorities of their customers. Life Cycle Assessment (LCA) is the scientific methodology used for quantifying the environmental impacts of mining on climate, water, and land. Minviro published the first LCA of a lithium-ion cell using modern LCA data on energy and raw materials, which demonstrated that selecting materials suppliers with low emissions is the industry's most important lever for mitigating the embodied emissions of energy storage.

Sustainability | Life Cycle Assessment

Decarbonizing all battery raw materials is critical as both the cathode and anode drive mining impacts

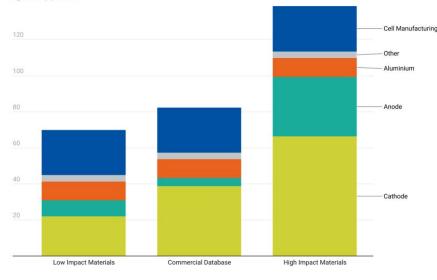


Global Warming Potential - Graphite Anode Material Production

Figure 2. Percentage change in Global Warming Potential (GWP) for various battery-grade graphite LCA data points, normalised to a database value. Includes the two new calculations conducted for this study (natural and synthetic routes for coal-based grid mixes), natural academic data, synthetic academic data and a battery-grade graphite entry in a commercial LCA database.

MINVIRO

Climate Change Impact of NMC-811 Battery Pack

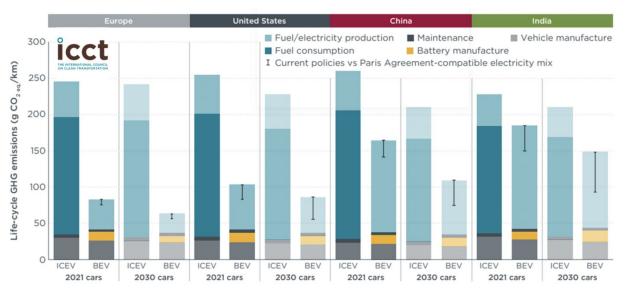


kg CO2 eq. per kWh

Decarbonization strategies apply to all battery materials. New innovators and incumbent producers innovate and explore novel methods for low-impact manufacturing across all raw materials. This includes the integration of renewable electricity and heat into chemical and mining processes and, in some cases, the complete overhaul of process technologies.

Sustainability | GHG Emissions

Greenhouse gas (GHG) emissions from EV vs ICE production



Raw material refining and battery production are carbon intensive processes, in addition to producing other pollutants. Carbon emissions from battery production have decreased in recent years.

EVs contribute no tailpipe GHG emissions, but they initially have a <u>higher carbon footprint after production</u> than ICE vehicles due to battery pack manufacturing (they may also continue polluting depending on the energy grid used to charge them). This initial carbon deficit from manufacturing takes <u>several thousand vehicle-miles/year of ownership</u> to overcome. The good news: GHG emissions from battery production have decreased over the past decade due to <u>efficiencies from producing at</u> <u>larger scales and the introduction of more renewable energy sources</u> on global energy grids.

Sustainability | GHG Emissions

Alternatives to single occupant EVs

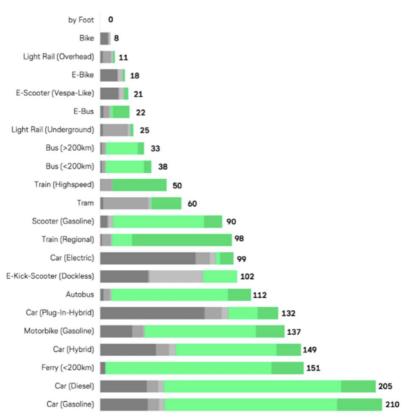
Luxury EVs helped usher in the current EV boom. However, they have non-negligible GHG emissions which are directly correlated to the size their battery packs. In addition, there is not enough nickel, cobalt, or lithium in the world for every car-owner to drive a high-range luxury EV.

It may be worth considering adopting alternative modes of transportation which are less carbon intensive and more efficient than EVs, such as "micro EVs", electric buses, e-bikes and e-scooters.

EVs are not the only application of lithium-ion batteries. The electrification of buses and bicycles can have a greater impact on reducing GHG emissions while using fewer valuable materials.

Average carbon emissions by transport type (in gram per pkm)

Manufacture & Disposal Roadway Maintenance Operation (Direct) Moration (Indirect)



Sources: Lufthansa Innovation Hub Analysis, TNMT.com, press and various research studies - see extra Airtable

Sustainability | Ethics

Critical metals: The human cost

Labor abuses in the Democratic Republic of the Congo – where over half the world's supply of cobalt is mined – are well-documented and widely reported (see Amnesty International's <u>landmark 2016 report</u>). While many industry-led initiatives have formed in recent years to tackle the issue, <u>human rights groups are skeptical of their impact</u>. Additionally, the dangers posed to miners and their communities due to the extraction of other battery commodities are less widely known. <u>Nickel</u>, <u>graphite</u>, and <u>lithium</u> mining all carry with them health, safety, and environmental risks.

EU's proposed <u>Battery Regulation</u> legislation includes a series of <u>due diligence rules</u> which require battery manufacturers to limit human rights abuses and environmental damage in their supply chains (rules which Amnesty International believes can go further).



"After cobalt was discovered beneath one neighborhood, Congolese began digging under their houses." <u>From the New Yorker</u>, <u>Illustration by Pola Maneli</u>

The "gold rush" surrounding battery material mining and the unsafe conditions that follow from it are a direct result of booming EV demand and production. Automakers, battery manufacturers, and governments must address this negative impact to ensure EVs are truly green.

57

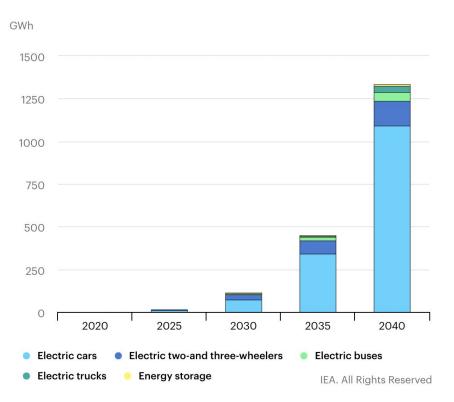
The battery waste problem

The projected volume of end-of-life (EoL) battery waste is set to increase with skyrocketing EV production. Even accounting for second-hand use, millions of tonnes worth of batteries (on the order of 1 TWh) will be scrapped annually between 2030 and 2040.

Used batteries present an opportunity as manufacturers require access to elements and materials for key components: recycled batteries from electric vehicles will provide a valuable secondary source of materials. Recyclers primarily target metals in the cathode, such as cobalt and nickel, that fetch high prices. Recycling offers an opportunity to both redirect this waste from landfills and to supply an increasingly resource-starved industry with valuable battery materials.

Government grants and subsidies are an important element of regulation and help incentivize recycling.

Amount of spent lithium-ion batteries from electric vehicles and storage in the Sustainable Development Scenario, 2020-2040



ntercalation | Volta Foundation

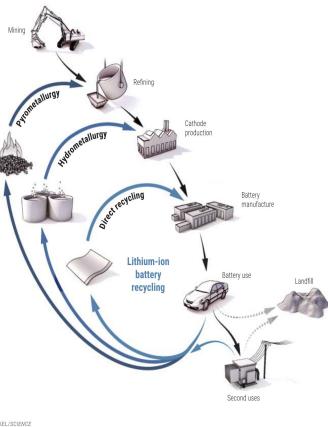
An overview of the main recycling methods

Pyrometallurgy, or smelting, is the simplest and most established recycling method. It produces the highest CO, emissions and yield the lowest fraction of reusable battery components, prioritizing the recovery of valuable Ni and Co over Li. Mn. and Al.

Hydrometallurgy is a mature technique that relies on water to separate battery materials. It can recover most of the metals in battery electrode materials (including Li) and generates less waste than pyrometallurgy. Most hydro techniques use acid to selectively extract metals, however, startups like Nth Cycle are developing alternative methods.

Direct recycling is the careful separation and removal of electrolyte, binders, and anodes separation to yield cathode powder for re-use in new batteries. It represents the greatest opportunity for retaining the intrinsic value of valuable cathode materials while minimizing waste. Direct recycling is still in its early stages of development.





C. BICKEL/SCIENCE

OEMs bring recycling in-house

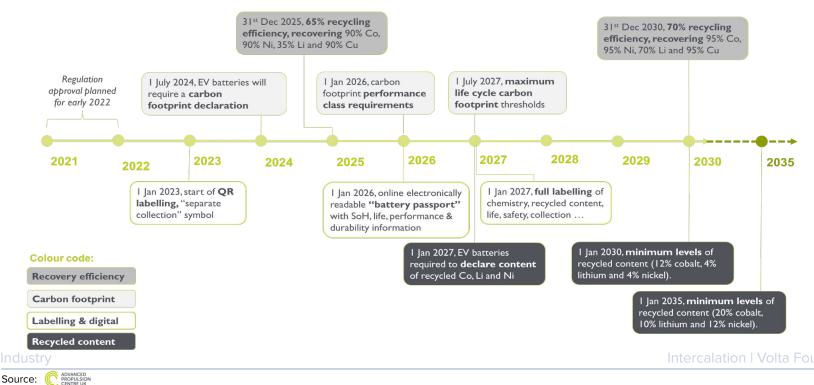
While startups dominate the headlines for recycling, automakers and battery manufacturers have announced plans to establish their own recycling facilities. Vertical integration of manufacturing and recycling helps OEMs ensure a supply of increasingly expensive battery commodities. OEMs are also well-suited to accept their own EoL battery packs as they know their exact composition and dismantling procedure. Selected news below:

- **CATL** has announced a joint venture with Hubei Yihua Chemical Industry Co to build a <u>\$5 billion recycling facility in China</u>. This is in addition to a planned European cathode recycling plant in <u>partnership with BASE</u>.
- **SK Innovations** is <u>planning to build a major recycling facility</u> attached to one of its international plants following internal development of recycling processes. The company is also <u>partnered with Kia</u> to provide closed-loop recycling.
- Volkswagen claims to be building recycling capabilities into their <u>Salzgitter plant</u>.
- Northvolt, a close partner of VW, has built an R&D centre in Sweden with considerable focus on battery recycling. The company claims to have built proof-of-concept batteries from <u>100% recycled NMC</u>.
- **Renault** has entered into a <u>consortium with Solvay and Veolia</u> to develop a closed-loop battery recycling process.
- **Tesla** claims to have developed the <u>first-phase of an onsite battery recycling facility</u> at their Gigafactory Nevada site.

OEMs may localize recycling facilities wherever they have production. This can mean recycling facilities in multiple regions (North America, Europe, and Asia). Strategic placement of facilities allows OEMs to maintain a stable supply of battery materials.

