# 2023 | BATTERY REPORT

VF | VOLTA FOUNDATION

## "The battery is the technology of our time." - The Economist

In this annual report, we summarize what we consider to be the most significant developments in the battery industry in 2023. This report seeks to provide a comprehensive and accessible overview of the current state of battery industry, research, talent, and policy. We hope to catalyze in-depth conversations on the state of batteries and its trajectory for the future.

We consider the following key dimensions in our report:

01 Industry	Commercial milestones in battery development and manufacturing
02 Academia	Academic breakthroughs in fundamental battery science
03 Talent	Supply, demand, and insights on talent working in the field
04 Policy	Government targets, incentives, regulations, and their implications
05 Predictions	Trends we believe are likely to happen in the next 12 months

Disclaimer: The views expressed herein are solely those of the authors, and have not been reviewed or approved by any other organization, agency, employer or company. The primary purpose of this work is to educate and inform. The Content is for entertainment and informational purposes only and you should not construe any such information as investment, financial, or other advice. Data and information is from publicly available sources and often self-reported by the companies. The authors declare no conflicts of interest in producing this report.



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## 01 Industry

The Volta Foundation is an independent non-profit professional association dedicated to supporting the growth of the Battery Industry.

#### 01 Industry Overview

2023 marked a year of continued growth and calibration of the global battery industry - passenger EV sales topped 10M for the first time, representing 32% year-on-year growth in spite of higher interest rates. The average price paid for a new EV has declined by 25% over the past year, thanks in part to an EV "price war" as manufacturers compete for market share, bringing the average price paid for a new EV to just 4% higher than the overall new car market average. The cost of lithium has dropped 80% since its peak in late 2022, causing consternation for mining companies, but also contributed to lowering battery cell-level prices by 16% to \$107/kWh.

Major trends include a dramatic acceptance by nearly all major OEMs of the NACS charging standard. Cell formats trending towards large-format prismatic cells influenced by continuing LFP adoption. 7 TWh of battery manufacturing capacity has been planned globally before 2030, with China accounting for 68.5% of this capacity, and the majority of the North American and European capacity being focused on NMC chemistries. In terms of regulations, US and EU governments have outlined official guidance over the past year to ensure greater security in the sourcing of critical minerals and developing a domestic battery supply chain.

BESS is a nascent yet rapidly growing market, opportunities and challenges remain for financing, integration, regulations, and battery chemistries to be developed to better support the growth of this segment.

Advanced cell chemistries continue to make progress towards commercialization, prime examples include LMFP, Na-ion, Sulfur, and Li-metal chemistries, while innovations in mining, supply chain, manufacturing, software, and other enabling technologies continue to be the focus for commercial R&D and entrepreneurial energy in the space.

	Notable Events		Industry Value Chain				Cell	Costs	
	Cell & Pack Manufacturing	Applic	ations	Safety			try & Cell onents		
	Raw Ma	aterials	Recy	cling		/are & ytics			
ΈF	Y REPORT   <b>01 Industry</b>   P.6							/OLTA =OUNDATION	

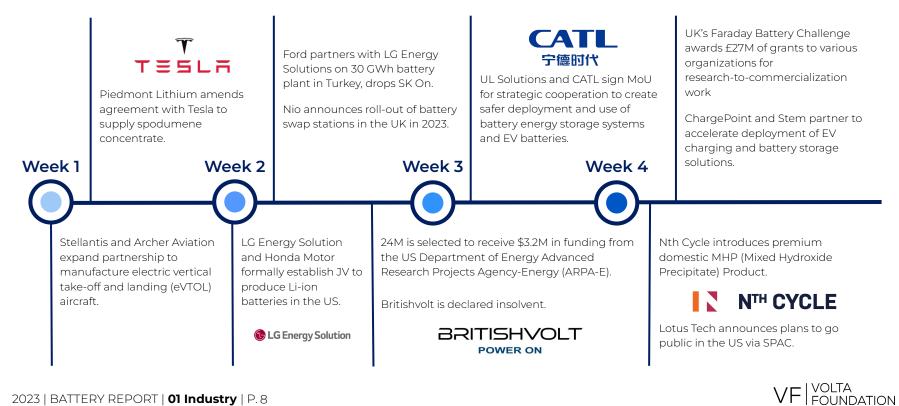
## 01 Industry | Overview

Notable Events		ıstry Chain	Fina	ince	Cell Costs
Cell & Pack Manufacturing	Applic	ations	Saf	ety	Chemistry & Cell Components
Raw Materials		Recy	cling		vare & lytics



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### January





## Notable Events | February

Thacker Pass Umicore ann	ericas to develop	Ford cuts Rivian st from 11% to 1.15%. Redwood Materia conditional comm \$2B Department for battery materia	ls receives nitment for of Energy Ioan	IoneLox Ionblox raises \$32M Series F funding from Lilium, Applie Ventures, Temasek and Catalus Capit	s 3 n ed	Ford announces \$3.5B partnership with CATL to build LFP battery plant in Michigan. Arrival announces \$50M equity capital commitment to strengthen balance sheet and reduce debt by 38%.	Li-Cycle receives conditional commitment for \$375M loan from US DOE ATVM Program. Hina Battery in China becomes first to put sodium-ion batteries into EVs. Stellantis invests \$155M to buy a minority stake in a copper mine in Argentina.
Our Next Energy (O raises \$300M at \$1.2 valuation, the latest unicorn in the batter industry.	B <sup>'</sup> \$32.6B ord SDI to ma materials	emical locks in der from Samsung inufacture cathode for EV batteries.	Volkswagen a five-year plan EV production software strate Nano One is a from Sustaina Development Canada.	to accelerate a and egy. warded \$10M ble	Seri anc EO \$80 fron Zou	hograf raises \$65M ies B for silicon oxide odes. Charging secures M equity investment n Vortex Energy and k Capital to expand fleet charging.	Tesla announces \$5B factory in Mexico marking a push to broaden operations outside the US. Tesla orders \$2.9B of battery materials from South Korea-based cathode producer L&F Co.



## March

Tesla cuts U.S. Model S and Volkswagen announces first Model X prices between 4% North American EV Battery Plant and 9%. in Ontario. American Lithium Energy Cirba Solutions and Jacobs form strategic alliance to expand

secures \$13.2M in grants from the California Energy Commission to build pilot lithium-ion manufacturing facility.

### Week 1

## Week 2

Samsung SDI plans to build battery plant with GM.

Our Next Energy (ONE) announces plans to build \$500M battery storage system manufacturing facility in West Virginia.

CATL delays plans to raise \$5B in Switzerland as regulators in Beijing raise concerns

manufacturing capacity across

North America for EV battery

materials

Volkswagen pauses on battery plant in Europe, prioritizing North American factory.



Week 3

amorius Amprius announces

500Wh/kg power cell aimed at aviation market.

Gotion pauses battery plant in Big Rapids Township, Michigan,

Posco Future M announces plans to

build NCA cathode facility in South

Korea with 30.000 tpa production

US and Japan reach deal on vital

minerals for FV batteries

capacity.

## Week 4



pH7 Technologies receives \$16M in a Series A for clean extraction and recycling of critical metals.

Li-Cycle and KION Group form lithium-ion battery recycling partnership and Li-Cycle announces new facility in France.

> BMW Group announces new assembly site for high-voltage batteries in the Straubing-Bogen.

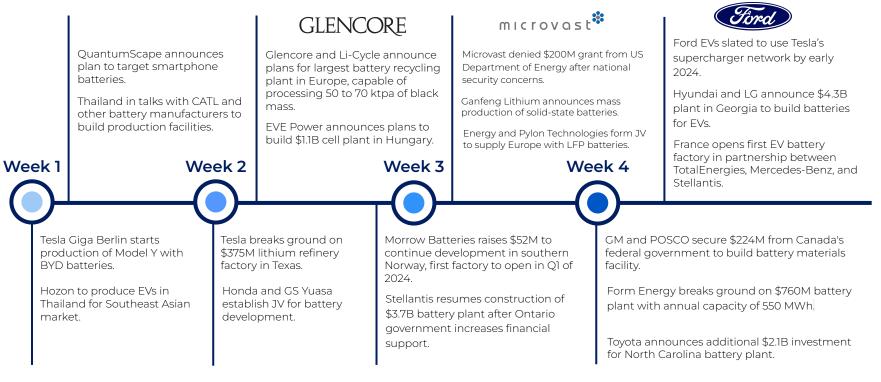
Gotion and Edison Power partner on energy storage and battery recycling in Japan.



## | April

Week 1	Redwood Materials expartnership with Volk America to collect mo batteries from consur electronics. Poland overtakes the world's second larges lithium-ion batteries.	swagen of ore end-of-life mer US as the	Volkswagen announces investment of \$1.1B in new R&D and procurement center for EVs in Hefei, China. 24M Technologies is awarded \$3.8M contract from the United States Advanced Battery Consortium. Week 3		FREYR Freyr announces plans to cut gigafactory ramp time by at least 50% in partnership with Siemens. 6K Energy announces investment of \$250M in new cathode plant in North America. Week 4	Sila introduces new Titan Silicon anode for EVs. Samsung SDI and GM announce \$3B joint venture for battery manufacturing. ElevenEs announces European LFP battery plant, with 500 MWh/yr capacity by 2024.
anno Pana batte Tesla	antis and BMW bunce talks with isonic over new EV ery plants. confirms plans for nd plant in Shanghai.	research cente Volkswagen an EV battery ecos	nounces plans to build system in Indonesia, n Vale, Ford and	processing extract batt more efficie techniques	ses \$23M to build plant using soda water to cery-grade lithium from ores ently than existing ovalith	U.S. and South Korea sign MoU to expedite development of EV battery manufacturing in the US by South Korean companies. Japan provides \$1.8B in subsidies for energy storage batteries.

| May





## | June

		Saudi Arabia's Ministry of	Tesla announces that it has	ASTON MARTIN	
	Panasonic to boost battery output at Tesla's Nevada Gigafactory by 10%.	Investment signs \$5.6B deal with Chinese EV maker Human Horizons.	produced 10M 4680 battery cells at Giga Texas.	Aston Martin and Lucid announce collaboration on new EVs.	
	ForgeNano raises \$50M in Series C to build out battery production line.	Toyota unveils plans to make solid-state batteries for its EVs, aiming for 3.5M EVs by 2030.	CATL announces plans to invest \$1.4B to build lithium extraction plants in Bolivia.	Lordstown Motors files for bankruptcy. Altris presents Prussian White cathode material with capacity of 160	
Week 1	Week 2	Week 3	Week 4	mAh/g.	
<b>—</b>					
	\$1.6B EV battery plant. ar	nounce \$25M Li-ion battery cycling JV in Taiwan.	Ford and SK On secure \$9.2B loar build 3 battery plants producing u to 120 GWh in the US, one in TN a two in KY.	up Goodenough, whose work led	
recyc			Northvolt receives \$400M investn from Canadian pension fund.		
	STELEANTIS		northvolt		



## | July

Week 1	Nikola discontinued operations at battery supplier Romeo Power after buying the company for \$144M in 2022.         UK EV maker Arrival cancels planned SPAC.         Week 2	EU finalizes regulations targeting 50% lithiu recovery from waste batteries by 2027. Fisker has sells \$340M in convertible notes to support additional battery pack line.	Tata announces plans to build EV battery plant in the UK. BYD announces plans to build battery and EV plant in India, targeting annual production of 100k EVs. Week 4	Enevate and JR Energy Solution announce joint venture to build electrode factory in the US. Lion Electric opens EV plant with capacity to manufacture 20k electric buses. Stellantis and Samsung SDI sign MoU to build 34 GWh battery plant by 2027.
conver PV and Tesla a produ	abia announces plans to rt 290 MW coal plant to solar d battery storage facility. announces that it has ced 479,700 EVs and delivered 0 EVs in Q2 of 2023.	collaborate and explore lithium-ion battery recycling solutions. Mercedes-Benz picks Tesla's charging standard for North American EVs starting	Graphite One awarded \$37.5M DOD grant under the Defense Production Act. Tesla sues Cap-XX over EV over supercapacitors patented by subsidiary Maxwell Technologies.	Posco announces investment of \$92B through 2030 to transform its EV battery materials business. ProLogium and MAHLE sign MoU to develop next generation solid-state batteries.



## | August

Week 1	QuantumScape raises \$300M from public offering. John Deere invests \$70M in offices and manufacturing in North		ek. that can charge 400 km in 10 minutes.		tery uild	Image: constraint of the example of
public EVE El batter	offering. nergy invests \$422M in new y plant in Malaysia. and Zhejiang Huayou ing partner on battery		\$1.4B i Quebe Accure predic	e raises \$7.8M Series A2 to t lithium-ion battery s with Al.	Series opera BYD a busin Hyun \$2B ir	vood Materials raises \$1B in s D to expand battery materials ations in US. acquires Jabil's mobility ness for \$2.2B. dai and LG invest additional nto Georgia battery plant for investment of over \$7.5B.

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## Notable Events | September

	Gotion acquires 25% stal Slovak EV battery startu		Lyten raises \$200M lithium sulfur batte		northvolt		Φ ΤΟΥΟΤΑ
	CATL announces plans to fast-charging Shenxing Germany and Hungary.	•	Gotion announces plant in Illinois.	\$2B battery	\$5.2B battery factory in Quebec.		Toyota implements self-propelled assembly lines and massive die casting to catch up in EV race.
	KKR acquires 45% stake storage developer Zenol	05	Stellantis announc expand global bati 400 GWh.	1			US State Department announces plans to build battery factories in
Week 1	Week 2		Week 3		Week 4		Africa for surging EV battery demand.
brand US. Tesla auto Intelli	Automotive's premium d Zeekr files for IPO in the Shanghai sues chip and parts maker Bingling gent Technology for IP gement.	Energy to u battery pac Verkor rais	tners with Eve use 46XX cells in cks. es \$2.14B for V gigafactory.	build 20 GWh 2026 to supply LGES raises \$16 battery factoric	3 in bonds to finance for EV	finar proje SK E anno recy	o Energy secures \$70M in debt noing from NatWest to fund BESS ects. Tooplant and Ascend Elements bunce JV to build battery \$66M cling facility in Kentucky, with acity to process 12 ktpa of black mass.



## | October

Week 1	GM agrees to include EV battery r under UAW agreement. Encorp and Natron Energy annou power platform using sodium-ior Shanshan announces \$1.35B synth plant in Finland with a capacity of Week 2	nce hybrid 1 batteries. netic anode	NIO completes 30 million gl battery swaps, further provin the process's viability. LG Chem secures \$2.15B cathode materials deal with Toyota for U.S. plant. Week 3	ng	ALBEMARLE Albemarle withdraws non-binding offer to acquire Liontown resources. Electric truck maker Volta Trucks files for bankruptcy in Sweden. Nio files to expand the use of solid-state batteries to 11 more EV models.	Toyota invests additional \$8B into North Carolina EV battery plant. Factorial announces \$50M battery manufacturing facility in Massachusetts. E3 Lithium announces 99.78% pure battery grade lithium hydroxide from DLE. Indian EV startup Ola Electric raises \$384M, including \$240M of debt, from Temasek and SBI.
EV ba US Tr credit	EV batteries. US Treasury Department allows EV tax credit to be used as point-of-sale		arpass 300k in Q3 of 2023. emitsu partner to all-solid-state batteries. onstrates dry cathode cess.	long EV bi Ame Ener led b	core and AESC enter term supply agreement for attery materials in North rica. gyX raises \$50M in Series B y South Korean lomerate Posco.	American Battery Factory breaks ground on LFP gigafactory in Arizona. Stellantis invests \$1.6B for 20% of Leapmotor to accelerate Leapmotor's sales in China and Europe.

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## Notable Events | November

	Nio cuts 10% of workforce amid fier	ce competition.	VOLVO	TRIX	US Department of Energy announces \$3.5B to strengthen domestic battery manufacturing	Steyr to	rtners with Magna 5 revive Scout EVs by 1 \$492M deal.
	Polestar partners with SK On batte	Volvo Battery Solutions ac Proterra Powered comme vehicle business line for \$2	ercial	Toyota admits it plans to make only 10k vehicles with solid-state batteries in 2030.	approv	receives EU regulatory al to design and e its eVTOLs.	
for its upcoming Polestar 5 EV. BYD announces first European EV p Hungary.		olant in	Matrix Renewables acquir 3,280 MWh BESS portfolic Emeren.		Toyota announces recycling agreement to source cathode ar anode copper foil from Redwood Materials.	with Sl	InoBat JV signs MoU ovakia to build 20 V battery plant.
Week	Week 1 Week 2		Week 3 Week 4		Week 4	workers	SK On lays off s in Michigan due to h demand for EVs.
im	M Technologies claims provements in energy density with ctrode-to-pack design.		res \$5B EV factory for hicles, creating 7,500 jobs		ntis and CATL sign MoU for ction of LFP batteries in e.	25% of wor Tesla intro	Energy (ONE) cuts kforce. duces congestion perchargers.
					volt announces 160 Wh/kg n-ion battery for energy e.	grants for	nces \$4.4B in clean energy ncluding energy
					northvolt	Ç	

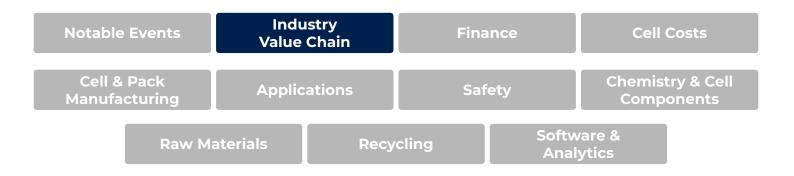
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## | December

	AM Batteries raises \$30M Series B I Ventures. Nth Cycle raises \$44M Series B to s recycling and refining. Generac invests \$30M for a minorit Wallbox. Rivian lays off 20 engineers from in cell development team.	cale metals y stake in	Wildcat Discovery Technologies United Arab Emirates annou first battery recycling plant. Our Next Energy (ONE) nam Humphries as CEO, replacin founder, Mujeeb Ijaz. Wildcat Discovery announce plant for nickel-free and cob cathodes.	nes Paul g es US	Hancock and SQM acquire Azur Minerals for \$1.1B. Eramet and Vibrantz Technolog announce long-term supply agreement for manganese ore. Thailand approves \$970M in subsidies to boost local production. 47.6% of new cars in EU are elect or hybrid.	tric
Week 1	Week 2		Week 3		Week 4	EU and UK delay tariffs on electric vehicles through 2026.
supp \$33.5 2024 Norn	supply agreement with Samsung for \$33.5B worth of NCA cathode between 2024 and 2028. Nornickel increases forecast for global custon		aterial for EV cells. EKR begins deliveries to new stomers in Europe.		at signs MoU with Marubeni Acle used EV batteries. Nergies begins construction MW solar plant with 500 of battery storage.	NIO unveils \$112k flagship ET9 EV. GM and Ford lose tax credits on many EV models and are adjusting sourcing to regain eligibility.
	NORNICKEL				ceives \$2.2B investment \bu Dhabi's CYVN.	

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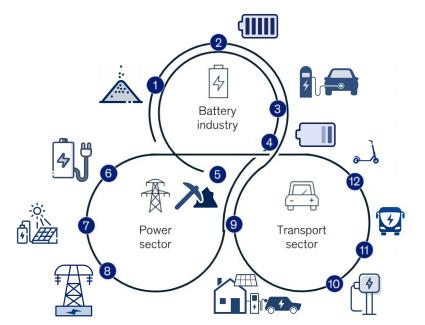
## 01 Industry | Overview





## | Circular Battery Value Chain

Expansion of global battery value chain is unlocking significant economic potential across multiple industries







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Source: McKinsey Li-ion Battery Demand Forecast 2030

**Industry Value** 

Chain

## **#1 Aftermarket** Solutions Provider

## Enhance your ESS and EV uptime and availability with BlackTeal Energy.

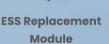
Seamless compatibility with emerging technologies.



Onsite Replacement Storage



t Universal BMS





EV Replacement Module



## BLACKTEAL ENERGY

- OEM Replacement Batteries
- White Label Domestic Content
- Supporting All OEMs
- Warranty Fulfillment
- Augmentation Solutions

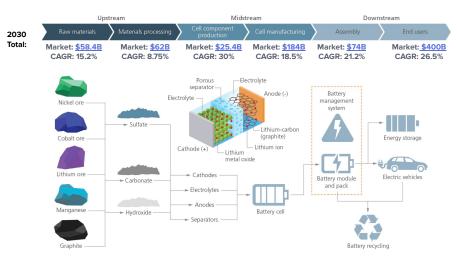
Contact us today for your replacement solutions. Blacktealenergy.com



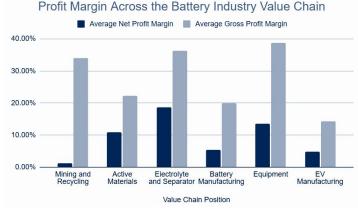
## Battery Industry Value Chain & Profit Margin Profile

There is a wide range of profit margins and revenue profiles across the battery value chain

- The growing trend of vertical integration blurs traditional boundaries between upstream, midstream and downstream segments
- Cell & EV manufacturing companies capture more sections of the value chain (midstream & downstream). Despite having lower net profit margins compared to component businesses, they still dominate through their financial strength and scale.



Mining and Recycling, Electrolyte & separator, and equipment companies enjoy higher gross profit margins due to lower Cost of Goods Sold. However, mining & recycling companies have low net profit margins due to high operating expenses (e.g. high upfront capex, licensing, permitting)



Data from Chinese publicly listed companies' financial report 2017-2022

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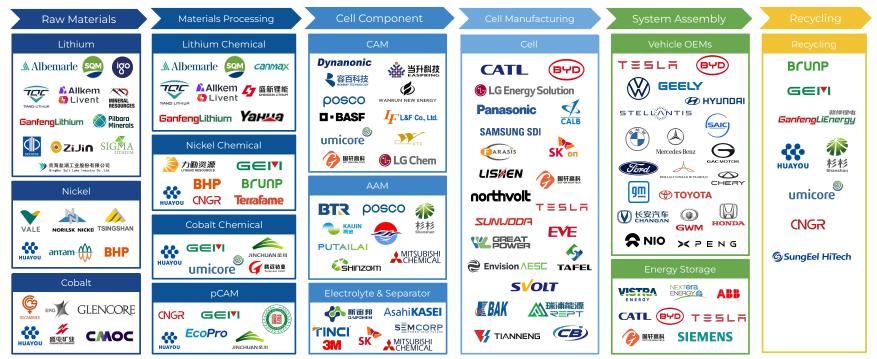
**Industry Value** 

Chain

Source: L.E.K. Research

### Industry Value Chain

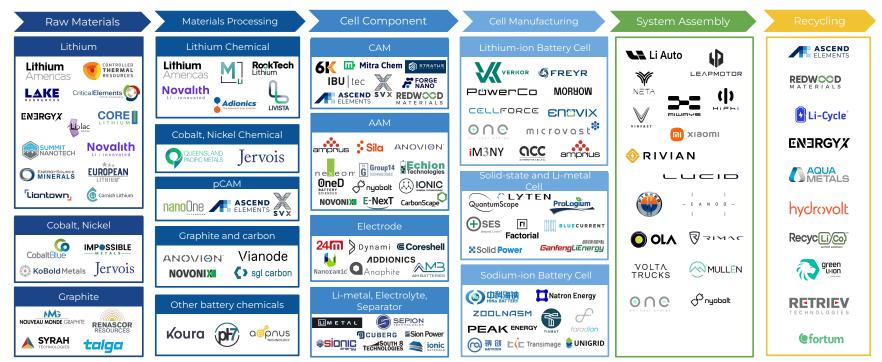
### Incumbents And/Or Public Companies With >\$1b Market Cap/Valuation\*



\* estimated as of December 2023



## | Startup And/Or Small Companies With >\$30m Valuation\*



\* estimated as of December 2023

Industry

Value Chain



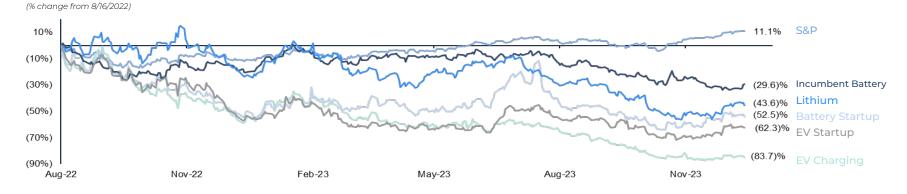
## 01 Industry | Overview



### Finance

## | Public Equity Market Performance

Despite passage of the Inflation Reduction Act, most public battery companies have traded down in 2023 in context of the macro economic environment and the impact of higher interest rates on hard tech companies.



Categories	Incumbent Battery	Lithium	Battery Startup	EV Startup	EV Charging
Key Drivers	Lower than expected demand from some legacy EV OEMs in H2 2023 / negative sentiment for 2024	Lower LCE spot price down ~70% from 2022 highs	High CapEx requirements and delays in commissioning and scaling of plants	Timeline to scale / achieve volume, lower than forecasted demand	Low utilization, unforeseen maintenance issues, and poor user experience
Constituents	CATL SAMSUNG SDI	Albemarle	QuentumScope GFREYR NANOONE MICTOVASt <sup>®</sup> E⊓≞VIX	IVIAN     Polestor       Image: Constraint of the second se	-chargepoin+: EVgo blin wallbox 🖞 💱 TRITIUM

Source: CapIQ (12/29/2023), Press Releases (1)Index weighted by market cap

Finance | SPAC Performance

Battery related SPACs have performed in line with the broader battery equity capital markets.

#### Energy transition SPACs trading price relative to initial par value

(% change from \$10 SPAC par price)

Higher costs of capital driven by interest rates hikes have led investors to cycle out of pre-revenue companies with higher capital requirements



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Source: CapIQ 12/29/2023 (1) Jan 2023, announced that Shell would acquire Volta (2) Nov 2023, Proterra sold to Volvo and Phoenix Motors

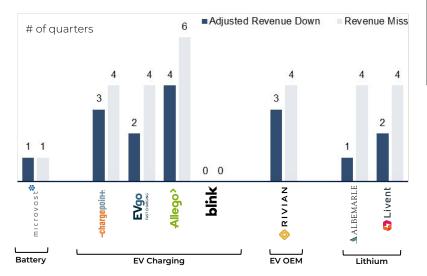
### Finance

## Issues Facing Public Battery Companies

### Limited communication to investors and bearish investor sentiment has dragged on battery stocks

### Revenue Estimate Adjustments and Misses since 2022

Many battery companies have been limiting communication to investors about the pace of growth, being cautious about the statements they make, leading to a disconnect between Wall Street analysts and company performance



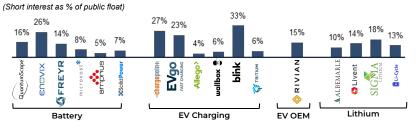
### Change in Short Interest Since Start of 2023 (% of public float)

13 companies have seen an increase in their respective short interest as a % of public float, suggesting market participants have grown increasingly bearish



### **Current Short Interest**

4 companies have a short interest in excess of 20%, suggesting a highly pessimistic outlook by public markets



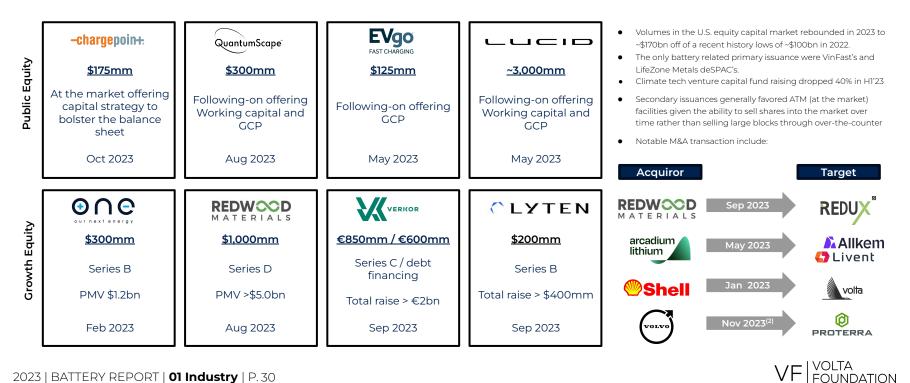
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### 2023 | BATTERY REPORT | **01 Industry** | P. 29

Source: CapIQ(12/29/2023), Wall Street Research, Press Releases (1) Chart reflects companies which had revenue greater than zero for the period. "Revenue Revised Down" reflects a greater than 5% decrease in the analyst estimate in revenue 3 months prior to earnings release to the estimate the day of earnings. "Revenue Miss" reflects a greater than 5% actual revenue miss from the analysts estimates prior to quarterly reporting

#### Finance Select Equity Investment Into Batteries

Public market performance and high interest rates provide a difficult equity capital funding backdrop



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Source: Deal Logic, Public Filings, Press Releases, CTVC | PMV: Post Money Valuation; GCP general corporate purpose (I) \$1.2bn in in the over-the-counter market sale of 173,544,948 shares common stock as well as \$1.8bn sale of 265.693.703 shares of common stock to Avar Third Investment Company (2) Reflects the sale of the battery business

## Select Credit Investment Into Batteries and EVs

Convertible debt and green bonds have broadened the access to capital for battery companies

northvolt	♦ RIVIAN	northvolt	<b>ORIVIAN</b>	
<u>CAD 200mm</u>	<u>\$1,725mm<sup>(1)</sup></u>	<u>\$1,200mm</u>	<u>\$1,500mm</u>	
Convertible Bond Issuance	3.625% Green Convertible Bond Issuance	Convertible Bond Issuance	4.625% Green Bond Issuance	
<b>Use</b> : Battery factory outside of Montréal Nov 2023	<b>Use</b> : projects related to clean transportation Oct 2023	<b>Use</b> : European & North American expansion Aug 2023	<b>Use</b> : Projects related to clean transportation Aug 2023	
	ENÜVIX	northvolt	-chargepoin+.	
<b>***</b> \$340mm	Enůvix <u>\$150mm</u>	northvolt \$1,100mm	-chargepoin+. \$300mm	
<b>\$340mm</b> 0.0% Convertible Bond Issuance				
0.0% Convertible Bond	\$150mm 3.0% Convertible Bond	<u>\$1,100mm</u> Convertible Bond	\$300mm 3.5% / 5.0% PIK toggle Convertible Bond	

• As a result of the difficult equity market environment and the maturing business profile, corporate issuers have explored alternative financing options, such as debt and green bonds

 Convertible bonds provide issuers with a low cost of capital and defer possible share dilution.
 Issuers of convertible bonds are able to issue at a discount to the respective vanilla bond, given the embedded equity optionality

- Private credit has been a growing capital base from alternative asset managers. 2023 marked the announcement of several large mega fund private credit / flexible capital funds dedicated to clean transition. These new funds will likely serve as a source financing to support the large CapEx needs for the battery industry
- With 9,920GWh of projected battery gigafactory capacity by 2030 across 410 plans (up from 1,722GWh in 2022), there will be an increasingly large demand to access large quantities of low cost capital



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Finance

## Finance | Private Capital Investors Investor Base

\$121bn of total private climate assets under management (AUM) across 207 Early-stage VCs, Corporate VCs, Growth Equity, Infrastructure , and Private Equity funds since Jan 2021



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Source: Pitchbook CTVC

Finance

## | Mega Fund Private Capital Announcements

Mega-funds (\$500M+) account for ~19% of funds in 2023 by count, but constitute ~70% of total AUM

	APOLLO Clean Energy Transition	KKR Global Climate	Brookfield Emerging Markets Transition	TPG RISE	JUST CLIMATE by generation	NGP	Morgan Stanley 1GT climate
Close / Release	Spring 2023	Summer 2023	Winter 2023	Spring 2022	Summer 2023	Summer 2023	Spring 2023
Amount	\$4bn	N/A	>\$1bn	\$7.3bn	\$1.5bn	\$700mm	\$500mm
Mandate	<ul> <li>Invest into a diversified global portfolio of yield and hybrid investments</li> <li>Focused on decarbonization as an overarching theme rather than a specific asset class</li> <li>Positioned to address the significant gaps that exist in the capital markets for climate and transition financing</li> </ul>	<ul> <li>Investment scope includes scaling battery technologies, EV fleet electrification and EV Charging, decarbonizing agriculture and steel</li> <li>The fund's mandate is "climate" which encompass decarbonization of sectors like transportation, food, and industry</li> </ul>	Energy Transition, Industrial Decarbonization, Sustainable Living and Climate	<ul> <li>Invests in energy transition, green mobility, sustainable fuels and sustainable molecules, and Carbon Solutions</li> <li>Growth-stage investments in innovative climate solutions</li> <li>Fund's performance fee dependent on ability to deliver on greenhouse gas abatement goals</li> </ul>	<ul> <li>Focused on hard to abate sectors which include energy, mobility, industry and buildings — in order to generate outsized emissions abatement in the next decade</li> </ul>	<ul> <li>Provide growth capital to companies that drive / enable the growth of renewable energy, the electrification of transport, the efficient use of energy and resources and the management/reduc tion of carbon emissions</li> <li>Focused on real assets within the energy transition</li> </ul>	<ul> <li>focused on investments in growth-stage companies that will seek to collectively avoid or remove one gigaton of carbon dioxide-equivalent (CO2e) emissions from the Earth's atmosphere</li> </ul>

Source: Press Releases, CTVC



## 01 Industry | Overview

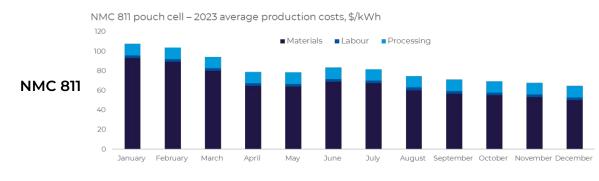




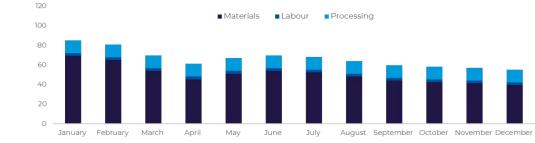
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## Cell Costs | 2023 Battery Cell Costs

## Manufactured cell costs declined through 2023 due to falling raw material prices







Battery chemical prices, DAP China, \$/kg



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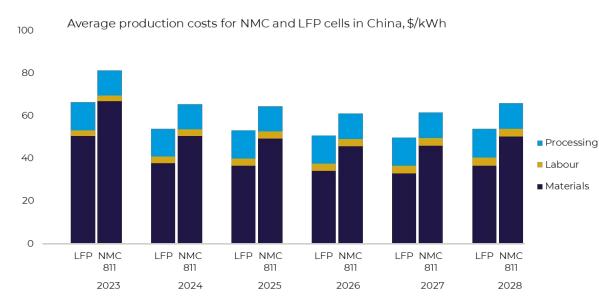
Source: CRU Group

LFP

Cell Costs | Future Of Cell Costs

Cell costs expected to continue to decline through the decade

## Falling raw material prices result in average cell production costs in China dropping below \$55/kWh for LFP and \$65/kWh for NMC by 2028



- \$65/kWh would enable <\$100/kWh on pack level; cells typically account for 70% of combined pack + cell cost, with remaining 30% due to cost of pack mechanics
- The cost outlook is primarily influenced by lithium supply-demand-price dynamics
- Yield rates are already approaching practical limits in China (~99%)
- Processing (also including electricity), labour, and material costs outside China are generally higher. For example, the cost of manufacturing NMC 811 pouch cells in USA in 2023 was ~80% higher than in China
- Improving yield rates and economies of scale, along with subsidies, will help with cost-competitiveness for ex. China manufacturers



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Source: [1] CRU Group [2] BloombergNEF

## Cell Costs | Cathode Cost Breakdown By Material

Nickel sulfate to become main cost driver for nickel-rich cathodes

Raw material cost makeup for NMC 811 electrode active materials, % \$/kWh 100% 80% Graphite 60% Manganese Sulfate Nickel Sulfate Cobalt Sulfate 40% Lithium Hydroxide 20% 0% 2023 2024 2025 2026 2027 2028

Modelling NMC 811 pouch cell 35 Ah produced by a representative manufacturer in China.