EU Battery Directive Proposal

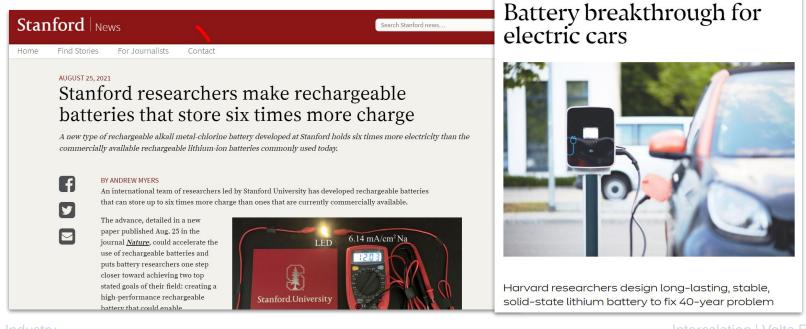
In December 2020, the EU published its proposal for a new Sustainable Batteries Regulation to create a legal framework on the sustainability, traceability and circularity of battery production throughout a product's life cycle.



Media | Accurate Reporting

The press frequently overstates "breakthroughs" and "next generation" technologies, which can send incorrect signals to industry.

We hope to see more journalists reaching out to battery experts to verify claims or explain details realistically, and focus on accurate reporting as opposed to optimizing for clicks.



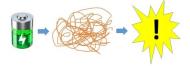
Media | Accurate Reporting

Here are some "tricks" that scientists will use in their publications that readers should be aware of.

The overinflation of results in academic writing has prompted the scientific community to help readers navigate and avoid pitfalls when reading battery research.

Ten Ways to Fool the Masses When Presenting Battery Research**

Patrik Johansson,^{*[a, b, c]} Sajid Alvi,^[a] Pedram Ghorbanzade,^[a] Martin Karlsmo,^[a] Laura Loaiza,^[a] Vigneshwaran Thangavel,^[a] Kasper Westman,^[a, d] and Fabian Årén^[a, c]



1. Always compare your results against the state-of-the-art from 2010	2. Use only chemical reactions for the energy density	3. Quote cost only in terms of the raw materials used	4. Carefully choose your cycling conditions
5. Quietly change the procedure, layout or materials composition	6. Play the game of loadings and ratios	7. Never do proper characterisation of your (promising) materials	8. Anything can be solid-state, right?
	9. Errors? – not here	10. If all else fails, show pretty pictures and videos	

Industrv

63

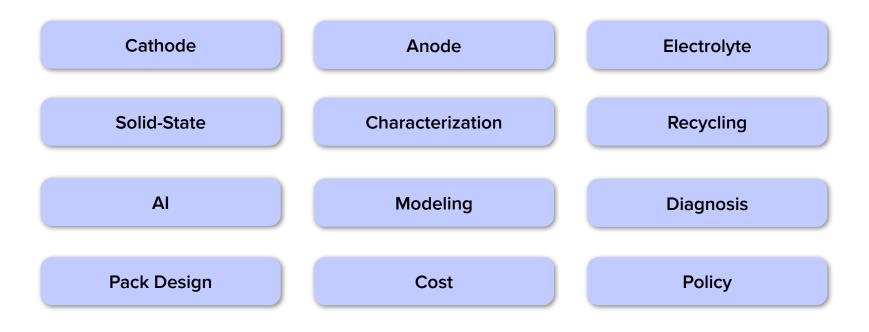
Intercalation | Volta Foundation

Section 2 Research

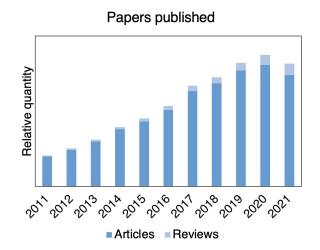


Overview | Popular Topics in Academic Research

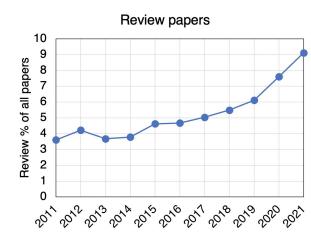
We identified some of the most interesting and noteworthy research papers we have seen this year from the following fields:



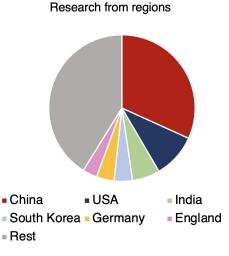
Overview | Trends in the Research Community



- Publishing eased off in 2021
- Total energy storage papers down year-on-year, likely impacted by pandemic

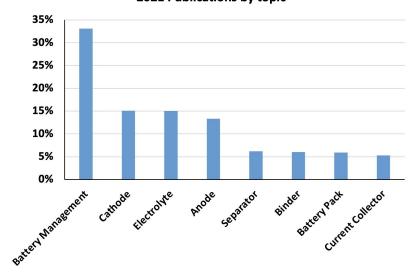


- Reviews made up 10% of all research publications
- Scientists are doing less original research



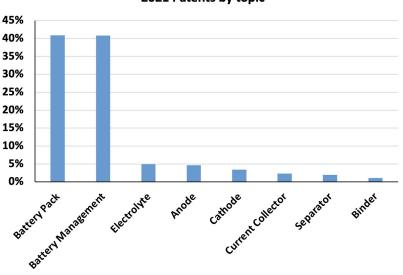
 China continues to dominate in number of articles published on batteries

Overview | Battery Management Receives More Attention



2021 Publications by topic

- Research gravitated towards battery management systems in 2021
- Combined **electrode and electrolyte** publications show overall materials focus in academia

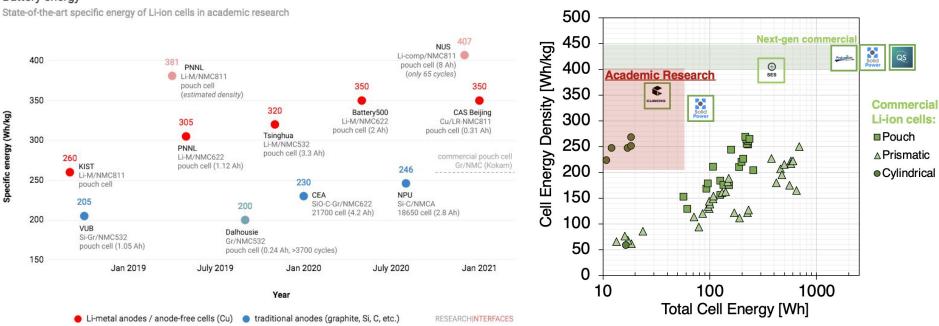


2021 Patents by topic

 Primary focus in industry remains on systems-level innovations, with patents on **battery packs** and **battery management** dominating

Overview State-of-the-Art Academic Research

- The best academic cells are currently sub-10 Ah and 50 Wh in total size. •
- Achieved energy densities fall short of 2025-2030 industry targets (350 Wh/kg at cell level). .



Battery energy

68

Research | Fundamentals

	Confirmed	N/A	Additional comments
Battery assembly	Ø	Ø	
Design of cell structure (e.g., 2032-coin cell, 3 cm * 5 cm pouch type cell, or others)			
The relative weights of the active materials, conducting agent, and binder in an electrode			
The loading level of the active material (mg/cm ²) in the electrode			
The capacity balance between the cathode and anode (N/P) in a full cell			
Lithium metal thickness and size (lithium metal cells)			
Composition of electrolyte and details of additives			
The amount the electrolyte and the ratio of electrolyte to active material.			
Specifications of used materials (amount in grams, purity, concentration, vendor, etc.)			
Evaluation of electrochemical performance	Ø	V	
Type of cell (half or full cells) used for the electrochemical tests			
Number of the stacked electrodes and the corresponding total capacity (full cells)			
Cell capacity (mAh) or areal capacity (mAh/cm2)			
Theoretical capacity to determine C-rate and C-rate for each electrochemical test			
The range of the operating voltage			
The ambient temperature during electrochemical evaluations			
Specified C-rate for each electrochemical test			
First cycle or initial pre-cycling conditions and electrochemical data			
Initial charge-discharge Ah efficiency and the capacity evaluated at a low C-rate (e.g., 0.1 C)			
Pressure applied to the cell (if additional pressure is applied during cycling)			
Method of calculation of energy density (material, electrode, cell, pack level, etc.)			
Electrochemical testing procedures and CC/CV mode			

The battery research community is developing tools to enable better collaboration, with more transparency and accountability. Key examples:

- An Experimental Checklist for Reporting Battery Performances
- Ten Ways to Fool the Masses When Presenting Battery Research
- <u>A Minimal Information Set To Enable Verifiable Theoretical Battery</u> <u>Research</u>
- Data & code availability: <u>BatteryArchive</u>, <u>LiionDB</u>, <u>PyBaMM</u>.

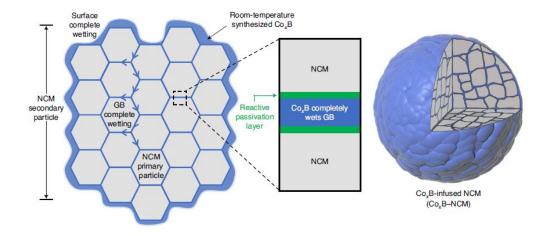
Journals continue to encourage best practices in battery research. For example, ACS Energy Letters has published standard protocols for redox flow batteries and a checklist for battery modelling, along with examples of completed checklists from previous articles.

The checklists need to be concise and applicable to diverse types of battery research while offering enough structure to enable standardized reporting. A key challenge will be the widespread adoption of these checklists in new academic publications.

Cathode | Coatings to Stabilize Ni-rich Cathodes

Researchers from MIT have demonstrated a simple liquid-solution method to construct a high quality coating of cobalt boride via reactive wetting with the oxide active material.

A coating-plus-infusion strategy was used to achieve full surface coverage of secondary particles and facile infusion into grain boundaries. Data showed improvement in rate capability and cycling stability, including under high discharge rate (7 C) and elevated temperature conditions (45 °C) in full-cell pouch cells.

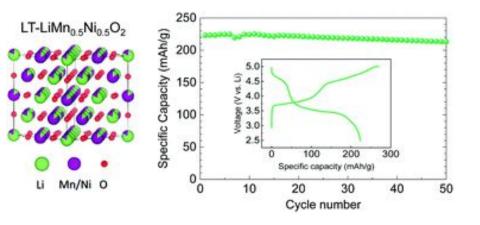


The superior performance originates from a simultaneous suppression of the microstructural degradation of intergranular cracking and of side reactions with the electrolyte. Data also shows that boron infusion treatment improves safety and can help delay the occurrence of thermal runaway and reduce the total heat released.

Cathode | Co-free Cathode for High Energy Li-ion Cells

Researchers from Argonne National Laboratory and Pacific Northwest National Laboratory have worked on the cobalt-free cathode LiMn_{0.5}Ni_{0.5}O₂ with a lithiated-spineland layered-like structure.

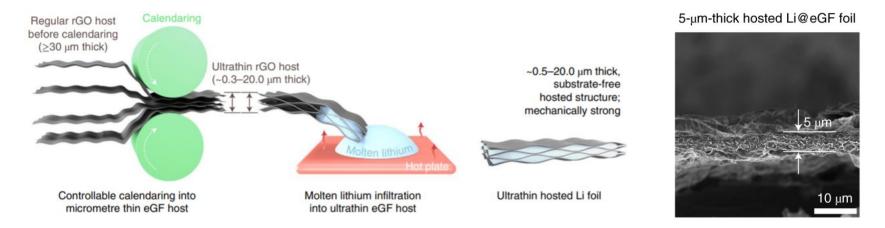
The material is synthesized at a low temperature of 400 °C with an operating voltage between 2.5 and 5.0V, capacity of 225 mAh/g, and an early evaluation has shown minimal degradation through 50 cycles. During charge and discharge, the unit cell volume expands only 2.7% compared to $Li_Mn_2O_4$ (16%) and $Li_Mn_1SNi_0SO_4$ (12%).



The demonstration of cathode materials without cobalt having promising performance, due to the small change in the volume of the unit cell, is significant as the industry moves towards a cobalt-free future.

Anode | Ultra-thin Li Metal Graphene Oxide

Researchers from Stanford University designed and fabricated an ultra-thin Li metal anode (minimum 0.5 µm) by infiltrating molten Li metal into a graphene oxide host. The anode is free-standing, mechanically stable, with adjustable thickness, achieving a coulombic efficiency of "close to" 100% and increasing the capacity of Li ion full cells by 8%.

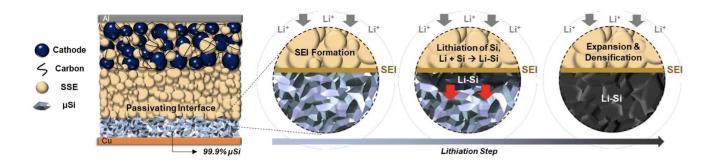


Completely anode-free cells remain unavailable commercially, and novel methods to form this lithium anode may accelerate the development of lithium metal batteries.



Intercalation | Volta Foundation

Anode | Carbon-free High-loading Silicon Anodes



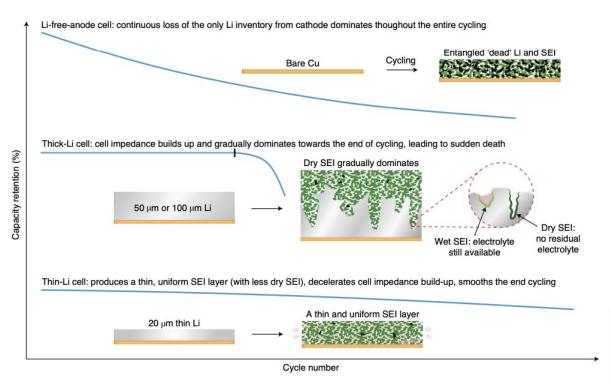
Researchers from UC San Diego demonstrated a shift towards Si anodes in solid state batteries (SSB) due to (1) cheaper Si (2) Si with solid electrolytes (SE) bing less reactive compared to lithium metal anodes, while maintaining similar capacities (3) 10x greater capacity compared to graphite anodes. During lithiation, 99.9 wt% micro-Si is passivated by the sulfide solid electrolyte (SE) to form a solid electrolyte interface (SEI). The Li-ions at the SE/Si interface alloy with Si to form a dense Li-Si, which is highly reversible.

Performance achievements

- High micro-Si loading of >5 mA cm⁻², removal of C binders.
- High cycle life: 500 cycles with 80% capacity retention over -20 to 80 °C temperature range.

Si anode, solid-state electrolyte, and wide range operating temperature are all very challenging and highly desirable properties, and this work has achieved all of them.

Anode | Optimizing Lithium Metal Anode Thickness

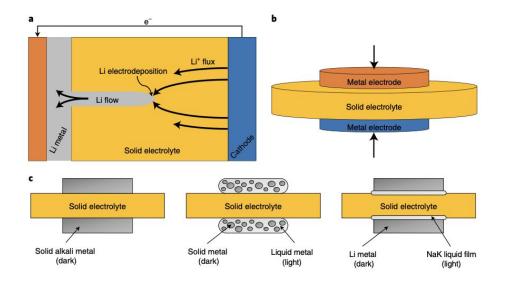


Researchers from Pacific Northwest National Laboratory published a comparison of Li-free, thick, and thin Li-metal + liquid electrolyte pouch cells. The cells, which used a LiFSI:DME:TTE electrolyte, showed that the "goldilocks" 20 um thin Li had the most stable cycling, while thick and Li-free anodes had poor lifetimes due to competing SEI effects. The best cell lasted 600 cycles with an energy density of 350 Wh/kg.

A commercially viable strategy to optimize the anode thickness in Li metal batteries.

Anode | Alkali Metal Alloy Electrodes

Researchers from MIT, Carnegie Mellon, Brown University, and Texas A&M demonstrated semi-solid alkali metal electrodes with high current densities in solid-state batteries, which used lithium alloys by combining lithium metal with an interfacial Na-K film.



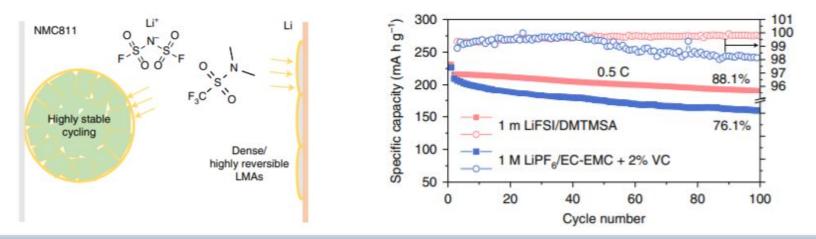
These designs show promise for improving the interfacial layer between lithium metal and the solid electrolyte, and may help overcome electrochemical and mechanical stability issues with solid-state lithium metal batteries.



75

Electrolyte | Sulfonamide-based Electrolyte for Ultra-high Voltage for Ni-rich Cathodes

Researchers from MIT designed a sulfonamide-based electrolyte to increase cycling stability for cells with a Ni-rich cathodes and Li metal anode. The newly designed electrolyte enables NMC-811 cathodes to be cycled to 4.7 V by suppressing side reactions, gas evolution, transition metal (TM) dissolution, and intergranular stress corrosion cracking (SCC). It also minimizes Li metal pulverization.



This new electrolyte enables Ni-rich cathodes to be operated at dramatically higher voltage, potentially as a drop-in solution on existing manufacturing lines.



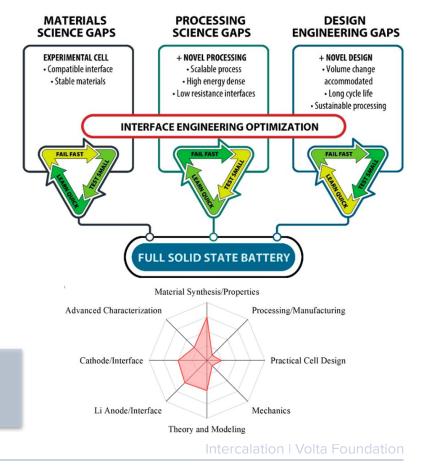
Solid-State | Pathways toward All-Solid-State Batteries

Oak Ridge National Labs (ORNL) hosted a workshop to highlight materials, processing and scale-up challenges associated with Li-metal SSBs. 30 SSB experts ranging from national labs, universities and companies were present at the workshop.

Challenges for commercialization

- Control of interface between solid electrolyte (SE) and electrode.
- Address scalability and cost challenges, potentially <\$100/kWh.
- Paramount to demonstrate superior Li-ion performance. >500 • Wh/kg and >1500 Wh/L targets.
- Maintain optimal stack pressure for SSB packs and reduce • volumetric changes during cycling.
- Practical, scalable cell and manufacturing design and solid-state mechanics underreported in academic literature.

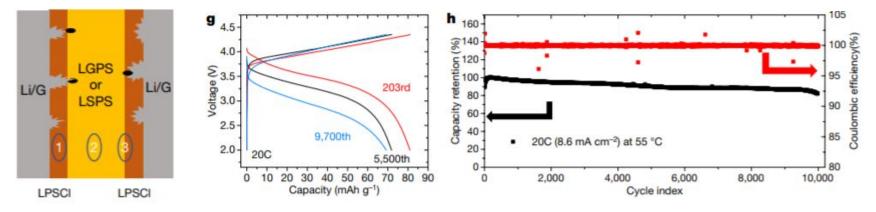
The most comprehensive must-read review* on Li metal solid state batteries this year, covering insights from academia to industry, knowledge from fundamental research to product design.





Solid-State | Multilayer Dynamic Stability Design of Solid **Electrolyte**

Researchers from Harvard University designed a multilayer solid electrolyte with the feature of dynamic stability. The designed solid electrolyte prevents any lithium dendrite growth through well localized decomposition. Coupled with an NMC-811 cathode, the fabricated solid-state battery cell exhibited an extremely long cycle life under an ultra-high C rate, with an 82% capacity retention after 10000 cycles at 20C. The corresponding specific energy density can reach 631 Wh/kg.



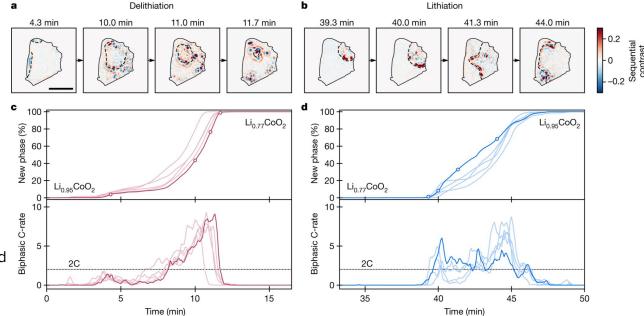
The development of a solid state cell with a lifetime of 10,000 cycles at 20C and an energy density of 631.1 Wh/kg at the same time is a striking achievement. Although this work is on the materials and cell level, the potential is huge.



Characterization | Single Particle Ion Dynamics

Researchers from the University of Cambridge have developed a simple optical interferometric scattering microscope capable of resolving nanoscale detail within operational electrodes.

Unsurprisingly, fast charging happens quickly. This makes characterization of nanometer-level structural features during these time-scales highly challenging. This method can be applied to a variety of electrode materials and has massive potential for future studies.



Breakthroughs in 2D structural characterization now permit the lithiation and delithiation processes to be monitored and quantified throughout operation.



79

Intercalation | Volta Foundation

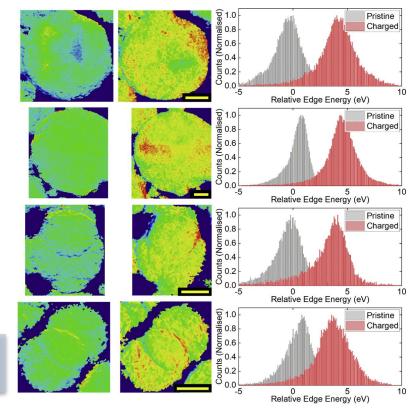
Characterization | Identification of SoC in Nano Scale

Researchers from Stanford Synchrotron Radiation Lightsource (SSRL) and University College London (UCL) developed a novel sample preparation and advanced characterization method capable of quantifying the SoC of individual particles and monitor their changes throughout operation.