# NMC cell costs to be more sensitive to nickel prices

- Driven by imperative for higher energy density, manufacturers are shifting to increasingly high nickel content in new NMC/NCA chemistries
- The rise of inexpensive Indonesian MHP mitigates the nickel price risk for downstream buyers, but this also has its challenges, and sourcing nickel from other countries incurs an additional cost
- Lithium's relative influence on cell costs will decrease if lithium prices remain low. Resurgence of lithium's cost contribution towards the end of the decade represents the expectation of an eventual return to a supply-demand deficit, but this scenario carries risks, and assumes nickel prices do not also change



## Cell Costs | 2023 Battery Pack Prices

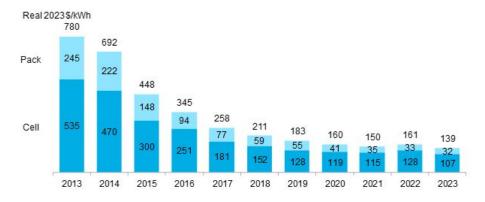
## Battery prices resume long trend of decline after unprecedented increase in 2022

• Average pack price dropped 14% to a record low of \$139/kWh

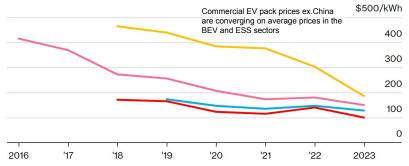
Pack-to-cell price ratio is recently plateauing at ~1:5

- This was driven by raw material and component prices falling while production capacity overshot demand
- Prices were lowest in China, followed by US and then Europe. There was intense price competition in a crowded market in China
- LFP cells were 32% cheaper than NMC cells

#### Prices are converging across sectors



#### E-bus & commercial (China) Passenger BEV Stationary storage E-bus & commercial (ex. China)



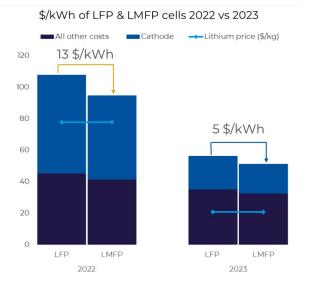
## 2023 | BATTERY REPORT | **01 Industry** | P. 38

Source: Bloomberg NEF

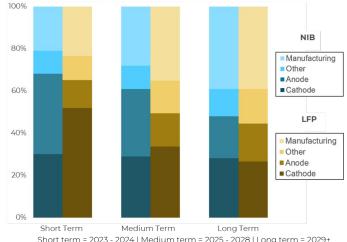
#### **Cell Costs** I LMFP & Na-Ion

LMFP cost advantage increases with lithium price. Na-ion cost structure is anode-heavy.

- The LMFP-LFP cost difference is more profound in a high lithium • price scenario
- It is also more cost effective to use solid-phase rather than a • liquid-phase production route



Na-ion is not yet cost-competitive with Li-ion due to the • immature supply chain for hard carbon. This drives up cost of the anode



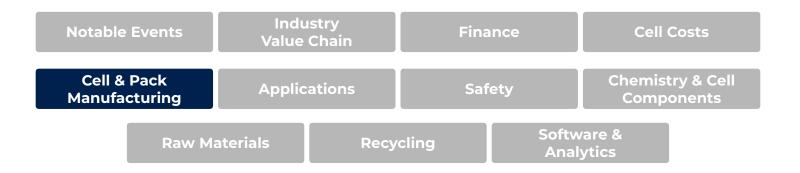
Na-ion cost makeup by component, % \$/kWh

Short term = 2023 - 2024 | Medium term = 2025 - 2028 | Long term = 2029+



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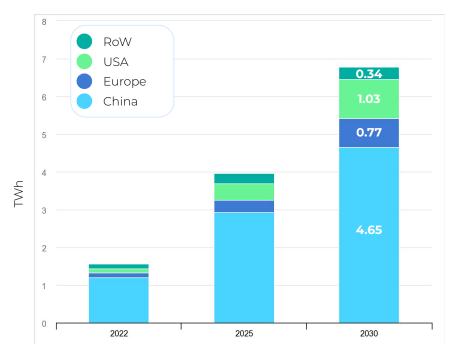




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## | Future Li-Ion Battery Production Capacity

Geographic Distribution of Li-Ion Battery Production Capacity (Current & Future)



## Lithium-ion battery capacity to grow steadily to 2030

EVs and ESS are the two main applications burgeoning li-ion battery capacity.

Investments in battery capacity at Northvolt are robust; recently raising \$5B in financing to expand battery capacities.

Based on current announcements, manufacturing capacity is estimated to reach approximately 7 TWh in 2030, with China accounting for 68.5% of capacity.

Currently, the majority of the North American and European capacity is focused on NMC chemistries.

NA and EU have outlined official guidance over the past year to ensure greater security in the sourcing of these critical minerals and developing a more sustainable supply chain.



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Source: IEA (Geographic Cell Production Capacity), S&P Global

Cell & Pack

Manufacturing

## | Future Li-Ion Battery Production Capacity

## Peak Demand & Production Capacity

#### Figure 33: Aggregate peak battery market size

Cell & Pack

Manufacturing

Wh/y		Rationale	
12.9		Annual sales in long term	Vehicle battery size, kWh/vehicle
2.9	Heavy trucks	~7 million vehicles p.a. <sup>1</sup>	~431
2.9	Light trucks	~23 million vehicles p.a. <sup>1</sup>	~74
2.3	Cars	~100 million vehicles p.a. <sup>1</sup>	~61
	Buses	~0.3 million vehicles p.a. <sup>1</sup>	~179
6.1	Stationary storage	1 TWh/y as forecasted by BNEF NZS	
	2/3 wheelers	~115 million vehicles p.a. <sup>1</sup>	~3
0.1 1.0 0.2 0.3	Electronics	0.2 TWh/y as forecasted by BNEF via Avicenne	
Total		1. As forecasted by BNEF 2023	

#### 2023 | BATTERY REPORT | **01 Industry** | P. 42

Source: RMI X-Change Batteries,

## Net Zero Policy: The Gating Factor

The Net Zero Emissions by 2050 Scenario (NZE Scenario) is a normative scenario that shows a pathway for the global energy sector to achieve net zero CO2 emissions by 2050, with advanced economies reaching net zero emissions in advance of others. This scenario also meets key energy-related Sustainable Development Goals (SDGs), in particular universal energy access by 2030 and major improvements in air quality. It is consistent with limiting the global temperature rise to 1.5 °C (with at least a 50% probability), in line with emissions reductions assessed in the Intergovernmental Panel on Climate Change (IPCC)'s Sixth Assessment Report.

Sales of new internal combustion engine (ICE) automobiles are halted in 2035 in the Net Zero Emissions by 2050 Scenario (NZE Scenario).

It remains to be seen which governments will adopt and enforce the NZE Scenario and how that will ultimately determine the timing of peak battery demand and peak production capacity.



## | Gigafactory Plants | North America

(24)

(18)

12

(1)

(2)

37 38 36

28

( 10

(29)

(25)

3)

34 35

19

6 22

4 **(** 15

23

21

8 )(26

( 30

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(33) (20)

(21)

(31)

(16) 27)

## Gigafactory Tracker - 1,564 GWh of Capacity

#### USA

1 ABF. USA. 15 GWh\* 2 Amprius Tech. USA. 10 GWh\* 3 Electrovaya Tech, USA\* 4 Envision AESC, USA, 3 GWh 5 Envision AESC, USA, 30 GWh\* 6 Envision AESC/Mercedes-Benz, USA, 40 GWh\* 7 Ford/CATL. USA. 20 GWh\* 8 FREYR, USA, 34 GWh\* 9 Gotion, USA\* 10 IM3NY/MAGNIS, USA, 38 GWh\* 11 KORE Power, USA, 12 GWh\* 12 LGES. USA. 27 GWh\* 13 LGES, USA, 25 GWh\* 14 Ultium Cells. USA. 50 GWh\* 15 Ultium Cells, USA, 70 GWh 16 LGES/Honda, USA, 40 GWh\* 17 Panasonic, USA, 39 GWh\* 18 Panasonic/Tesla, USA, 100 GWh\* 19 Samsung SDI/GM, USA, 30 GWh\* 20 Samsung SDI/Stellantis, USA, 67 GWh\*

21 SK, USA, 31.3 GWh 22 SK/Ford, USA, 86 GWh\* 23 SK/Hyundai, USA, 35 GWh\* 24 Tesla, USA, 10 GWh 25 Toyota, USA, 30 GWh\* 26 LGES/Hyundai, USA, 30 GWh\* 27 Ultium Cells, USA, 41 GWh 28 Electrovaya, USA\* 29 Forge Battery, USA\* 1-3 GWh 30 SAFT, USA, 2 GWh\* 31 Tesla, USA, 100 GWh 32 Our Next Energy, USA, 20 GWh\* 33 Gotion, USA, 40 GWh\*

#### Canada

34 LGES/Stellantis, CA, 45 GWh\* 35 PowerCo, St. Thomas, CA, 90 GWh\* **36** Lion Electric, Quebec, CA, 5 GWh 37 STORMVOLT, Quebec, CA, 10 GWh\* 38 Northvolt, Montreal, CA, 60 GWh\*

\*Non-operational. slated for future date

## 2023 | BATTERY REPORT | **01 Industry** | P. 43

Source: Charged: NA EV Battery Supply Chain, Benchmark Minerals, Felt; Global Battery Factory Database, Battery-News, de

## **Gigafactory Plants | Europe**

## Gigafactory Tracker - 1,897 GWh of Capacity

#### France

1 ACC, 40 GWh\*
2 Envision AESC/Renault, 30 GWh\*
3 Verkor/Renault, 50 GWh\*
4 Prologium, 48 GWh\*

#### Germany

5 ACC, 40 GWh\* 6 CATL, 14 GWh\* 7 Leclanche, 2.5 GWh 8 Northvolt, 60 GWh\* 9 SVOLT, 24 GWh 10 SVOLT, 16 GWh\* 11 Tesla, 100 GWh\* 12 PowerCo, 40 GWh\*

#### Italy

**13** ACC, 40 GWh\* **14** ITALVOLT, 70 GWh\*

#### Portugal

15 CALB, 45 GWh\*

#### Netherlands

16 Eurocell, 1 GWh

#### Sweden

17 Northvolt, 60 GWh\*18 Volvo\*19 NOVO, 50 GWh\*

#### Hungary

20 CATL, 100 GWh\* 21 Cellforce Group, 10 GWh\* 22 EVE Energy, 28 GWh\* 23 Samsung SDI, 40 GWh\* 24 SK, 47.3 GWh\*

#### Norway

25 Elinor\* 26 FREYR, 29 GWh\* 27 Morrow, 43 GWh\* 28 Beyonder, 10 GWh\*

#### Spain

29 Envision AESC, 50 GWh\*30 PowerCo, 60 GWh\*31 Basquevolt, 10 GWh\*

#### U.K.

**32** Envision AESC, 35 GWh\* **33** Tata, 40 GWh\* **34** AMTE Power, 10 GWh

\*Non-operational, slated for future date

## 2023 | BATTERY REPORT | **01 Industry** | P. 44

Source: Felt: Global Battery Factory Database, Benchmark Minerals, Battery-News.de

#### Slovakia 35 Inobat, 10 GWh

Poland 36 LGES, 115 GWh\* (26)

25)

28

(16)

27) (18)

8

(12)

(5)

11

14)

13

6

(17)

36

37

35

21

20

VOLTA FOUNDATION

Czech Republic 37 MES, 15 GWh\*

32

(34)

27

33)

(31)

(30)

(29)

15

## | Gigafactory Plants | Greater Asia

8

## Gigafactory Tracker - 2,691 GWh of Capacity

#### India

Reliance, Gujarat, 50 GWh\*
 Amara Raja, Telangana, 16 GWh\*
 Exide, Karnataka, 12 GWh\*
 Godi, Hyderabad, 12 GWh\*
 OLA, Tamil Nadu, 100 GWh\*
 TATA, Gujarat, 10 GWh\*

#### Turkey

7 Aspilsan, 1 GWh\* 8 Siro, Gemlik 20 GWh\*

#### Vietnam

9 Gotion, Vung Ang, 5 GWh\*

#### Thailand

**10** EVE Energy, Thailand, 6 GWh\* **11** GPSC, Map Ta Phut, 10 GWh\*

#### Indonesia

12 CATL, Indonesia, 15 GWh\* 13 LGES, Karawag, 10 GWh\*

#### Malaysia

14 EVE Energy, Malaysia\* 15 Samsung SDI, Seremban, 16 GWh\*

\*Non-operational, slated for future date

#### 2023 | BATTERY REPORT | **01 Industry** | P. 45

Source: Global Battery Factory Database, Benchmark Minerals, Battery-News.de

#### South Korea

16 Samsung SDI, Cheonan, 12 GWh\*
17 LGES, Ochang, 35 GWh\*
18 SK, Seosan, 5 GWh

#### Japan

19 Prime Planet, Japan, 7 GWh\*
20 Envision AESC, Kanagawa, 2.6 GWh
21 Envision AESC, Ibaraki, 18 GWh\*
22 Panasonic, Osaka
23 Panasonic, Uchita, 10 GWh
24 Panasonic, Asonaka\*

#### China

See "Chinese Gigafactory Plants" on the following page.



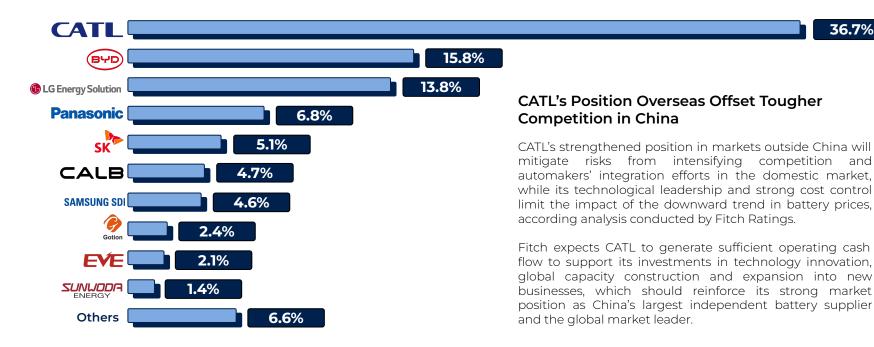
24

23



#### I Cell & Pack Manufacturers' Market Share In 2023 Manufacturing

CATL Leads Market Share Amongst Global Battery Cell Manufacturers



Cell & Pack

## | Overview Of Cell & Pack Manufacturers' Margins

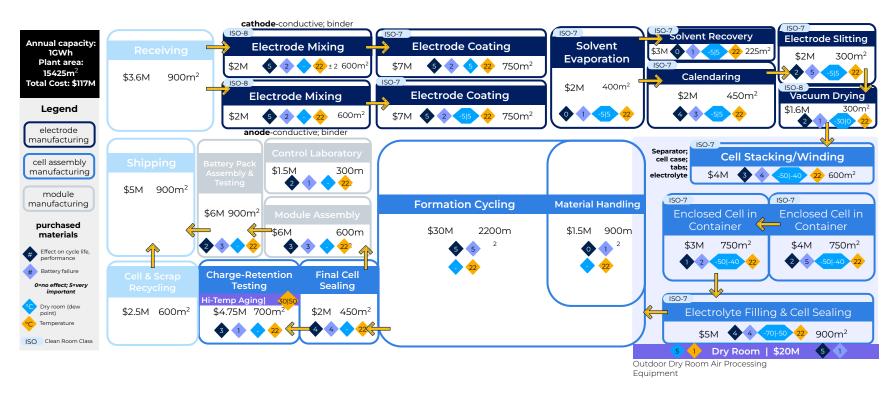


## **Margin Analysis**

Gross margins steadily declined over the last 5 years as material prices pressured midstream suppliers like cathode and anode manufacturers, which in turn reduced cell & pack manufacturing margins. Notably, CATL exhibited a linear decline from 30% to sub-20% gross margins, while net margins expanded aggressively as non-cost of goods sold expenses plateaued as a direct result of an expansion in economies of scale.



## | Typical Layout Of Li-Ion Manufacturing Plant



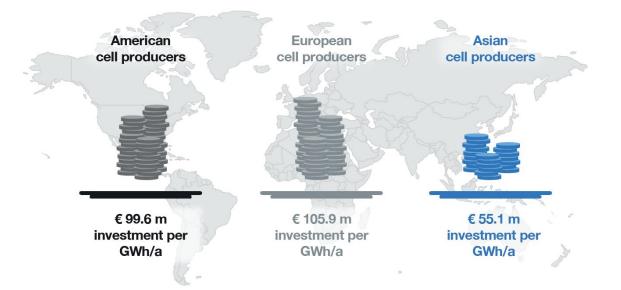


## | Li-Ion Manufacturing Plant - CapEx By Region

Labor costs, vendor proximity, vertical integration, and policy all factor into CapEx costs of around 2x in NA and EU.

CapEx depreciation represents about 25% of cell cost which makes commercial viability difficult in NA & EU.

NA & EU have responded with favorable policies for manufacturers and a support for new manufacturing technologies which can lower CapEx and cost per kilowatt-hour produced.



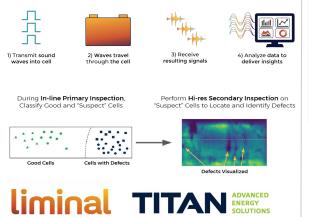
**Fig. 17:** Estimated project costs for the setup of a gigafactory cell production by manufacturer origin; Source: PEM RWTH Aachen University



## Cell & Pack Manufacturing | Manufacturing Challenges: 2023 Developments

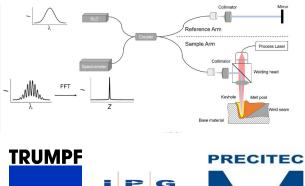
Insufficient metrology of key quality characteristics poses a risk to cell reliability as manufacturing ramps up. In 2023, in-line measurement techniques continued to develop.

Ultrasound transducers & machine learning deployed to detect internal defects such as **electrolyte wetting quality** 



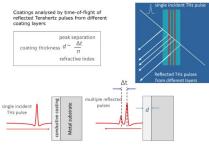
Source: Liminal, OCT, Teraview, Luna

In-line measurement of **laser weld depth** is improved with optical coherence tomography (OCT)



PHOTONICS

Terahertz (THz) sensors deployed for concurrent **electrode thickness**, **loading, and conductivity** measurement





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- scalable and modular automation portfolio: industrial PCs, I/O system, drive technology, TwinCAT automation software
- high-speed EtherCAT fieldbus as the all-purpose, ultra-fast communication system
- multiple interfaces for maximum flexibility in machine design



# New Automation Technology BECKHOFF



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## Cell & Pack Manufacturing | Cell Chemistry Cathode Manufacturing Processes

## Manufacturing Processes for Key Battery Chemistries

Battery Talk: Bai Break Down 1/0	ttery Application 11/2024		-lon 811-Gr)		-lon A-Gr)	Li- (LFI	lon P-Gr)		lon D-Gr)	Vol	n High tage I <mark>M</mark> O)		n Metal Ni-Li)	Ni- M	n (High ajority con)	(Nal **	im ion MOx) Not nercial	Sulfur (L	nium Battery SB) Not nercial	Lit	State S hium M Anode Comm	etal	Lit	State ( hium M Anode Comm	letal
for Ke	ing Processes y Battery mistries	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Cathode	Anode	Elyte	Cathode	Anode	Elyte	Cathode
	Extruding and Calendering		1.1.1		100	a tabatata			1.			х				х		х	test test	х		*****	x		
	Gassing									1		Х				Х	1	X		Х			Х		
	Lamination											Х				Х	1	Х		Х			Х		
	Mixing	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х		Х	Х	Х		Х		Х		Х	Х		Х	Х
Electrode	Coating Active Material	х	x	x	x	x	x	x	x	х	x		х	x	x		х		х			х			x
Production	Coating Electrolyte																				x				
	Sintering									1							2								Х
	Calendering	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х		Х	Х	Х		Х		Х		Х	Х			
	Slitting	х	X	Х	X	Х	X	Х	Х	Х	X	Х	Х	Х	X	Х	Х	Х	X	Х	Х	Х	Х		Х
	Drying	Х	Х	Х	X	Х	Х	Х	Х	х	Х		Х	Х	X		Х		Х						
	Cutting	Х	Х	X	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х		X
	Aerosol Deposition																							x	
	Tempering														1									Х	
Cell Production	Stacking	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	X
Production	Pressing																			Х	Х	Х			
	Contacting	Х	Х	Х	X	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	X
	Enclosing	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х
	Filling	Х	Х	Х	Х	Х	X	Х	Х	Х	X	Х	Х	Х	Х	Х	Х	Х	Х						
Conditioning	Formation	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х	Х						
conditioning	Ageing	Х	X	Х	Х	Х	X	X	X	X	Х	X	Х	X	X	Х	Х	X	X	х	Х	X	Х	Х	Х



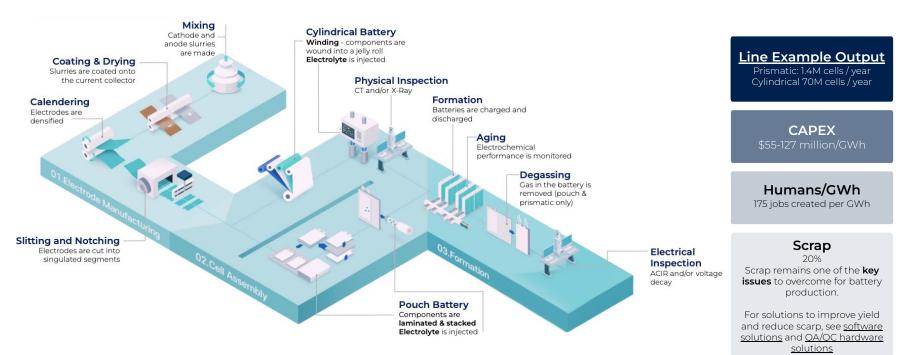
## | Battery Equipment Manufacturers

Process Area	Wuxi Lead	Yinghe	Hangke	Chroma	Hanwha	PNE	mPLUS	Hana	Manz	Hitachi	Hirano	Toray	Kataoka
Mixing	v	~											
Coating	~	V			v					~	~	V	
Calendaring	v	~			~					\$			
Slitting	~	~			~	~			~	>		V	
Stack	~	~				~	~	>	~	>		V	
Wind	r	~				~							
Packaging	r	~				~	~	~	~	~			
Filling	r	~				~	~	~	~	~			
Formation	~	~	~	>	~	V		~					
Degassing	~	~	~			~		>					
Aging	~	~	~	>		~		~					
Test / Grade	v	~	v	~		V		~					~



Source: China Galaxy International, Chroma, Wonik PNE, mPLUS, Hana, Hanwha, Manz, Hitachi, Hirano, Toray, Kataoka - Non exhaustive list

## | Manufacturing Process Map | Overview



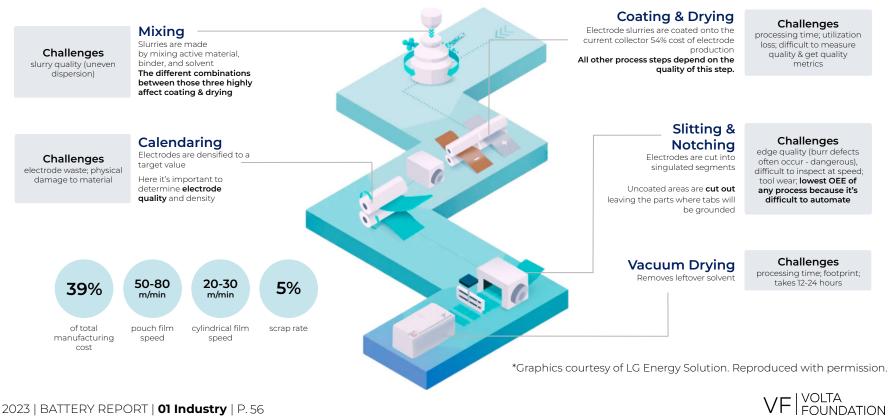
\*Graphics courtesy of LG Energy Solution. Reproduced with permission.



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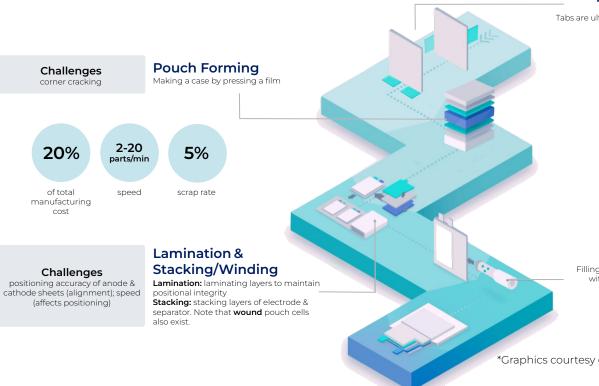
Source: LG Energy, VDMA, Faraday Institution.

## | Manufacturing Process Map | 1. Electrode Production



Source: LG Eneray: BCG

## | Manufacturing Process Map | 2. Cell Assembly | Pouch



## Tabs are ultrasonically welded to

the jelly rolli

**Challenges** foil damage; coating adhesion

#### Electrolyte Injection

Filling the electrode pocket with electrolyte through metered dispensing

## Challenges

dosing and distribution accuracy of the electrolyte in the cell; No electrolyte residues in the sealing seam; seal integrity

\*Graphics courtesy of LG Energy Solution. Reproduced with permission.



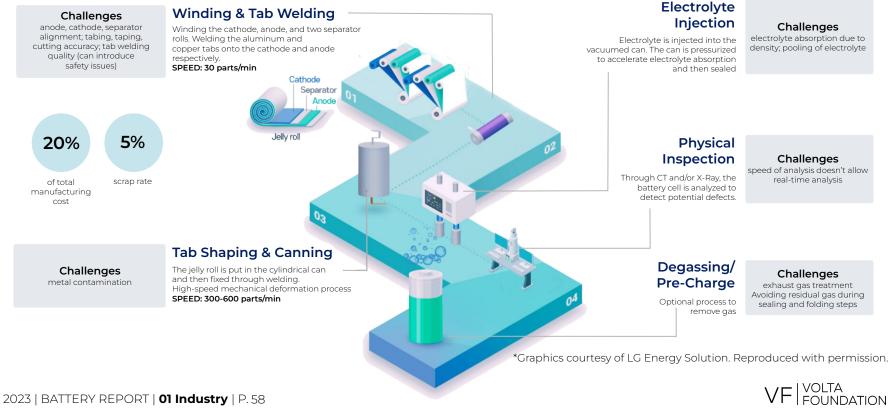
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Source: LG Energy; BCG; RWTH PEM

Cell & Pack

Manufacturing

## | Manufacturing Process Map | 2. Cell Assembly | Cylindrical



Source: LG Energy; BCG; RWTH PEM



The highest throughput X-ray powered platform to monitor your cell quality across factories, teams, and time



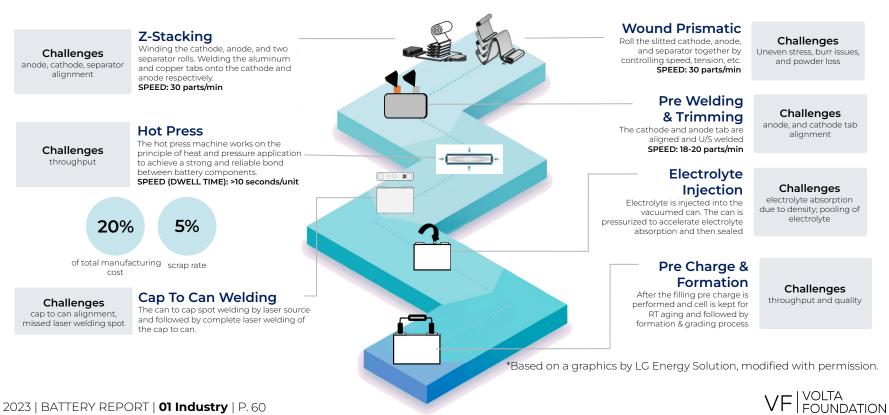
## **ENABLING BATTERY QUALITY AT SCALE**





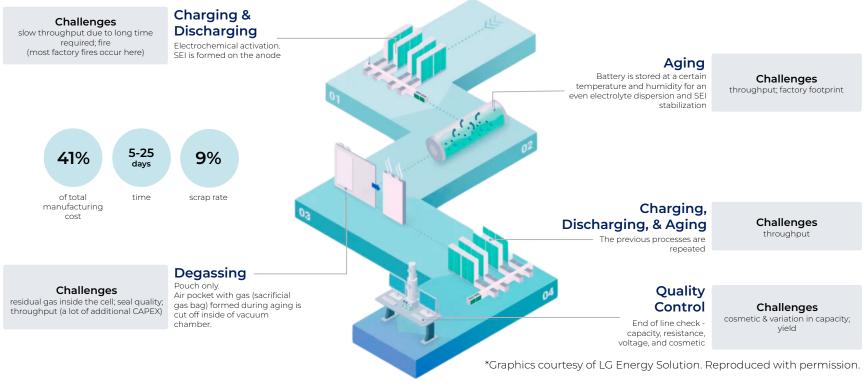
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## | Manufacturing Process Map | 2. Cell Assembly | Prismatic



Source: CATL, RWTH PEM

## | Manufacturing Process Map | 3. Formation

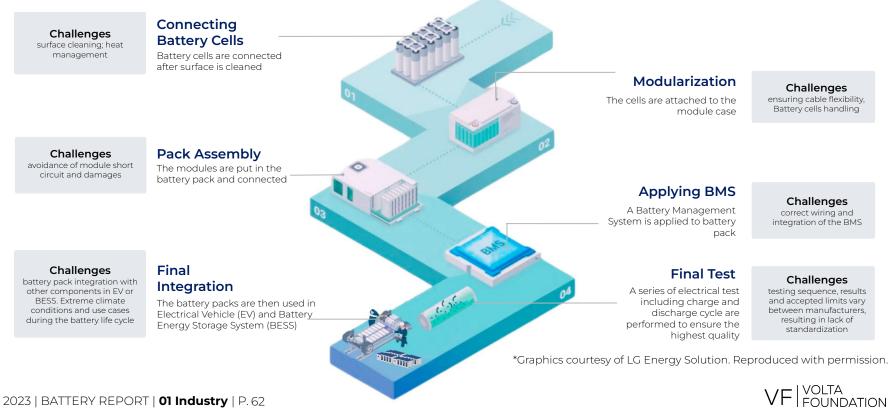




Source: LG Energy; BCG; RWTH PEM

#### VF | VOLTA FOUNDATION

## | Manufacturing Process Map | Pack Assembly



Source: <u>LG Energy;</u> <u>RWTH PEM,</u> <u>RWTH PEM,</u>

#### Cell & Pack Battery QA/QC Hardware Inspection Solutions Manufacturing Lab Manufacturing liminal $\overline{\mathbf{w}}$ Waters<sup>™</sup> | <sup>™</sup> PHOTON IS OUR BUSINESS TITAN ISRA **HITACHI** OXFORD IN STRUMENTS Nikon VISION excillum c•met COGNEX **HITACHI** KEYENCE x-ray BECKHOFF Waygate Technologies Waygate **ThermoFisher** SCIENTIFIC Technologies SPEA PDF/SOLUTIONS





The highest throughput X-ray powered platform to monitor your cell quality across factories, teams, and time



## **ENABLING BATTERY QUALITY AT SCALE**





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## Cell & Pack Manufacturing | pCAM-CAM Manufacturing

Analyzing the most expensive part of the battery bill of materials

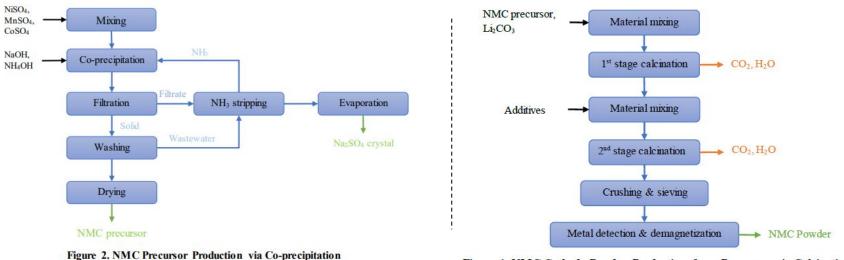
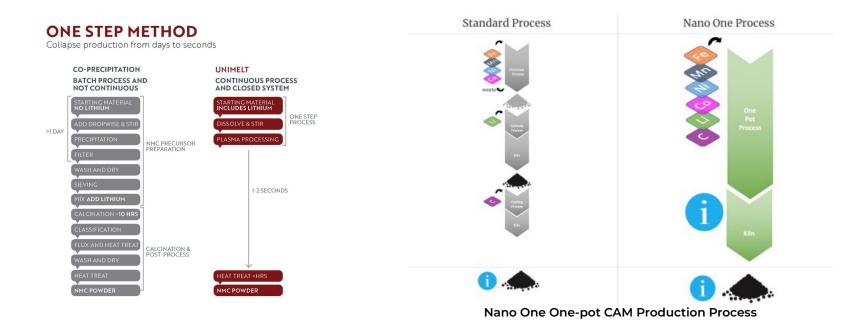


Figure 1. NMC Cathode Powder Production from Precursor via Calcination



## | pCAM-CAM Manufacturing Solutions

Innovations that are decreasing cost, complexity, and the environmental footprint of manufacturing CAM





Cell & Pack

Manufacturing

## | Innovative Component Manufacturing Solutions

Lithium Extraction & Refining - Developing Battery Grade Li<sub>2</sub>CO<sub>3</sub> From Sedimentary Lithium Economically & At Scale

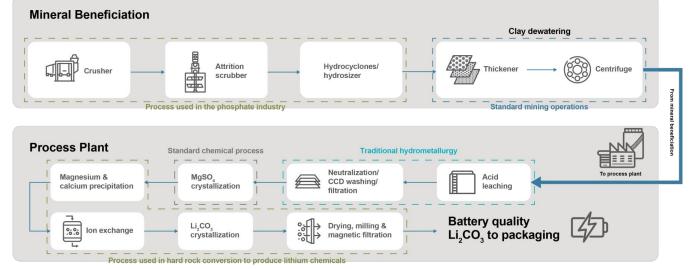
Large scale lithium extraction from clay has been unsuccessful using traditional processes even from high concentration sources.

Cell & Pack

Manufacturing

Processes from other mining industries were adapted for mineral benefaction.

Conversion process adapted from hard rock spodumene.



## | Innovative Component Manufacturing Solutions

## Lithium Extraction & Refining - Direct Lithium Extraction

Standard Lithium has partnered with Lanxess to selectively extract lithium from oil field brine and produce battery quality lithium compounds.

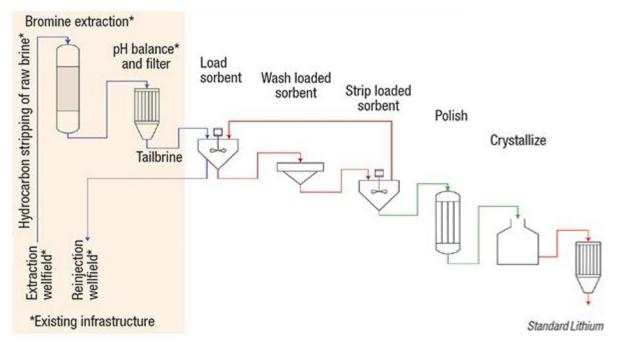
Cell & Pack

Manufacturing

In 2023 two feasibility studies were completed for separate projects in the Smackover Formation in Southwest Arkansas.

#### Preliminary feasibility study highlights

indicate economic feasibility based in part on a reusable, custom-formulated lithium-selective sorbent.