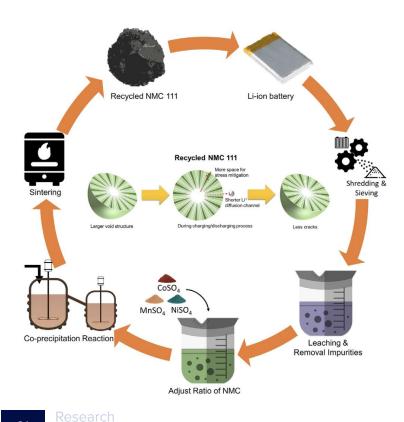
Synchrotrons produce high intensity X-rays allowing 4D (3D + time) studies but the lack of accessibility of these specialist facilities has driven a surge in laboratory-based systems capable of comparable image resolution (albeit with substantially longer acquisition times) that can act as a powerful complement to their synchrotron counterpart.

In this study, laboratory systems allowed the iterative design of a novel sample preparation technique to be accelerated and optimized before beginning time-sensitive synchrotron testing.

Breakthroughs in 4D structural characterization now permits the SoC of individual particles to be quantified and monitored throughout operation.



Recycling | Superior Performance Enabled by Recycled Materials



A collaboration between A123 and USABC has led to the development of a recycling technique for cathodes that creates a unique microstructured NMC111, which allows for the recycled material to outlast commercial materials.

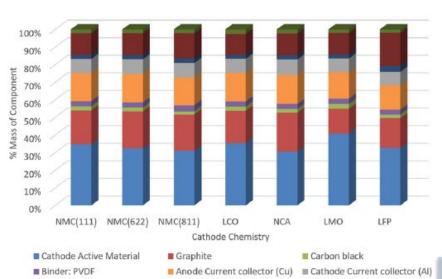
Performance achievements

- 1Ah cells with recycled NMC111 achieve 4200 cycles and 11600 cycles at 80% and 70% capacity retention, a 33% and 53% improvement compared to state-of-the-art commercial NMC111.
- Recycled materials have optimized microstructures for larger surface area, cumulative pore volume, and larger internal voids.
- This yields a higher Li chemical diffusion coefficient, mitigating the strain during cycling and leading to less phase transformation.

Producing high-performing recycled materials comparable to pristine cathode materials will be essential in driving a circular economy.

Intercalation | Volta Foundation

Recycling | Assessment of Battery Recycling Processes



Electrolyte Solvent

Plastic

The majority of recyclers use one or more of mechanical treatment. pyrometallurgy, or hydrometallurgy, concentrating on high value metal extraction rather than closed-loop recycling of the metals or component materials, highlighting an environmental and technological gap.

Researchers from the University of Birmingham, University of Warwick, and Newcastle University proposed a novel qualitative assessment matrix termed "Strategic materials Weighting And Value Evaluation" (SWAVE) to compare the strategic importance and value of various materials in end-of-life (EoL) lithium-ion batteries.

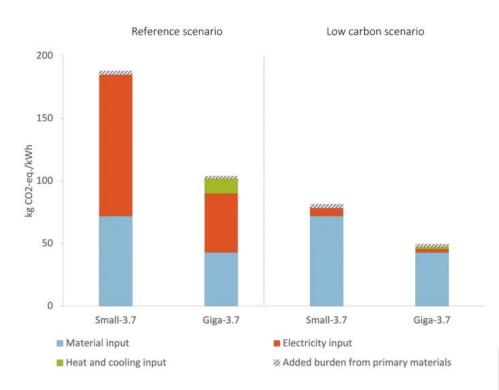
To improve the current circular economy of batteries, reusing and repurposing materials (closed-loop recycling), instead of pure recycling or recovery of metals, need to be considered for further development.



LiPF6

82

Recycling | Impact of Upscaling Battery Production



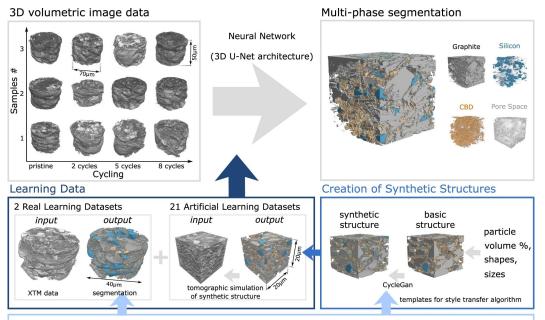
Researchers from Chalmers University of Technology and Institute of Transport Economics published a study to investigate the effect of Li-ion production scaling on environmental impacts through a Life Cycle Assessment (LCA). The paper modeled an NMC811 cylindrical cell factory and explored various carbon intensity scenarios.

- Resource use impacts are highest for active cathode materials such as nickel sulfate and cobalt sulfate.
- Upscaling reduces emissions by up to 45% though economies of scale, more if a clean energy mix is used.
- Emissions estimate of 102 vs 62 kg CO2e/kWh for cells produced in Korea vs Sweden (assume 16GWh factory).

Further reduction of emissions is possible, but the energy use of the upstream supply chain has the greatest impact.

83

AI | Deep Learning to Improve Spectroscopy



Segmentation of 2 XTM data sets using additional imaging technique (x-ray ptychography)

Researchers from ETH Zurich and Argonne National Lab used deep learning image segmentation models to improve tomographic reconstruction of the Li-ion electrode microstructure during battery operation.

Al can act as a powerful microscope to untangle hidden data in spectroscopy, allowing for better fundamental understanding of complex electrochemical mechanisms.

Enabling reconstruction will be valuable for post-mortem analysis and characterization of battery cells to reduce overall failure rate.

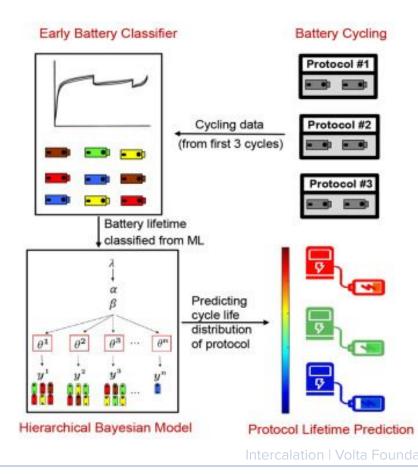
Al | Cycling Lifetime Prediction

Researchers at MIT and Stanford reduced cycling time required for prediction by another order of magnitude.

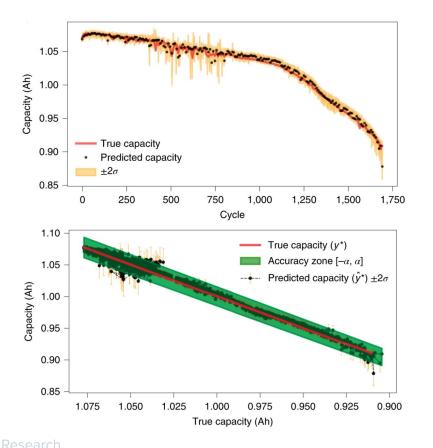
<u>Previous work</u> reduced cycling time from 500 to 16 days to predict cycle life. This most recent work reduces test cycling to 3-18 cycles.

Al methods are shifting battery protocol design from theory-driven to data driven. Such optimizations can provide an important competitive advantage in industry and manufacturing.

Predicting lifetime accurately with only the first 18 cycles can speed up testing processes and allow new cell designs and chemistries to be evaluated at a faster rate.



AI | Predicting State of Health



Researchers from Heriot-Watt University, TU Delft, and University of Maryland designed and evaluated a machine learning pipeline for estimation of battery capacity fade on 179 cells cycled under various conditions. An ensemble of AI models provides probabilistic time-series predictions for state of health.

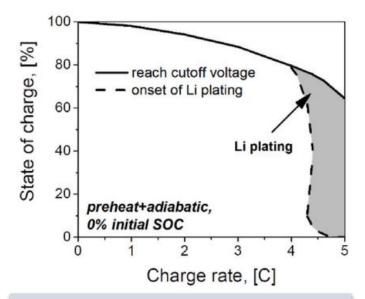
Al ensembles can generalize better to capture the complex, non-linear dynamics of battery capacity degradation. When deployed in the field, these methods have the potential to improve large-scale battery operations and management.

Reliable real-time estimation of battery state of health by on-board computers is crucial to safe operation of the battery, ultimately safeguarding asset integrity.

Modeling | Effect of Thermal Environments on Fast Charging Li-Ion Batteries

Researchers at Penn State University and EC Power evaluated the impact of various thermal environments on fast charging performance for lithium-ion batteries. Contrary to common practice, rapid pre-heating followed by conditions close to an adiabatic environment will provide an optimal combination of charge rate and cycle life.

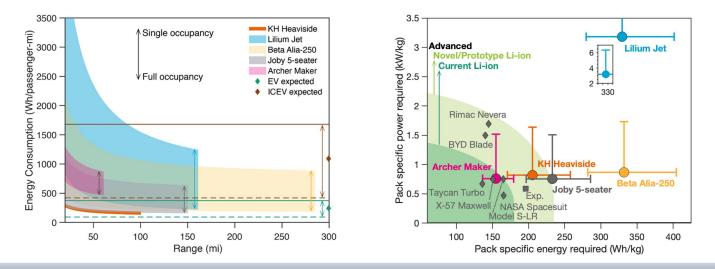
High cooling capacity solutions are often employed in practice to maintain a specific temperature set-point. With progressively larger cells being utilized in practice, this leads to unfavorable temperature gradients within the cell. Fast charging under an adiabatic condition from a specific temperature set-point provides the greatest stability and uniformity and ultimately results in very limited exposure to elevated temperatures. The principal challenge to employing this methodology is how to rapidly pre-heat, but the authors note this has been solved in past work through the use of heaters embedded within the cell.



Rapid charging is a key barrier for mass market adoption. A thermally modulated cell can support fast charging performance, especially in colder climates.

Modeling | Energy-efficient Battery-powered Flying Cars

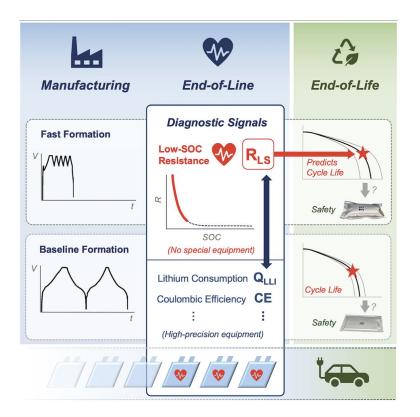
Researchers at Carnegie Mellon University explored the technological readiness of battery powered urban aircraft and found that several aircraft designs are reaching technically feasible regimes based on the specific power and energy of lithium-based batteries, although questions about charging and lifetime remain.



Battery powered urban electric aircraft promise a new mode of transportation for passengers and goods 2–6x faster than equivalent ground-based transportation and several aircraft designs exploiting fixed-wing cruising can be more energy efficient than ground-based EVs!



Diagnosis | Evaluating Formation Protocols in Manufacturing



Formation and aging comprises a significant portion of battery manufacturing costs.

Researchers from the University of Michigan demonstrated that low state-of-charge (SOC) resistance is a good indicator of the relationship between formation protocol and cycle life.

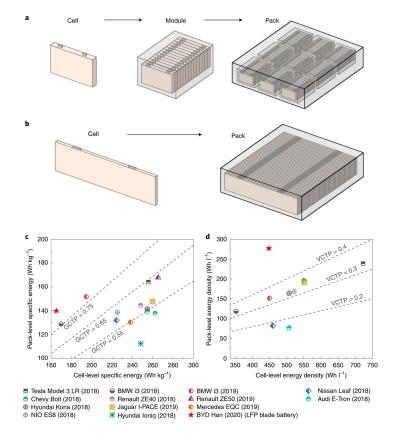
This signal shows early-life lithium consumption during formation. The fast formation protocol can cause excessive gassing. This diagnostic has potential to be easily implemented without specialized equipment.

Predicting lifetime accurately can speed up manufacturing processes and improve factory yield rates, which will be key to doing "more with less".

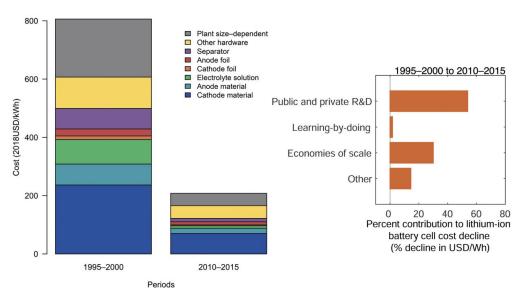
Pack Design | Thermally Modulated Cell-to-Pack LFP Battery

Penn State reported that a preheated cell-to-pack LFP "blade" battery can charge up to 80% SOC at 6C (10 min) and have a 2 million mile lifetime. These claims were based on simulations, meaning the battery was computationally designed with an electrochemical- thermal-model but has not (yet) completed real-world testing. Rapid pre-heating followed by near adiabatic conditions will provide a peak combination of charge rate and cycle life. The same research group has shown effective thermal modulation with heaters embedded within the cell.

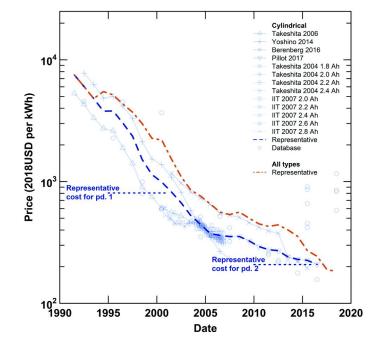
Today's li-ion batteries have difficulty performing in low temperature environments. A thermally modulated cell can help drive adoption in mass market, especially in colder climates.



Cost | Key Contributors to Battery Cost Decline



Researchers from MIT investigated the factors resulting in the 97% cost decrease in Li-ion batteries since their commercialization in 1991. In terms of physical properties, increases in charge density contributed the most to the decrease in cost. Materials and chemistry R&D played a greater role than economies of scale in terms of bringing down cost.



Characterizing and attributing contributions is critical for guiding future research and policy efforts towards further cost reduction.

Policy | Global Implications of New EU Battery Regulation

Researchers from Circular Energy Storage Research and Consulting and Newcastle University studied global implications of the European Union's new regulation on batteries. The regulation has admirable intentions and takes sustainability of batteries to a completely different level beyond that of any other product.

The researchers suggest that the new EU battery regulation may pave the way for a sustainable battery value chain creating a level playing field on a global scale. This could create competitive advantages for European players who are able to comply. There may be unintended consequences, however. At worst, the regulation may slow down growth and investment in European battery companies and hamper the pace of electrification and the use of batteries in vehicles, ESS and other applications.

Original Article 53 Article 10 requires original equipment Article 47 sets out Article 60 covers key electric sets out the manufacturers (OEMs) to supply information extended producer end-of-life information vehicle obligations on performance and durability over the responsibilities for expected life cycle, with performance and OEM's responsibili-End-of-life of end users. Article 65 mandates durability standards to follow. ties at end of life. vehicle "Battery Passports" treatment from 1 January 2026 Midlife replacement with remanufactured battery Article 52 sets out the responsibilities Article 55 sets Article 7 provides that of treatment out targets for the embedded carbon of collection rates. facilities. new electric vehicle (EV) Pack batteries should meet manufacture standards Article 59 sets out requirements relating Article 13 and Annex VI to repurposing and provide for enhanced remanufacturing of labeling around Pack **batteries** safety and hazardous removal substances. Remanufacture Article 8 Module sets out the manufacture Article 65 provides for responsibilities the electronic exchange of battery system, which will be Article 59 - Gateway manufacturers. used to track battery mandates battery testing data throughout use producers to and end of life. Article 8 mandates provide open Article L minimum requirements ocess to battery discusses the for recycled material in management safety of Cell Battery Energy new EV batteries. system data to aid manufacture gateway testing Storage and triage Syster Repurposed batteries will be considered "new products" when Second-life Article 72 covers application, e.g., they are put on the market. supply chain due stationary grid **Battery materials processing** diligence schemes. energy storage RECYCLING Article 57 sets out recycling efficiencies and materials recovery rates Article 39 and Annex X set out due diligence requirements for material sourcing. MATERIALS End of life in second-life application EXTRACTION

A circular economy for electric vehicle batteries: Key articles from the proposed EU Battery Regulation

The proposed Regulation addresses the battery life cycle, from initial extraction of raw materials (bottom left) through end of life and recycling.

This paper provides a comprehensive and interdisciplinary analysis on one of the first major international regulations in this very complex and quickly evolving industry.



Intercalation | Volta Foundation

A REAL PROPERTY AND A REAL PROPERTY A REAL PROPERTY AND A REAL PRO

Section 3

010000

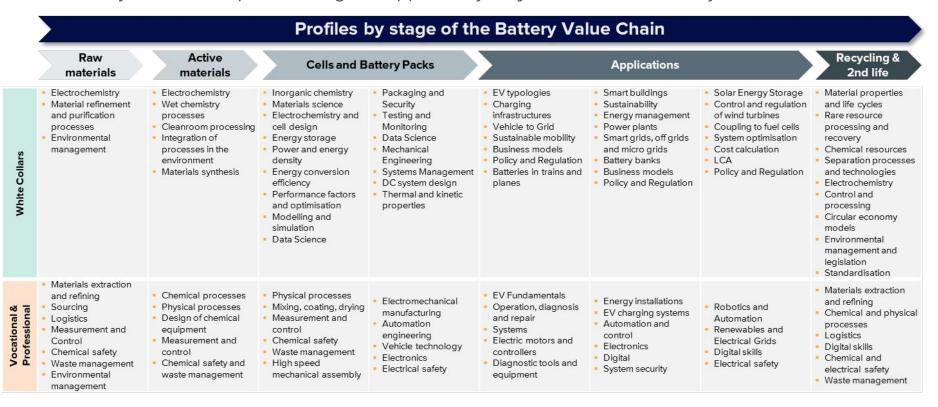
01

Talent & Community

0100000 11 1 0 1 0 0 11 0

Talent | Job Creation

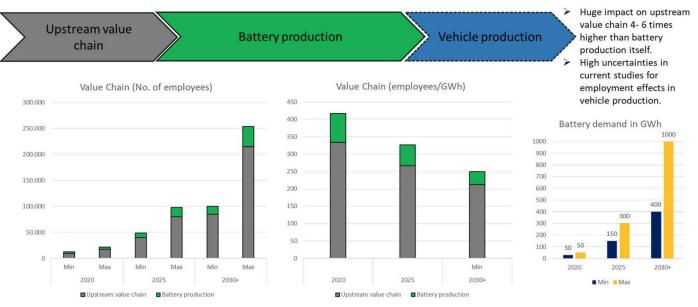
The battery value chain provides a great opportunity for job creation with many new roles to come.





Talent | Job Estimates

Number of jobs is expected to 10x in the coming decade, with severe demand for workers in the upstream value chain.



Source: Own calculations based on BatPac Model (ANL) & Hettesheimer et. al (2018): Employment effects and value chains in the battery machinery and plant engineering industries VDMA/Fraunhofer ISI (10/2018). Battery demand from Position Paper on Education and Skills

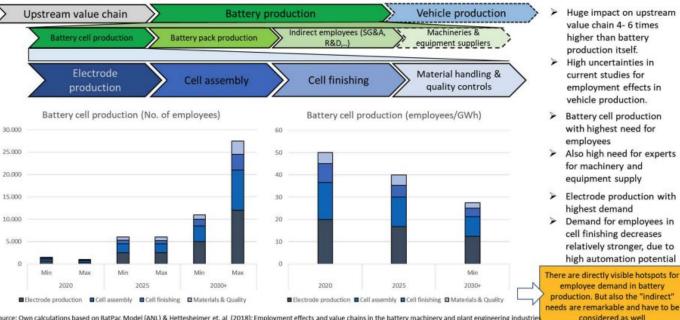
Figure 2: Absolute number of employees needed in Europe and employees per GWh connected with the battery (materials, cell to pack) production.

Talei

95

Talent | Job Estimates

Number of jobs is expected to 10x in the coming decade, with severe demand for workers in the upstream value chain.



Source: Own calculations based on BatPac Model (ANL) & Hettesheimer et. al (2018): Employment effects and value chains in the battery machinery and plant engineering industries

Figure 4: Absolute number of employees needed in Europe and employees per GWh connected with the battery cell production.

Tal

Talent | Job Creation

A wide range of skills will be needed to meet the demands of this sector.

Required skills in the energy storage industry

Processes, operations and digitisation

It includes those activities linked to the development and implementation of the operational processes and activities to be developed within the value chain, as well as continuous improvement processes linked especially to digitalisation

Management

Composed of profiles linked to the management, from an economic, legal, human, etc. point of view, of the different activities included



Integration and applications

Includes those profiles associated with the development and identification of solutions to be implemented in the different applications / needs identified in the battery market

Technology and R&D

It comprises those jobs and activities associated with the technological and scientific development of the value chain

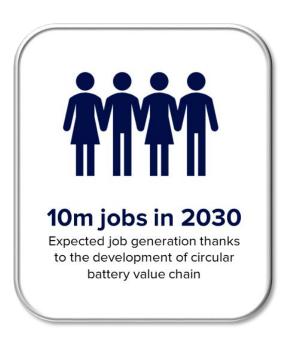
Social and environmental impact

Contains those profiles and activities associated with the effect of the value chain stages on their environment CIC energigune



Talent | Job Estimates

The development of a circular battery value chain could generate 10M jobs globally in 2030.



According to the **World Economic Forum**, employment in the **battery value chain** is expected to increase to a total of **10M jobs** in **2030**, with more than half of these jobs in **developing countries.** This translates to ~3800 jobs/GWh. The total estimate of 10 million jobs would be on the same level of the global automotive industry employment today (i.e. around 1 job per 5–10 vehicles produced).

Production Scale	Jobs Creation per GWh
Small (~50 GWh)	90-180 (Direct) 350-1400 (Indirect)
Large (<1000 GWh)	40-90 (Direct) 400 (Indirect)
TWh (>1000 GWh)	250 (Direct & Indirect)

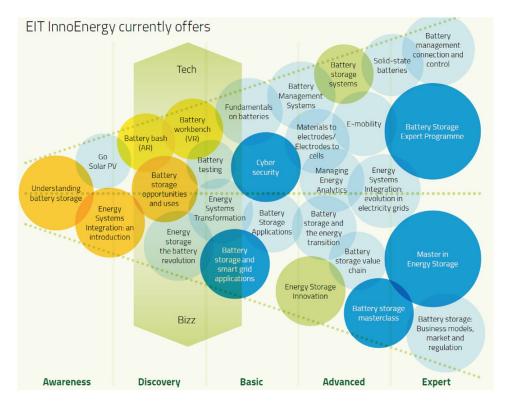
Talent | Europe

Europe launches aggressive training programs to tackle the supply shortage.