## 01 Industry | Overview





## Applications Matched to Preferred Performance Metrics for Key Battery Chemistries Part I

	ions Matched to Preferred erformance Metrics	Li-lon (NMC811-Gr)	Li-Ion (NCA-Gr)	Li-lon (LFP-Gr)	Li-lon (LCO-Gr)	Li-Ion High Voltage (LNMO)	Lithium Metal (High Ni-Li)	Silicon (High Ni- Majority Silicon)	Sodium ion (NaMOx) **Not Commercial	Lithium Sulfur Battery (LSB) ** Not Commercial	Solid State Sulfidic Lithium Metal Anode **Not Commercial	Solid State Oxidic Lithium Metal Anode **Not Commercial	Legend Grea Good
	Planes (Wh/Kg > Rate > Safety/Reliability)	Avg	Bad	Bad	Bad	Bad	Bad	Avg	**Bad	**Good	**Good	**Good	Avg
	Drones (Wh/Kg > Rate > Cost)	Avg	Bad	Avg	Avg	Bad	Great	Great	**Avg	**Good	**Poor	**Poor	Poor Bad
Aerospace	Low Earth Orbit Satellites (Wh/kg > Cycle Life > Safety/ Reliability)	Avg	Avg	Poor	Avg	Bad	Bad	Poor	**Avg	**Good	**Good	**Good	
	Medium Earth Orbit Satellites (Cycle Life > Wh/kg > Safety / Reliability)	Avg	Avg	Poor	Avg	Bad	Bad	Avg	**Avg	**Avg	**Avg	**Avg	
	Geostationary Orbit Satellites (Cycle Life > Wh/kg > Safety / Reliability)	Avg	Avg	Poor	Avg	Bad	Bad	Poor	**Avg	**Avg	**Avg	**Avg	
	Moped (Wh/Kg > Cost > Self Discharge)	Avg	Avg	Good	Poor	Poor	Bad	Avg	Poor	Bad	**Bad	**Bad	
	Motorcycle (Rate > Wh/L > Wh/Kg)	Avg	Avg	Poor	Poor	Bad	Avg	Good	**Bad	Poor	**Avg	**Avg	
	Sports Car (Wh/L > Rate > Cycle Life)	Good	Good	Avg	Avg	Poor	Bad	Avg	**Bad	Bad	**Poor	**Poor	
Automotive	Sedan (Cost > Wh/L > Cycle Life)	Poor	Poor	Avg	Poor	Avg	Bad	Bad	**Avg	Poor	**Bad	**Bad	
	Sports Utility Vehicle (Wh/L > Cost > Cycle Life)	Avg	Avg	Avg	Avg	Poor	Bad	Poor	**Bad	Poor	**Bad	**Bad	
	Pickup Trucks (Wh/L > Wh/Kg > Cycle Life)	Poor	Poor	Poor	Bad	Bad	Bad	Avg	**Bad	**Avg	**Good	**Good	
	Heavy Duty Trucks (Wh/Kg > Cycle Life > Cost)	Poor	Poor	Poor	Bad	Bad	Bad	Poor	**Bad	**Good	**Bad	**Bad	

Source: Battery Talk: Battery Application Break Down



Applications Matched to Preferred Performance Metrics for Key Battery Chemistries Part II

Applications Performance	Matched to Preferred Metrics	Li-Ion (NMC811-Gr)	Li-Ion (NCA-Gr)	Li-lon (LFP-Gr)	Li-lon (LCO-Gr)	Li-Ion High Voltage (LNMO)	Lithium Metal (High Ni-Li)	Silicon (High Ni- Majority Silicon)	Sodium ion (NaMOx) **Not Commercial	Lithium Sulfur Battery (LSB) ** Not Commercial	Solid State Sulfidic Lithium Metal Anode **Not Commercial	Solid State Oxidic Lithium Metal Anode **Not Commercial	Legend Grea Good
	Computers & Tablets (Wh/L > Cost > Safety / Reliability)	Avg	Poor	Avg	Poor	Good	Bad	Poor	**Poor	**Bad	**Poor	**Poor	Avg Poor
Consumer	Smart Phones & Smart Watches (Wh/L > Cost > Safety / Reliability)	Avg	Poor	Avg	Poor	Good	Bad	Poor	**Poor	**Bad	**Poor	**Poor	Bad
Electronics	Power Tools & Gardening Equipment (Rate > Cost > Safety / Reliability)	Poor	Poor	Avg	Avg	Good	Bad	Poor	**Poor	**Bad	**Bad	**Bad	
	E-Bikes (Cost >Wh/Kg > Rate)	Avg	Avg	Avg	Avg	Good	Poor	Poor	**Good	**Good	**Bad	**Bad	
	Grid Balancing (Cost/kWh/Cycle > Safety / Reliability > Cycle Life)	Bad	Bad	Bad	Bad	Poor	Bad	Bad	**Good	**Poor	**Bad	**Bad	
Grid	Residential Storage + Smart Grid (Safety / Reliability > Cost/kWh/Cycle > Cycle Life)	Bad	Bad	Poor	Bad	Avg	Bad	Bad	**Great	**Bad	**Bad	**Bad	
	Infantry (Safety / Reliability > Wh/Kg > Wh/L)	Poor	Poor	Poor	Poor	Bad	Bad	Avg	**Bad	**Good	**Good	**Good	
Military	Backup Power (Communications) (Safety/Reliability > Wh/Kg > Wh/L)	Poor	Poor	Bad	Poor	Bad	Bad	Avg	**Bad	**Good	**Avg	**Avg	
	Missiles (Rate > Wh/Kg > Wh/L )	Avg	Avg	Poor	Poor	Bad	Avg	Good	**Bad	**Bad	**Avg	**Avg	
	Drones (Wh/Kg > Rate > Safety / Reliability)	Avg	Poor	Poor	Poor	Bad	Poor	Avg	**Bad	**Poor	**Avg	**Avg	

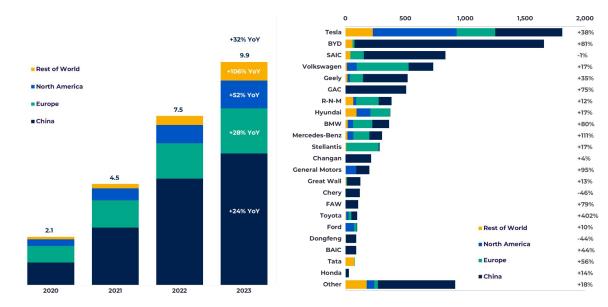
Source: Battery Talk: Battery Application Break Down



## Applications Electric Vehicles | Passenger BEVs

## BEV sales growth trend remains fully intact

#### PV\* BEV sales by region (mn vehicles)



#### PV\* BEV sales by OEM in 2023 ('000 vehicles)

- Battery-electric vehicle sales reached 10 mn units for the first time in 2023.
- China remains the largest market with ~ 6 mn sales. All regions posted substantial growth.
- Tesla and BYD remain the largest manufacturers. The latter overtook the former in the last quarter.

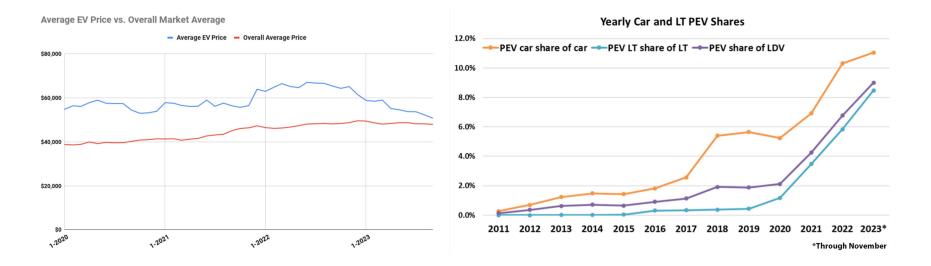
\*Showing light duty vehicles registered for personal use only. Light commercial vehicles were an additional ~470k units in 2023. December 2023 is partially estimated.



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## Electric vs ICE: Price Gap Decreases, Market Share Increases

The proportion of electric vehicle (EV) sales is experiencing a swift and steady increase in 2023. Concurrently, the average cost of an EV is on a downward trend, contrasting with the rising average price of conventional passenger vehicles during the pandemic period.



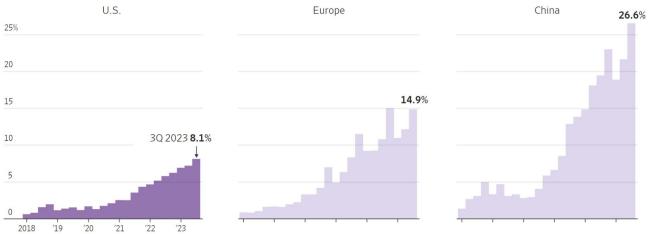
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Source: Argonne National Lab, Caredge

## China Continues To Be the Powerhouse of EV Adoption

## Percentage of new vehicle sales that are EVs, quarterly



#### US & Europe

- Since the onset of the pandemic, China has experienced dramatic growth.
- In contrast, the growth trajectories in the US and Europe have been more gradual.
- Growth in China was in large part fuel by government incentives (similar to how the IRA could impact US growth).

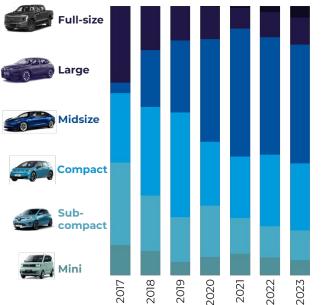
Note: 3Q 2023 figures are preliminary Source: GlobalData

2023 | BATTERY REPORT | **01 Industry** | P. 74 Source: GlobalData



## EV sizes & body types: market converging towards mid-size SUV segment

Vehicle segment trend based on battery demand, % GWh



Cost differential for EVs, consumer appetite for SUV body styles, and skateboard battery topologies are driving this trend.

Mini segment is disappearing in all markets, even China, but there are signs of an incoming resurgence:

#### Automotive News Europe

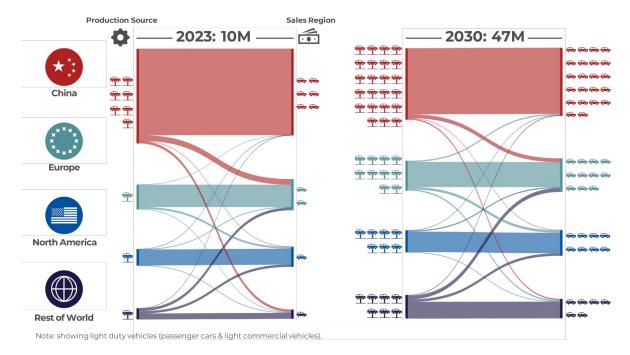
# Automakers ready low-cost EVs for Europe to counter Chinese threat

Potential competition from China, inexpensive battery technology and concerns about consumer confidence have led to a wave of EVs for less than 25,000 euros.





BEV trade flows: nations race to onshore BEV manufacturing, accelerated by policy



### 'Build where you sell'

Decisions to localize vehicle production to where they are sold, or export from another country, are being made on a model-by-model basis and are driven by factors including:

- Local demand
- Policy
- Cost
- Environmental

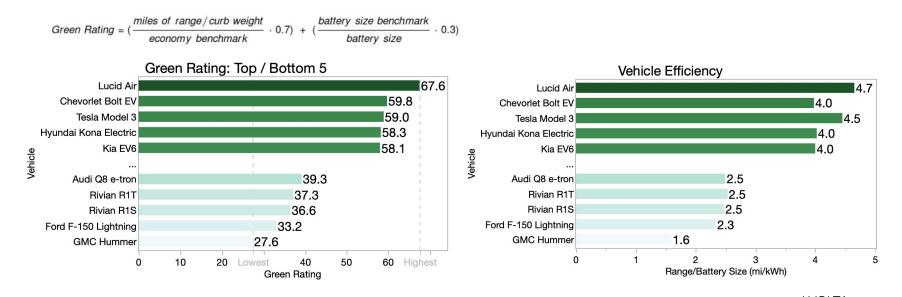


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Source: CRU Group

## Bloomberg Green Rating highlights inefficiencies of trucks/SUVs at the vehicle level

Bloomberg's Green Rating is a combined metric for a car's efficiency during travel and the resources required to manufacture the pack's battery. Compact cars and some premium EVs excel while crossovers, SUVs, and trucks rank the lowest in Green Rating, mapping well with vehicle efficiency ratings.



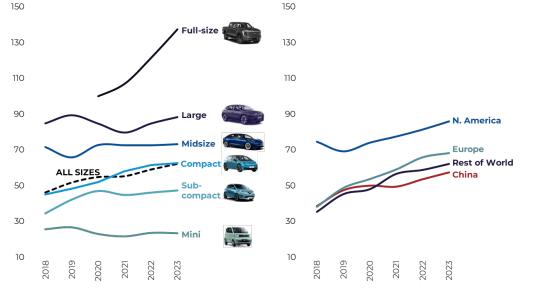
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Source: Bloomberg

## Battery pack capacities continue to increase but are starting to plateau

Weighted-average BEV battery pack capacity by vehicle segment, kWh

Weighted-average BEV battery pack capacity by region, kWh

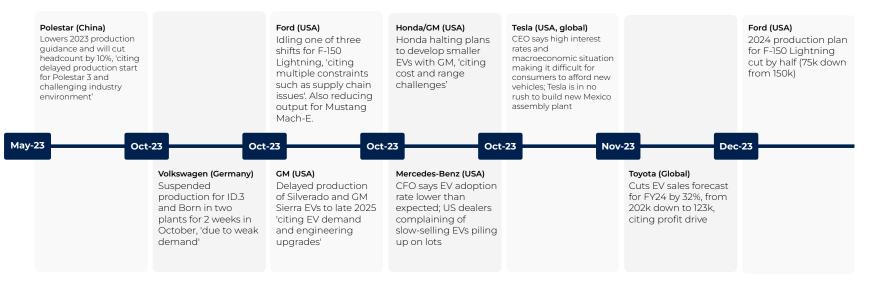


Showing light duty vehicles (passenger cars and light commercial vehicles)

Source: CRU Group

- Capacities primarily driven by range expectations
- Capacities also driven by chemistry selection and vice versa small batteries more conducive to LFP & Na-ion
- But mini vehicles have small batteries and are small part of battery demand
- Rightsizing will contribute to thrifting of raw materials (less material being used per kWh of capacity)
- One scenario is that cost and legislative pressures and ubiquitous fast charging will encourage 'rightsizing' of batteries in the long term

## Mixed pullback in EV output; OEMs cite slow demand but reality is more complex

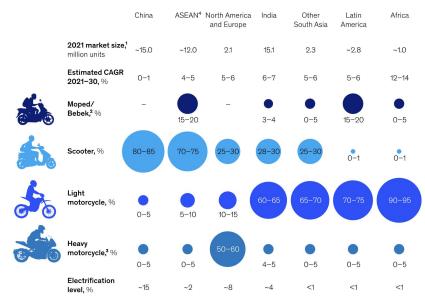


- Wave of production cutbacks and watering down of EV targets cited from legacy automakers burdened with ongoing transition to EVs, large capex commitments and profitability concerns
- Industry is also dealing with interest rates, high inventories, workforce strikes (US), concerns over residual selling value, and competitive environment from continuous price cuts and stronger 'pure-play' manufacturers



# Applications | Electric Vehicles | Light Transport

## 2 Wheelers are the vehicle for decarbonization in several Asian markets



#### Electric-2-wheeler facts and product mix, by geography<sup>1</sup>

Two wheelers (scooters,motorcycles, mopeds) are defined as vehicles capable of going at speeds greater than 25 kmph. An alternate definition is L-category vehicles with 2 wheels as defined by UNECE.

Two Wheelers are the primary mode of personal transport in China, South and South-East Asia but account for <u><5% of global emissions</u>

But Indian and Chinese cities feature prominently in the list of **world's most polluted cities.** and ICE two wheelers are **a major contributor** to worsening air quality in these cities.

Two wheelers are also a major opportunity as the cumulative market size is 50 million units (if all two wheelers became electric). E2Ws are also on a **swifter path to zero emissions.** 

The total cost of ownership (TCO) of electric two wheelers is already better than ICE in the largest market in **India**, aided by government incentives and in China the up front cost of a E2W is at par with ICE.

Countries like <u>Vietnam</u> and <u>Indonesia</u> have not achieved TCO parity yet but have a growing E2W market.



Source: McKinsey, TIME, BNEF, Blume, ICCT, BCG, IQAir

# Applications | Electric Vehicles | Light Transport

2 Wheelers: Major players driving electrification across regions



Indian OEMs TVS and Hero are partnering with or investing in startups (Indian and international) and technology leaders such as Zero and BMW, to accelerate their electrification journey

ICE incumbents such as <u>Honda</u>, <u>Yamaha</u>, <u>Bajaj</u>, <u>Hero</u> and <u>TVS</u> have more EV products in development and are scaling up operations.

## Partnerships/Investments of note



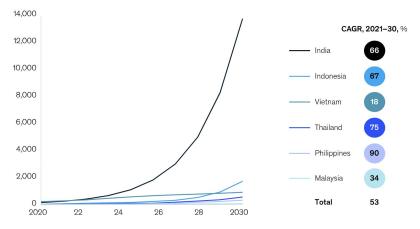


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Source: Statista, McKinsey, Maybank, Business Standard, Autocar CNBC,, Company Announcements

# Applications | Electric Vehicles | Light Transport

## 2 Wheelers: Countries driving electrification



E2W1 sales in select countries, thousands of vehicles

'Includes e-scooter and e-motorcycles

Source: McKinsey EVOLVE tool; ASEAN Automotive Federation; expert interviews; International Clean Council on Transportation motorcycles data; Statista; WRI India

# India and ASEAN poised for high growth over the next decade aided by government subsidies and support.

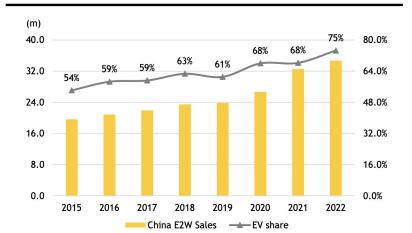


Fig 24: China's 2-wh EV market: EVs accounted for 75% of China's sales in 2022

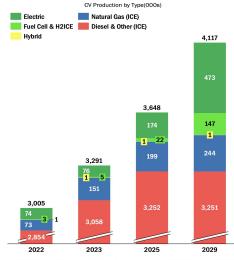
The Chinese market is almost fully electrified and saturating.



### Applications

# | Heavy Duty Vehicles (HDV) | Regulations & Market Size

Heavy Vehicles (>6t) will be increasingly electrified because of emissions legislation tightening and more favorable Total Cost of Ownership for non-diesel powertrains



#### KGP LMC Global Commercial Vehicle Powertrain Forecast GCVPTF Quarter 3 2023

#### **Key Trends**

#### Regulations

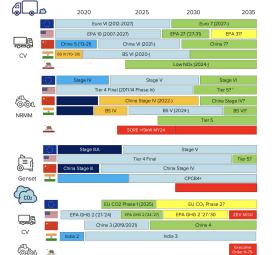
- Tightening of Heavy Vehicle CO<sub>2</sub> legislation in North America (California ACT, ACF), EPA GHG 3, European HDV CO<sub>2</sub> Regulation driving BEV and FCEV applications
- ESG/CSR, Zero Emission Pledges driving BEV construction and mining equipment
- There are no Off-Highway Machinery regulations in any major market globally, but California has a zero emission Executive Order and incentives driving BEVs

#### Longer Range

- Hydrogen investment to drive Fuel Cell Range
   Extended BEV post 2030
- Longer range BEV with larger batteries (Long-Haul Class 8) coming to market 2023

#### Total Cost of Ownership

• The financial profile of BEV in HDV applications is very favorable because the biggest factor of the Total Cost of Ownership (TCO) is the cost to operate the vehicle, including the fuel costs.

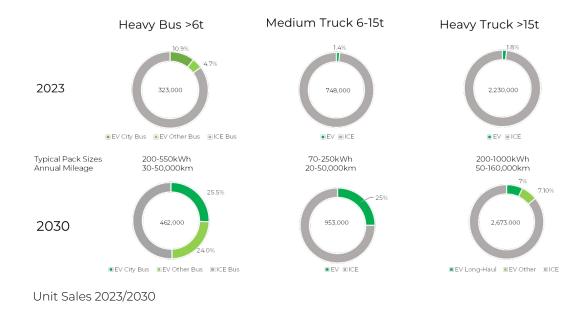


NRMM



#### | Heavy Duty Vehicles (HDV) | Pack Size & Durability Applications

Battery sizes in heavy vehicles will depend mainly on usage cycle and gross vehicle weight



#### Heavy Duty Battery Durability

Durability requirements for Heavy Duty will be considerably higher than for light duty, impacting chemistry, cooling, charging and warranty, High annual distances will require higher level (MCS) charging which will also impact durability.

A UN battery durability regulation for both light duty (legislation drafted GTR 22) and heavy duty (proposals being developed under WP 29) is being developed.

Heavy Duty battery durability starting point is GTR 22. Key metrics will included:

- % of SOCE (State-of Certified Energy) retained
- X years of Service (varies by weight category 8-15 vears)
- Y Mileage (km)

7.10%

HDV metrics also being considered:

- PTO Energy Throughput .
- Total Energy Throughput .
- Capacity Throughput Testing schedule .
- Standardized Charging
- Cvcle test method



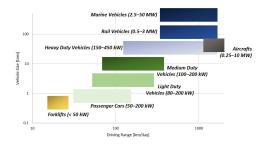
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Source: KGP-GlobalData Commercial Vehicle Powertrain Forecast November 2023, UNECE

# Applications | Heavy Duty Vehicles (HDV) | Trends By Type Of Vehicle

Off Highway Vehicles growing adoption of electrified propulsion systems, with some technology transfer from Commercial Vehicles facilitating adoption

- Largest machines account for <1% of units but 20% fuel/energy demand
- Construction, Mining & Quarrying, Materials Handling and Agriculture make up majority of Non-Road Machinery globally. Total industry units are circa 4.4M in 2023
- Energy requirements dependent on size, application and hours used, with most vehicles housing >100kWh battery
- Batteries need high-cycle-life chemistries, with mix of energy/power for energy recovery
- Number of electric machine models available globally increased 50% between 2021 and 2023



Typical Battery Capacity & Equipment Size	Equipment Types (Examples)			Model Availability	
<b>10-50 kWh</b> Handheld/ Extra-Compact	Compaction, Dumpers, Lawn care	48V <19 kW	Passenger Car Forklift	AG - 16 CE - 43 MH - 2	
50-100 kWh Compact	Mini-Excavators, Compact Wheel-Loaders, Compact Tractors, Asphalt Finishers, Forklift	48-90V 19-75 kW	Light Commercial Vehicle	AG - 40 CE - 110 MH - 11 Others - 9	
<b>100-300 kWh</b> Mid-Sized	Wheeled, Crawler Excavators, Skid-Steer, Compact Tracked Loaders, Telehandlers, Wheel-Loaders			AG - 14 CE - 86 MH - 19 Others - 4	
<b>0.3-1 MWh</b> Large	Crawler Excavators, Wheel-Loaders, Crushers, Screens, Port-Handling, Mobile Cranes, Piling Rigs	ders, Crushers, 400-1000V Heavy Truck Handling, Mobile 225-560 kW Bespoke NRMM		AG - 6 CE - 34 MH - 8 Others - 35	
>1 MWh Extra-Large	Mining Dump Trucks, Marine, Rail	>1000V >560 KW	Bespoke NRMM	CE/Mining - 32 Others - 3	

CE - Construction, AG - Agricultural, MH - Material Handling

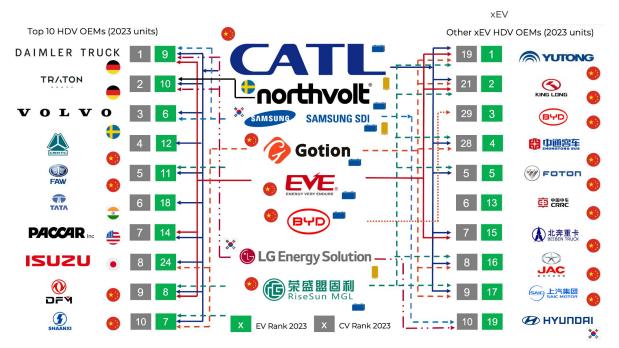


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Source: KGP-Off-Highway Research Global Non-Road Powertrain Forecast xEV Module November 2023, CECE Summit 2023

# Applications | Heavy Duty Vehicles (HDV) | Suppliers, Chemistry, Form Factor

China dominates cell and vehicle supply in 2023 for Truck and Bus over 6t GVW



The HDV cell supply chain remains complex, with different suppliers for different platforms and end use applications.

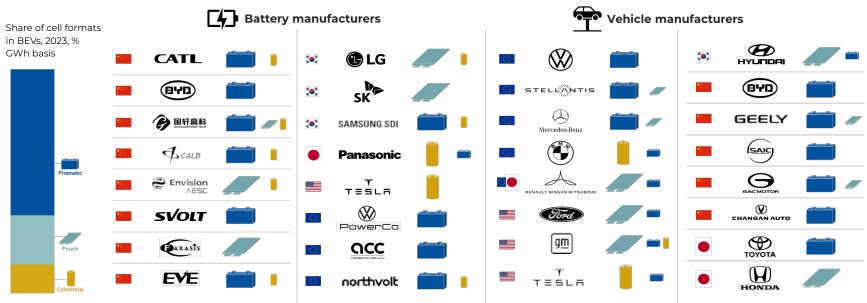
Chinese cell suppliers dominate currently with LFP prismatic cells used by many OEMs.

Cylindrical NMC used in a minority, mainly in Europe. EVE's joint venture with Daimler Truck, Paccar and Accelera (Cummins) is likely to be a major supplier towards 2030.



# Applications | Electric Vehicles | Cell Design

Form Factors: mass market trending towards large-format cells, especially prismatic



Large and small icons denote primary and secondary form factors respectively.

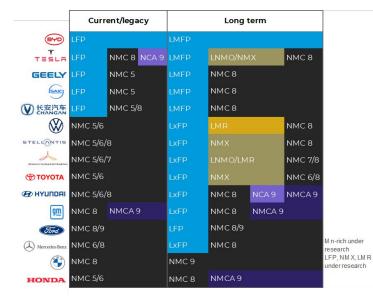


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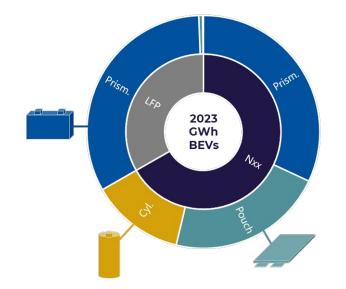
Source: CRU Group, company announcements

## Chemistry & form factor selection of OEMs

OEMs increasingly adopting lower cost & energy-dense chemistries - impacting material usage and battery costs



Chemistry influenced by cell format and vice versa LFP is driving trend towards prismatic



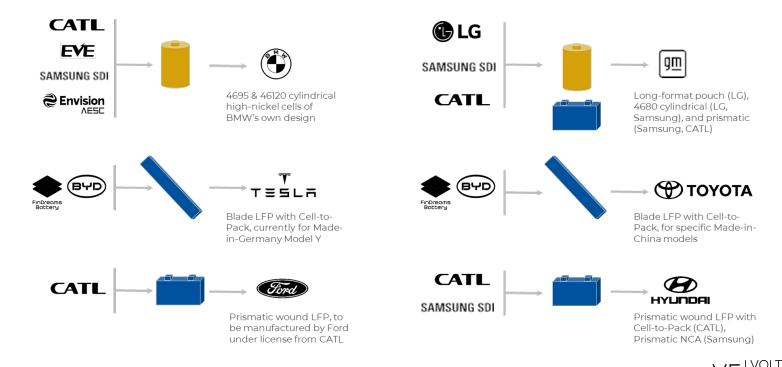


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Source: CRU Group [1] [2]

# Applications | Electric Vehicles | Cell Design

Form Factor Update: New & Emerging Partnerships



FOUNDATION



Source: Company announcements: BMW [1], [2], [3], [4], Tesla [5], Ford [6], GM [7], [8], Toyota [9], Hyundai [10], [11]

# Applications | Electric Vehicles | Charging Performance

In the US, highest charging speeds have been limited to expensive premium models that are not eligible for IRA incentives.



FOUNDATION

EPA Range added after 10 min and 20 min of DC Fast Charging

Definitions: P3CI - US = Real recharged range within 20 minutes / 200 mi

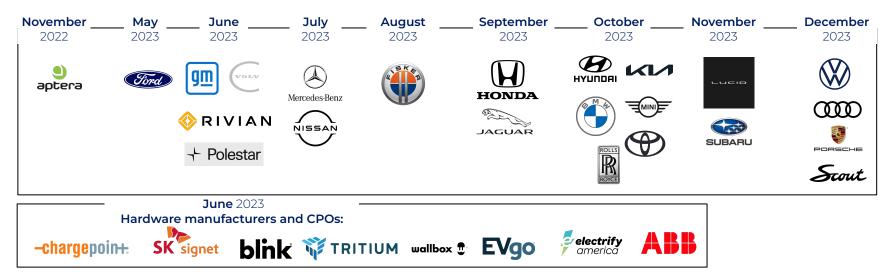
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Source: P3 Charging Index 2023/06

# Applications | Electric Vehicles | Charging Infrastructure

NACS (North American Charging Standard) was adopted by nearly all major OEMs

- Unreliable charging infrastructure is the major reason OEMs have targeted access to the Tesla Supercharger network in NA beginning in 2025
- The charging system will be standardized as SAE J3400
- Major charging hardware manufacturers and CPOs have also signed on to offer charging stations with **NACS hardware**







#### Europe's Alternative Fuel Instructure Regulation defines charging infrastructure developments

EU Alternative Fuel Infrastructure Regulation (AFIR), adopted in September 2023, specifies mandatory infrastructure requirements for all EU member states along the international **<u>TEN-T network</u>**. The regulation covers both Light Vehicle and Heavy Vehicle electric charging and hydrogen refuelling requirements. The regulation is part of the EU's Green Deal 'Fit for 55' program.

#### Light Duty Charging Pool Minimum requirements

#### Target Date **Capacity requirement** Scope **Target Date** Scope **Capacity Requirement** TEN-T network Recharging pools for heavy-duty vehicles along >15% of the network, In each Urban December 31, each direction, with minimum 1,400kW and one 350kW point node - Accessible heavy-duty vehicle points totaling 900kW, with minimum 2025 Recharging pool ≥400kW and at least TEN-T core\* road network 150kW each December 31, 2025 at 60km max one point ≥150kW TEN-T network - Recharging pools for heavy-duty vehicles across 50% of the network Recharging pool ≥ 600kW and at least TEN-T core length, each travel direction TEN-T core\* road network two points ≥ 150kW network at 60km max - Minimum 2,800kW power output with two points ≥350kW points December 31. TEN-T - Minimum 1.400kW power output with one point ≥350kW December 31, 2027 - Along at least 50% of the length of the comprehensive 2027 - Two publicly accessible heavy-duty vehicle stations, each with ≥100kW comprehensive road network each pool network TEN-T comprehensive\* offers ≥300kW and at least one point of Safe and secure road network at 60km max ≥150kW parking areas TEN-T core network - Pools with a maximum of 60km apart, ≥3,600kW, & two points ≥350kW TEN-T comprehensive\* - Recharging pool ≥ 300kW with at least December 31, 2030 TEN-T - Publicly accessible heavy-duty vehicle pools in each direction, maximum road network at 60km max one point ≥150kW comprehensive 100km apart, with ≥1,500kW and one point ≥350kW December 31, network - At least four publicly accessible heavy-duty vehicle stations, each with a Safe and secure 2030 minimum of 100kW parking areas - Publicly accessible heavy-duty vehicle points totaling ≥1,800kW, with In each Urban TEN-T comprehensive\* - Recharging pool >600kW and at least December 31, 2035 individual points >150kW node road network at 60km max two points ≥150kW

\*The <u>core network</u> includes the most important connections linking major cities and nodes, and must be completed by 2030. It needs to meet the highest infrastructure quality standards. The <u>comprehensive network</u> connects all regions of the EU to the core network and needs to be completed by 2050.

Heavy Duty Charging Pool Minimum Requirements

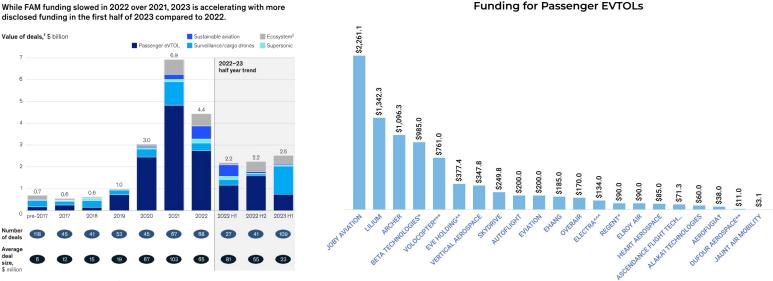


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Source: Regulation (EU) 2023/1804 on the deployment of alternative fuels infrastructure

# Applications | Electrified Aviation | Funding

Funding towards passenger EVTOLs reduces significantly as incumbents progress towards certification; drones dominate investments in 2023



Includes VC funding, private equity credit lines, disclosed R&D (\$15 billion from Hyundai in 2020), PIPE, and SPAC funding; year based on transaction announcement date.
<sup>R</sup>Ecosystem in cloudes unmanned traffic management, vertiport, battery, and data analysis companies.

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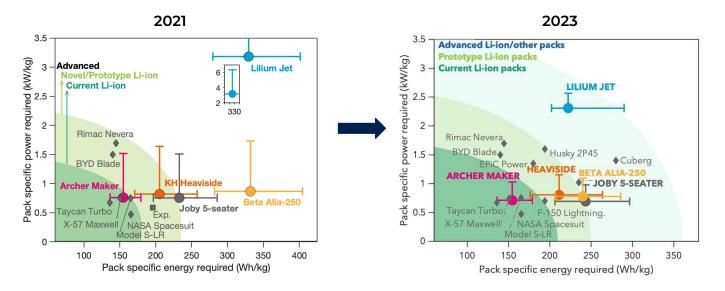
Source: McKinsey and Company, AAM Reality Index (SMG Consulting)

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# Applications | Electrified Aviation | EVTOLs

Battery system capabilities improve, and EVTOL companies continue aircraft development closer to existing battery technology

EVTOLs expected to go into production in the near future will use conventional Li-ion cells, with packs under 250 Wh/kg enabling aircraft certification and first-gen products

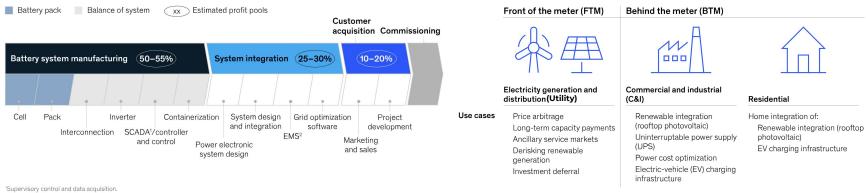


# Applications | Battery Energy Stationary Storage (BESS)

## BESS is a nascent yet rapidly growing market

Value chain breakdown of battery energy storage systems (hardware only)

Investment into battery energy stationary storage (BESS) has tripled to \$5 billion in 2022 compared to 2021 with the global BESS market expected to reach ~**\$120-\$150 billion by 2030.** However, there is risk and uncertainty around financiers, integrators, and battery chemistries. From cell to commission, the ecosystem is complex, with 50%+ of the BESS value chain profit pool dominated by battery system manufacturing.



<sup>2</sup>Energy management system.

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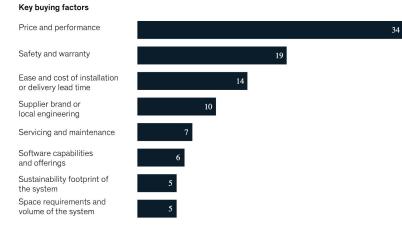
Battery energy storage systems are used across the entire energy landscape.

#### Source: McKinsev

# Applications | BESS | Battery Technology

Residential energy storage products shifted towards LFP in 2023, consistent with top consumer preferences toward price, safety, & lifetime (warranty).