European Commission expects up to <u>4M new jobs</u> to be created by 2025, and plans to <u>train 800,000 workers by</u> <u>2025</u> (roughly 160,000 workers need to be trained per year).

EIT InnoEnergy partners with Member States of the European Battery Alliance to launch <u>EBA250 Academy</u>, developing curricula and training content based on industry's needs and in partnership with local training professionals to <u>"reskill and upskill"</u> workers.

EBA250 Academy Partners: Spain, France, Central Europe, Benelux, Germany, Portugal, Scandinavia.



Intercalation | Volta Foundation

Talent | South Korea

LG, SK, Samsung face a shortage of research and engineering specialists.

- <u>Small incoming talent pool:</u> South Korea is short of almost 3,000 graduate degree-level positions in areas such as research and design (Korea Battery Industry Association). Battery specialists with newly graduated with doctorate degrees can earn as much as 100 million won (\$85,000) a year, and those without that level of qualification average about 80 million won after gaining a few years of experience, according to two sources at major South Korean battery firms. South Korea's average annual salary was 37.4 million won in 2019, according to tax agency data.
- <u>Talent competition with overseas companies:</u> Talent shortage is compounded by some existing employees moving to foreign competitors for better pay (Reuters). More immediately to address this talent shortage, Korean companies are recruiting more strongly overseas. LG Energy Solution CEO and his managers went to Los Angeles while the SK Innovation CEO and staff hosted an event in San Francisco.
- <u>Build in-house training pipeline</u>: LG Energy Solution (South Korea's #1 battery maker by volume) plans to launch a new "battery-smart factory department" at the prestigious Korea University in Spring 2022 with guaranteed jobs for graduates.

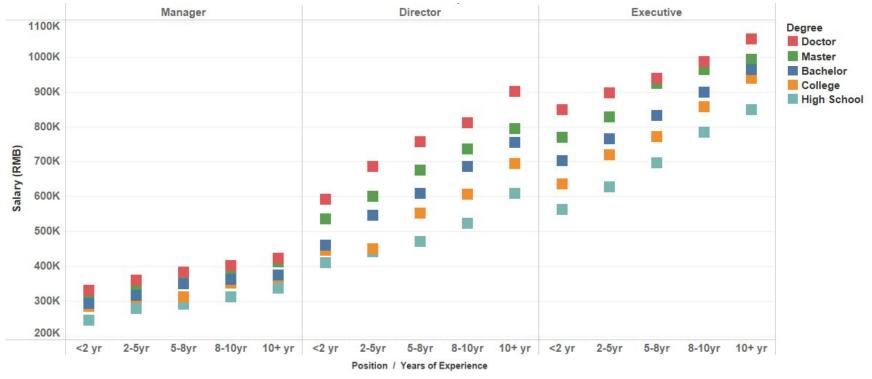
Talent | China

Talent Shortage, Warfare and Involution

- <u>Small incoming talent pool cannot meet demand.</u> China's Manufacturing Talent Development Planning Guide estimates that the overall talent needs for China's clean energy industry in 2025 will be 1.2M people, with a talent gap of 1.03M people. The thousands of new graduates each year is insufficient to meet current demand. Furthermore, curriculum need to be updated to balance theory and practice to meet market needs.
- Intense Talent Warfare. It is not uncommon for workers in prominent companies to receive ~10 phone calls per day from headhunter companies. Companies are willing to pay 100% higher salary for experienced workers, and 30-50% for those with less experience. As a result, the fastest way for workers to get a raise is to switch companies, as internal increases are limited. For reference, CATL pays manufacturing and technical engineers monthly salaries of ¥15.6k and ¥20k while Gotion pays ¥9.9 and ¥10.2k respectively.
- <u>"Talent Involution"</u>: "Some large companies do not have a talent shortage. They would rather hire excess talent at high salaries than to let potential competitors hire them." "Once talent leaves for larger scale companies, it is unlikely for them to return to smaller scale companies. This is also one of the reasons why a lot of small battery startup eventually shut down."
- China continues its <u>vocational training program</u>. Since Aug 2020, China has already held 12 sessions of its Battery Production Engineer vocational program, with more than 1000 personnel receiving certification.

Salary | China

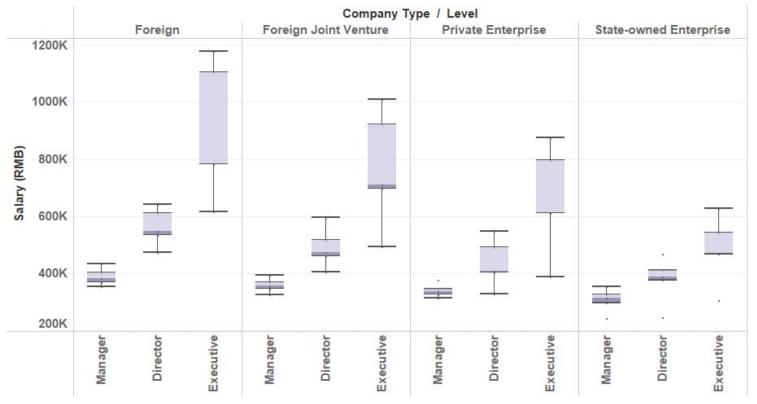
Education degree and years of experience have a more prominent impact on salary at the director and executive levels.



102 Ialent Source: 中国薪酬网

Salary | China

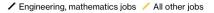
Foreign companies in China show the highest salary jumps between levels.

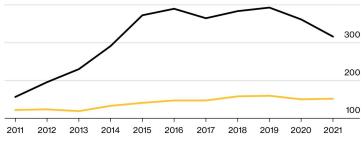


Intercalation | Volta Foundation

H-1B visas overview

Number of applications for H-1B visas





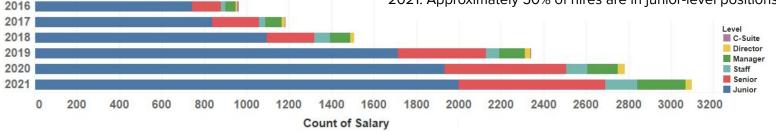
U.S. Department of Labor data complied by Bloomberg News Data includes government-certified full-time jobs receiving annual salaries.

The H-1B is a visa in the United States under the Immigration and Nationality Act, section 101 that allows US employers to temporarily employ foreign workers in specialty occupations.

<u>Applications</u>: Number of applications filed for foreign high tech workers on H-1B visas dropped the most in a decade due to slowdown in visa processing and tightened immigration policies due to the pandemic. Applications for STEM jobs fell by 19% compared to pre-Covid levels in 2019.

<u>Issued Visas</u>: Approval rates for H-1B visas increased (97-98%), compared to about 84% in 2018 and 2019 during the previous Trump administration. (Note the application approval process is different to the H-1B lottery process).

<u>Battery Relevant Roles</u>: Number of H-1B hires for battery relevant roles saw the greatest increase in 2019, but did not increase significantly between 2020 and 2021. Approximately 50% of hires are in junior-level positions.



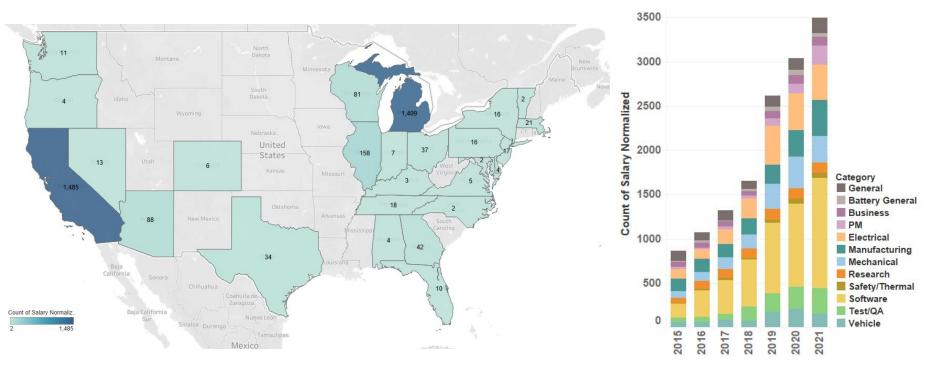
400K

Year

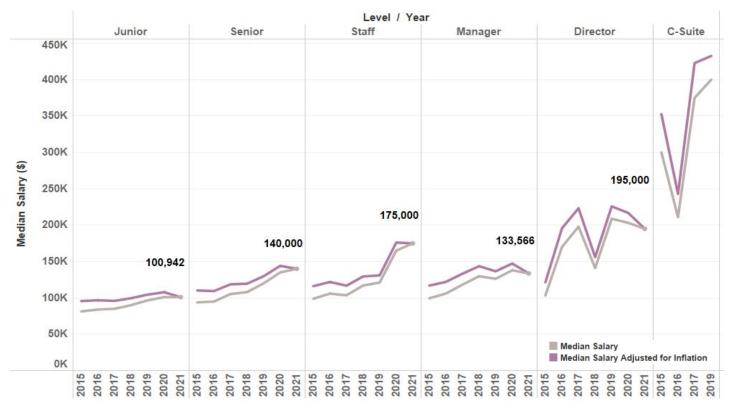
2015

Intercalation | Volta Foundation

2021 H-1B Jobs are dominated geographically by California and Michigan, with Software as the leading category. Across categories, software shows the biggest YoY growth in number of positions.

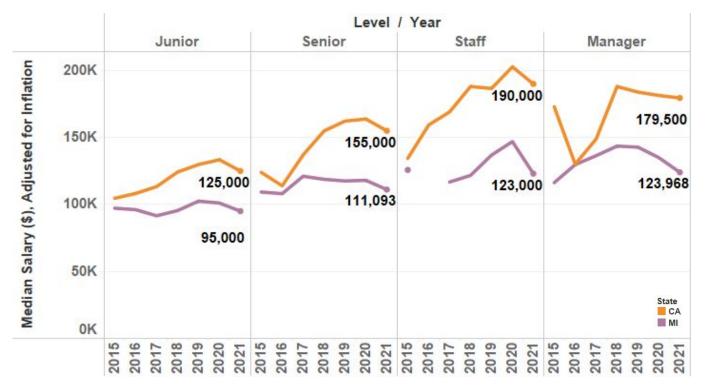


US reported salaries (H1B) for battery industry roles increased 2.3% in 2021, but did not keep pace with inflation (6.8%).



Intercalation | Volta Foundation

After segmentation by state, Staff and Manager salaries are comparable. California (CA) salaries are on average 40% higher than Michigan (MI) salaries.