#### 2023 BESS<sup>1</sup> Germany Customer Survey, perceived as most important, % of respondents



'Battery energy storage system. Source: McKinsey BESS Customer Survey, 2023, German market (n = 300)

#### Table 2: Battery chemistry of major products by selected residential storage providers

Company	2017	2021	2023
Pylontech	LFP	LFP	LFP
BYD	LFP	LFP	LFP
Panasonic	-	NMC	NMC / LFP
LG	NMC	NMC / LFP	NMC / LFP
Tesla	NMC	NMC / LFP	NMC / LFP
Enphase Energy	LFP	LFP	LFP
Sonnen	LFP	LFP	LFP
E3/DC	NMC / NCA	NMC / NCA / LFP	NMC / NCA / LFP
Senec	NMC	NMC	NMC
Powervault	NMC	NMC	LFP

Source: BloombergNEF. Note: NMC = nickel manganese cobalt, LFP = lithium iron phosphate, NCA = nickel cobalt aluminum oxide. Green entries refer to newly launched products or chemistry changes. Grey entries refer to newly announced or upcoming products or chemistry changes.



Source: BloombergNEF, McKinsey

# Applications | BESS | Battery Requirements Comparison

Battery Energy Storage System (BESS) prioritize lifetime over energy density and charging rate compared to EV applications.

	Battery metrics and best	-fit applications for				
Applicatio	n	Energy density	Cycle life	Cost	Charge rate	Safety
Electric vehicles	Passenger EVs					
	Commercial EVs					
	Electric buses					
	Two- and three-wheelers					
Stationary storage	Utility-scale					
	Commercial					
	Residential					

Source: BloombergNEF. Note: Green = most important metric, Yellow = less important metric, Grey = relatively unimportant metric

#### Key Takeaways:

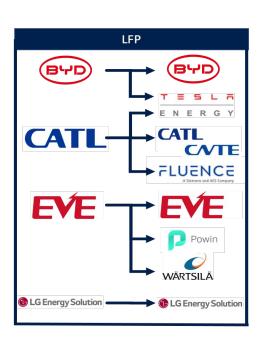
Source: BloomberaNEF

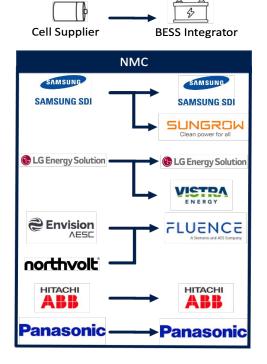
- Acceptance of lower charging rate (≤ 1C)
- Cycle life for BESS is crucial compared to EVs
- Acceptance of lower energy density (less constraints on footprint) versus EVs. Higher energy density is key for EVs, where the lighter the better. However, higher density batteries are unlikely to provide the long cycle life required for stationary storage

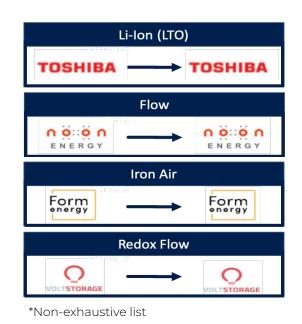


## Applications

BESS | Partnerships









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Source: BYD, CATL, EVE- Powin, Wartsila, Panasonic, LG, Samsung SDL, LG - Vistra, Fluence, Hitachi ABB., Toshiba, Voltstorage, Noon Energy, Form Energy,

# Applications | BESS | Commissioning

Over 6 GW of BESS commissioning delays in the US

US BESS sites by status in Q3 2023	Megawatt (MW)	Megawatt hours (MWh)
BESS in operation (Q3 23)	13,477 MW	38,337 MWh
BESS installations ((Q1-Q3 23)	4,393 MW	13,142 MWh
BESS installations Q3 23	2,142 MW	6,227 MWh
BESS under construction	8,134 MW	23,000 MWh <sup>e</sup>
BESS under construction or in advanced development	21,445 MW	62,109 MWh
BESS project delays	6,160 MW <sup>e</sup>	17,500 MWh <sup>e</sup>

#### Commissioning phase is a critical step in the value chain of BESS

- Responsibilities and risks are transferred from contractor to client
- Substantial financial risk linked to the commissioning phase of BESS

#### Time pressure during commissioning causes errors

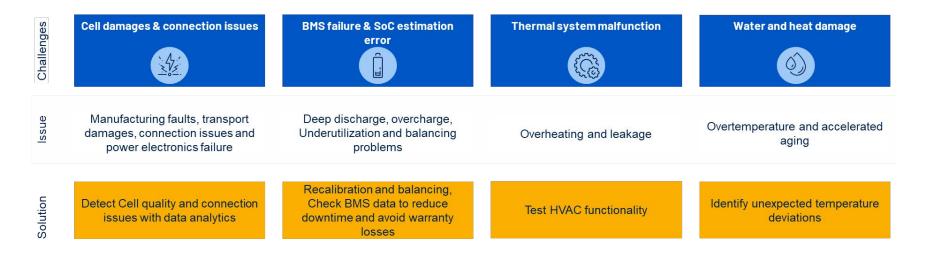
- Incentive for fast commission, due to high penalties for delays
- In ERCOT, 50% of revenue comes from the top 50 days according Modo Energy
- Commissioning reports lack of battery detail

**Key Takeaway:** Internal pressure is high to complete commissioning projects on time which can lead to compromises on performance and safety. Impact of commissioning delays is high on the project return-on-investments.



# Applications | BESS | Commissioning

4 major challenges resulting in BESS commissioning delays



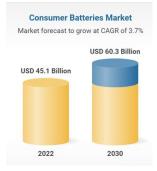
**Key Takeaway:** External factors and operational irregularities can lead to cell-to-cell imbalance. Additional cell-level instrumentation and robust real-time data visibility is critical to identify and proactive address these problems.

Source: Energy Storage News

# Applications | Consumer Electronics - Smartphones

Battery capacities and charging capability of flagship phones from each smartphone manufacturer

- Phone battery capacities range from 2400 mAh to 5050 mAh
- Charging power for phones ranges from 25 W to 240 W, achieving full charge between ~60 minutes to as low as ~9 minutes.
- The global market for batteries in consumer electronics is estimated at US \$45.1B in 2022, and projected to grow by ~30% to US \$60.3B by 2030, at a CAGR of 3.7% over the analysis period.



Device manufacturer	Apple	Samsung	Google	Xiaomi	Sony	Huawei	Орро	Vivo	Realme	OnePlus	Nothing
Product	iPhone 15 Pro Max	S23 Ultra	Pixel 8 pro	Redmi Note 12 Explorer	Xperia 1 IV	Mate XS	Find X5 Pro	iQ00 10 Pro	GT3	10T	Phone 2
Battery capacity [mAh]	444]	4855	5050	4300	5000	4500	5000	4700	4600	4800	4700
Max charging power [W]	25	45	27	210	30	55	80	200	240	150	45

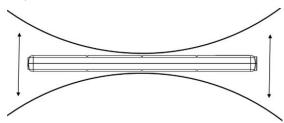
Source: Fast charging phones in 2023 - Phonearena

## | Military & Defense

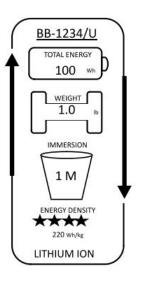
## Unique & Demanding Military Applications

New Battery Technology Is Helping Battery Manufacturers Meet Mil Spec

- Military Specification ("MilSpec") for batteries is intended to ensure minimum capacity requirements in extreme operating conditions.
- Battery technology companies like <u>South 8</u> <u>and NanoGraf</u> reduce or eliminate catastrophic failure when exposed to extreme temperatures or nail/projectile penetration.



Note: Figure not to scale Conformability (flexibility) test fixture



Standardized simplified battery label

#### MIL-PRF-32383 Inspection & Test Requirements

Visual and mechanical	Immersion, shallow			
Dimensions and weight	Transit drop, severe			
Battery open circuit voltage	Surface friction			
Insulation resistance	Salt Fog			
Altitude	Chemical resistance			
Explosive decompression	Electrostatic Discharge			
Charge acceptance	Solar radiation			
Capacity discharge (initial)	Immersion, shallow (post drop)			
Cycle life	State of charge			
Battery storage life	SMBus			
Overcharge/electrical	Full capacity discharge			
leakage	Extreme low temp. discharge			
Low temperature discharge	Extreme high temp. discharge			
High temperature discharge	Battery case vent			
Projectile	Short circuit protection			
High rate discharge	Impact			
Retention of charge	High temperature temporary cut			
Pulse discharge	off			
Motor inrush current	High temperature permanent cut-off			
Thermal shock	Electromagnetic interference			
Mechanical shock	Pulse magnetic field			
Vibration (discharge)	Interchangeability			
Conformability	Lithium Battery Safety Program			
Connector insertion	(US Navy) Tests			
Flat terminal strength	Bullet Penetration			



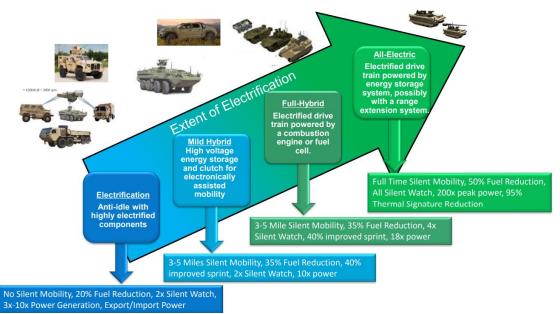
### Applications

## | Military & Defense

## US Military Vehicle Fleet Electrification

Replacement strategies for tactical and non-tactical fleets

- **Executive Order 14057** requires all non-tactical U.S. military (and all other federal) vehicles to be zero-emission by 2035.
- The <u>US Defense Innovation Unit</u> is working with potential vendors on standardized battery systems for electrification of multiple end-use defense platforms.
- The non-tactical fleet is ~174,000 while the tactical fleet is ~250,000





Growing needs for energy storage in space exploration. Technology used depends on nature of mission profile.

- Crewed missions require additional design considerations to protect humans from potential toxic thermal runaway byproduct gasses.
- Space cells must tolerate wide temperature ranges which can impact electrolyte seal integrity due to thermal expansion rate differences.

Applications	Ambient Pressure	Mission example	Cell chemistry example	Avg. mission duration	Radiation	Avg. temperature	Design challenges
Earth	101.3 kPa	Electric vehicle	Graphite + NCM	8-12 years	H-3, Be-7, C-14,Na-22 0.21mSv/year	-30°C to +40°C	Corrosion
Upper atmosphere	200 Pa	Stratostats	Graphite + LCO	Graphite + LCO <100 days He, Li- through Fe ions Neutrons 1-10 MeV 1.2 Neutrons/cm^2/s,		-20°C to -60°C	Low temperatures, icing, pressure variations
Low earth orbit (LEO)	10 <sup>.6</sup> - 10 <sup>.9</sup> Pa	ISP satellites	Graphite + NCA or LFP	<30 days (humans) 4 - 26 years (constellations)	- 26 years Protons and Electrons/cm <sup>2</sup> /s		Sealing under frequent temperature variation
Geosynchronous orbit (GEO)	10 <sup>-12</sup> Pa	Media broadcasting	Graphite + NCA or Nickel Hydrogen	>7 years (many operating past EOL)	400-500 km/s Protons & Electrons 30/cm^2/s	-196°C to +128°C	Calendar life, high cycle-life
Lunar	3 x 10 <sup>-9</sup> Pa	Lunar rover	Pu-238 RTG (radioisotope thermal generator)	3 months design, 31 months life (Jade Rabbit rover)	Protons, Electrons 10-10000 MeV, 1-10 Protons/cm²/s	-130°C to +120°C	Extended duration of hot and cold/dark periods
Mars	560 Pa	Martian rover	Graphite + NCA	90 days NASA design (Opportunity lasted ~15 years)	Protons, Electrons 1-1000 MeV, 100-1000/s	-153°C to +20°C	Sealing under temperature variation, RTG radiation
Deep space	10 <sup>-14</sup> - 10 <sup>-18</sup> Pa	Deep space probes	Pu-238 RTG (radioisotope thermal generator)	45+ years (Voyager)	Protons, Electrons 1-10,000 MeV 100-10,000/s	-270°C	Calendar life, RTG radiation and decreasing heating

Source: (1) NASA (2) Virtue Market Research (3) E3S (4) Zhang, J., et al. (5) ESA (6) Singh. L., et al. (7) NASA (8) IDA Org (9) Naito. M., et al. (10) Guo. J., et al. (11) NASA (12) Phys. Org (13) NASA (14) NASA (15) Space Flight



# 01 Industry | Overview



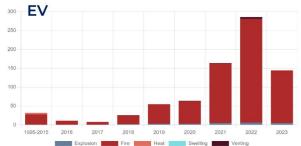


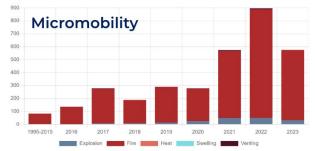
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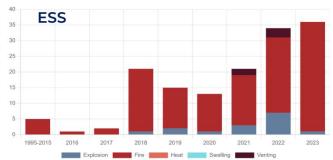
# Safety | Incidents

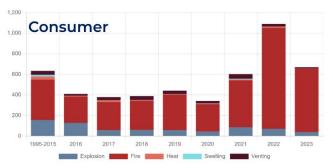
The total number of safety-related incidents decreased from 2022 to 2023

- Consumer products recorded the largest number of incidents, followed by micro-mobility products
- Most of the incidents were reported in the USA, Europe, and China
- Most of the incidents reported resulted in a fire, with a small fraction stopping at just swelling, venting, or excessive heating





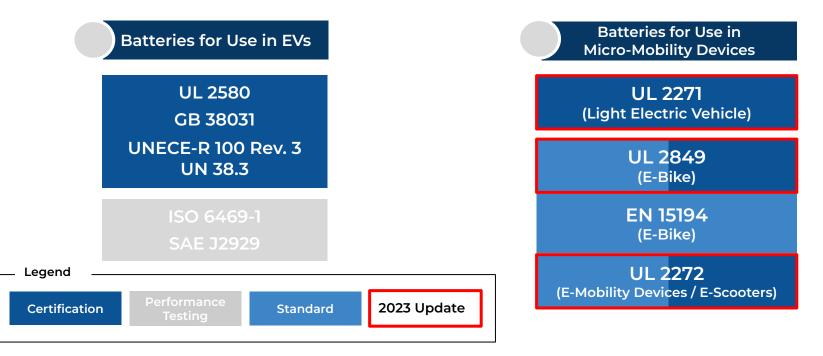






# Safety | EV Regulations & Standards

Certifications and standards for electric vehicles and micro-mobility devices



Source: (1) UL, (2) Cycling Weekly, (3) UL E-bike Standards

# Safety | EV Recalls

Auto industry battery recalls for safety issues continued through 2023

January		April	June			September	Nov	vember
<b>Volkswagen ID4</b> : 12V battery fire risk	manu HV ce	improper ifacturing of Il monitoring t in some ds	Cadillac Lyric and Hummer EV: improperly welded battery connections (previously water ingress in 2022) Jaguar I-Pace: fire risk Tesla: battery disconnect pyrofuse recall		onnections insufficient battery 022) sealing		Toyota RAV4: batteries move during forceful turns	
March		May		August		Octobe	r	
Ford Lightning battery defect fi		Mercedes: softw recall related to battery safety	/are	Nikola: all BEV semi trucks recalled due to battery fires; Volvo/Mack: short circuit risk		Ford Mach-E: pov HV battery	ver loss of	

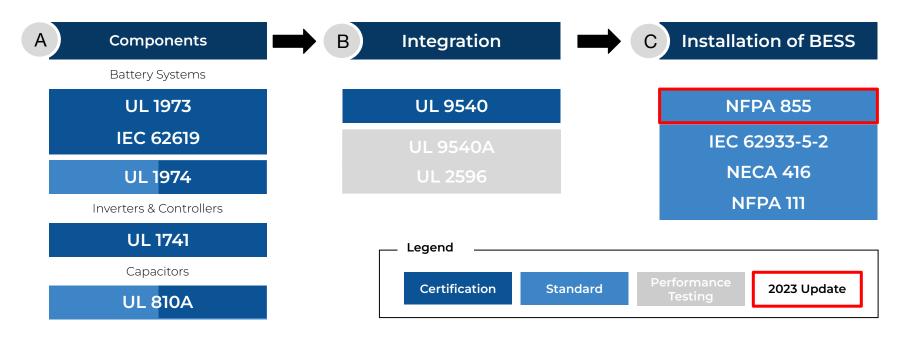
Detailed root cause analysis are not typically made public.

All batteries are assumed to have passed automotive industry mandated regulatory testing prior to shipment.



# Safety | Stationary Storage | Regulations & Standards

Certifications and standards for grid-scale stationary storage systems





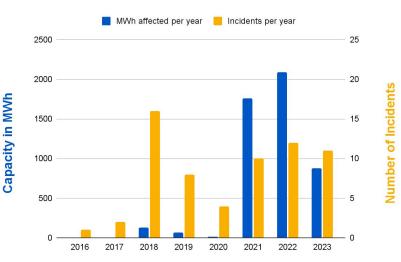
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Source: Clean Power; <sup>2</sup> WoodMackenzie - Energy storage technology trends report II; UL

Safety incidents in grid-scale installations is trending down

- EPRI database shows 11 incidents in the US for grid scale systems, 9 of which occurred during the operational phase within the first 2 years <sup>[1]</sup>
- 7 incidents occurred in the US, 2 in France, 1 in Australia and 1 in Taiwan<sup>[1]</sup>
- The Inter-Agency Fire Safety Working Group was established in New York to ensure the safety and security of energy storage systems across the state of New York <sup>[2]</sup>
- The number of incidents per year has remained steady despite the commissioning of 99 GWh of energy storage in 2023, roughly double the amount added in 2022, but most of these systems are still relatively young <sup>[3]</sup>





### Incident tracker (US)

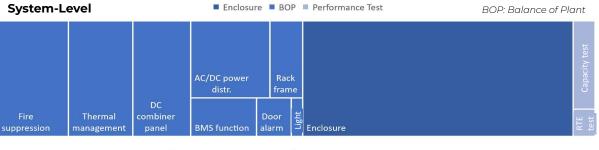


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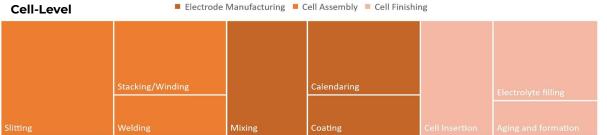
# Safety | Stationary Storage

Sources of safety Issues in grid-scale stationary storage systems

- System level issues are the greatest contributor (47%) to quality underperformance, followed by cell (30%) and module integration (23%).
- While battery cell manufacturing is highly automated, BESS system assembly still requires a large amount of manual work and is prone to error as a result.



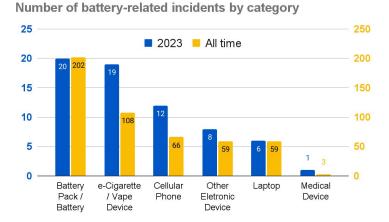
**Issue Distributions** 



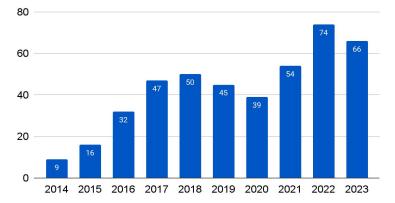


# Safety | Aviation Incidents

Aviation safety incidents involving batteries in the US



Number of battery-related incidents over time



- These incidents in the aviation industry were collected by the US Federal Aviation Administration (FAA) and consist of "events including smoke, fire or extreme heat" on flights to or from the US<sup>[1]</sup>
- Battery Pack / Battery is the category of the FAA with the highest number of recorded incidents<sup>[1]</sup>
- Most of the incidents in this category involve either a power bank or a battery charger leading to a thermal event<sup>[2]</sup>
- The large majority (80%) of these incidents occur on passenger aircraft<sup>[1]</sup>. Staff in these aircraft are equipped with thermal containment bags to secure faulty devices<sup>[2]</sup>

# Safety | Parking Garages

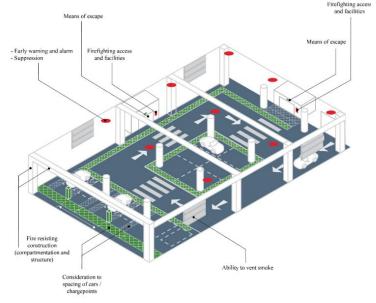
Codes and standards in adjacent sectors, such as parking garages, are trailing in development, giving rise to safety concerns. Ongoing research is addressing new safety challenges.

Despite similar fire sizes, EVs present additional fire suppression challenges compared to Internal Combustion Engine (ICE) vehicles:

- Battery re-ignition
- Explosion potential of flammable vent gases
- Toxicity potential from released gases
- Access to the interior of the battery enclosure for fire suppression

Current Research and Guidance on Mitigation Approaches

- Existing structures
  - Owner of structure should conduct a fire risk assessment to evaluate if introduction of EVs creates additional hazards
- New structures
  - Adequate spacing
  - Adequate fire detection (gas, smoke, heat detection)
  - Suitable water suppression system and ventilation
  - Trained and experienced fire responders with appropriate equipment

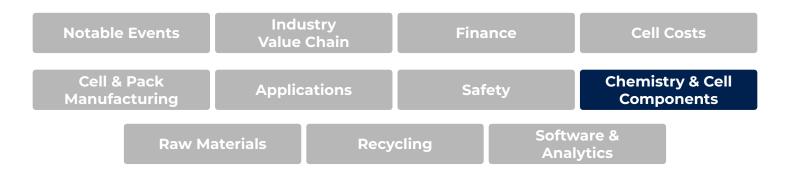


Example of Proposed EV Parking design.<sup>3</sup>





# 01 Industry | Overview

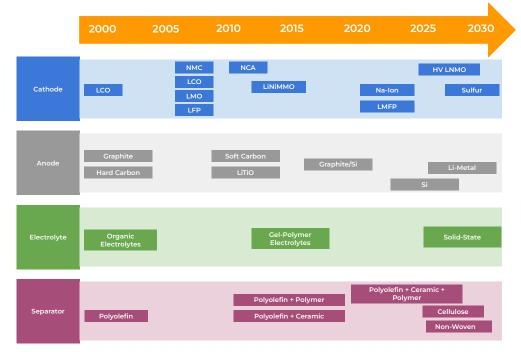




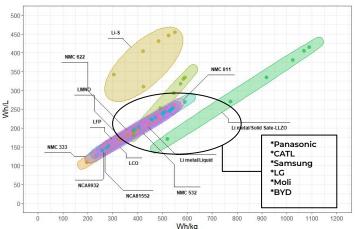
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### Chemistry & Cell Components | Cell Chemistry | Timeline Summary

### Timeline of Battery Cell Chemistry Development



\*\* 500 Wh/kg are the cells are the goal of government agencies in the US, EU, and Japan
\*USA Battery 500
\*Japan Rising II (now Rising III)
\*Battery 2030 EU



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Source: Battery Talk: Battery Application Break Down 1/01/2024 (Version 2.0)

### Performance Metrics for Key Battery Chemistries

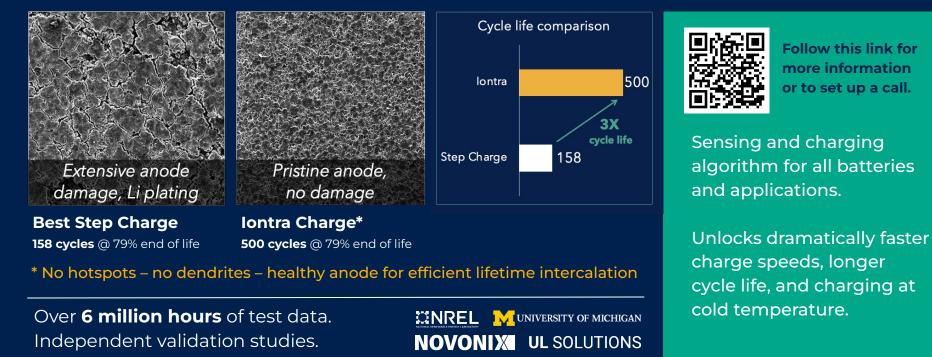
Performance Metrics for Key Battery Chemistries	Li-lon (NMC <mark>811</mark> -Gr)	Li-lon (NCA-Gr)	Li-lon (LFP-Gr)	Li-lon (LCO-Gr)	Li-Ion High Voltage (LNMO)	Lithium Metal (High Ni-Li)	Silicon (High Ni- Majority Silicon) **Prototype Phase	Sodium ion (NaMOx) **Market Soon (CATL)	Lithium Sulfur Battery (LSB) **Not Commercial	Lithiu	ate Sulfie um Metal node ommerci	1	Solid State Lithium I Anod **Not Com	Metal le
Gravimetric Energy Density Wh/kg (cell level)	265-290	250-280	160-200	180-200	150-165	400-450	325-350	130-160	300-500	30	0-450		300-4	50
Volumetric Energy Density Wh/L (cell level)	650-800	400-600	250-400	300-450	280-300	700-1000	750-900	150-250	450-650	800	)-1100		<b>800-1</b> 1	100
Nominal Voltage (V)	3.7 (2.5 - 4.2)	3.6 (3.0-4.2)	3.2 (2.5 - 3.65)	3.6 (3.0 - 4.5)	4.0 (3.0 - 5.0)	3.7 (2.5 - 4.2)	3.7 (2.5 - 4.2)	3 (1.0 - 4.2)	2.1 (1.8 - 2.4)	3.7 (2	2.5 - 4.2)	)	3.7 (2.5	- 4.2)
Cell Cost \$/kWh 2023	\$112.70	\$120.30	98.5	123.6	No Data	No Data	No Data	*40-80 (CATL)	No Data	No Da	ita I	No Da	ata No	Data
Cycle Life (C/2+ rate)	1500	1000	2000	750	250-500	200-400	**500	**3000-6000	**150-200	**2	50-500		**250-	500
Self Discharge (Qual)	Avg	Avg	Avg	Avg	Bad	Bad	Avg	**Avg	**Bad	**	Good		**Goo	bd
Calender aging (Qual)	Avg	Avg	Avg	Avg	Bad	Avg	Avg	**Avg	**Avg	*	*Bad		**Ba	d
Rate Capability (Qual)	Avg	Avg	Avg	Good	Avg	Good	Good	**Avg	**Poor	(	Good		**Poo	or
Safety (Qualitative)	Poor	Poor	Avg	Poor	Good	Bad	Poor	**Good	**Avg	**	Poor		**Goo	bd
High Temperature Operation (60C+)(Qual)	Bad	Bad	Bad	Bad	Bad	Bad	Bad	**Good	**Good	**	Good		**Goo	bd
Low Temperature Operation (10C-)(Qual)	Avg	Avg	Avg	Avg	Avg	Avg	Avg	**Bad	**Bad	•	*Bad		**Ba	đ
Recycle Value (Li, Co, Ni, Cu) for Cost/Effort	Avg	Avg	Poor	Good	Poor	Avg	Avg	**Bad	**Poor	**Poor	to Ba	ad *	*Poor to	Bad
Possible Form Factors and Challenges	No Restriction	No Restriction	No Restriction	No Restriction	No Restriction	No Restriction	*High Swelling*	No Restriction	No Restriction		afacturing		*manufact limitatio	

\* Cell design and components other than the cathode can make a very large difference in cell performance metrics. For more details, please visit: **Battery Talk: Battery Application Break Down 1/01/2024 (Version 2.0)** 

# Today's batteries, next-gen performance / jontra

Example: commercially popular 18650 battery cell

Test conditions: 20-min charge, 10A discharge, 25°C temp, 100% depth of discharge







### Chemistry & Cell Components | Cathode | Overview

The importance of the cathode cannot be overstated for Lithium Ion Batteries.

Cathodes are responsible for storing and releasing lithium ions during charge and discharge cycles, enabling the flow of electrons and ensuring a stable and consistent energy supply. However, cathodes face several challenges including limited energy storage capacity, slow ion diffusion (particularly through thicker cathodes), and greater cost (**Nickel, Cobalt, Lithium Hydroxide/Carbonate**) compared to other battery components.

#### Key Trends & Areas of Development

High Ni Cathode	LFP/LMFP	Cobalt Reduction
Researchers were working on cathode materials with higher nickel content, such as NMC (Nickel Manganese Cobalt) and NCA (Nickel Cobalt Aluminum). High-nickel cathodes aim to increase energy density and improve overall battery performance.	Industry shifts towards high adoption of LFP and development in LMFP, which offers improved energy density compared to LFP while maintaining a low cost structure compared to high Ni & Co chemistries.	Efforts were being made to reduce or eliminate the use of Co in cathode materials due to its high cost, environmental concerns, and supply chain issues. This involved developing cobalt-free or low-cobalt cathodes.
Solid State Cathode	Coatings & Structures	Recycling
Solid-state battery technology, including solid-state cathodes, was a focus area for research. Solid-state batteries have the potential to offer higher energy density, improved safety, and longer cycle life compared to traditional liquid electrolyte lithium-ion batteries.	Researchers were exploring advanced coatings and nanostructured cathode materials to enhance the stability of the cathode-electrolyte interface, mitigate side reactions, and improve overall battery performance.	Sustainable practices, including recycling technologies for cathode materials, were gaining attention to address the environmental impact of lithium-ion batteries.



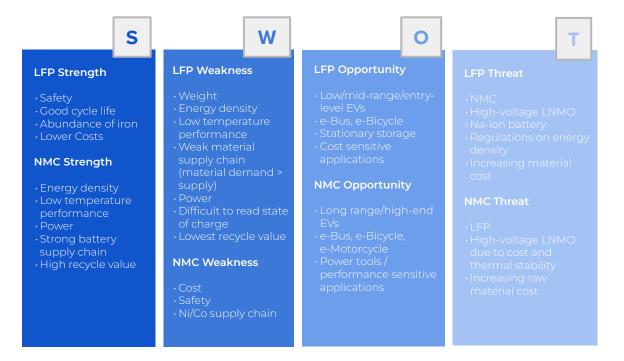
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Source: A Reflection on Lithium Ion - Nature, The Role of the Cathode in Lithium-Ion Batteries, Understanding Electrochemical Potentials of Cathode Material

#### **Chemistry & Cell** Cathode | Major Industry Players Components - £.-2030 capacity plan\*: 2030 capacity plan\*: 2030 capacity plan\*: **750 kt CAM** 1,100 kt CAM 7,200 kt CAM 130 kt pCAM 276 kt pCAM 4,900 kt pCAM Americas EMĒA Asia-Pacific ¥ 当升科技 **CNGR D** • BASF EcoPro Dynanonic **(LG Chem** posco ниауои НИАУОЦ umicore Ŷ TESLA **送**当升科技 **D** • BASF GEIII REDW CD CNGR northvolt 2 容百科技 N EcoPro **U**LG Chem 🕒 LG Chem posco GFREYR XTC Sumitomo 2 瑞翔新材 BTR northvolt L&F Co., Ltd. WANRUN NEW ENERGY Operating Planned \* as of January 2024 VF FOUNDATION 2023 | BATTERY REPORT | **01 Industry** | P. 120

### Chemistry & Cell Components | NMC | Technology

Pros and Cons of Lithium Iron Phosphate (LFP) vs. Nickel Manganese Cobalt (NMC)



In 2023 Nickel Manganese Cobalt (NMC) battery technology saw progress in energy density, safety, and cost-effectiveness.

Ongoing research is aimed at optimizing cathode compositions, enhancing cycling stability, and exploring sustainable materials.

Cutting-edge NMC battery research in 2023 centered on advanced cathode formulations, incorporating super-high nickel content for increased energy density.

Overall, state-of-the-art NMC battery research is aimed at pushing the boundaries of performance, safety, and sustainability.

Leading the charge in NMC battery production in 2023 were major players like CATL, LG Energy Solution, SK On, and Samsung SDI.



Source: LFP Pros and Cons, PNNL's LFP vs. NMC Comparison, Eco Tree Lithium's LFP vs. NMC Comparison, BatteryBits

### Chemistry & Cell Components | NCA | Technology

Pros and Cons of Nickel Cobalt Aluminum (NCA) vs. Nickel Manganese Cobalt (NMC)

S	w	0	т
NCA Strength	NCA Weakness	NCA Opportunity	NCA Threat
• Safety • Energy Density	•Weight •Cost •Safety	• Low/mid-range/ entry-level EVs • Power Tools	• NMC • High-voltage LNMO • Increasing Ni and
NMC Strength	• Ni/Co supply chain	Portable     electronics	Co material cost
• Energy density • Low temperature	NMC Weakness	NMC Opportunity	NMC Threat
performance • Power • Strong battery supply chain	- Cost - Safety - Ni/Co supply chain	- Long range/ high-end EVs - Stationary storage	- LFP - High-voltage LNMO - Increasing raw material cost
• High recycle value		- e-Bus, e-Bicycle, e-Motorcycle - Power tools /	matcharcost
		performance sensitive applications	

In 2023, Nickel Cobalt Aluminum (NCA) batteries continued to be a prominent technology in electric vehicles and portable electronics.

Development progress was made in optimizing electrode materials, enhancing energy density, and improving overall performance.

Major players like Panasonic and Samsung SDI, the first of which supplies batteries to Tesla, contributed to the advancement and widespread use of NCA batteries in various applications.

NCA batteries are primarily used for e-mobility applications, with power tools, e-bikes, and portable electronics making up the rest.



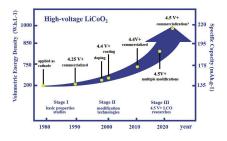
### Chemistry & Cell Components | LCO | Technology

Pros and Cons of Lithium Cobalt Oxide (LCO) vs. Nickel Manganese Cobalt (NMC)



Lithium Cobalt Oxide batteries (LCO) have a relatively high cobalt content, which provides the high energy density and thermal stability for which they are known for.

LCO has a relatively high voltage capability. The EV industry has long since shifted away from LCO, due to the cost of cobalt in the past. However, smartphones, laptops, and other portable electronics depend heavily on LCO.



VF | VOLTA FOUNDATION

#### 2023 | BATTERY REPORT | **01 Industry** | P. 123

Source: LCO Overview, LFP Pros and Cons, LCO vs LFP, LCO Life Cycle, Congo's Cobalt Controversy.

### Chemistry & Cell Components | LFP | Technology

Pros and Cons of Lithium Iron Phosphate (LFP) vs. Nickel Manganese Cobalt (NMC)



Lithium Iron Phosphate (LFP) batteries historically have been used in China for small and low-cost EVs. However, the past couple of years has seen LFP proliferate to the largest vehicles.

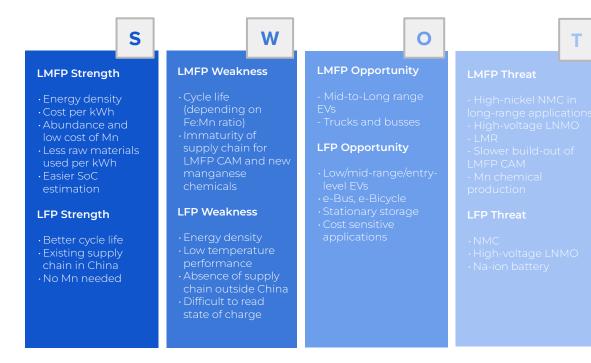
Almost all major automakers have now outlined plans to make use of LFP.

LFP is also the dominant chemistry used in energy storage systems.



### Chemistry & Cell Components | LMFP | Technology

Pros and Cons of Lithium Manganese Iron Phosphate (LMFP) vs. Lithium Iron Phosphate (LFP)



Lithium manganese iron phosphate (LMFP) offers improved energy density compared to LFP while maintaining a low cost structure.

It is being pioneered primarily by Chinese manufacturers as an evolution of LFP. Initial variants are not pure LMFP but compounding with NMC.

Initial optimisation decisions being made involve the manganese:iron ratio, production route (solid vs. liquid phase), and manganese chemical feedstock.