Intercalation | Volta Foundation

Talent | Resources

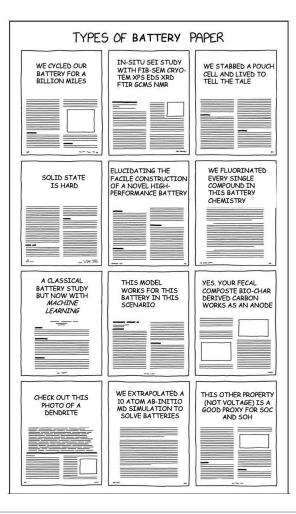
A few things we like to stay up to date with the industry!

Social	Reading	Community
Twitter @stevelevine @MjLacey @DavidHowey @venkis @DennisKopljar @BrianTHeligman @UldericoUlissi @JamesTFrith @bout_kieran @electrochemicat @TECHtricityblog	Newsletters <u>BatteryBits</u> <u>Intercalation Station</u> <u>The Limiting Factor</u> <u>The Mobilist</u> <u>The Electric</u> <u>Batteries are Complicated</u> <u>Battery Discovery</u> <u>Climate Tech VC</u> <u>EV Universe</u> <u>TECHtricity</u>	Groups Battery Brunch Battery Pub Battery Modelling Webinar Series Battery Street Slack Stanford StorageX Climate Communities My Climate Journey On Deck
<u>@kristinaEdstrm2</u> <u>@BatteryPapers</u> <u>@mart_de_bi</u> <u>@ndrewwang</u> <u>@sdmoores</u>	Books <u>Lithium: The Global Race for Battery</u> <u>Dominance and the New Energy</u> <u>Revolution</u> <u>Power Play: Tesla, Elon Musk, and the Bet</u>	<u>Terra.do</u>

of the Century Hardcover

Talent | Social

Meme of the year



Section 4 Policy

 \triangle

Policy | Overview

Governments seek to accelerate a healthy battery ecosystem and promote economic development.

- International Legislation: At COP26, over 100 national governments, cities, states and major businesses signed the <u>Glasgow Declaration on Zero-Emission Cars and Vans</u> to end the sale of internal combustion engines by 2035 in certain leading markets and by 2040 worldwide. At least 13 nations also committed to end the sale of fossil fuel powered heavy duty vehicles by 2040.
- 2. Examples of National Legislation (Demand Side):

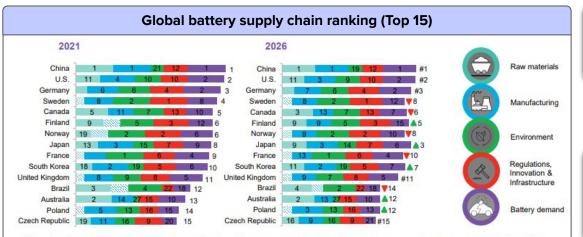
	ICE Ban Year	EV Incentive	YTD 2021 Plug-in Market Share
Norway	2025	No purchase or VAT tax	85.1%
Netherlands	2030	€4,000 subsidy, tax exemptions	24.0%

- 3. **Examples of National Legislation (Supply Side):** Global themes of regional autonomy in battery supply chain and technology development embodied in leading government programs:
 - EU: €2.9B European Batteries Innovation Project, EU Batteries Regulation, Horizon Europe
 - US: \$17B DOE ATV Manufacturing Loan Program, Energy Storage Grand Challenge

Policy | Nationalization of Production

The world sprints to catch up on China's lead in battery production, raw materials, and infrastructure.

Companies have announced ~2300 GWh of production by 2025 and governments are competing to host the next gigafactory by providing incentives around prime locations, government subsidies/grants, access to labor and raw materials/components, lower taxes, lower import and export fees, efficient transportation methods and costs, adjacency to customers/markets, low cost and reliable energy, least onerous regulations, etc.



Source: BloombergNEF. Note: Shaded areas for manufacturing and/or raw materials indicate that the country has no capacity and comes joint last in the rankings with other countries. Final rankings are an average of the five metrics. The overall ranking for countries in 2026 is shown in the data label but the list is not ordered. The arrow indicates whether the new ranking is higher or lower than in 2021. "Northvolt has been among our frontrunners, set to **build Europe's first home-grown Gigafactory for lithium-ion battery cells**, with a minimal carbon footprint... we also confirm our resolve to boost **Europe's resilience and strategic autonomy in key industries and technologies**."

Maroš Šefčovič, European Commission Vice-President

"We urgently need to **build up our capacity to research, develop, manufacture, and market batteries right here at home**.... Today, the U.S. relies heavily on importing advanced battery components from abroad, **exposing the nation to supply chain vulnerabilities**.... **Currently, the U.S. has less than a 10% global market share for manufacturing capacity** across all major battery components and cell fabrication."

Jennifer M. Granholm, U.S. Secretary of Energy

Policy | United States

Building a domestic supply chain | Appraising and implementing other successful EV programs

The \$1.2T Infrastructure Investment and Jobs Act was passed into law on November 15, 2021. Included in the spending bill is \$7.5B for EV charging networks, \$7.5B for electric buses and ferries, and \$108B for upgrading the electric grid, part of which will likely include batteries. On the technology front, the US Department of Energy is administering programs that are intended to advance American battery companies and domestic manufacturing. Among the key initiatives and programs are <u>The National Blueprint for Lithium Batteries</u>, <u>Long Duration Storage Shot</u>, and the <u>Energy Storage Grand Challenge Roadmap</u>. The Biden Administration announced the target that half of all vehicles sold in the US will be BEV, FCEV, or PHEV by 2030. The pending \$1.7T Build Back Better Act includes a proposal to augment the current federal EV tax credit with the goal of making most EV purchase prices lower than comparable ICE vehicles.

	Current	Proposed	
Maximum Credit Amount	\$7,500	\$7,500-\$12,500	
Minimum Income	~\$90,000*	None	
Maximum Income	None \$400,000		
Maximum Vehicle Cost	\$80,000	\$55,000-\$74,000	
Excluded OEMs	GM, Tesla	None	

*Minimum income required to realize full credit amount. Based on 2021 tax rules, 2 W-2 employees married filing jointly.

Policy | Europe and United Kingdom

EU and UK setting up a sustainable battery economy.





Department for Transport

10t

Decarbonising Transport

A Better, Greener Britain The **EU Batteries Regulation** proposal was released in December 2020 and will be in force starting January 1, 2022. The new regulations will impact virtually every part of the battery value chain over the next decade and influence the nascent European battery manufacturing industry. The intent is both economic and environmental; Extended Producer Responsibility (EPR) and recycled content mandates should produce greener, cheaper batteries and keep critical battery minerals inside the EU. The **Fit for 55** program in Europe includes a proposal to cut passenger car CO₂ by 55% by 2030 and 100% by 2035. **Energy storage** will be an area of focus for Horizon Europe's €95.5B research and innovation program. Funding is available for fundamental research, industry, lifecycle management, and sustainability.

UK Transport Decarbonisation Plan - On July 14, 2021, the UK government published the world's first "greenprint" to decarbonise all modes of domestic transport by 2050. The Transport Decarbonisation Plan highlights the role finance will play in decarbonizing transport and the need for public-private collaborations to tackle the largest contributor to UK domestic greenhouse gas emissions at pace and scale.

Policy | Asia

Countries in Asia take measures to assert dominance in the global market

		2020/21 Policy Measures					
China ★ 🗄		Under the new policy for 2021, <u>Chinese EV subsidies</u> are extended until 2022 (originally planned to end in 2020), albeit at a lower subsidy rate. The subsidy for pure electric vehicles (PEVs) with a driving range of 300-400km will be lowered to 13,000 yuan (\$2,013) per vehicle, a 20% decrease from 2020. The subsidy for PEVs with a driving range of 400km or more will be lowered to 18,000 yuan (\$2,787) per vehicle, also a 20% decrease from 2020. The subsidy extension and slowing of rate of reduction are in line with China's goal to have EVs make up 40% of all car sales by 2030.					
Japan		Japan will commit <u>\$877M</u> to subsidize construction of battery factories. In addition, the Battery Association for Supply Chain (<u>BASC</u>) was established and includes the largest industry stakeholders in Japan. It seeks to influence policy for its <u>members</u> including Nissan, Honda, Panasonic, and others.					
Korea		President Moon Jae-in <u>announced \$35B in battery industry investments by 2030</u> . Korea seeks to maintain and expand its presence as a global battery leader and remain competitive against other Asian countries.					
India	۲	The government's new <u>\$2.46B plan</u> "National Programme on Advanced Chemistry Cell (ACC) Battery Storage," is aimed at domestic battery manufacturing.					
Indonesia		The Indonesia Battery Corporation (IBC) was formed in March 2021 by four state-owned enterprises to create an end-to-end EV battery supply chain in Indonesia. IBC plans to partner with other companies, most notably <u>China's CATL</u> and South Korea's LG Chem.					

Policy | Equal Access

Using energy storage as a catalyst to alleviate poverty in the developed and developing world





Low-income households can spend 10% or more of their income on energy expenses. Frequently, their status as renters precludes them from installing batteries and/or solar panels, which would lower their electricity bills and improve resiliency. In the US, state governments have developed policies and provided funding with the goal of equal access:

- California <u>Self Generation Incentive Program</u> Equity Budget
- Massachusetts <u>ConnectedSolutions</u>

Over 700 million people globally have no access to electricity, creating negative economic, health, and other social impacts. Energy storage can improve lives in off-grid communities similar to the positive impacts from growth in wireless telecommunications. Global organizations like the UN and the World Bank set goals and guidelines to enable the deployment and long-term viability of energy storage projects:

- United Nations <u>Goal 7 Affordable & Clean Energy</u>
- World Bank <u>Manufacturing & Performance Warranties</u>



Policy | Minimum Battery Performance Standards

India and China introduce performance standards to access subsidies or encourage innovation



In December 2021, the <u>Chinese government</u> released requirements to introduce minimum performance standards for batteries manufactured in China. The note threatened that non-compliance would result in facilities being "demolished, or strictly controlled in scale and gradually moved out".

	Consumer	EV Energy	EV Power	ESS
Cell Energy	≥230 Wh/kg	≥210 Wh/kg	≥500 W/kg	≥145 Wh/kg
Pack Energy	≥180 Wh/kg	≥150 Wh/kg	≥350 W/kg	≥100 Wh/kg
Cycle Life	≥500	≥1000	≥1000	≥5000
Retention	≥ 80 %	≥ 80 %	≥ 80 %	≥ 80 %



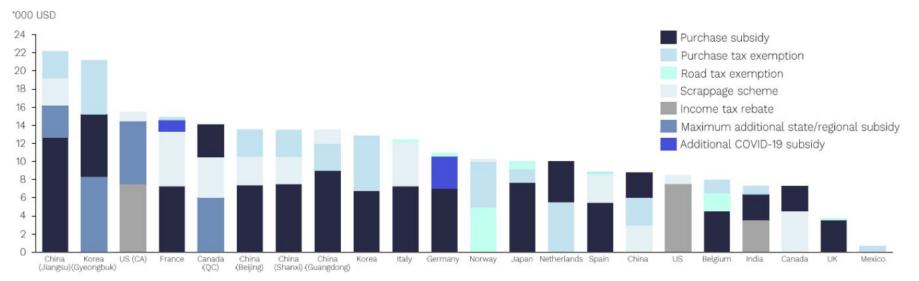
The Indian government has introduced a subsidy regime to incentivize up to 50 GWh of local battery manufacturing. The subsidy is capped at up to 2,000 rupees (\$26.84) per kWh with performance multipliers. Letters of award will be issued on February 4, 2022. (\$1 USD = ₹74.51 INR Jan 1, 2022)

Maximum Subsidy Performance Matrix ₹INR per kWh		Energy Density (Wh/kg)				
		≥50	≥ 125	≥200	≥ 275	≥350
Cycle Life	≥1,000	-	-	-	965	1,157
	≥2,000	-	-	965	1,157	1,389
	≥4,000	-	965	1,157	1,389	1,667
	≥10,000	965	1,157	1,389	1,667	2,000

Policy | Comparison of Demand Side Incentives

Local and national demand side measures enacted to stimulate the sale of electric vehicles

Demand side subsidies are a short term intervention to incentivize EV purchases until manufacturers achieve economies of scale. As time progresses, subsidies will likely be replaced by penalties for owning and operating ICE vehicles.