### LMFP | Notable Events





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Source: Company announcements (linked inline)

# Chemistry & Cell | LMFP | Infrastructure / Supply Chain / Manufacturing

Manufacturers with announced or assumed plans to adopt LMFP





### Chemistry & Cell Components | LMO | Technology

Pros and Cons of Lithium Manganese Oxide (LMO) vs. Lithium Iron Phosphate (LFP)



Lithium Manganese Oxide (LMO) was one of the earlier commercialized LIB technologies with its strength in cost effectiveness and high power output. However, LMO typically offers lower cycle life and thermal stability compared to LFP, which is known for its superior cycling stability and safety features.

Recent trend in LMO material development is NMC/LMO blend which leverages the high energy density of NMC with the enhanced power capability of LMO. This blend is suitable for applications that require both high capacity and good power delivery, such as in hybrid EV or certain portable electronics.

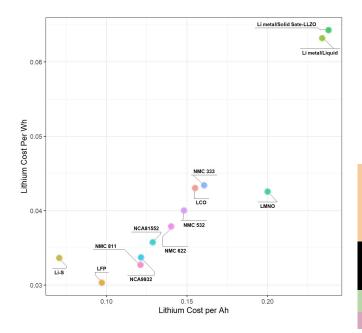


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Source: Battery Talk: Battery Application Break Down 1/01/2024 (Version 2.0)

## Cathode | Lithium Tradeoffs

### Chemistry Lithium Wh & Ah Cost Map: Drive Towards Cheaper Batteries



**Chemistry & Cell** 

Components

# Current market conditions are demanding cheaper batteries for EV's at the same performance of modern day NMC811 batteries.

- CAM is major driver of cell cost accounting for >~50% of the cost
- Lithium Hydroxide (LiOH) or Lithium Carbonate (Li<sub>2</sub>CO<sub>3</sub>) account for > 50% of the CAM cost excluding processing/overhead
- To enable cheaper EV's, LFP is the near term solution to get the lowest lithium cost per kWh
- Beyond LFP, Manufacturers will need to turn to advanced chemistries, such as lithium-sulfur (LiS), to sustain downward trends on cost enhancing performance

#### Cell Cost Breakdown

#### NMC811 Cost Breakdown





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Source: Battery Talk: Lithium in Batteries Part 1, Battery Talk: Lithium in Batteries Part 2, "Battery Talk: Lithium in Batteries Part 3

### Chemistry & Cell Components | Separator | Technology

Lithium-ion battery separators physically separate the positive and negative electrodes while allowing the transport of lithium ions. The most commonly used lithium-ion battery separators are typically made of polyolefin materials (typically PE or PP) coated with ceramic. There are many other different types of separators used in lithium-ion batteries with different performance traits and trade offs., and are broadly categorized below.

Separator Type	Material	Characteristics
Polyolefin	Polyethylene (PE) and/or polypropylene (PP)	Polyolefin separators are widely used due to their cost-effectiveness, chemical stability, and ease of manufacturing. They are commonly found in commercial lithium-ion batteries
Ceramic-Coated	Polyethylene or polypropylene separators with a ceramic coating	Ceramic-coated separators provide enhanced thermal stability and safety. The ceramic layer helps prevent thermal runaway by inhibiting the growth of internal shorts and dendrites
Composite	Combination of different polymers, ceramics, or other materials	Composite separators leverage the strengths of multiple materials to achieve a balance of properties, mainly to add electrochemical stability, prevent shorts, and inhibit growth of lithium dendrites.
Microporous	Often composed of polyethylene or polypropylene with added fillers or ceramic coatings	Microporous separators have a porous structure, allowing for efficient ion transport while maintaining good mechanical strength. The addition of fillers or ceramic coatings can enhance thermal stability and reduce the risk of thermal runaway
Glass Fiber	Glass fibers combined with a polymer matrix	Glass fiber separators offer good mechanical strength and can be used in high-temperature applications. They are known for their resistance to puncture and excellent thermal stability
Nonwoven Fabric	Nonwoven materials made of synthetic fibers	Nonwoven fabric separators provide good mechanical strength and are often used in flexible and lightweight battery designs. They can offer flexibility and conformability to different battery shapes
Composite Membrane	Combination of polymer and ceramic materials	Composite membrane separators aim to provide a balance between mechanical strength, thermal stability, and ion conductivity. They are designed to enhance safety and performance in lithium-ion batteries







### Chemistry & Cell Components | Anode | Overview

The choice of anode material in lithium-ion batteries is a critical decision that depends on the specific requirements of the application and significantly influences the overall performance, safety, and cost-effectiveness of the battery. Graphite is a reliable and cost-effective option, while silicon and lithium metal offer higher energy density but face challenges related to stability and safety. LTO, while lower in energy density, excels in terms of safety and cycle life. Several factors are considered when selecting an anode material:

Energy Density	Cycle Life	Cost	Safety
Anode materials with higher energy density can store more lithium ions, resulting in batteries with greater overall energy storage capacity. Different materials, such as graphite, silicon, and lithium metal, offer varying energy densities, and the choice depends on the specific application requirements.	The number of charge-discharge cycles a battery can undergo without significant degradation is crucial for long-lasting and reliable energy storage. Anode materials must exhibit stability and durability over multiple cycles to ensure the battery's longevity.	The cost of materials plays a crucial role in determining the overall cost-effectiveness of the battery. Anode materials should be economically viable for large-scale production while maintaining acceptable performance levels.	Safety is a paramount concern in battery design. Anode materials should minimize the risk of dendrit formation, which can lead to internal shorts, overheating, and potential safety hazards. Stable anode materials contribute to the overall safety of lithium-ion batteries.
Rate	Cathode Compatibility	Manufacturability	Environmental Impact
Fast charging involves high charge and discharge rates, and the anode material must efficiently facilitate the rapid movement of lithium ions to and from the anode, which is an important metric in applications such as electric vehicles and consumer electronics.	Both the anode and cathode materials must be compatible to ensure efficient lithium-ion transport and maximize battery performance. The overall electrochemical compatibility of the materials contributes to the efficiency and reliability of the battery.	The chosen anode material should be suitable for cost-effective and scalable manufacturing processes. Ease of processing and integration into battery production lines is a practical consideration for commercial viability.	There is increasing emphasis on choosing anode materials that are environmentally friendly and sustainable. The industry is exploring materials that minimize environmental impact during production, use, and disposal of lithium-ion batteries.



Common anode materials & performance tradeoffs

	Graphite	Silicon	LTO	Li Metal
Description	Graphite has been a traditional choice due to its stability, cost-effectiveness, and well-established manufacturing processes	Silicon offers higher energy density than graphite but comes with challenges related to volume expansion.	LTO offers lower energy density but longer cycle life	Lithium metal offers among the highest energy density but comes with challenges related to safety and cycle life, often due to dendrite formation.
Pro	Widely used in lithium-ion batteries, stable, low cost, and exhibits good cycling performance.	High theoretical capacity, leading to higher energy density compared to graphite.	Exceptional cycle life, high rate capability, and excellent safety characteristics.	Highest theoretical capacity, potentially leading to significantly increased energy density.
Con	Limited energy storage capacity, can hinder the development of high-energy-density batteries.	Higher cost than graphite (per kg) and experiences significant volume expansion during charge/discharge cycles, leading to mechanical degradation and reduced cycle life.	Lower energy density compared to graphite and silicon	Prone to dendrite formation during cycling, posing safety risks and reducing cycle life. Ongoing research focuses on addressing these challenges.



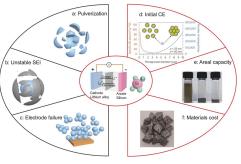
### Chemistry & Cell Components | Silicon Anode | Technology

Silicon-based materials can provide a huge improvement in energy density since 1 silicon atom can hold 4 lithium atoms (compared to the incumbent graphite which takes 6 carbon atoms to hold 1 lithium atom. Silicon has a theoretical capacity of 3600 mAh/g compared to graphite which has 372 mAh/g.

Downsides include large volumetric expansion (300-400%) in Li alloying/dealloying. This can cause solid electrolyte interphase (SEI) development through excess silicon exposure and can disintegrate the whole anode. As a result, it has been challenging to make silicon dominant anodes and only a sprinkle (3-8%) is generally used.

	Silicon Oxide	Silicon composite	Metallic Silicon
Composition	<ul> <li>Composed of silicon and oxygen</li> <li>Common variants include: silicon monoxide (SiO) or silicon dioxide (SiO2)</li> </ul>	<ul> <li>Metallic silicon or Silicon oxide embedded in carbon matrix</li> <li>Other form factors include silicon nanowires, carbon coatings on silicon particles, or 3D structures</li> </ul>	• Pure elemental silicon
Advantages	<ul> <li>Higher theoretical capacities than graphite</li> <li>Less volume expansion compared to pure silicon, addressing some of the mechanical stress concerns</li> </ul>	<ul> <li>Optimizes silicon/carbon matrix nanostructures to buffer the volume change of silicon</li> <li>Composite carbon networks increase electrical conductivity, and add adhesion and higher chemical stability</li> </ul>	<ul> <li>Lowest manufacturing cost</li> <li>Highest energy density of silicon materials</li> </ul>
Challenges	<ul> <li>Lower electrical conductivity compared to metallic silicon</li> <li>Reversible capacity can be limited due to formation of SEI layers</li> </ul>	<ul> <li>Substantial volume expansion and contraction during lithiation and delithiation cycles</li> <li>Mechanical stress and electrode pulverization</li> <li>Higher production costs than metallic silicon and most SiO</li> </ul>	<ul> <li>Substantial volume expansion and contraction during lithiation and delithiation cycles</li> <li>Mechanical stress and electrode pulverization</li> <li>High capacity fade and reduced cycle life</li> </ul>

#### Silicon Anode Key Challenges





### Silicon Anode | Notable Events



Source: Company announcements (each linked in source)

### Silicon Anode | Industry Players & Investments

### Silicon Startups Continue Raising and Building Partnership with Industry Players

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Company	Sila Nano	Enevate	Enovix	Amprius	Group14	IONBLOX	Nexeon	OneD	Storedot	Advano	Leydenjar	Coreshell	Ionic Mineral
HQ / Date	CA, USA 2011	CA, USA 2005	CA, USA 2007	CA, USA 2008	WA, USA 2015	CA, USA 2017	UK 2006	CA, USA 2013	Israel 2012	LA, USA 2016	Netherlands 2016	CA, USA 2018	UT, USA 2020
Employees*	368	71	220	80	150	22	81	45	119	30	86	30	12
Money Raised/Valuation	\$933M/3.3B	\$202M/501M	\$414M/1.8B	\$622M/\$441M	\$683M/3B	\$42M/80M	\$262M/352M	\$78/345M	\$269M/1.27B	\$40/Unknown	\$43M/Unknown	\$30M/Unknown	\$20M/Unknown
Company Stage	Series F	Series E	PIPE, IPO	PIPE, IPO	Series C	Series B	Series D	Series C	Series D	Series A	Series A	Series A	Series B
Si %	50%	70-100%	100%	100%	50%		80%	5% to 50%		5-75%	100%	60-90%	80-100%
Technology Route	Si dominant porous microparticles with a rigid carbon shell	Silicon microparticles	Si particles coated in thin metal-semiconducto r layer, 3D cell architecture	Si nanowires	Elemental Si impregnated in an activated porous carbon scaffold	Elemental Si and SiOx nanoparticles wrapped in carbon matrix, with metal coating	Si nanoparticles wrapped in silicon oxide, silicon carbide shells	Si nanowires grown inside graphite using Cu catalyst to control size	Metal coated Si nanoparticles with conductive matrix materials	Si nanoparticles with functionalized surfaces produced from scrap silicon.	Porous Si anode grown on the Cu substrate via PECVD	Micron-sized Metallurgical Silicon. No Silane.	Continuous Metallothermic Reduction of Silica to Si nanotubes starting with Halloysite Feedstock
Claimed Performance	800 Wh/L	350 Wh/kg, charge in Smin to 75%	900 Wh/L 297 Wh/kg	435 Wh/kg, 1200 Wh/L, 1000 cycles	/	305 Wh/kg 640 Wh/L	400-450mAh/g	3250 mAh/g of Si Nanowires	5-min extreme fast charge	350 Wh/kg at \$90/kWh	450 Wh/kg 1350 Wh/L	30% GED and VED Gain, 750+ cycles	All Si electrode 3200 mAh/g, 85% ICE 2500 mAh/g stable, Si/Gr Blend 15% Si substitution of Gr 750mAh/g 91% ICE 700 mAh/g Stable capacity
Targeted Application	EV, Consumer Electronics	EV, Consumer Electronics	Consumer electronics	Defense, EVTOL	Consumer electronics	EVTOL	EV, Consumer electronics	EV	EV	EV, Consumer, ESS	Defense, EVTOL	EV, Mobility	EV, Consumer Electronics, Military
Partnership/ Investment	Mercedes, Whoop, CATL, TDK, Samsung, Panasonic	RNM Alliance; LGES, Samsung	Intel, Qualcomm	Airbus, US Army	Porsche, ATL(TDK), BASF, Showa Denko, SK	Applied Materials, Lilium	WACKER, SK Chemicals	GM Ventures, Volta Energy Technologies	BP, EVE, Daimler, Vinfast,Samsung, TDK	Mitsui Kinzoku	EIB	Zeon, Meyers Manx	Soon to be public

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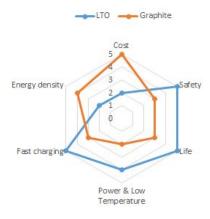
Source: Pitchbook, Intercalation Station Silicon Series (<u>1</u>, <u>2</u>, <u>3</u>, <u>4</u>), <u>Battery Talk Case Study on Group14</u>

### Chemistry & Cell Components | LTO | Technology

Pros and Cons of Lithium Titanate Oxide (LTO) vs. Graphite (C)



While graphite anodes are widely used in lithium-ion batteries, LTO serves as an alternative, particularly in applications prioritizing safety, durability, fast charging, and power density over energy density. LTO is commonly used in mild hybrid vehicles for its high power density.





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Source: <u>Global LTO Battery Market</u>

**TOSHIBA** Toshiba Corporation: has been a prominent player in the development of LTO anodes for lithium-ion batteries. The company has been involved in manufacturing LTO cells and promoting their use in various applications, including electric vehicles and industrial energy storage.



NEC Energy Solutions: is known for its energy storage solutions, and they have utilized LTO technology in certain battery systems. The company focuses on providing grid energy storage solutions and has deployed LTO-based batteries for various projects.



Altairnano: now known as Energy Storage Systems (ESS), has been involved in the development of advanced energy storage technologies. They have worked on LTO anode materials for high-power and long-life applications.



**NEI Corporation**: is a materials science company that has been active in developing advanced materials for energy storage applications. They have worked on various types of anode materials, including LTO, and have been involved in research and development.



A123 Systems:, a subsidiary of Wanxiang Group, has been involved in the development of lithium-ion batteries for various applications. They have utilized LTO technology in certain battery products, particularly for high-power applications.



Kokam Co., Ltd.; a South Korean company, has been involved in the development and manufacturing of advanced battery systems. They have utilized LTO anode technology in certain lithium-ion batteries for applications like electric vehicles and grid storage.



Leclanché:, a Swiss energy storage company, has worked on various energy storage solutions, including lithium-ion batteries. They have explored the use of LTO anodes in certain battery systems.



**Amperex Technology Limited (ATL):**, a major battery manufacturer based in China, has been involved in the production of lithium-ion batteries for various applications. While they are known for using different anode materials, they may explore or use LTO in certain battery configurations.



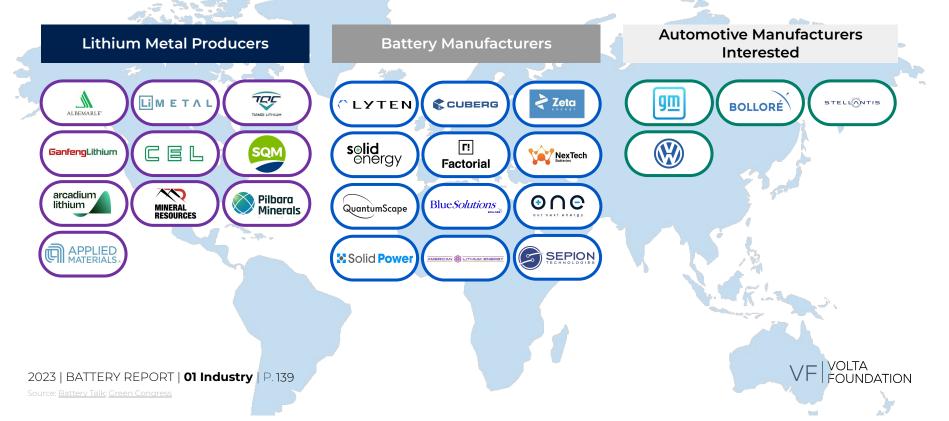
### Chemistry & Cell Components | Lithium Metal | Technology

Pros and Cons of Lithium Metal (Li) vs. Graphite (Gr)

S	w	0	т
Li-Metal Strength	Li Metal Weakness	Li Metal Opportunity	Li Metal Threat
• Volumetric Energy     • Gravimetric Energy     • Supply Chain Graphite Strength	<ul> <li>Cycle life</li> <li>Power Density</li> <li>Battery supply chain</li> <li>Difficult to determine state of health</li> </ul>	<ul> <li>Aerospace</li> <li>Defense related applications</li> <li>Drones</li> <li>Cost incentive applications</li> </ul>	<ul> <li>NMC/Silicon</li> <li>Na-ion battery</li> <li>Regulations on energy density and pack cycle life</li> <li>Increasing material</li> </ul>
• Cost • Cycle Life • Power	<ul> <li>Manufacturing</li> <li>Safety</li> <li>Graphite Weakness</li> </ul>	<b>Graphite Opportunity</b> • Low Cost EV's	cost Graphite Threat
• Safety	• Supply Chain • Energy	<ul> <li>Stationary storage</li> <li>e-Bus, e-Bike,</li> <li>e-Motorcycle</li> <li>Power</li> <li>tools/performance</li> <li>sensitive applications</li> </ul>	• Na-ion Battery • Regulations

### Lithium Metal | Industry Players

Manufacturers who have announced or plan to work with Lithium Metal



# Lithium Metal | Industry Players & Investments

Company	Technology	No. of Employees	No. of Patents	Total Funding (\$)	Remarks
QuantumScape	Metal Oxide - Solid State - Lithium Metal or Anodeless	850+	300+	800M +	Well funded startup with large headcount and patent portfolio, QuantumScape is one of the industry leaders for the field but has been overshadowed recently with lots of promise and no deliveries. It will be interesting to see where QuantumScape is in the next few year as it is the champion of solid state with Li-Metal
Cuberg	Metal Oxide - Liquid Electrolyte - Lithium Metal	150-200	26	Private	Originally a company focused on the development of liquid electrolytes for lithium metal batteries, Cuberg was acquired by Northvolt as a hedge against future battery developments. Northvolt has come out with some excellent 3rd party testing data but that too has been heavily scrutinized for rest times and asymmetrical rates.
Factorial Energy	Metal Oxide - Solid State - Lithium Metal or Anodeless	150-200	24	244+ M	Solid state battery company with a good patent portfolio and a lot of momentum behind it due to recent investments by OEM's. Till now factorial has has been relatively quiet until it released news of its manufacturing facility. It will be interesting to see the final destination of this company as it challenges the immense hurdles of solid state manufacturing.
SolidEnergy Systems	Metal Oxide - Liquid Electrolyte - Lithium Metal	130-160	27	597M	The low employee and patent count would suggest early stages of development, but the recent UN 38.3 certification is evidence of significant pouch cell development. Nextech is most likely shipping samples but their low patent count may not provide enough of a barrier to entry.
Blue Solutions	Lithium Metal Polymer Batteries	200-300	5	Privately owned by Bollore	Blue Solutions, a Bolloré Group company, is the only manufacturer of all-solid-state batteries commercially available for transportation and stationary applications. They current sells solid-state lithium metal polymer (LMP®) batteries. Lithium metal polymer is not a new technology and has been around, it will be interesting to see where they land in the field of solid state.



### Chemistry & Cell Components | Lithium Sulfur | Technology

Pros and Cons of Lithium Sulfur (LiS) vs. Lithium Nickel Manganese Cobalt Oxide (NMC)

S	W	Ο	т
Li-S Strength	Li-S Weakness	Li-S Opportunity	Li-S Threat
• Cost • Safety • Specific energy • Abundance of sulfur	· Cycle life     · Energy density     · Battery supply chain     · Power     · Difficult to read state     of charge	<ul> <li>Low/mid-range/entry- level EV's</li> <li>e-Bus</li> <li>e-Trucking</li> <li>Cost sensitive applications</li> </ul>	• NMC/high-voltage LNMO • Na-ion battery • Regulations on energy density and pack cycle life
NMC Strength	NMC Weakness	NMC Opportunity	<ul> <li>Increasing material cost</li> </ul>
- Energy density - Low temperature performance - Power - Strong supply chain - High recycle value	- Cost - Safety - Ni/Co supply chain	- Long range/High-end EVs - Stationary storage - e-Bus, e-Bike, e-Motorcycle - Power tools/ performance sensitive applications	NMC Threat - LFP/high-voltage LNMO - Increasing raw material cost



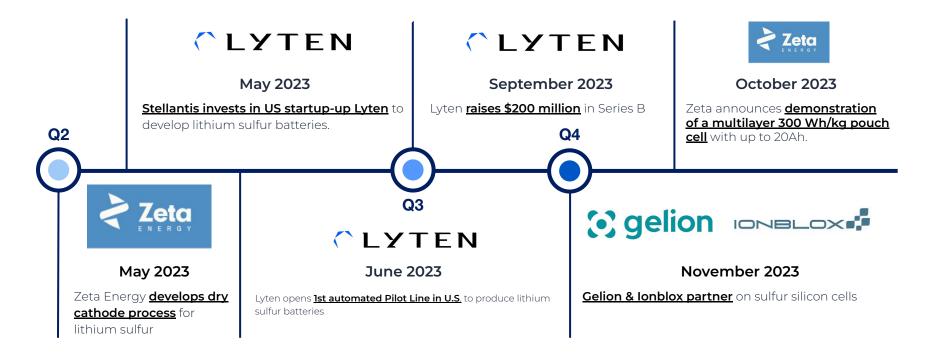
# | Lithium Sulfur | Materials Selection

Active	Material Properties	Capacity (mAh/g)	Voltage Range (V)	Tap Density (g/cm³)	Cycle Life	Prospects & Challenges
	Sulfur Carbon	1100 - 1674	1.5-3.0	0.3 - 0.7	50-300	<ul> <li>Safety is better relative to conventional Li-ion</li> <li>Voltage window prohibitive to pack design</li> <li>Poor volumetric energy density due to tap density</li> </ul>
Cathodes	SPAN	300 - 600	1-2.5	0.4 - 0.6		<ul> <li>Poor volumetric and gravimetric energy</li> <li>Limited power density due to nominal voltage</li> </ul>
	Lithium Sulfide	1000 - 1166	1.5-3.0	0.3 - 0.7		<ul> <li>High moisture sensitivity leads to higher costs</li> <li>Poor volumetric energy due to tap density</li> </ul>
Anodos	Silicon	3000 - 4200	0.1-1	0.8-1.0	100-1000	<ul> <li>Poor volumetric energy due to tap density</li> <li>Feedstock limits costs &amp; quality</li> </ul>
Anodes	Lithium/ Lithium Alloy	3200 - 3800	0-0.2	0.5-0.7	50-600	<ul> <li>Need to manage high volume change</li> <li>Limited cycle life reported</li> </ul>

Inactive	Material Properties	Description	Prospects & Challenges			
Electrolyte	Ether based LiTFSI salt in ethers / fluoro ethers		<ul> <li>Ethers solubility allows for a broad use of additives and salts for anode stability</li> <li>Ethers dissolve active CAM material within the cell</li> </ul>			
	Carbonate based	LiPF <sub>6</sub> salt in Cyclic/Linear carbonate mixtures	Good oxidative stability, but need to manage gas generation/accumulation			
Current Collector	Aluminum Foil	Used at Cathode	<ul> <li>At &lt;1 V aluminum will react with Lithium</li> <li>Weight of Al significant vs cathode loading</li> </ul>			
	Copper Foil Used at Anode		<ul> <li>Copper weight is a significant impact on overall cell weight</li> <li>Due to chemistry window - Copper should be ok at 0V</li> </ul>			









# | Lithium Sulfur (LiS) | Industry Players & Investments

Company	Company Technology		No. of Patents	Total Funding (\$)	Remarks
Lyten	Sulfur Cathode-Li Metal Anode	250-300	350+	410M	Well funded startup with large headcount and patent portfolio, Lyten is positioned to make a strong contribution to the space but has not released any public data. At this point they've opened a pilot line and have been transparent about manufacturing activities. Based on employee count and recent boutique manufacturing capabilities they will be positioned to sample cells in the near future.
Gelion	Sulfur Cathode-Li-metal Anode Sulfur Cathode-Silicon Anode	30-40	450+	50М	Working on both silicon-sulfur and lithium-sulfur batteries. In 2023 Gelion acquired OXIS Energy's Lithium Sulfur technology and IP. Gelion also acquired OXLID, developer of sulfur semi-solid state cathode materials. A partnership with lonblox has been announced.
Theion	Mono-Clinic Sulfur Cathode-Li Metal Anode	24	4	undisclosed seed funding	Recently founded company based off research from Drexel. With an undisclosed amount of funding and low employee count, Li-S energy is most likely in early stages of research and scale up.
Li-S Energy	Sulfur Cathode-Li Metal Carbon	11-50	1	102.4M (Market Cap as of 1/08/2024)	Li-S Energy went public early with their boron nitride based cathode. Based on employee count and patents, the company is most likely trying to figure out how to position their capital for the best return on development.
NexTech Batteries	Sulfur Cathode-Li Metal Anode	15-20	3	١M	The low employee and patent count would suggest early stages of development, but the recent UN 38.3 certification is evidence of significant pouch cell development. Nextech is most likely shipping samples but their low patent count may not provide enough of a barrier to entry.
Zeta Energy	Sulfur Cathode-3D Carbon Anode	15-20	5	31.2M	Recently awarded a DOE grant, Zeta Energy is a new player in the Li-S space with great potential. Although they have recently secured significant government funding, their employee and patent count indicates early stages of development.
Coherent	Selenium Sulfur Cathode Lithium Anode	Unknown	NA	undisclosed	New player to the field of lithium sulfur and is already an established laser, networking, and optics company. At this point it's unclear why they jumped into the field but it's exciting to see another company investing in lithium sulfur.





# CLYTEN

# **LITHIUM-SULFUR**

# The Mass Market battery chemistry.



## **Lighter Weight**

Already exceeding Wh/kg of Li-ion NMC in pouch and cylindrical. On the way to >2x the specific energy.

### **Lower Cost**

No NMC. No Graphite. Cathode built from abundantly available, low-cost sulfur and methane.

## Local Supply Chain

Locally source raw materials and locally manufacture nearly anywhere in the world.

## **Commercially Available in 2024**

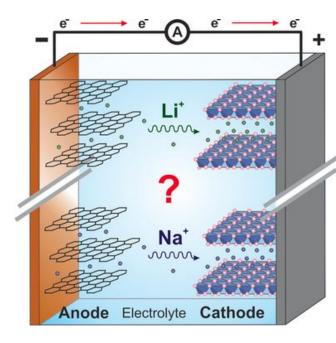
Semi-automated Li-S pilot line producing cells in San Jose since June 2023. Commercial delivery to mobility, aerospace and defense in 2024.



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yten.com

## Sodium Ion | Technology



**Chemistry & Cell** 

Components

- Na-ion batteries, an alternative to Li-ion technology, operate on the same reversible cation intercalation 'rocking-chair' principle.
- Despite lower energy density and slower reaction kinetics, attributed to factors like Na's higher redox potential (-2.71 V vs. SHE for Na+/Na), and larger size (1.02 Å) compared to Li (with a redox potential of -3.01 V, and 0.76 Å ionic radius)., Na-ion batteries offer advantages.
- They are inert to aluminum, enabling its use as an anode current collector, and exhibit smooth Na intercalation with various 3d transition metals.
- Potentially suitable for stationary storage applications where cost-effectiveness and longevity are critical, Na-ion batteries capitalize on the abundance of sodium, faster charging capabilities, and a broader temperature range.
- Positioned as a potential solution for grid electricity storage, ongoing research aims to achieve a lower levelized cost of stored energy (LCOSE), targeting <\$0.1/kWh,

Na-ion batteries emerge as an affordable and secure alternative to Li-ion for stationary storage applications, being an abundant and low cost technology.



## Sodium Ion | Materials Selection

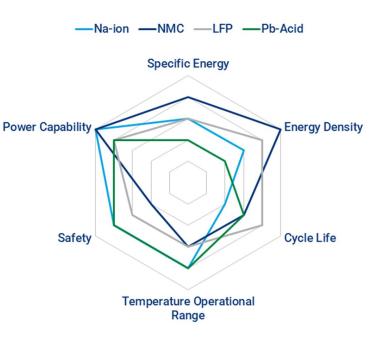
Active	Material Properties	Capacity (mAh/g)	Voltage Range (V)	Tap Density (g/cm³)	Cycle Life	Safety	Prospects & Challenges
	Layered Oxide	120-150	2.0-4.0	2.2-3.2	2000-5000	Releases heat + O <sub>2</sub> during TR	Thermal safety still unproven     Wide voltage range limits integration
Cathodes	Polyanion	90-120	2.0-3.5* 4.2V in NVPF *	0.6-0.9	5000-10000	Limited heat release	<ul> <li>Poor volumetric energy due to tap density</li> <li>Limited rate capability / power density</li> </ul>
	Prussian Blue/White	150-170	2.0-4.0	0.6-0.9	5000-10000	Releases cyanide gas during TR	<ul> <li>High moisture sensitivity leads to higher costs</li> <li>Poor volumetric energy due to tap density</li> </ul>
	Hard Carbon	250-300	0-1.5	0.8-1.0	5000-10000	Releases energy rapidly, burns to CO <sub>2</sub>	Poor volumetric energy due to tap density     Feedstock limits costs & quality
Anodes	Alloys	650-850	0-0.8	6.6-7.3	1000-3000	Releases energy slowly, oxidizes to M-O <sub>2</sub>	<ul> <li>Need to manage high volume change</li> <li>Limited cycle life reported</li> </ul>
	Sodium / Anodeless	1166	0	-	<1000	-	<ul> <li>Na foil processing challenges</li> <li>Na-free cycle life limitations &amp; volume change</li> </ul>

Inactive	Material Properties	Description	Prospects & Challenges
Electrolyte	Ether based	NaPF <sub>6</sub> salt in Linear Glymes	<ul> <li>Ethers are compatible with Na anodes (incompatible with graphite), offers superior SEI stability</li> <li>Limited oxidative stability, cannot be used with high voltage cathodes</li> </ul>
Electrolyte	Carbonate based	NaPF <sub>6</sub> salt in Cyclic/Linear carbonate mixtures	<ul> <li>Good oxidative stability, but need to manage gas generation/accumulation at high voltage</li> <li>Not compatible with metal-based anodes</li> </ul>
Current Collector	Aluminum Foil	Used at both Anode and Cathode	<ul> <li>Aluminum does not react with sodium (unlike lithium),</li> <li>Use on both electrodes reduces weight, cost and critical material needs of copper</li> </ul>



## Sodium Ion | Comparison Against Lithium Ion

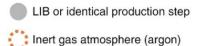
Na-ion	battery	Li-ion battery					
Elemental Abundance	~23000 ppm	20 ppm					
Gravimetric Energy density	140-150 Wh/Kg	140-280 Wh/Kg depending on chemistry (NMC, LFP, LTO, NCA etc.)					
Volumetric Energy Density	250-400 Wh/L	250-750 Wh/L depending on chemistry (NMC, LFP, LTO, NCA etc.)					
Cycle Life	2000-20,000	2000-20,000					
Fast Charging Capability	Demonstrated @ 4C for short period of time; R&D still ongoing	Depends on chemistry (NMC - <1C, LFP - <2C, LTO - <6C)					
Operating Temperature	–20°C to 60°C	0°C − 45°C (For LTO, −30°C - 60°C					
Safety	Safe to transport at OV	Usually transported @ 50% SoC to avoid over-discharg <b>e</b>					





## Sodium Ion | Production Process

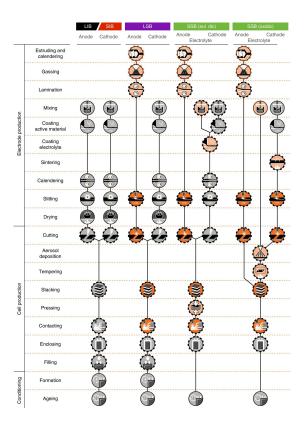
- Sodium ion cell production process is **virtually identical** to Lithium ion
- Avoids need to reinvent manufacturing steps/protocols used in other next generation batteries (e.g. Li-S, Li-ASSB, SSE containing)
- Form factors are flexible, i.e. cylindrical cells, prismatic, pouch cells are manufacturable for both SIB and LIBs.
- Potential areas of production cost reductions: Reduced dry room requirements, eliminate need for SOC shipping



New step compared to LIB

Dry room atmosphere

Same step and different manufacturing technology compared to LIB



## SIB Claims & prevailing areas of consideration

Claims	Reason	Prospects	Challenges
Lowering Costs	BOM of SIBs lower than LIBs (historical avg \$200/MT for NCE vs \$20,000/MT for LCE)	<ul> <li>Large abundance of NCE mitigates supply chain fluctuations</li> <li>Potential Cost reductions on anode/no copper/electrolyte</li> </ul>	<ul> <li>Lower BOM not yet manifested in lower cell costs due to immature supply chain</li> <li>Reliance of Ni, V, other rare earth containing materials, or high moisture sensitivity for certain SIB cathodes</li> </ul>
0 V storage & transport	Absence of Cu on anode allows for OV discharge due to oxidative resistance on Al	<ul> <li>Avoids need for SOC shipping (UN38.3), and reduces handling / transport safety hazards</li> <li>Resistant to over discharge during long storage periods without access to charging</li> </ul>	<ul> <li>No existing regulatory guidance on SIB transport standards yet, SIBs still classified in same category as LIB</li> <li>Sufficient BMS level protections against over discharge may negate needs</li> </ul>
Wider temperature range	Use of low MP / high temp stable electrolytes (e.g. PC in SIB vs EC in LIBs. )	<ul> <li>High-capacity utilization at extreme low temperatures (-40°C).</li> <li>Reduced thermal cooling requirements at higher operating temps (60°C).</li> </ul>	<ul> <li>Low temperature performance limited to discharge, charging still requires above -10°C</li> <li>Excessive gas formation at elevated temperatures when high voltage cathodes are used</li> </ul>
Improved Safety	Lower heat released/rate of heat released for SIBs	<ul> <li>Reduced system level costs (safety/fire mitigation costs)</li> <li>Potential to serve indoor BTM markets if safety metrics can be met (meet NFPA 855)</li> </ul>	<ul> <li>Limited ARC testing data available for reference</li> <li>Safety concerns for layered oxides (fire hazard/oxygen release), PBAs (cyanide gas hazard)</li> </ul>
Integration Ease	Form factor compatibility with LIB at system level	Use existing BMS/Power electronics during pack to system integration	Some SIB cell chemistries uses wide voltage ranges that are not directly compatible



## Sodium Ion | Notable Events







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#### **Chemistry & Cell** Sodium Ion | Industry Players Components Sodium Ion Battery Players by Region / Areas of Focus Asia-Pacific Americas EMEA amte STANDARD Potential Electric Glass ~ 容百科技 สามาร์สาว BM 🔄 ALTRIS INDI ENERGY Nanode faradion Mana Battery **V**/ISION LiFU7\* châm share 😚 ТІАМАТ Gotion INLYTE ADENA ENLIGHTEN northvolt 🕒 LiNa Energy EVE Natron Energy ( A R A SÌS ZOOLNASM 众的 AE III Power Innovator 에너지 [1 E(E **SVOLT** HIGH **/ TAR** 海四达 **Development Focus** CATL NGK BYD 1. Materials 2. Cells & Modules **3. Pack Integration** 4. Full Systems VF FOUNDATION 2023 | BATTERY REPORT | **01 Industry** | P. 152

## Sodium Ion | Industry Players Reported Metrics

Sodium Ion Battery Landscape	Origin	Founded	Cathode	Anode	Wh/kg	Wh/L	Cycle Life	Reference
Natron Energy		2012	PBA	PBA	15-20	20-25	>50000	<u>Link</u>
<b>Π</b> ΙΑΜΑΤ		2012	Polyanion	HC	65-85	135-150	>3000	Link
👌 ALTRIS	-	2012	PBA	HC	160	Unreported	Unreported	Link
<b>山村运</b> 执	*)	2012	Layered	HC	145	Unreported	>4500	Link
CATL	*1	2012	PBA/Layered	HC	160	Unreported	>3000	Link
EVE	*)	2012	Layered/Polyanion	НС	135	Unreported	>2500	Link
faradion		2012	Layered	HC	160	Unreported	>4000	Link
PARASIS	*)	2012	Layered	HC	150-160	Unreported	>2000	Link
GREAT POWER	*)	2012	Layered	HC	125-145	240-270	>3000	Link

Notel: Significant variations between cylindrical vs pouch reported datapoints Note2: Metrics obtained from news reports, no verified datasets publicly available



#### **Chemistry & Cell** Sodium Ion | EV Applications Components

## Volumetric energy density (Wh/L) of SIB is the bottleneck to higher range

### A00 Class EV Reported Metrics

Pack Sizes : 20-40 kWh Drive Ranges : 250-400 km





### **OEM's Target EV Applications:** Compact & Mini EVs







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## Sodium Ion | ESS Applications

## Sodium's place in the ESS Market

Front-of-Meter Markets (larger deployment footprint)

Sodium-ion energy storage firm Peak Energy launches with US\$10 million investment By Cameron Murry October 5, 2023

**Chemistry & Cell** 

Components



Alternatives: Li-LFP / Flow Batteries / Na-S / Zinc / Liq-metal / Metal-air Key Metric: Levelized Costs (\$/kWh/cycle) > Safety > Cycle life > Rate

### Behind-the-Meter Markets (smaller deployment footprint)



Alternatives: Li-LFP / Lead-acid Key Metric: Safety > Capital Costs (\$/kWh) > Cycle life

### Challenges:

- Costs & Safety are still unproven.
- Cycle life yet to be demonstrated at scale



Loading Balancing Cost/kWh/Cycle > Safety / Reliability > Cycle Life

Frequency Balancing Cost/kWh/Cycle > Safety / Reliability > C-Rate

Residential Storage + Smart Grid Safety / Reliability > Cost/kWh/Cycle > Cycle Life



### Na Ion: 2-to-8-hour sweet spot



## Chemistry & Cell | Solid State | Industry Overview

## Key trends of the current state of the solid-state battery industry

### OEM Race:

- Almost all the automotive OEMs are actively participating in the solid-state battery race with varying strategies:
  - In-house research in SSB (e.g. Toyota)
  - Strategic partnerships with SSB companies (e.g. Nio with WeLion)
  - Direct investments in one (e.g. BMW, Ford, Stellantis) or multiple SSB companies (e.g. Mercedes, Hyundai, Kia)
  - Publicly disclosed mixed strategy, combining in-house development with investments in other companies (e.g. Honda)

### Technology:

- There is no consensus on the electrolyte to be used, although polymers have achieved the highest level of maturity. Significantly, there is a growing trend towards employing semi-solid polymer electrolytes to enhance workability with the cathode
- Notably, there is a substantial focus on Sulfide SSBs in the Asia-Pacific region
- Timelines:
  - The majority of startups in this sector were founded between 2010 and 2016 and are now either public or in the late stages of investments
  - The Start of Production (SOP) for most players is forecasted or announced to be between 2026 and 2029, with a few optimistic exceptions aiming for 2024



## | Solid State | Technology

## Types of Solid Electrolytes

**Chemistry & Cell** 

Components

Solid-state batteries differ from classical lithium-ion batteries due to their use of a solid electrolyte. However, a consensus on the preferred chemistry for the solid electrolyte has not been reached, as each type comes with distinct pros and cons.

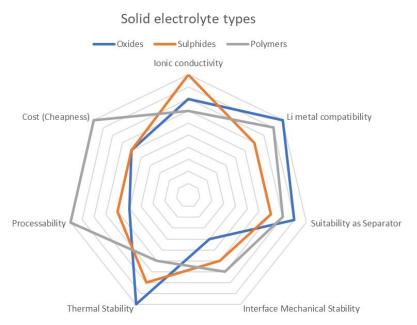
The two most common families of electrolyte used are:

- Ceramic (including Oxides and Sulphides)
- Polymers (solid, composite, or gel; the latter often referred to as a semi-solid electrolyte)

Key properties of a good solid-state electrolyte include high ionic conductivity, a robust electrode-electrolyte interface, high thermal and electrochemical stability, the ability to suppress dendrites, high processability, and low manufacturing cost.

Ceramic electrolytes exhibit high ionic conductivity and mechanical strength but suffer from poor interfacial properties. In contrast, organic polymers boast good interfacial properties but struggle with low ionic conductivity and mechanical strength.

So far, polymers have achieved a higher level of technology readiness owing to their superior processability.





## Solid State | Supply Chain & Manufacturing

## Manufacturing differences with respect to traditional li-ion with liquid electrolyte

Chemistry	Anode Production	Cathode Production	Separator Production	Cell Assembly				
Li-ion with Liquid Electrolyte	Anode slurry mixing and coating, drying, calendering	Cathode slurry mixing and coating, drying, calendering	Extrusion process, can be both dry and wet	Stacking, packaging, electrolyte filling and degassing, aging				
Oxide Solid State Battery	blid State Battery Lithium foil extrusion, calendaring, lamination Cathode slurry mixing and coating, drying, LT sintering		Slurry mixing and coating, HT sintering, lamination, LT sintering	Stack pressing, aging				
Sulfide Solid State Battery	Attery Lithium foil extrusion, calendaring, Cathode slurry m lamination drying, ca		Slurry mixing and coating, drying, calendering	Stack pressing, aging				
Polymer Solid State Battery	Lithium foil extrusion, calendaring, Iamination	Extrusion, calendaring	Extrusion, calendering	Stack pressing, aging				
Koy Manufacturing	Remarkable difference in comparison to Li-ion, primarily attributed to the extrusion	For Oxide and Sulfide, the cathode undergoes a process similar to traditional Li-ion, but	In Oxide and Sulfide SSBs, the wet processing of the separator markedly differs	Unlike Li-ion batteries, SSBs do not require electrolyte filling and degassing, marking one				

**Key Manufacturing** Differences

process of the lithium metal solid electrolyte particles are foil. Notably, the process for mixed in the slurry. Si-based anodes is more akin Additionally, Oxide SSBs need to traditional Li-ion methods the expensive sintering step. On the other hand, Polymer SSBs necessitate extrusion

from the traditional extrusion process employed in Li-ion batteries.

and degassing, marking one of the distinctive advantages of SSBs.



## Solid State | Supply Chain & Manufacturing

Solid-state batteries share common components with liquid electrolyte-based ones but differ in resource demand due to the choice of solid electrolyte and anode materials. There are two main distinctions: the inclusion of new metals in the electrolyte and the increased lithium content.

### **Inclusion of New Metals**

The **inclusion of new metals** like lanthanum, germanium, or zirconium in solid-state batteries sets them apart from traditional lithium-ion batteries:

- Zirconium is common and poses no significant supply chain issues. (present in oxide solid electrolyte)
- Lanthanum, while abundant among rare earth metals, could face increased demand with growing SSB adoption. (present in oxide solid electrolyte)
- Germanium, being relatively scarce and costly, may not be suitable for widespread use in batteries. (present in oxide and sulfide solid electrolyte)

### Lithium Content

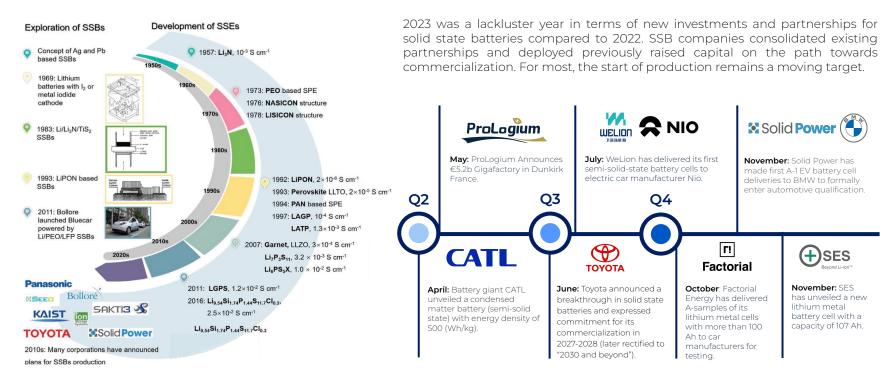
### Regarding lithium demand:

- Cathode materials show no major changes compared to those in conventional lithium-ion batteries
- Noteworthy changes occur in the electrolyte, with a solid electrolyte resulting in an average additional demand for lithium ranging from 10 to 20 g/kWh compared to liquid organic electrolytes
- Lithium metal in the anode demands an additional lithium content, roughly equivalent to the transition from a liquid to solid electrolyte. The additional amount varies depending on the anode thickness and the excess lithium added to the cell to improve its performance

**Chemistry & Cell** 

Components

## Solid State | Notable Events

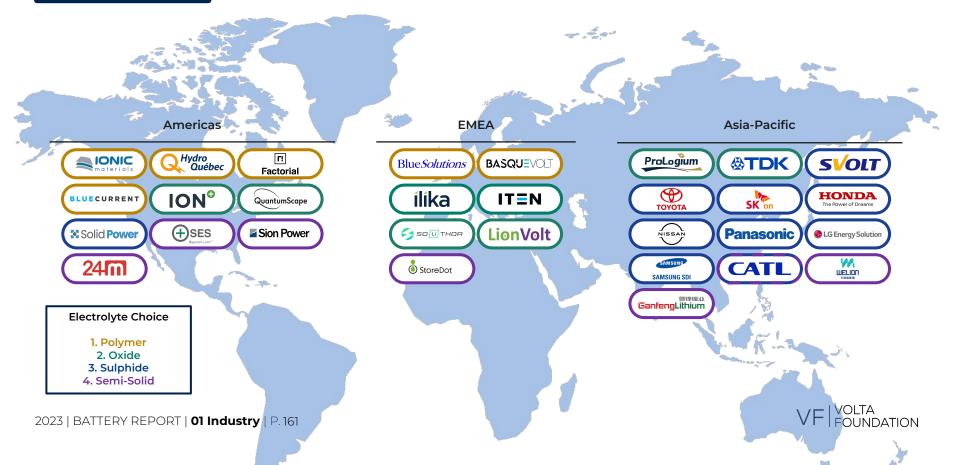


**Chemistry & Cell** 

Components



## Solid State | Industry Players



## Exploring Startups Post-2000

Company	Electrolyte Technology	Launch Date	Fund, Stage	Notable CVCs
Ilika	Oxide Solid Electrolyte	2004	\$30M - Public	
Ensurge	Oxide Solid Electrolyte	2005	\$25M - Public	-
Prologium	Oxide Solid Electrolyte	2006	\$538M - Series E	(A) Mercedes Benz
QuantumScape	Oxide Solid Electrolyte	2010	\$1.5B - Public	
24m	Semi-Solid Electrolyte	2010	\$107M - Series E	-
Solid Power	Sulfide Solid Electrolyte	2011	\$387M - Public	Solvay STIMSUNG A123 SYSTEMS
Iten	Oxide Solid Electrolyte	2011	\$110M - Series C	-
Ionic Materials	Polymer Solid Electrolyte	2012	\$65M - Series C	
SES	Semi-Solid Electrolyte	2012	\$600M - Public	
StoreDot	Semi-Solid Electrolyte	2012	\$210M - Series D	

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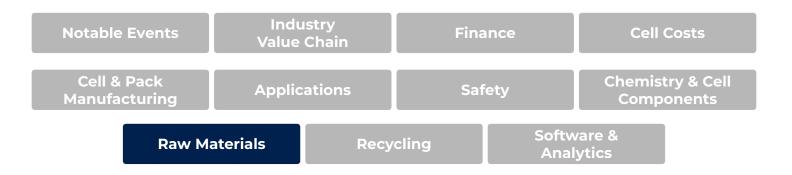


Source: <u>Dealroom</u>, <u>Crunchbase</u>

## Exploring Startups Post-2000

Company	Electrolyte Technology	Launch Date	Fund, Stage	Notable CVCs
Factorial Energy	Polymer Solid Electrolyte	2014	\$240M - Series D	HUNDRI KAR ANTIS
Blue Current	Polymer Solid Electrolyte (Composite)	2014	\$46M - Series Unknown	umicore
Ion Storage Systems	Oxide Solid Electrolyte	2015	\$53M - Series A	-
Sakuu	Unclear	2016	\$16M - Series A	-
Svolt	Sulfide Solid Electrolyte	2016	\$2.9B - Series B	mi xıaomı
Welion	Semi-Solid Electrolyte	2016	\$275M - Series D	
LionVolt	Oxide Solid Electrolyte	2020	\$6.2M - Seed	-
Solithor	Oxide Solid Electrolyte	2021	\$10M - Seed	-
BasqueVolt	Polymer Solid Electrolyte	2022	\$30M - Seed	enagas 🚜 Iberdrola

## 01 Industry | Overview





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## Raw Materials | Battery Materials | 2023 Prices

Battery chemical prices fall in 2023 as supply outpaces demand



### **Factors Contributing to Price Declines**

- Mining investments has increased supply of battery materials in the market
- Rate of growth in EV and battery demand has slowed relative to 2022
- China market has seen high inventories since start of the year
- Continued shift to LFP has softened demand for nickel and cobalt materials

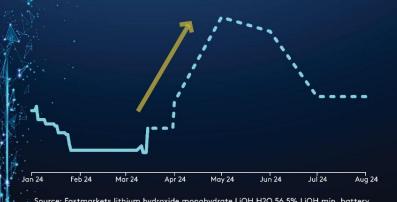


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Source: CRU Group

# Fastmarkets

## Did you know lithium prices are expected to increase over 20% in the next month?\*



Source: Fastmarkets lithium hydroxide monohydrate LiOH.H2O 56.5% LiOH min, battery grade, spot price cif China, Japan & Korea, \$/kg price. \*Fastmarkets forecast data as of March 15, 2024 and is backed by 30+ analysts. Will this price hike negatively impact your margins?

Could you gain a competitive advantage by purchasing key materials now or deferring until prices come down again?

Do you have access to detailed, marketreflective price data necessary to make informed decisions?

Subscribing to our battery raw material insights will give you access to market-reflective price data and forecasting to better manage your exposure.

Fastmarkets sets the benchmark for battery raw materials price data and analysis. Our price data underpins futures contracts on the LME, CME and SGX.

### Speak to an analyst

fastmarkets.com/analyst



## Lithium 101 | Lithium Carbonate Equivalent (LCE)

With a wide variety of lithium compounds, it is commonplace to refer to the lithium content in terms of lithium carbonate equivalent ("LCE"). Lithium carbonate for technical use generally requires a grade of 99.0% and battery grade at least 99.5%.

- Lithium Hydroxide: used for high-nickel batteries would require 1.544 LCE
- Lithium Carbonate: used for LFP and low-nickel batteries would require 1 LCE
- Lithium Metal: used for Li Metal batteries would require 5.323 LCE

As more companies look to implement variable contracts to maximize margins, these multiples act as a multiplier based on cost changes to a given chemistry.

### Conversion factors for lithium compounds and minerals

Convert from		Convert to Li	Convert to Li <sub>2</sub> O	Convert to Li <sub>2</sub> CO <sub>3</sub>	Convert to LiOH
Lithium	Li	1.000	2.153	5.323	3.448
Lithium Oxide	Li <sub>2</sub> O	0.464	1.000	2.473	1.601
Lithium Carbonate	Li <sub>2</sub> CO <sub>3</sub>	0.188	0.404	1.000	0.648
Lithium Hydroxide	LiOH	0.29	10.625	1.544	1.000



## | Lithium 101 | Types & Sources

Lithium metal does not occur naturally in the environment, and lithium is most commonly found in lithium-bearing minerals such as spodumene (LiAlSi<sub>2</sub>O<sub>6</sub>) in pegmatite rocks or as dissolved salt such as lithium chloride (LiCl) in brines:

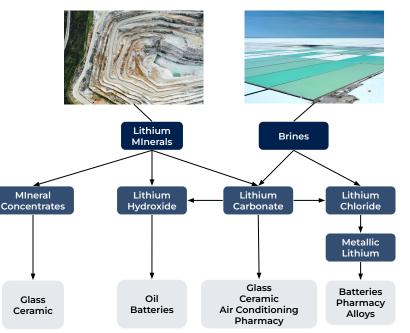
Hard rock mines - deposits are processed to a concentrate which is widely used in industry or may be converted to lithium carbonate or lithium hydroxide.

**Lithium brines -** typically derived from evaporative lakes and salars. The chemistry of saline brines is unique to each site and can change dramatically within the same salar.

**Lithium clays -** no production has yet been made from clays although a number of projects are studying their potential.

Main location of exploited deposits: Australia, Brazil, Canada, China, United States, Zimbabwe

Main location of exploited deposits: Chile, Argentina, China

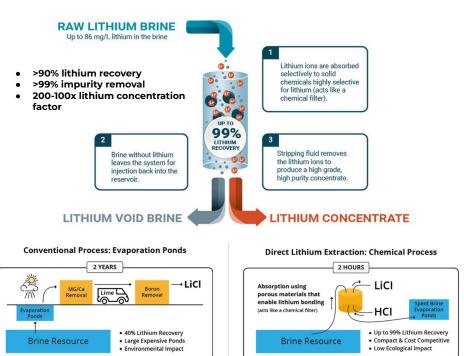


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### Raw Materials

## Lithium 101 | Direct Lithium Extraction (DLE)

- Companies turn towards direct lithium extraction due to difficulties accessing hard rock minerals and the time/water intensity of brines
- DLE should be:
  - less impactful to the environment (less water intensive)
  - lower carbon production
  - lower water consumption
  - powered by renewable energy (although technically brines do this)
  - Reduce time spent getting a mine/refinery up and running
  - 70-80% efficient in terms of conversion



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Source: Battery Talk: Lithium in Batteries Part 1, Battery Talk: Lithium in Batteries Part 2, Battery Talk: Lithium in Batteries Part 3

### Raw Materials

## | Lithium | Innovations In Extraction

### Direct Lithium Extraction

## Various processes for lithium extraction (DLE) encompass:

**1. Adsorption (Sorption):** Employing sorbents to selectively cling to lithium, this technique eliminates unwanted ions through a washing procedure.

Companies: SunResin, IBM, Summit Nanotech, Vulcan Energy, Koch Technical

2. Ion Exchange: Through a physicochemical process, ionic contaminants are separated as undesired ions are substituted with ions of similar electrical charge. The ion-exchange material acts as a selective sieve, permitting only lithium (and hydrogen) ions to traverse.

Companies: Lilac Solutions

**3. Solvent Extraction:** Using organic solutions containing solvent and extractant, lithium is extracted from brines, undergoing a transformation into LiCl (or ions) through chemical or physical means. Companies: *Solvay, Adionics* 

**4. Membrane Separation:** Employing membrane technologies like nanofiltration and reverse osmosis, this approach selectively removes hardness (Mg, Ca) and recovers lithium. Companies: *EnergyX* 

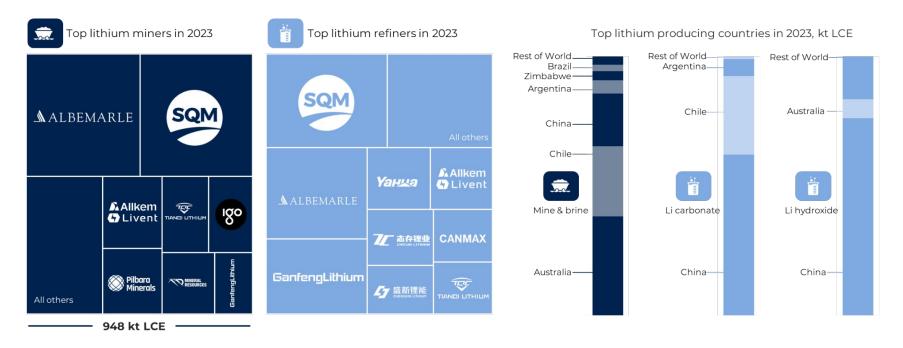
5. Electrochemical Separation: Utilizing electrochemical cells, this method directly converts LiCl to LiOH or Li2CO3, bypassing intermediates such as calcium hydroxide. Presently in its early stages, it has not yet reached commercialization.

Characteristics	Hard rock	Br	ine			
	Mining	Evaporation	DLE			
Production times (extraction to production)	Weeks to months	Months to years	Hours to days			
Lithium recovery rates	~60-80% (processing)	~ 40-60%	~ 70-90%+			
Capex cost		~US\$23-34,000/tpa LCE	~US\$26-34,000/tpa LCE			
Opex cost	Vary with grade	~US\$3,300-4,900/tpa LCE	~US\$3,300-4,900/tpa LCE			
Lithium product	Spodumene (~5-6% Li <sub>2</sub> O)	Lithium carbonate (Li,CO <sub>3</sub> ), Lithium Chloride (LiCl) Lithium hydroxide (LiOH)	Lithium carbonate (Li <sub>2</sub> CO <sub>3</sub> ), Lithium Chloride (LiCl) Lithium hydroxide (LiOH)			
Process	Heating, cooling, crushing & roasting	Atmospheric evaporation, plant processing	Different process like adsorption, ion exchange, solvent extraction, membrane separation, electrochemical separation			
Water consumption	High	High	Low-Medium			
Energy consumption	High	Low (solar evaporation)	Medium			
Emissions	High	Low	Low			



## Raw Materials| Lithium | Landscape In 2023

## Supply is surging from new producers in China, Zimbabwe, Brazil





## Raw Materials| Lithium | Mining: Time To Market

## Time model of starting a new mining/refining plant at the beginning of 2024

	Task Title	Duration (months)	20	24	2025	202	6	2027	2028	2029	2030	203	1 20	32	2033	2034	2035	2036	203	7 20	38 20	39	2040	2041	2042	204	3 2044
	Project Evaluation and Feasibiilty Studies																										
1.1	Exploration and Screen of Projects	6-12	x	x																							
1.2	Pre-feasibility study	18-24		3	x x	x	×																				
1.3	DFS or bankable feasibility study	24-36					>	< x	x x	хх																	
	Engineering, approvals, and process development																										
2.1	Process R&D for LCE or new Raw materials/process	24-36									хх	x >	x	x													
2.2	Basic Engineering	12												>	x												
2.3	Detailed Engineering (PFMEA/PPAP	12-18														x x	x										
2.4	Permitting	12-24															x	хх	x								
	Construction and approval of new production plant																										
3.1	construction/approval	24-36																	x	x	x x	x	x				
	Ramp up production																										
4.1	Start of production	1																					x				
4.2	Stabilization of product quality	12																					x				
4.3	Stabilization of the productivity	24																						x x	x x		
	Approval of commercial production product																										-
5.1	QA/QC of product	0.5																							x		
5.2	12 month product applciation/perofrmance testing	12																								x )	:
	Continus produciton of the product																										
6.1	Production of product	0.25																									x
6.2	QA/QC of product	0.25																									x
6.3	Packaing and Intermeediate storage	0.25																									x
6.4	Special specifications of product	1.5																									×
	Order placement logisti																										
7.1	Delivery to port	0.5																									x
7.2	Ship to Customer	1																									x

Starting a mine today to meet 2030 CAGR demand of batteries is time prohibitive, given all the steps needed to bring on a site and qualify a new material.

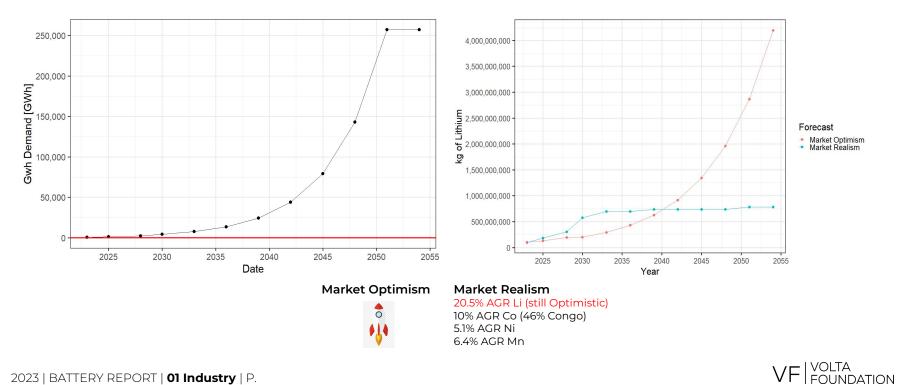
Worst case is 31 years to start a new mine from scratch; 16 years at best, unless new technologies such as Direct Lithium Extraction (DLE) come to fruition in the near future.

DLE would expand existing production of many brines while also allowing for quicker onboarding of new brines.



### **Raw Materials** Lithium | Market Growth

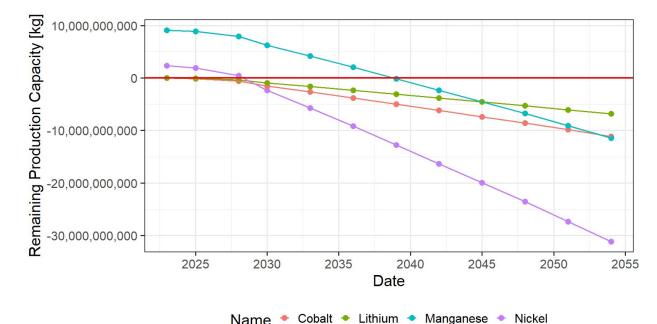
Lithium market realism vs optimism modeled Annual Growth Rate comparisons



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## Raw Materials | Lithium Metal | Market Growth

Lithium production data vs. market optimism for demand



Keeping up with expected CAGR of projected battery demand projected requires lithium operations to either launch several new projects by 2028 or companies need to dial back on scale.

Until recently, much of the recent annual production increases for lithium revolved around increasing output of existing mines rather than new sources.



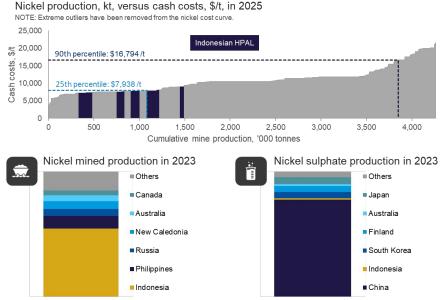
Source: Battery Talk: Lithium in Batteries Part 1, Battery Talk: Lithium in Batteries Part 2, Battery Talk: Lithium in Batteries Part 3



### **Raw Materials**

## Nickel | Cost Vs. ESG Challenge

### Indonesia produces the lowest cost nickel for batteries:



### emissions, tailings, and deforestation: Nickel miners linked to devastation of

...but operations are linked to high carbon

Indonesian forests



Foreign investment in Indonesia batterygrade nickel operations, as of 2023

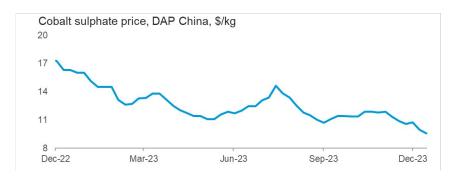


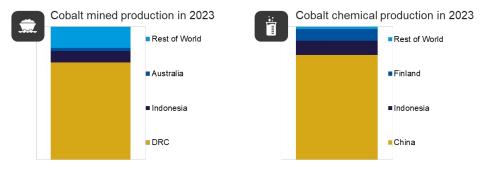
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## Cobalt | Market Surplus

## Cobalt market encountered record low prices





**Raw Materials** 

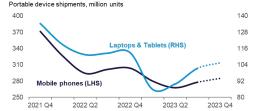
### Large surplus driven by project ramp-ups:

Almost all Co is mined as a byproduct of Ni and Cu. As such, miners are not deterred by low Co prices and are expected to continue production as long as Ni and Cu markets incentivize production.

### Cobalt is being thrifted and substituted:

Rise of Co-free LFP and increasingly high-nickel NMC chemistries are softening demand for Co in batteries.

Portable electronics market suffered waning demand; relies heavily on Co-rich LCO batteries:



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### Raw Materials

## | Manganese Due For Great Influx Of Demand In Batteries

China dominates high purity Mn processing, and produces the cheapest product<sup>[1]</sup>



Mn chemicals used to make Li-ion and Na-ion CAM<sup>[2]</sup>:

### Manganese sulphate

- for NMC, NMCA, LMFP, future LNMO, LMR

### Manganese carbonate

- for LMFP and layered-oxide Na-ion

### Manganese tretroxide

- for LMFP and layered-oxide Na-ion

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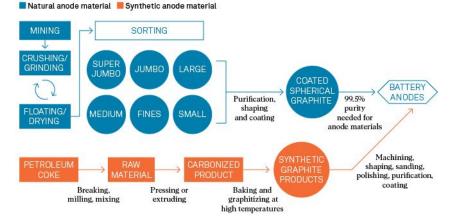
Source: [1] <u>Manganese Metals Company</u>, [2] <u>CRU Group</u>



## Raw Materials | Graphite 101

## Natural vs. synthetic graphite

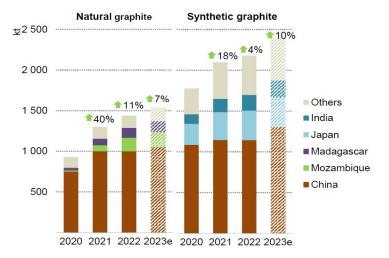
### Natural graphite is mined from the earth Synthetic graphite is derived from petroleum coke



### Rules of thumb:

~0.45 kt of natural graphite consumed per kt of anode ~1 kt of synthetic graphite precursor consumed per kt of anode ~1.2 kt of graphite anode material per GWh of battery capacity

- Natural graphite is cheaper and much less carbon intensive to produce.
- Synthetic graphite is favored for its higher purity and predictable performance, and benefits of faster charging and longer cycle life. It also takes less time to build a synthetic graphite plant vs. bring a mine to production.



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## Raw Materials | Graphite | Synthetic

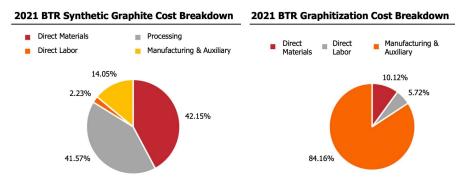
## Synthetic is the most commonly used graphite, but carbon intensity is a challenge

The high costs associated with synthetic graphite stem from its graphitization process, which requires prolonged high temperature heating to remove impurities.

## Production location plays a role in carbon intensity depending on energy source used

Impact Category	Northern Graphite	Natural Graphite - China	Synthetic Graphite - China	Unit (per kg functiona unit)				
Global Warming Potential	9.5	16.8	17.0	kg CO₂ eq.				
Acidification Potential	0.04	0.03	0.01	Mol H⁺ eq.				
Particulate Matter Formation	6.4E-7	1.0E-3	2.3E-4	Disease Incidence				

## Electricity prices have large impact on manufacturing costs





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## Raw Materials | Graphite | Natural

Top producers of natural flake graphite production (tons)



**China** dominates natural flake graphite production and processing and holds a monopoly on the conversion process for producing spherical graphite used for anode electrodes.

The chemical purification process for spherical graphite requires intensive acid treatment, requiring hazardous materials like HF, which are highly regulated in jurisdictions like the EU.



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Source: Haque Centre for Strategic Studies

# Raw Materials I Graphite | Developing Ex-China Graphite Projects

### Chinese dominance is fueling search for alternative sources

### Graphite anode active material facility plans (non-exhaustive)

	Manufacturer	Anode type	Country	Capacity plan	Integrated mine
	Syrah Resources	Natural	USA	45 kt/y	Mozambique
	Mitsubishi Chemical	BOTH	USA	10 kt/y	No
	Westwater	Natural	USA	40 kt/y	USA
	Nouveau Monde Graphite	Natural	Canada	43 kt/y	Canada
RESONAC	Resonac (Hitachi C.)	BOTH	Japan	20 kt/y	No
talga	Talga	Natural	Sweden	20 kt/y	Sweden
Vianode	Vianode	Synthetic	Norway	1.5 kt/y	n/a
Sgl carbon	SGL Carbon	Synthetic	Poland	Unknown	n/a
ANOVION	Anovion	Synthetic	USA	35 kt/y	n/a
NOVONIX	NOVONIX	Synthetic	USA	50 kt/y	n/a
posco	POSCO	Both	South Korea	90 kt/y	No
	Epsilon Materials	Both	USA	50 kt/y	No
SUPERIOR GRAPHITE	Superior Graphite	Both	USA	24 kt/y	No

In December 2023, China imposed further controls on graphite exports, prompting renewed interest in ex-China sources (More details in **Policy section**).

Financing and permitting is a major challenge for ex-China producers.

Combined plans amount to only ~6% of global capacity.





# 01 Industry | Overview



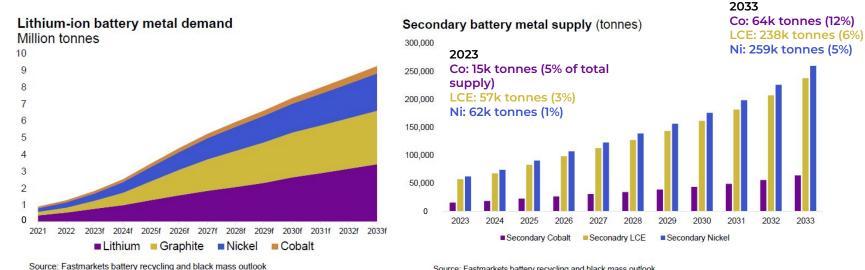


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#### Recycling Market | Secondary Metal Supply & Demand Forecast

Demand for lithium batteries expected to increase 5 fold by 2033 at 15% CAGR, which will translate to demand for battery metals.

The surge in electrification and cell production is set to escalate demand for battery metals. In the short-term, recycling can help to meet a part of this demand, providing marginal security of supply for regions with low primary metal production. Over the long term, recycling is going to play a key role in meeting market demand.



Source: Fastmarkets battery recycling and black mass outlook



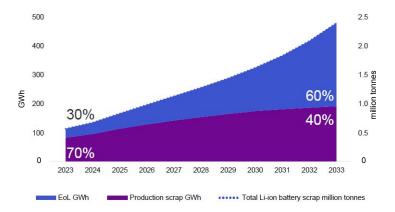
# Recycling I Market | Battery Chemistry Forecast & Recycling Feedstock

By 2040, battery recycling market in Europe will be up ten-fold vs. 2030 –driven by gigafactory scrap initially, EoL batteries to ramp up from 2030+

Recycling addresses scarcity of raw materials and provides security of supply for regions with low primary metal production.



- Dominant battery chemistry in industry has significant implications for recycling feedstock
- Feedstock expected to shift from NCM to LFP with growing popularity, with LFP comprising more than 50% of feedstock supply by 2030.



- As the first wave of EVs reach end of life in 2030, recycling market is expected to grow substantially.
- 110GWh ( $\approx 5.5$  million tonnes) of total battery scrap in 2023 and 480GWh ( $\approx 2.400$  million tonnes) by 2033



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# Recycling| Market | Regulatory Drivers

The European Commission's legislative minimum threshold targets encourages recycling. The US still has no obligation in place mandating battery recycling or recovery rates. However, China and Korea have advanced battery recycling regulations and efficiency mandates.

#### Asia leads way in regulation

With **initial regulations since 2013,** South Korea and China are leading the way in battery recycling. **Current battery recycling rates are ~90%.** 

#### EU revised its legislation

/

The EU Battery Directive, stipulating **recycling rates** of 55% since 2006, required a new framework as the 2006 legislation was focused on consumer electronic batteries. With the **Battery Regulation** 2023, the EU set a relevant milestone for an EU closed-loop battery value chain.

# 0

**Clear targets enabling a closed loop** With the **EU legislation taking effect in 2023**, it sets recycling efficiencies and rates for each critical material and defines a minimum target for use of recycled material for cell production.