Maximum permissible EV subsidy by country, 2021

118

rho motion

Policy | Fossil Fuel Vehicles

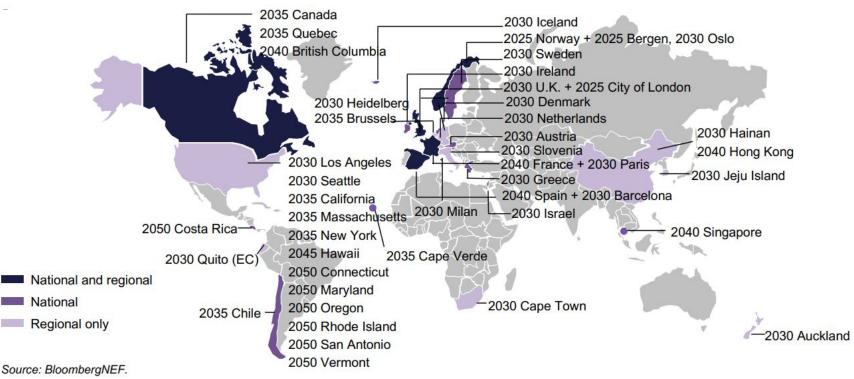
ICE vehicle ban timeline

				2020 ICE sales (million)	% change (from 2019)
		Hainan province 2030 all vehicle ICE ban	China 2040 new vehicle sale and production ICE ban (government target)	22.17	₽ 13.6
No USA national ban announced		Washington 2030 all diesel & petrol ban	California and New York 2035 PC & LDV sales zero emission only	14.26	₽ 16.1
Diesel ban multiple German cities 2014-19		Germany 2030 all new vehicles s Bundesrat vote – not in legislatio		2.53	₽ 22.0
		UK 2030 new car sales petrol & diesel ban		1.74	₽ 35.6
Paris 2025 diesel vehicles ban			France 2040 new vehicle sales ICE ban (government target)	1.86	₽ 31.1
		India 2030 30% new vehicles sal (government target)	les ICE ban	2.81	1 7.7
British Columbia 2025 diesel & petrol ban	*		Canada 2040 new vehicle sales ICE ban	1.51	0.0
		Netherlands 2030 all cars diesel & petrol ban		0.27	4.7
Norway 2025 all cars diesel & petrol ban		Oslo 2030 all emitting vehicles ban		0.07	♦ 6.7
2025		2030	2035	2040	
Policy				Intercalation	Volta Found

PC: passenger car, LDV: light duty vehicle

Policy | Fossil Fuel Vehicles

Electric vehicles are the largest market for batteries today. To date, 30 countries/states/regions (and counting) have publicly announced commitments to phase out fossil fuel vehicles.



Policy | Fossil Fuel Vehicles

Electric vehicles are the largest market for batteries today. To date, 30 countries/states/regions (and counting) have publicly announced commitments to phase out fossil fuel vehicles.

- Austria, 2035
- Belgium, 2026
- California, 2035
- Canada, 2040
- <u>Chile, 2035*</u>
- China, 2035
- Costa Rica, 2050
- Denmark, 2030
- Egypt, 2040
- France, 2040

- Germany, 2030
- <u>Hong Kong, 2035*</u>
- Iceland, 2030
- India, 2030
- Indonesia, 2050*
- Israel, 2030
- Japan, 2035
- <u>Lausanne, 2030*</u>
- Massachusetts, 2035
- Netherlands, 2030

- New York, 2035*
- Norway, 2050
- Singapore, 2040
- Slovenia, 2030
- Spain, 2040
- Sri Lanka, 2040
- Sweden, 2030
- Taiwan, 2040
- <u>Thailand, 2025*</u>
- United Kingdom, 2030

* announced in 2021

+ Section 5 4 Predictions

Predictions | The next 12 months

- Venture Capital and Private Equity funding for battery companies continue to gain momentum. Energy storage startups will raise >\$5B USD of private funding in 2022.
- 2. Segments of the EV market will start a pivot to 'new' battery chemistries to optimize for range or cost. "Beyond-NMC" chemistries such as NMCA and LFP will be shipped in new EVs.
- 3. Price volatility in battery raw materials will continue as the supply chain searches for new equilibriums. Lithium metal, carbonate, and hydroxide prices to see 30%+ swings.
- 4. Development of solid state battery technologies to achieve 120Ah cell demonstration in industry.
- 5. Traditional auto OEMs to accelerate EV product introduction. 40+ EV car models will be available for consumers in the US in 2022.
- 6. M&A activity to gain momentum as large companies seek to acquire new technology and hard-to-find talent. 5+ battery startups will be acquired by larger companies.
- 7. Volume of batteries reaching end-of-life (EoL) will increase in lockstep with EV production. 5+ startups will be created to capture opportunities in 2nd life, recycling, and adjacent businesses.
- 8. Total global installed battery cell manufacturing capacity to surpass 800 GWh.

Contact Us

Thank you for reading the 2021 Battery Report!

We reviewed and highlighted key developments in the battery industry in 2021. This report is meant to be a comprehensive and accessible guide to battery research, industry, talent, and policy, and aims to foster conversations on the state of batteries and its trajectory in the future.

For collaborations, partnerships, and presentations, please reach out to us at editors@batterybits.com.

Thank you!

Volta Foundation and Intercalation

Authors



Nicholas Yiu UCL Business Intercalation



Linda Jing Volta Foundation



<u>Yen T. Yeh</u> Voltaiq Volta Foundation



<u>Eric Zheng</u> Romeo Power BatteryBits



Ethan Alter Dalhousie University Intercalation



Andrew Wang Univ of Oxford Intercalation



Katherine He TDK Ventures BatteryBits



Aubert Demaray SpectraPower



Charlie Parker Ratel Consulting



Jon Regnart Advanced Propulsion Centre



Zhiwen Huang Farasis Energy BatteryBits

<u>Crystal Jain</u> Form Energy BatteryBits



Ashish Gogia University of Dayton BatteryBits

ntercalation | Volta Foundation

125

The views expressed herein are solely those of the authors, and have not been reviewed or approved by any other organization, agency, employer or company. The primary purpose of this work is to educate and inform. Data and information is from publicly available sources and often self-reported by the companies. The authors declare no conflicts of interest in producing this report.

Disclaimer

The views expressed herein are solely those of the authors, and have not been reviewed or approved by any other organization, agency, employer or company. The primary purpose of this work is to educate and inform. Data and information is from publicly available sources and often self-reported by the companies. The authors declare no conflicts of interest in producing this report.

Contributors

Thank you to our Contributors for their input in their subject matter expertise on specific slides.

Research

Charles Yang, Stealth Startup (Artificial Intelligence) Shashank Sripad, Carnegie Mellon (Modelling) Pooja Vadhva, University College London (Solid State Batteries) Eric Rountree, EC Power (Fast Charging) Tom Heenan, Gaussion & UCL/Faraday Institution (Characterization) Chun Tan, Gaussion & UCL/Faraday Institution (Characterization)

Industry

Iñigo Careaga, CIC energiGUNE (Battery Manufacturing) Miriam Gutiérrez, CIC energiGUNE (Battery Manufacturing) Nuria Gisbert, CIC energiGUNE (Battery Manufacturing) Sara Ortiz, CIC energiGUNE (Battery Manufacturing) Pooja Vadhva, University College London (Solid State Batteries) Ines MIller, P3 Consulting (Automotive Cell Costs) Benedikt Konersmann, P3 Consulting (Automotive Cell Costs) Darren Lim, Amber Kinetics (Storage Costs)

Industry (continued)

Alex Grant, Jade Cove Partners (Lithium Extraction, Life Cycle Analysis) Sam Kanakamedala, Qnovo (Safety) Callum McGuinn, Mewburn Ellis (Intellectual Property) Robert Pell, Minviro (Life Cycle Analysis) Tim Suen (BatteryBits) Tejal Sawant, BatteryBits & Lilac Solutions (Various)

Talent

Iñigo Careaga, CIC energiGUNE (Careers) Miriam Gutiérrez, CIC energiGUNE (Careers) Nuria Gisbert, CIC energiGUNE (Careers) Sara Ortiz CIC energiGUNE (Careers) Gabe Hege, Apple/Volta Foundation (Data)

Policy

Melissa Zhang, Harvard/Stanford (Various) Terry Scarott, Rho Motion (Various)

Advisory Committee

Thank you to our Advisory Committee for providing feedback to shape this report.



Steve LeVine Editor, The Electric



Dee Strand Chief Scientific Officer, Wildcat Discovery Technologies



James Frith Head of Energy Storage, BloombergNEF



Prof. Shirley Meng

Professor, University of Chicago Chief Scientist, Argonne National Laboratory

Citation

"The Battery Report 2021." Volta Foundation & Intercalation, 8 January 2022. Web. [Date accessed].

Please cite the report appropriately.

For collaborations, partnerships, and speaking engagements, please reach out to us at editors@batterybits.com.

Get Involved

<u>BatteryBits</u> is a publication written for the world's battery professionals to gain perspective on the trends and directions of the industry. We publish insights and ideas by battery experts in industry, academia, policy, and finance. Since June 2020, our publication has received more than 150k+ views.

Want to share your unique insights with the industry? Contribute to the Battery Bits publication. Apply here.

For enquiries, speaking engagements, or any other requests, please contact editors@batterybits.com

About Intercalation



Intercalation was founded in 2020 as an independent research organization dedicated to the battery industry. We aim to inform real science against sensationalist stories in the media with expert insight and communicate the latest technical research topics to the global audience.

Intercalation provides technical insights and assessments for energy storage technologies to help build knowledge gaps across the industry, academia, and government. We actively track 100+ companies and we publish our research and analysis in our newsletter as well as the annual State of Batteries report. Intercalation is based in London, UK.

You can read more on our <u>website</u>, <u>twitter</u>, and our <u>newsletter</u>.

About Volta Foundation



<u>Volta Foundation</u> harnesses the power of community to advance the battery industry.

A collective of 10,000 industry professionals representing 2,000 organizations, we produce monthly events (Battery Brunch), publications (Battery Bits), industry reports (Battery Report), and open communication channels (Battery Street).

Become a sponsor: tinyurl.com/VoltaFoundationIntro

The Battery Report