#### Advanced battery recycling regulation and efficiency

- Since 2013, South Korea has established recycling rates of about 90% for batteries
- China has a battery recycling rate of ~90%, recycling rates for materials of lesser importance such as Mn above 85%, as well as regulations for wastewater handling

#### New regulatory environment for battery recycling adopted in August 2023

- Europe revised its Battery Directive from 2006 to expand the legislation to include EV batteries and to regulate the entire battery life cycle
- The updated regulatory framework introduces end-of-life requirements such as collection and recovery targets, as well as extended producer responsibility
- Revised EU Regulation sets recycling efficiencies of 70% from 2031 onwards and over 100% increase in recovery targets & minimum level of recycled material use by 2035

#### USA still has no general obligation in place for battery recycling

- Research projects, <u>DOE's LiB Recycling Prize</u>, and programs like "Call2Recycle" all exist to advance the battery recycling ecosystem
- The Critical Minerals and Materials Program indirectly impacts battery recycling by classifying materials for clean technology as critical



### Recycling

### Key Players | Landscape

Hydrometallurgy process gains most traction in the industry.



**Battery recycling tech in Europe/US** 

#### Pyrometallurgy

Pyrometallurgy was the 1st generation of recycling processes, but requires significant re-processing.

Key benefits: Lower waste generation, Production cost Key challenges: High energy usage, capital cost, lower lithium recoverv

#### Hydrometallurgy

Hydrometallurgy and direct recycling have higher probability of preserving material quality (structure, coatings, morphology), but require more capex investment to scale up.

Key benefits: Lower waste generation, energy consumption, and, modular capital cost structure

Key challenges: Feedstock consistency requirement and can be more expensive than Pyro for small scale

#### Direct recycling

Direct Cathode Recycling is in earlier stages of development and commercialization, but is of highest value for manufacturers.

Key benefits: Lower waste generation, energy consumption, higher recovery rates

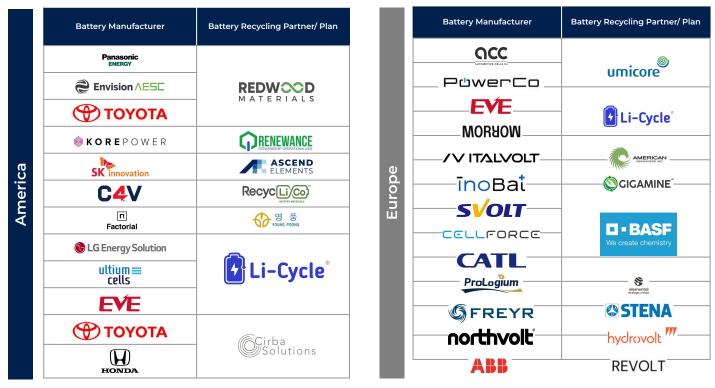
Key challenges: Higher production cost and not commercially proven yet



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### Recycling

## Key Partnerships | Gigafactories And Their Recycling Partners



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## Recycling | Investments

Technology start-ups and incumbents are racing to make recycling electric-vehicle batteries cleaner and more economical, with investors pouring billions of dollars into recycling facilities globally

Company	Investments Planned (in \$Millions)	Remarks
REDWOOD MATERIALS	\$1000	Redwood Materials raises over \$1 billion to focus on collection of end-of-life batteries, increasing refining capability. <u>Redwood</u> receives conditional commitment for \$2B Department of Energy loan for battery materials with recycled content
ASCEND	\$542	Ascend Elements (previously Battery Resourcers) raises \$542 million to build North America's first cathode precursor (pCAM) facility, utilizing recycled material, on a 140-acre site in Hopkinsville, Kentucky
🗗 Li-Cycle	\$375	Li-Cycle receives conditional commitment for \$375 million loan from the U.S. Department of Energy ATVM Program
©Cirba® Solutions	\$282	<u>Cirba Solutions</u> & U.S. Department of Energy to expand Lithium-Ion Battery recycling operations in Ohio. The more than \$200 million expansion is aided in part by an over \$82 million Department of Energy (DOE) grant
AQUA METALS	\$5	Aqua Metals and Yulho (a South Korean storage solution and battery materials company) form a strategic partnership. Yulho invests \$5 million in Aqua Metals, and Aqua Metals grants Yulho a license to deploy Aqua Metals' AquaRefining technology in Asia and Europe
	\$60	<u>ABTC</u> receives \$10 million DOE grant for the development of new lithium-ion battery recycling technologies. <u>ABTC</u> also secured up to \$50 million investment to support commercial-scale battery material construction projects including Lithium-Ion battery recycling

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Source: Li-Cycle Investor Presentation November 2023

# Recycling | Investments

Technology start-ups and incumbents are racing to make recycling electric-vehicle batteries cleaner and more economical, with investors pouring billions of dollars into recycling facilities globally

Company	Investments Planned (in \$Millions)	Remarks
IIII Electra	\$21.5	<u>Electra</u> closes private placements for gross proceeds of \$21.5 million to advance its black mass recycling strategy and capabilities, and construction of its battery grade cobalt sulfate refinery in Canada
N™ CYCLE	\$44	<u>Nth Cycle</u> closes \$44 million in Series B and non-dilutive financing to scale Clean Critical Metal Refining Technology led by VoLo Earth Ventures, MassMutual, MM Catalyst Fund I, Caterpillar Venture Capital Inc.
Mecaware eoriepting for better Future	\$4.3	Mecaware secures \$4.3 million to become the leader in battery recycling and production of strategic metals in France and Europe
	\$20	<u>Princeton</u> NuEnergy secures \$16 million in series A funding to advance Direct Recycling Technology. <u>Princeton NuEnergy</u> receives \$4.375 million from DOE grant to drive advancements in cathode active materials manufacturing
CNGR中伟	\$2000	<u>CNGR</u> Advanced Material Co, is joining forces with African private investment fund Al Mada to build an industrial base in Morocco to develop precursor active materials for NCM batteries, production units for LFP cathodes and recycling facilities for battery materials <u>CNGR and CRONIMET</u> join forces to close the loop in battery recycling



### Recycling

# | Challenges

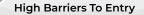
Increased battery production, tightening regulations, sustainability, and raw materials scarcity drive the need for recycling. However, recycling faces challenges on multiple fronts.

#### Large Number Of Competitors

- There is a small window opportunity for new entrants, with over 30 recycling projects already announced in the EU.
- Cell manufacturers, auto OEMs, and traditional recyclers are all seeking to lead the energy transition and capture margin.

#### **Bargaining Power Of Buyers**

- Refined materials markets are dominated by a few players, typically cathode manufacturers or integrated cell manufacturers.
- Refining companies need long term offtake agreements to recoup capex, giving buyers higher bargaining power.



Current technologies require high opex and capex.

- Economies of scale are required to compete in new markets.
- There may be no sustainability premium.
- Uncertainty due to challenges with scale-up and variable scrap rate from cell and cathode manufacturers.
   Recycling technologies recover different materials at different costs/

#### Alternatives At End Of Life

- Second life applications delay the time at which batteries can be recycled.
- Disparate hazardous waste regulations across markets can landfill disposal, especially for battery chemistries that use lower value materials.

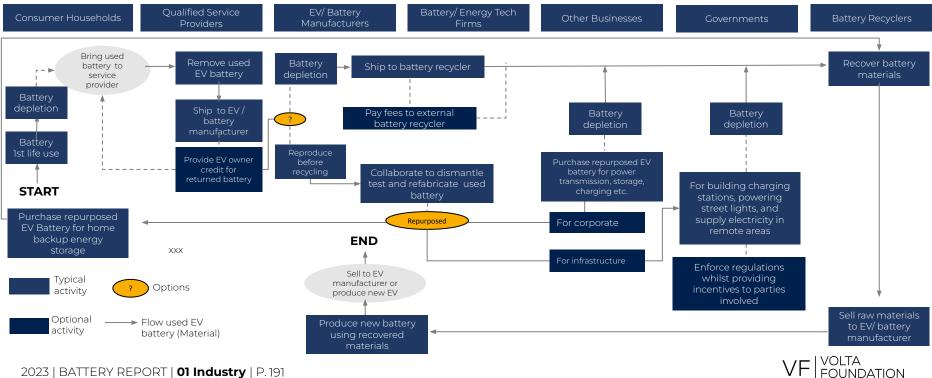
#### **Bargaining Power Of Suppliers**

- The highest volume of feedstock currently comes from the cell scrap of cell manufacturers, a highly concentrated market with a lot of bargaining power.
- Cell manufacturing is concentrated regionally and often colocated with suppliers to reduce transportation cost.



# Challenges | Supply Chain Complexity

Recycling's complex supply chain limits profitability in various segments, and may result in increased export of EV batteries to countries that do not regulate hazardous waste. Standardization of international waste disposal legislation, clarifying producer responsibility across countries will help regulate and incentivize key stakeholders.

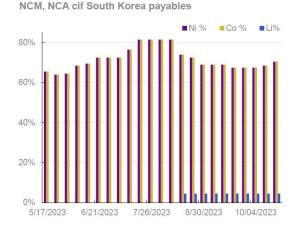


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Recycling

# RecyclingI Black Mass | Payables & Prices

In 2023, about 0.5 million tonnes of black mass was produced globally. This figure is expected to increase up to 1 million tonnes of black mass in 2027. A major hurdle in this market is non-uniform payables and pricing mechanisms across various regions. It is unclear whether recyclers can command a 'green' price premium.



#### Payable:

Currently, black mass is typically priced based on a % payable of the nickel and cobalt content as there is no other way to determine black mass prices. In South Korea, the weekly payables are approximately 70% for Ni, 70% for Co, and 4.5% for Li.

# \$7,000 —Cif South Korea

\$ per tonne

Inferred NCM black mass prices



#### **Prices:**

- In Asia, NCM, NCA black mass prices are 20% higher than black mass prices in Europe due to higher recovery rates in Asia.
- Europe black mass market supply is in surplus due to higher pre-processing capacity than refining capacity.
- Prices may also be impacted by black mass impurity %.

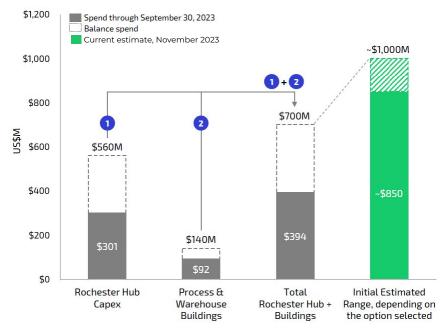


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Source: Fastmarkets Battery Recycling Forecast. Battery Raw Materials Global Outlook Webinar - November 2023

# Recycling | Challenges | CAPEX

### Case Study: Li-Cycle Rochester Hub



#### Estimated Capital Investment

#### Key Learnings from Rochester Hub Project

- Rochester Hub CAPEX may exceed initial estimates given post-Covid inflation in labor, construction materials and other related areas
- Li-Cycle had to review the project, timeline and its contracting strategy
- Li-Cycle has also modified its process flow sheet to produce mixed hydroxide precipitate (MHP) rather than Ni, Co metal salts. This would help to reduce short-term capex and but would impact revenue as well
- In an effort to reduce OPEX, Li-cycle may look to reduce workforce. To fund its operation, it may also explore additional financing options

#### Takeaways

- Refining hub projects can often have high Engineering Procurement & Construction (EPC) and labor costs resulting in high CAPEX
- The recycling industry has little clarity and standards around cost structures, payables, feedstock inputs, recycling through-puts, process flows, and recovery rates



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Source: Li-Cycle Investor Presentation November 2023

# 01 Industry | Overview

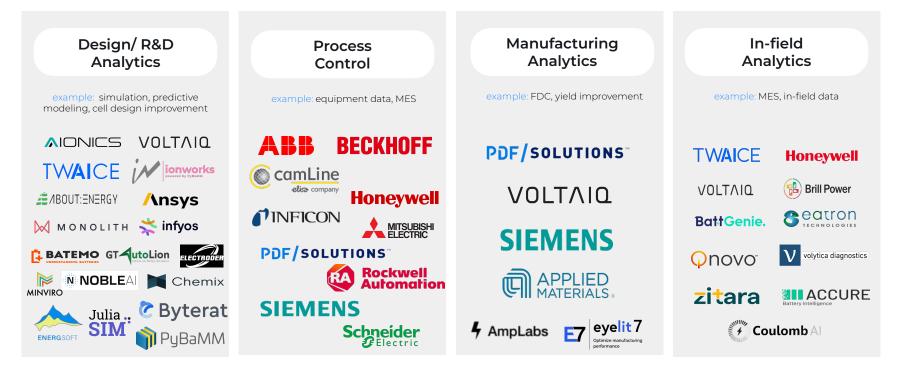




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### Software & Analytics

### Software Solutions Across Battery Lifecycle





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# WHERE SAFETY EFFICIENCY AND QUALITY COME TOGETHER

Accelerate your journey to high-volume production with scalable technology: closed-loop control, connected quality management and a manufacturing execution system designed for the battery industry.







# | Predictive Battery Analytics Platforms

### Cloud-Based Algorithms Overcome BMS Limitations

	BMS Limitation	How Cloud-Based Algorithms Overcome BMS Limitations
Short-sighted	Focused on reacting to acute issues, the BMS has limited capacity to learn from other batteries in the system and in the field.	Statistical Anomaly Detection: Cloud analytics can compare data from millions of cells, enabling statistical anomaly detection and trend analysis. This allows for the early identification of deviations from normal behavior, helping prevent potential issues.
Limited Computational Power	Inconsistencies with Aging Model Updates: It may not adapt its algorithms as the battery ages or operates under varying conditions, leading to inaccuracies, Inaccurate SoC and SoH estimation, impacting overall system performance.	Cloud solutions offer scalable computational power. This scalability ensures that data from external systems can be efficiently processed and analyzed, maintaining system reliability and accuracy.
Limited Access to Historical Data	The BMS typically lacks robust historical data analysis capabilities, hindering trend monitoring and long-term performance analysis.	Cloud-based solutions can investigate historical data, identifying long-term trends and potential problems that may not be apparent to a BMS relying on real-time data alone.
Not 100% Fail-Safe	The BMS itself can experience problems. For example, if a BMS doesn't recognize a sensor error, it can result in a battery fault.	Cloud analytics provide continuous monitoring of the BMS and sensor functionality. It can detect BMS malfunctions and sensor issues, preventing potentially significant problems.
Lacks Ability to Foresee Incidents	The BMS cannot predict unexpected incidents, such as incorrect current data due to loose plugs.	Cloud-based platforms leverage advanced forecasting models to predict battery performance more accurately. This enables proactive maintenance and optimization, ensuring the battery system operates efficiently.



# Software & | BMS Software

Enhancing safety, cycle life, charge time, and run time via advanced BMS algorithms

Onboard BMS		Predictive	Battery Analyt	ics Platforms
Growth of <b>advanced embedded software</b> that unlock additional functionalities & performance: •Model-based battery internal states monitoring			Cloud storag	je
Optimal charging control Health tracking & prediction Diagnostics & failure prediction  CALGOLION' BattGenie. BREATHE Brill Power IoT gate	eway	Emergence of <b>b</b> a physics-based ale •Remaining usef •State & paramet •Predictive maint •Fleet managem	gorithms for mor ul life prediction er estimation tenance	
Application Programming Interface (API)			elysia <sup>°</sup>	Coulomb AI
Continued improvement in the robustness and accuracy of <b>OEM base software:</b> -Safety-critical monitoring, protection, balancing functions -Fuel gauging: state-of-function (e.g. SOC, SOH) estimation -Fuel gauging: state-of-function (e.g. SOC, SOH) estimation -Fuel gauging: state-of-function (e.g. SOC, SOH) estimation				ENERGSOFT MILLANTIS Zitara



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Source: Concept Review of a Cloud-Based Smart Battery Management System for Lithium-Ion Batteries: Feasibility, Logistics, and Functionality



# 02 Academia

The Volta Foundation is an independent non-profit professional association dedicated to supporting the growth of the Battery Industry.

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# 02 Academia | Overview





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# 02 Academia | Overview

Research Overview	Cathode	Anode	Electrolyte
	Machine Learning	Other	

### Research Overview | Research Trends

## Research publications level off, sodium-ion gains popularity, China maintains lead

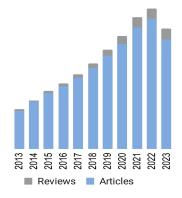
Tentative overall easing in research publications for 2023, with reviews making up 8% of volume compared to original research.

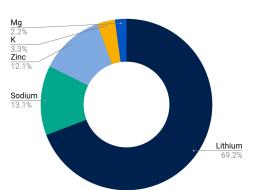
Lithium-ion batteries continue to dominate research attention, although sodium-ion gains ground at 13% of publications.

China maintains sizeable lead in quantity of battery papers published and citation impact (H-index), followed by the USA and India.

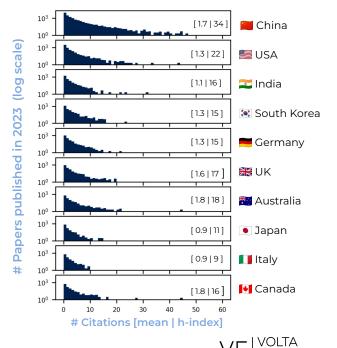
#### **Relative Publication Volumes**

#### **Battery Chemistry Focus**





### 2023 Publication vs Citation Leaderboard



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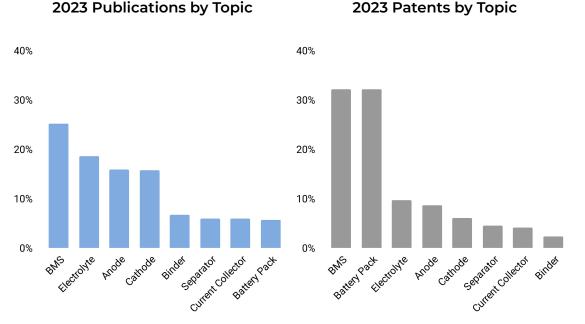
### | Publication & Patent Breakdown

### Battery management systems maintain attention of researchers in 2023

### Summary:

**Research Overview** 

- Battery management systems and algorithms maintain attention of researchers in 2023.
- Electrolytes overtake electrode materials in publication count. Similar increase for electrolytes observed with industry patents.
- Overall focus in commercial space continues to skew towards system-level innovations for battery pack and management, as observed previously in 2022.



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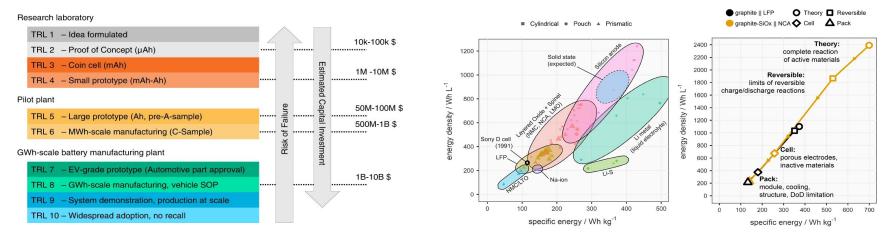
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### Research Overview

### A Non-Academic Perspective On The Future Of Lithium-Based Batteries

# A call to action for transparent, adequate, impartial, and exhaustive communication to reduce the gap between academia and industry.

- Collaboration across disciplines, with advisory from industry on customer requirements is needed for academic research to provide large benefits to the battery industry.
- Key Performance Metrics must be considered at multiple system levels. Material level KPI may not translate to the pack level (e.g. pack level LFP and NCA cells have similar pack energy density despite material level differences)
- Battery researchers should be cognizant of practical challenges of material integration into the battery supply chain such as cost considerations, and that performance targets can be achieved with incremental improvements at various levels of the battery system



# 02 Academia | Overview

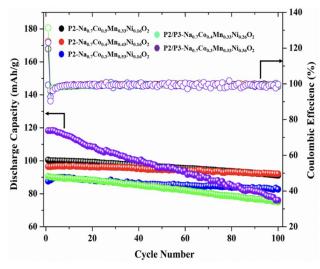
Research Overview	Cathode	Anode	Electrolyte
	Machine Learning	Other	

### Cathode

### Controlling Ni And Mn Content In Cathode Materials For Sodium-Ion Batteries

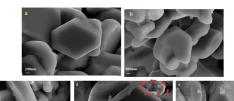
### Effect of Mn/Ni content on the SIB cathode material performance

C. Hakim and coworkers synthesized five variations of the layered oxide  $Na_{0.7}Co_xMn_yNi_zO_2$  (x+y+z=1) to investigate the influence of altering transition metal (TM) compositions and reducing cobalt on electrochemical characteristics and performance.

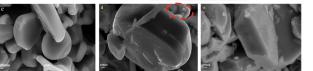


Cycling performance of the different electrode materials at C/10.

An increase in Mn content led to a decrease in initial discharge capacity. However, after 100 cycles, capacity retention exhibited higher values (~94-95% as compared to 90-91% retention in materials with lower Mn and higher Co).



Increased Ni content led to a mixed-phase material (P2 and P3) and showed elevated discharge capacity near 120 mAh/g but reduced rate capability.



 $\begin{array}{l} \mbox{Fig. 2) SEM images of} \\ \mbox{a) } \mbox{P2-Na}_{07}\mbox{Co}_{05}\mbox{Mn}_{033}\mbox{Ni}_{016}\mbox{O}_2, \\ \mbox{b) } \mbox{P2-Na}_{07}\mbox{Co}_{04}\mbox{Mn}_{043}\mbox{Ni}_{016}\mbox{O}_2, \\ \mbox{c) } \mbox{P2-Na}_{07}\mbox{Co}_{04}\mbox{Mn}_{033}\mbox{Ni}_{016}\mbox{O}_2 \\ \mbox{d) } \mbox{P2/P3-Na}_{07}\mbox{Co}_{04}\mbox{Mn}_{033}\mbox{Ni}_{036}\mbox{O}_2 \\ \mbox{e) } \mbox{P2/P3-Na}_{07}\mbox{Co}_{03}\mbox{Mn}_{033}\mbox{Ni}_{036}\mbox{O}_2. \end{array}$ 

The content of Mn and Ni in Na<sub>x</sub>TMO<sub>2</sub> (T = transition metal) layered oxide cathode materials affects battery performance: Increased Mn content produces better cycle life performance while higher Ni helps achieve higher discharge capacities..

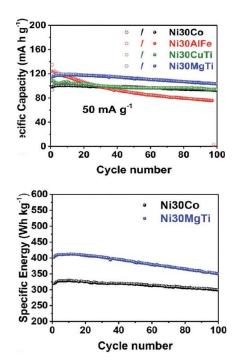


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### Cathode

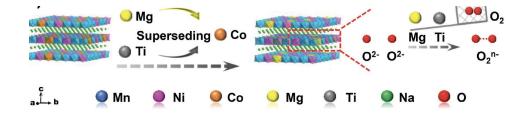
### Co-Free Layered Oxide Cathode Material For Sodium-ion Batteries

### Synthesis of a new SIB cathode material: Replacing Co with Mg and Ti



Liu, et al. developed a cost-effective method to synthesise high-performance cathode materials for sodium-ion batteries (SIBs), replacing expensive cobalt (Co) with magnesium (Mg) and titanium (Ti). The material was synthesized using a solid sintering method. Metal oxides and sodium carbonate were mixed together and then ball-milled at 300 rpm followed by calcination at 900°C.

The optimized Co-free cathode,  $Na_{0.67}Mn_{0.53}Ni_{0.3}Mg_{0.085}Ti_{0.085}O_2$ , demonstrated a reversible specific capacity of 118 mAh/g at a current density of 50 mA/g in the voltage range of 2.0–4.25 V. This capacity surpasses that of its Co-containing counterpart. The inclusion of Mg and Ti also raises the median discharge voltage (from 3.21 V to 3.59 V), increasing the energy density from 325 to 410 Wh/Kg.



A solid-sintering technique has been demonstrated as a cost-effective method for synthesizing Co-free high performance sodium ion battery cathode materials. Replacing Co with Mg and Ti increased the discharge voltage and energy density of the cell.





# Cathode | Synthesis Sensitivities Of Lithium-Rich Layered Oxides

### Lithium carbonate particle size is critical to the synthesis of lithium-rich layered oxides

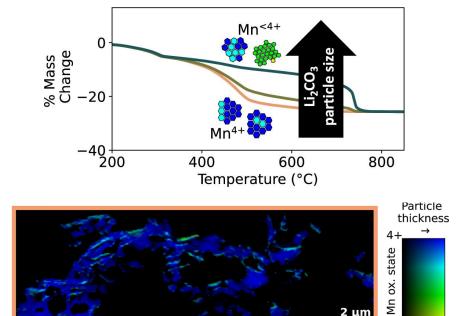
Busse and co-authors studied the impact of lithium carbonate particle size on the calcination process of lithium-rich layered oxides.

Previous studies had suggested that  $Li_2CO_3$  melting was key to the synthesis. Intermediate phases and reaction inhomogeneity are frequently observed, which this work has attributed to mismatched precursor particle sizes.

Cation ordering occurs in lithium-rich cathode materials and affects the voltage profile and charge storage capacity. This cation ordering is strongly influenced by the synthesis protocol and particle characteristics.

Careful control of these parameters is often implicit in industrial processes but may not be understood as the source of batch-to-batch differences. Particle size and morphology should be reported in academic papers.

Lithium carbonate melting is not required to synthesize homogeneous lithium-rich cathode materials, if the lithium and transition metal precursors are of similar particle size.



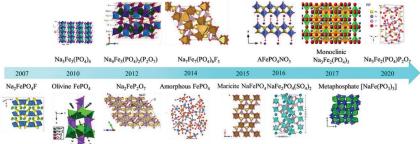


# Cathode | Iron-Based Phosphate Cathodes For Practical Na-Ion Batteries

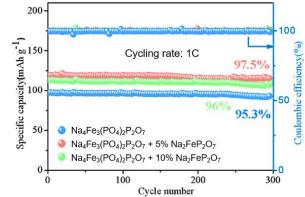
Progress in sustainable sodium iron phosphates makes them a contender among Na-ion cathodes

The high chemical and cycling stability of polyanionic cathodes makes them attractive candidates for Na-ion batteries over layered oxide and Prussian blue analogue alternatives. In particular, iron-based phosphates comprised of abundant and sustainable elements stand out as cost-effective materials. A review by Liu et. al. summarizes the research progress on this class of cathodes, highlighting improvements in energy density through new compositions.

Mixed iron phosphate-pyrophosphate chemistries are currently the most promising cathodes in this materials class, with Na<sub>4</sub>Fe<sub>3</sub>(PO<sub>4</sub>)P<sub>2</sub>O<sub>7</sub> and Na<sub>3</sub>Fe<sub>2</sub>(PO<sub>4</sub>)P<sub>2</sub>O<sub>7</sub> compositions reaching 110-125 mAh/g capacities, and showing operational lifetimes in the thousands of cycles. However, further improvements in energy density, conductive coatings, and presodiation techniques are needed for this class of cathodes to match the performance of lith



Source: Y. Liu, X. Cui, Y. Liu, Y. Xia, and Liu, Z., Cao, Y., Zhang, H., Xu, J., Wang, N., Zhao, D., Li X., Liu, Y., Zhang J.



Mixed sodium iron phosphate polyanionic cathodes are cheap and abundant with decent capacities and high stability, allowing them to compete with layered oxides and Prussian blue analogues.

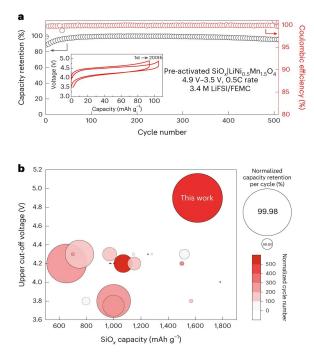


# 02 Academia | Overview

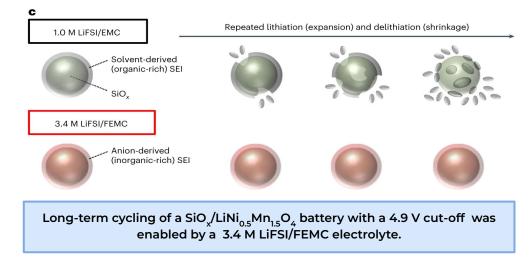
Research Overview	Cathode	Anode	Electrolyte
	Machine Learning	Other	

# Anode | Silicon Anodes

### Electrolyte design enables high energy-density SiOx/LNMO cell



Researchers from the University of Tokyo and SKKU Korea demonstrated stable cycling of a SiO<sub>x</sub>/LiNi<sub>0.5</sub>Mn<sub>1.5</sub>O<sub>4</sub> battery (Fig. a) to an upper cut-off voltage of 4.9 V and reported a very high capacity for the silicon oxide (Fig. b). This was achieved with the selection of the LiN(SO<sub>2</sub>F)<sub>2</sub> (LiFSI) salt, which forms a robust SEI, and methyl (2,2,2-trifluoroethyl) carbonate FEMC electrolyte, which has a high oxidation potential.





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Source: Ko, S., Han, X., Shimada, T., Norio, T., Yamada, Y., Yamada, A

# Anode | Prelithiated Si/C Anodes

A new transfer-printing prelithiation process applied to graphite and Si/C anodes demonstrates higher initial coulombic efficiency and energy density

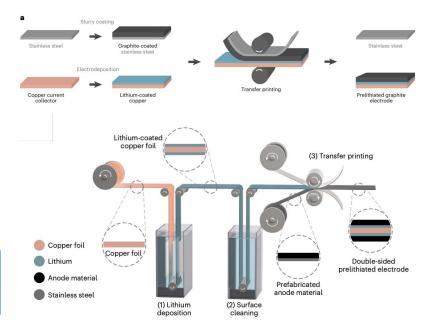
Lithium loss during cell formation results in a decreased initial Coulombic efficiency and energy density. Lithium loss is even worse in Si-based anodes due to volumetric changes and defect sites. Different prelithiation methods are commonly used to embed extra Li in the anode material to replenish the loss of lithium from the cathode.

Researchers at Tsinghua University developed a roll-to-roll electrodeposition and transfer-printing system to produce pre lithiated graphite and Si/C anodes. The system includes:

- 1. Lithium electrodeposition on copper foil
- 2. Surface cleaning
- 3. Transfer-printing of prefabricated anodes
- 4. Continuous production of prelithiated electrodes

This method resulted in high initial Coulombic efficiencies of 99.99% for graphite anode and 99.05% for Si/C anode half cells and improved the initial Coulombic efficiency and energy density of full cells.

A fast and low-cost prelithiation process that is compatible with roll-to-roll manufacturing can unlock the full potential of silicon-based anodes.

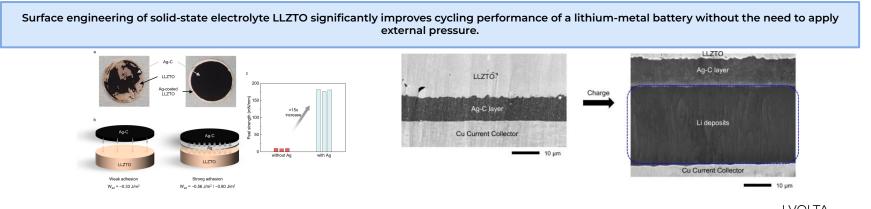




### Surface engineering of inorganic solid-state electrolytes

This study aimed to improve the performance of quasi-all-solid-state lithium batteries using Ag coated inorganic solid-state electrolytes (LLZTO). The hypothesis was that employing a Ag coating on LLZTO along with a Ag-C composite interlayer would prevent dendrite penetration, enhance stability, and facilitate higher current density operation.

LLZTO solid electrolyte films were prepared via tape casting, and various interlayers, including Ag-C, were coated on the LLZTO surface. Cells with Ag-C interlayers demonstrated enhanced stability and avoided short-circuiting at higher current densities compared those without. The Li|Ag-C/Ag/LLZTO/IL|NCM 333 cell exhibited an impressive initial discharge capacity and retained about 85% capacity after 800 cycles at 1.6 mA/cm<sup>2</sup> and 25 °C. The study showed that the interlayers effectively shielded the solid electrolyte, preventing dendrite penetration and allowing substantial capacity retention even after multiple charge-discharge cycles.



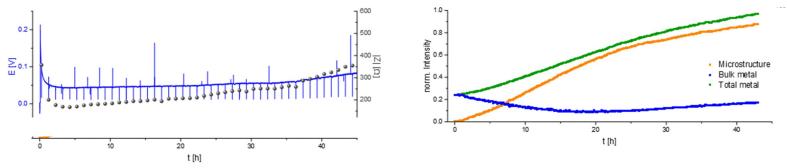


Source: Kim, JS., Yoon, G., Kim, S., Sugata, S., Yashiro, N., Suzuki, S., Lee, M.J., Kim, R., Badding, M., Song, Z., CHang, J., Im, D.

# Anode | Lithium Metal

### Insights into soft short circuit-based degradation of lithium metal batteries

Research by S. Menkin, et al. extensively explored the detection of soft shorts during lithium plating. The paper seeks a more nuanced understanding of voltage traces and impedance variations in lithium metal batteries, which has historically correlated squarelike waveforms with uniform plating and stripping. The authors propose redefining the critical current density based on reversible soft shorts observed in symmetric cell polarization experiments across both ether and carbonate based liquid electrolytes.



Operando Li NMR and impedance (GEIS) measured at 8 Hz intensities measured during unidirectional Li plating at 1 mA cm-2 in an NMR in situ cylindrical symmetrical Li cell with LP30 electrolyte.

Combining EIS and NMR experimental approaches, reversibility of soft shorts and their evolution into hard shorts can be characterized and predicted. Soft short-circuits exhibit resistances in the tens to hundreds of ohms, compared to hard short-circuits, whose resistance typically falls in the milli-ohm range.

### Alloy interfacial layers are confirmed as necessary to improve coulombic efficiency

Researchers at the Georgia Institute of Technology and Purdue University have studied the evolution during cell cycling of 100-nm silver and gold interface layers between the Cu current collector and sulfide-based solid electrolyte in an "anode-free" configuration.

The Ag and Au alloy layers form alloys with Li during plating (cell charging). This allows for uniform Li growth across the current collector, improving the coulombic efficiency and resistance to short circuiting of the cell, even though the alloys form solute regions or particulates that detach from the current collector during plating.

A key feature of both the Au and Ag interlayers is that, despite morphological evolution, they remain relatively uniformly dispersed after Li deposition (either as particles for Li-Au or dissolved for Li-Ag). Therefore, at the end of stripping (discharging), the alloys return to the interface and mitigate contact loss between the Cu current collector and the solid electrolyte, avoiding a critical vulnerability of anode-free solid-state cells. Other alloys with different reaction behavior, electrode potential, and/or mechanical properties may not be as effective as the costly Ag and Au metals.

A thorough morphological and electrochemical characterization helps to understand the already-known beneficial effect of Ag and Au anode interfacial layers in improving the cycling behavior of solid-state cells.





# Anode | Graphite

### Engineering microstructure and defects to enhance electrochemical performance in graphite anodes

Researchers at North Carolina State University and Oak Ridge National Laboratory used nanosecond pulsed laser annealing (PLA) to alter the structure of graphite and improve electrochemical performance. Carbon vacancies created during the PLA process provide sites for Li<sup>+</sup> during charging, while increasing the current density that can be achieved during discharge by 20 percent. In addition, steps and grooves generated on the surface of the graphite improve Li+ diffusion transport. Inactive or ineffective disordered carbon and PVDF binder that may otherwise hinder lithium transport is also removed from the graphite surfaces. However, PLA must be optimized; if the vacancy concentration is too high, crowding of Li<sup>+</sup> can cause electron trapping and result in lithium plating.

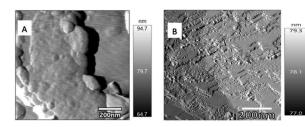
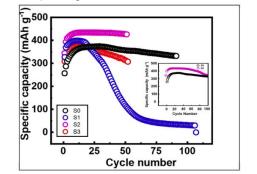


Figure A-B: AFM images of a (A) reference graphite without PLA treatment and (B) optimised PLA treatment graphite sample. Figure C shows a reference sample (**S0**) compared to under-annealed and unoptimised (**S1**), optimised (**S2**), and over-annealed and unoptimised (**S3**) PLA-treated graphite.



Methods	Electrode	Capacity	% increase
Nanosecond annealing (our work)	Graphite standard anode	360 mAh/g	
	Laser treated Graphite anode	430 mAh/g	19.4%
Pore structuring [63]	Graphite standard anode	276 mAh/g	
	3D structured Graphite anode	308 mAh/g	11.5%
	Graphite standard anode	332 mAh/g	
	3D structured Graphite anode	332 mAh/g	0%
AlF3 coating [64]	3D structured Graphite anode	302 mAh/g	
	Coated graphite	337 mAh/g	11.6%
Acid surface treatment	Presitine graphite	370.42	
[65]		mAh/g	
	Acid treated graphite	396.88	7.1%
		mAh/g	
	KOH treated graphite	415.75	12.1%
		mAh/g	

Pulsed laser annealing (PLA) alters graphite structure for increased rate capability in lithium ion cells, owing to increased vacancies within the structure and surface steps and grooves.

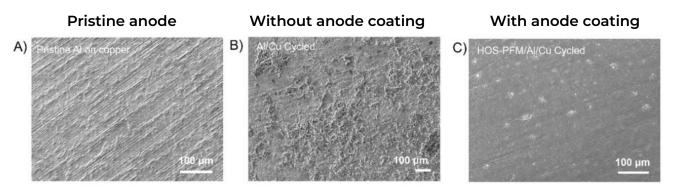


#### Anode | High Energy Density Anodes Enabled By Functional Polymer Coating

#### Conductive polymer as a functional surface coating layer for anode materials

Researchers at Lawrence Berkeley National Laboratory have developed a conductive polymer coating, dubbed HOS-PFM. Combining this polymer with silicon or aluminium increases the life cycle and power of lithium-ion batteries. The elasticity of the polymer combined with the ion and electron conducting properties helps to maintain electric contact when the silicon or aluminium material cracks during cycling. Additionally, this coating shows improved adhesion between the anode material and the current collector throughout its cycle life.. Remarkably, HOS-PFM delivers high battery capacity and energy density as well as extended cycle life, matching the performance of the most advanced electrodes currently available.

A functional polymer coating that enhances mixed ionic-electronic conduction could serve as an effective approach for anode protection, thereby improving cycling efficiency.





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Source: Zhu, Sternlicht, Ha, Fang, Liu, Savitzky, Zhao, Lu, Fu, Ophus, Zhu, Yang, Minor, Liu and Berkeley Lab News Release

# 02 Academia | Overview

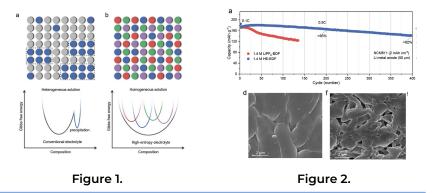
Research Overview	Cathode	Anode	Electrolyte
	Machine Learning	Other	

#### Electrolyte | High-Entropy (He) Electrolytes Improve Stability And Performance

#### Increasing entropy of electrolytes improves ionic conductivity and rate capability

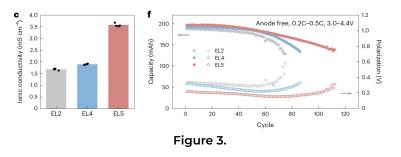
Increasing the entropy of liquid electrolytes by introducing multiple salts was shown to alter the solvation structure, enhance the solubility and improve the ion mobility and electrochemical stability at the electrolyte-electrode interface. In this case, increasing the entropy results in a more negative Gibbs free energy of mixing, allowing for stably homogeneous electrolytes at previously inaccessible compositions (Fig. 1).

Wang et. al. used LiNO<sub>3</sub> (lithium oxonitrate), a common additive insoluble in the commercial EC/DMC electrolyte, to showcase that introducing a mixture of LiTFSI, LiFSI, and LiDFOB result in HE electrolytes with higher ionic conductivity, diffusivity, lithium ion transference number, and higher LiNO<sub>3</sub> solubility. More stable cycling was also observed due to the denser and more uniform stripping/depositing on lithium metal (Fig. 2).



High-entropy electrolytes alter solvation structure, enhancing solubility, ion mobility, ionic conductivity, diffusivity, and electrochemical stability.

Kim et. al. showed a similarly weakened solvation and ion clustering by increasing the electrolyte entropy (although here by introducing more co-solvents), and demonstrated improved ionic conductivity and cycling stability of lithium metal at high current densities for both ether and carbonate-based electrolytes (Fig. 3), where EL2, EL4, and EL5 correspond to electrolytes with 2, 4, and 5 solvents, respectively.



VF FOUNDATION

Source: O. Wang, C. Zhao, Z. Yao, J. Wang, F. Wu, S. G. H. Kumar, S. Ganapathy, S. Eustace, X. Bai, B. Li, J. Lu, M. Wagemaker, and Kim, S.C., Wang, J., Xu, R. et al.

## Electrolyte | Additives In Aqueous Electrolytes

#### Additives in aqueous electrolytes increase performance in Zn batteries

Aqueous electrolytes continue to attract attention, especially for post-lithium ion chemistries. Zinc-ion batteries have a high energy density, but parasitic side-reactions and non-uniform dendrite growth on Zn anodes limit their usage.

Zhang et al. used a  $NH_4H_2PO_4$  additive to regulate the Zn<sup>+</sup> deposition and avoid dendrite formation. In this case, the  $NH_4^+$  is preferentially absorbed on the Zn to block free water molecules, in what the authors call "shielding effect", while the  $H_2PO_4^-$  forms a buffer that maintains a favorable pH (Figure 1). This results in more uniform and stable deposition/stripping of the Zn ion, resulting in improved capacity retention in Zn//Zn and Zn//Cu cells. Highly reversible Zn plating/stripping behaviors were observed; the Zn//Zn symmetric cell stably cycled 2100h at 1 mA cm<sup>-2</sup>, 1900 h at 4 mA cm<sup>-2</sup> and 930 h at 10 mA cm<sup>-2</sup>.

A Zn//Cu asymmetric cell displayed a high average coloumbic efficiency of 99.4% over 1000 cycles. The NHP additive also boosted teh electric chemical performance of Zn//MnO<sub>2</sub> full cells and Zn//activated carbon capacitors.

Additives such as NH<sub>4</sub>H<sub>2</sub>PO<sub>4</sub> (NHP) can reduce dendrite growth and parasitic side reactions in aqueous zinc batteries.

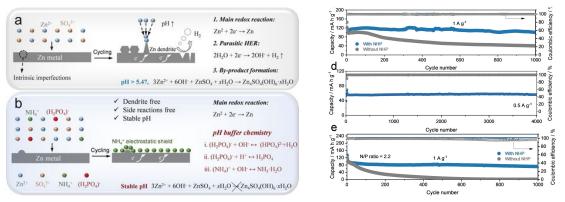


Figure 1.

Figure 2.

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Source: W. Zhang, Y. Dai, R. Chen, Z. Xu, J. Li, W. Zong, H. Li, Z. Li, Z. Zhang, J. Zhu, F. Guo, X. Gao, Z. Du, J. Chen, T. Wang, G. He, I. P. Parkin

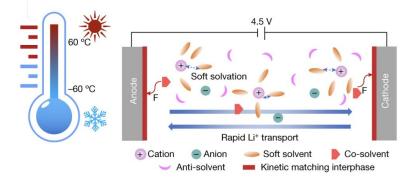
## Electrolyte | Designing Electrolytes For Extreme Operating Conditions

A design principle for electrolytes paves the way for high-voltage, fast-charging, wide-temperature range batteries

Lithium ion batteries used in extreme applications require novel electrolytes. Ideally these electrolytes need to be non-flammable, operate over a wide voltage and temperature range range, and enable fast charging while reducing the risk of lithium plating.

Xu et al developed and validated an electrolyte design strategy for high energy batteries operating under extreme conditions (±60°C). The primary criteria for solvent selection are: a low freezing point, moderate boiling point, and wide electrochemical stability. A secondary criteria is the solvating ability; the appropriate solvent system ensures low Li-ion desolvation energy while maintaining Li salt dissociation. In order to maintain ionic conductivity, soft solvents are paired with a highly dissociating lithium salt.

Researchers applied their design criteria to create NMC811||graphite full cells with 1M LiTFSI MDFA/MDFSA–TTE electrolytes. The coin cells (areal capacity >2.5 mAh cm<sup>-2</sup>) were able to operate over a wide temperature range (-60 °C to +60 °C), and the pouch cells retained >83% room-temperature capacity over 300 cycles with an average CE of more than 99.9% at -30 °C.



The electrolyte design principle for extreme Li-ion batteries involves identifying solvents with relatively low DN (<10) and high dielectric constant (>5) which minimizes Li<sup>+</sup>/solvent binding energy while still dissociating Li salt. Adding a component with high reduction potential enables the formation of LiF-rich interphases on both electrodes, which facilitates similar lithiation/delithiation kinetics.



## Electrolyte | Solvent-Anchored, Non-Flammable Electrolytes (SAFE)

#### SAFE paired with NMC and graphite achieved >400 cycles without capacity decay



Battery electrolytes containing organic solvents are often flammable, which poses safety concerns. Non-flammable, solvent-free polymer electrolytes have been developed, but due to limited ionic conductivity at room temperature, are limited to elevated temperature operation. Gel electrolytes have higher ionic conductivity at room temperature, but their safety is compromised without anchored solvent molecules.

Researchers at Stanford and UC Berkeley created solvent-anchored, non-flammable electrolytes (SAFE). This SAFE has increased ionic conductivity at room temperature without undermining its non-flammability. When paired with commercially-available NMC and graphite electrodes, SAFE achieved >400 cycles at room temperature with no significant capacity decay.

SAFE is comprised of lithium bis(trifluoromethanesulfonyl)imide [LiFSI], dimethoxyethane [DME] and polysiloxane tethered with ion-solvating functional groups. The solvent coordinates with both salt and polymer, which plasticizes the polymer and increases ionic conductivity.

Solvent-anchored polymer electrolyte addresses two challenges of polymer and gel electrolytes: low conductivity at room temperature and flammability concerns. SAFE has a room temperature ionic conductivity of 1.6 mS/cm and an operating window of 25°C - 100°C.





Source: Huang, Z. Lai, J.C., Kong, X., Rajkovic I., Xiao X., Celik H., Yan H., Gong H., Rudnicki P., Lin Y., Ye Y., Li Y., Chen Y., Gao X., Jiang Y., Choudhury S., Qin J., Tok J.B.H., Cui Y., Bao Z.

## Electrolyte | Topological Solid Polymer Electrolytes

#### Molecular engineering creates highly ion-conductive polymers for solid-state lithium batteries

Current polymer electrolytes exhibit significantly lower ionic conductivity compared to their liquid and ceramic counterparts at room temperature, which hinders their widespread adoption in practical battery applications. Recent research demonstrates that strategic positioning of specific repeating units within alternating polymer sequences can dramatically enhance lithium ion (Li+) conductivity—by as much as three orders of magnitude under the room temperature. This study reveals that an alternating arrangement of fluorinated lithium salts and polyethylene oxide (PEO) side chains can increase the uniformity of ion distribution on a molecular level. This arrangement facilitates modulated complexation between anions and Li+, leading to enhanced Li+ dissociation. It also promotes a novel migration mechanism aided by the sequence of PEO, Li+, and anions. The construction of all-solid-state batteries incorporating this design exhibits stable, dendrite-mitigated performance.

Alter-SIPE	Ei <sup>+</sup> Random-SIPE
Block-SIPE	Homo-SIPE
$ = \sum_{N}^{O} \sum_{N}^{O} S_{N}^{O} $	$= \xi_{-0} + 0 + 1_{13}$

#### Single-Ion Polymer Electrolytes (SIPE)

Alter-SIPE (P8) Block-SIPE Random-SIPE Homo-SIPE  $4.1 \times 10^{-6}$  $7.4 \times 10^{-7}$  $1.6 \times 10^{-9}$  $\sigma$  (S cm<sup>-1</sup>)  $4.2 \times 10^{-5}$  $t_{1i}^+$ 0.93 0.91 0.90 0.95  $\sigma_{11}^{+}$  (S cm<sup>-1</sup>)  $3.9 \times 10^{-5}$  $3.5 \times 10^{-6}$  $6.7 \times 10^{-7}$  $1.5 \times 10^{-9}$ Simulated  $D_{1i}^{+}$  (cm<sup>2</sup> s<sup>-1</sup>)  $4.0 \times 10^{-9}$  ( $3.2 \times 10^{-9}$ )  $2.1 \times 10^{-9}$  $1.3 \times 10^{-9}$  $2.5 \times 10^{-10}$ 

Molecular engineering through topology control of polymer electrolytes can influence Li<sup>+</sup> dissociation and conduction, which endows desirable chain mobility and overcomes the inherent limitation of ion conductivity.



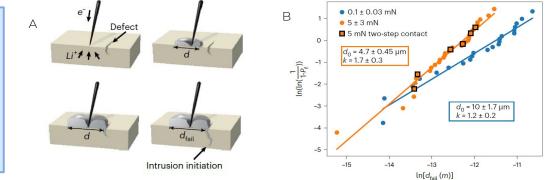
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## Electrolyte | Lithium Intrusion In Garnet (LLZO) Solid Electrolytes

#### Mechanical forces can propagate nanoscale cracks and lithium intrusion in LLZO electrolytes

Lithium-metal batteries with solid electrolytes are at risk of short-circuiting due to lithium-metal plating. A detailed investigation by Stanford University researchers, involving 56 lithium plating tests on unblemished LLZO (lithium lanthanum zirconium oxide) surfaces, provides new insights into this issue (Fig A below). The team's findings suggest that the primary causes of lithium intrusion into garnet-type electrolytes are current focusing effects and the existence of nanoscale surface cracks. These factors contribute more to the problem than previously theorized causes like electronic leakage or electrochemical reduction. The study also reveals that the likelihood of intrusion is statistically related to the size of the lithium-metal (diameter), following a Weibull distribution (Fig B below). This indicates that initiation of intrusion tends to occur at sites with more focused current or concentrated microstructural defects within the LLZO.

Nano-cracks (pre-existing or generated via external load) are the root cause of lithium-metal intrusions in lithium garnet electrolytes, the propagation of these nanocracks can be controlled mechanically. A fundamental understanding of this intrusion process will enable the development and manufacturing of next-generation solid-state batteries that can remain stable over higher charge rates.



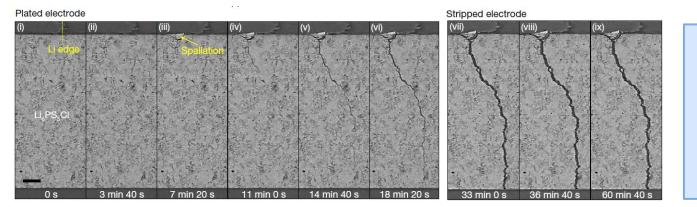
Similarly, the team led by Yet-Ming Chiang at MIT previously demonstrated that lithium dendrites form due to the mechanical failure of electrolytes (LLZTO). Their research further revealed that controlling mechanical stresses can effectively guide the trajectory of these dendrites.

Source: McConohy, Xu, Cui, Barks, Wang, Kaeli, Melamed, Gu, Chueh and Fincher, Athanasiou, Gilgenbach, Wang, Sheldon, Carter, Chiang

## Electrolyte | Dendrite Growth In Argyrodite Solid Electrolytes

#### Dendrite initiation and propagation are separate processes in Li metal/SE solid-state batteries

Li dendrite formation poses a significant risk, leading to short circuits and cell failure during charging at practical rates. Research conducted by the University of Oxford has shed light on this issue, demonstrating that dendrite initiation and growth are distinct processes influenced by different factors. For Li<sub>6</sub>PS<sub>5</sub>Cl solid electrolytes, the occurrence of dendrites is largely influenced by local conditions such as the fracture strength at grain boundaries, pore size and density, and current density. Dendrite growth is driven by broader factors, including the material's overall fracture toughness, the physical characteristics of the dendrite, and operational parameters such as current density, stack pressure, and charge capacity utilized per cycle. Experimental observations revealed that battery systems with these electrolytes exhibit varying lifespans based on pressure conditions, with significantly longer life at lower pressures (around 0.1 MPa) compared to moderate pressures (around 7 MPa).



Low pressures can help to suppress dendrite propagation in argyrodite during charging, but might not be beneficial during discharging. Controlling the dynamics of lithium-metal charging and discharging remains a grand challenge.



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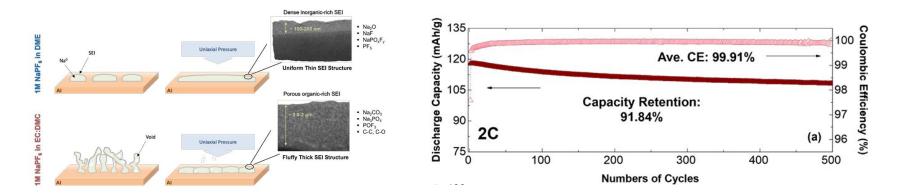
Source: Ning, Li, Melvin, Chen, Bu, Spencer-Jolly, Liu, Hu, Gao, Perera, Gong, Pu, Zhang, Liu, Hartley, Bodey, Todd, Grant, Armstrong, Marrow, Monroe, Bruce

#### Electrolyte | High-Energy Sodium-Ion Batteries (Sibs) Using A Na Metal Anode

#### Sodium metal batteries with ether based electrolyte achieved >90% capacity retention at @ 2C rate

Sayahpour et al. developed a full cell utilizing a controlled electroplated sodium metal in ether-based electrolyte that achieved > 90% capacity retention after 500 cycles at 2C. The study focuses on the development of high-energy sodium-ion batteries (SIBs) using a Na metal anode. The application of stack pressure and the chemical composition of the SEI layer are crucial factors in enabling a sodium anode. Higher uniaxial pressure controls the uniformity and thickness of the electroplated Na layer, enabling high initial coulombic efficiencies.

Authors report, SEI thickness and its chemical compositions depend strongly on the type of electrolyte, with ether-based electrolyte enabling a thin and dense SEI, while a fluffy and porous SEI is formed in carbonate-based electrolyte. The group achieved a capacity retention of 91.84% after 500 cycles at a current rate of 2C.



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Source: Sayahpour B., Li W., Bai, S., Lu, B., Han, B., Chen, Y., Deysher, G., Parab, S., Ridley, P., Raghavendran, G., Nguyen, L.H.B., Zhang, M., & Meng, Y.S.

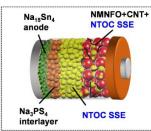
## Electrolyte | Glassy Solid Electrolytes For Sodium-Ion Batteries

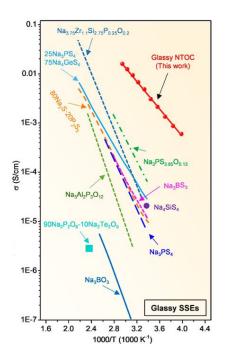
#### Soft superionic glasses demonstrate high conductivities and excellent formability

In addition to high ionic conductivities, good formability of solid-state electrolytes is crucial for practical application, as the compressive step required to enable sufficient interfacial contact in a solid-state battery is a key manufacturing bottleneck due to the high pressures and temperatures often required. While amorphous glasses are an interesting subset of solid-state electrolytes due to their high deformability and absence of grain boundaries detrimental to ion diffusion, most glassy materials to date show restrictively low ion conductivities.

Lin and Zhao et. al. report a new superionic oxychloride glass electrolyte, 0.5Na<sub>2</sub>O<sub>2</sub>-TaCl<sub>5</sub> (NTOC), which demonstrates an ultrahigh ionic conductivity of 4.6 mS cm<sup>-1</sup>, more than 20 times higher than the previous record for glassy electrolytes. This impressive performance is attributed to unique local structures generated by the dual anion chemistry of chlorine and oxygen. Importantly, high structural formability is observed in NTOC, along with good chemical stability in dry air. When incorporated into an solid-state Na-ion battery, superior cycling stability over 500 cycles is observed, highlighting the potential of glassy NTOC electrolytes.

Dual anion chemistry in glassy electrolytes can drastically improve ionic conductivities. The 0.5Na<sub>2</sub>O<sub>2</sub>-TaCl<sub>5</sub> composition shows promise as a practical Na-ion solid electrolyte due to its high conductivity, formability, and stability.





VF | VOLTA FOUNDATION

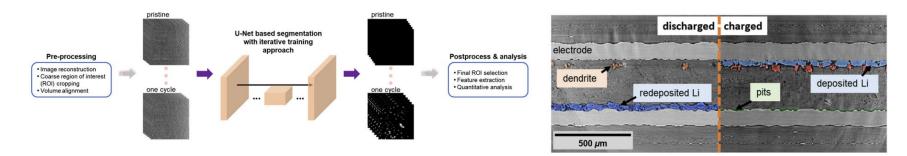
## 02 Academia | Overview



#### Machine Learning | Solid-State Battery Li-Plating Dynamics Detection

#### A deep learning computer vision model for dynamic analysis of Li metal structures

Researchers proposed and trained a machine learning (ML) computer vision-based auto-segmentation method ("batteryNET"), analyzing micro-computed tomography (µCT) datasets to study the dynamics of Li structures in Li-metal/polymer electrolyte batteries. The ML model semantic segmentation result demonstrates singular Li-related component changes, addressing diverse morphologies in the dataset. The visualizations of the cycled Li morphologies are provided below, including calculations about the volume and effective thickness of electrodes, deposited Li, and redeposited Li. This study discusses the spatial relationships between these components. The approach focuses on developing a computer vision ML model to detect and analyze the dynamics of lithium metal/polymer electrolyte battery cycling.



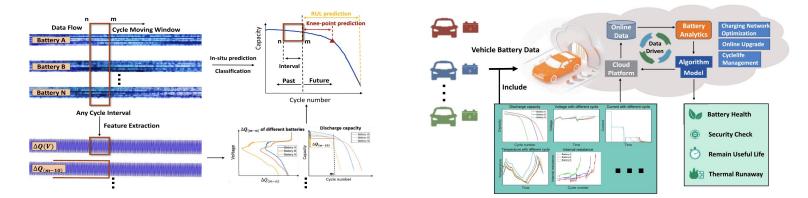
BatteryNET, a machine learning computer vision auto-segmentation system, was used to quantify dead Li, deposited, Li, and redeposited Li relative to the volume of the electrodes, allowing for quick and accurate analysis of lithium-metal battery datasets.



#### Machine Learning | Cloud-Based Battery Prognostics And Health Management

#### Developing a cloud computing pipeline with ML for accurate in-situ battery life prediction

In-situ battery life prediction and classification are important to lithium-ion battery prognostics and health management (PHM). This research proposes a cloud-based PHM pipeline with a novel physical features-driven moving-window ML model, which can be used to predict the battery remaining useful life and knee-point. The proposed ML model is validated based on experimental data from a batch of 124 LFP/graphite cells from A123. The results show that the method predicts remaining useful life and knee-point accurately (with extremely small prediction error.



Machine learning is used to capture the relationship between physical features and battery life, demonstrating high accuracy in remaining useful life and knee-point prediction, with low errors of 55 cycles and 3.55% respectively.

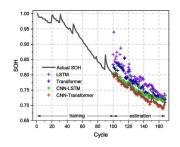


#### Machine Learning | Transformer-Based Battery Prognostic And SoH Prediction

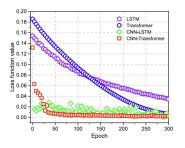
#### The deep learning transformer model can provide accurate and stable battery SoH prediction

SoH estimation of lithium-ion batteries is crucial for ensuring the reliability and safety of battery operation while keeping maintenance and service costs down in the long run. This research proposed a novel ML prognostic model based on a convolutional neural network (CNN)-Transformer framework. The Pearson correlation coefficient (PCC) and Principal correlation analysis (PCA) are used in pre-processing for feature selection. The NASA battery dataset is used as a training and testing dataset. The testing results show this CNN-Transformer model can predict the battery SoH with high accuracy and stability.

#### Accuracy:









CNN Convolutional Neural network Encoder Decoder Pooling Sequence of predictions Embedding Sequence of encoded features Dropout + Add and normalize Add and normalize Sequence of Feedforward multiple features Feedforward Add and normalize Add and normalize Encoder-decoder attention Self-attention  $P_{00} | P_{01} | \dots | P_{0n}$ -- Add and normalize Nx Prediction  $P_{10} P_{11} \dots P_{1n}$ Self-attention Predictions heads Nx .... .... .... . . . .  $P_{m0}P_{m1} \dots P_m$ Sequence of features Sequence of queries Position encoding

A convolutional neural network predicts battery SoH from the NASA dataset to within 1%.

Source: Gu, Xinyu, K. W. See, Penghua Li, Kangheng Shan, Yunpeng Wang, Liang Zhao, Kai Chin Lim, and Neng Zhang

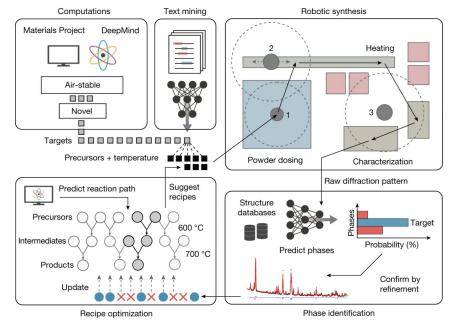
#### An autonomous laboratory for the accelerated synthesis of novel materials

UC Berkeley and Berkeley Lab established A-Lab, which merges robotics, databases, machine learning, and literature data for autonomous optimization of inorganic powder synthesis. The A-Lab planned and interpreted the outcomes of experiments performed by robots.

The Materials Project identified novel, air-stable targets. Machine learning natural-language models trained on scientific literature proposed synthesis recipes. A fully-automated robotic laboratory tested the recipes by performing 1) powder dosing, 2) sample heating, and 3) product characterization via XRD. The sample purity was assessed via XRD and analyzed by ML models. When samples were impure (< 50% target yield), the A-Lab proposed novel synthesis recipes based on a thermodynamics-based active-learning algorithm.

A-Lab's success highlights Al's potential in material discovery, bridging computational and experimental approaches.

The A-Lab, an autonomous laboratory, synthesized 41 novel inorganic compounds out of 58 targets over only 17 days.





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## 02 Academia | Overview





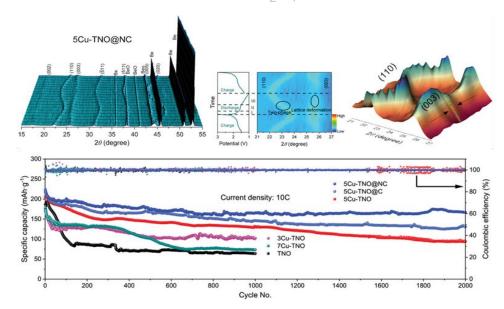
2023 | BATTERY REPORT | **02 Academia** | P.233

#### Fast-Charge Advanced Tinb<sub>2</sub>o<sub>7</sub> Anode: Fast-Charging And Long-Cycling Alternative

Enhancing fast-charge and long-cycling in mesoporous Cu<sup>2+</sup>-doped TiNb<sub>2</sub>O<sub>7</sub> microspheres

 $\rm TiNb_2O_7$  is one of several promising anode materials, but suffers from volumetric change during the charge/discharge process as well as slow ion/electron kinetics. Yang, et al created a 5%  $\rm Cu^{2+}$ -doped  $\rm TiNb_2O_7$  microsphere anode material with a surface coating of N-doped carbon, which demonstrates enhanced specific capacity and cyclic performance.

Uniform TiNb<sub>2</sub>O<sub>7</sub> microspheres were quickly synthesized using microwave-based synthesis. To enhance Li<sup>+</sup> ion storage, the researchers added Cu<sup>2+</sup> and a carbon coating. Cu<sup>2+</sup> increased lattice volume and ion/electron conductivity. Density functional theory demonstrated that Cu<sup>2+</sup> dopants substitute Ti<sup>4+</sup> ions, reducing Li<sup>+</sup> diffusion barrier and increasing ionic conductivity. The microspheres were coated with N-doped carbon and maintain a stable capacity of 167.0 mAh g<sup>-1</sup> after 2000 cycles at a high rate of 10 C.



Optimized Cu<sup>2+</sup>-doped TiNb<sub>2</sub>O<sub>7</sub> microspheres with N-doped carbon coating exhibit enhanced fast-charging and cycling performance.

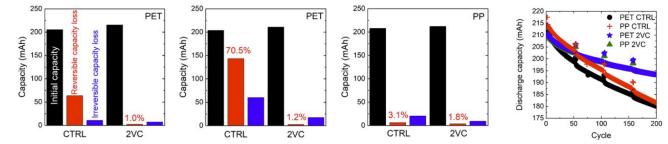


## Cell Design | Inactive Cell Component Material Optimization

#### Replacing PET tape with PP tape to avoid degradation

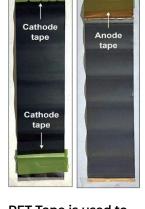
Researchers at Dalhousie University analyzed the chemical stability of materials of various common tapes used in lithium ion batteries: polyethylene terephthalate (PET) and polypropylene (PP). Chemical degradation products of the tape were investigated with FTIR throughout cycling of LFP/graphite pouch cells under various conditions.

PET tape exhibited significant degradation, leading to the generation of dimethyl terephthalate (DMT). This byproduct from PET decomposition was identified as a redox shuttle, contributing to substantial self-discharge within LIBs. PP tape demonstrated robust chemical stability, exhibiting negligible degradation products under similar stress conditions. The authors mention that polyimide (PI/Kapton) tape is also chemically stable, but it is of substantially higher cost than PP tape.



Capacity losses of cells using PET and PP tape formed at 70°C and stored at 40°C (where 2VC refers to 2% vinylene carbonate in EC:DMC)

Transitioning from PET to PP tape in LIB assembly will help mitigate the adverse effects of PET degradation.



PET Tape is used to contain windings and cover aluminum in a cylindrical cell

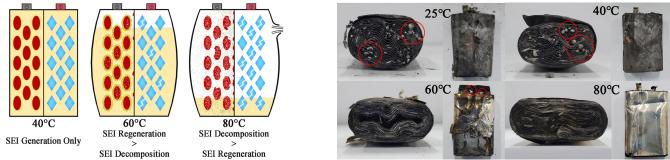


# Safety | Li-ion Thermal Stability

#### Aging temperature impact on thermal stability of lithium-ion batteries

Researchers cycled commercial pouch cells (NCM622+LMO||graphite) at different temperatures. Cells at 25 °C and 40 °C showed slower capacity loss, but 40 °C experienced faster decay due to SEI overgrowth. At 60 °C, capacity decayed after 30 cycles, attributed to repeated SEI regeneration. Cells at 80 °C rapidly lost capacity after 7 cycles due to SEI growth. Post-ARC test, cells at 25 °C released the most heat, indicating significant

Aluminum beads in wreckage at 25 °C and 40 °C suggested internal temperatures exceeded aluminum's melting point. The 80 °C cell had intact aluminum due to film rupture and electrolyte evaporation, reducing heat release. The study provides insights into temperature-dependent effects on pouch cell performance and safety.

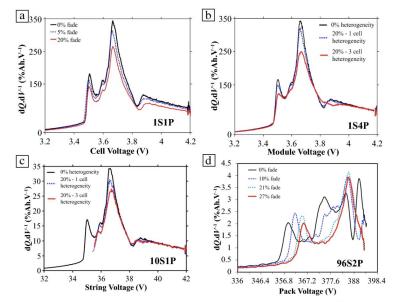


The transformation of SEI layer decomposition products at high temperature is the main reason for the difference in electrical performance and thermal runaway behavior due to the cycling of LIBs at high temperatures.



#### Applications | Stationary Storage

Challenges of Scaling from a Single Cell to a Module/Enclosure



Slow rate dQ dV<sup>-1</sup> (IC) plots for multicell configurations at different aging states: (a) single gr/NMC cell, calendar aged,<sup>17</sup> (b) 1S4P gr/NMC module, calendar aged,<sup>17</sup> (c) 10S1P gr/NMC string, calendar aged,<sup>17</sup> (d) 96S2P gr/LMO Nissan Leaf pack aged with a practical duty cycle (DST discharge and 2C DCFC charged).<sup>28</sup>

# Challenges to implementing single-cell diagnostics to multicells include:

- Transient nature of detection signals
- Sensitivity of a detection signal with string configuration and size
- Time required for signal detection
- Issues separating the cell-to-cell heterogeneity from overall aging
- Need for additional, more accurate sensors
- More onboard computational power
- Large sets of baselining data specific to design and chemistry

Reconfigurable test setups and rapid validation platforms are needed to accelerate the development of advanced management and diagnostics technologies from single-cell to multi-cell configurations.



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Source: Tanim, T.R., Dufek, E.J. & Sazhin S.V.

# 

#### Guiding "What to build" by quantitatively predicting techno-economic viability

Inaugural Industry STEER Launch Workshop | November 1, 2023

A SLAC-Stanford partnership working backwards from TWh-deployment to guide R&D directions, investment decisions, and policy agendas.

#### **5 Pillars of STEER**

Technology Learning Curves

Market Growth Analysis

Minerals & Materials Supply Chain

Device & Systems Modeling

Energy Systems Modeling





Sally Benson Co-Pl

Will Chueh

Adrian Yao Founder & Team Lead





#### By the Numbers

180+ attendees

100+ companies (20+ startups, 20+ VCs)

4 panels, covering:

- Na-ion vs. Li-ion in short-duration storage
- Storage durations for a decarbonizing grid
- Minerals constraints on energy transition
- Realistic pathways to break into EV market

A partnership between

&

SLAC-Stanford Battery Center



Precourt Institute for Energy

Stanford ENERGY For info, contact ayao2@stanford.edu

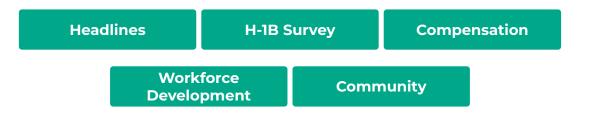




# 03 Talent

The Volta Foundation is an independent non-profit professional association dedicated to supporting the growth of the Battery Industry.







# 03 Talent | Overview

Headlines	H-1B S	Survey	Compe	ensation
Work Develo	force pment	Comn	nunity	



Headlines

#### | Snapshot Of Battery Industry Talent Dynamics In 2023

Industry across every continent still looking for talent	Layoffs happening simultaneously as industry recalibrates focus
Japan is <b>training teenagers</b> to fill the talent gap in its EV battery industry Quartz	The Electric: A <b>Layoff Surge</b> in EV Batteries <u>The Information</u>
GM, Ford <b>partner with state and universities</b> to recruit future EV workforce <u>Detroit Free Press</u>	EV battery startup <b>Our Next Energy</b> cuts workforce by 25% <u>Reuters</u>
Government efforts to increase battery workforce pick up steam	Salaries continue to rise but have not kept up with inflation
US DoE & Stellantis Announce The <b>Battery Workforce Challenge</b>	Median salaries are rising but have not kept up with <b>inflation</b> <u>H-1B Survey</u>
EU battery skills program touts 50,000 course completion milestone Smart Energy International	Salaries vary widely. <b>Negotiate your salary.</b> <u>H-1B Survey</u>



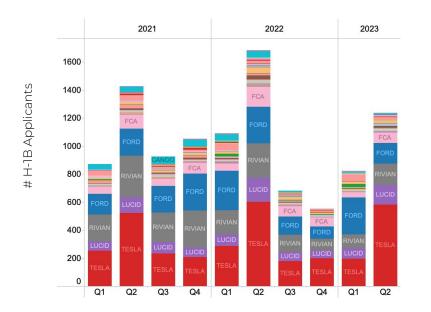
# 03 Talent | Overview

Headlines	H-1B Surve	/	Compe	ensation
Work Develo		Comr	nunity	



## H-1B Survey | Which Companies Are Sponsoring Battery Related Visas?

The H-1B is a **visa** in the U.S. under the Immigration and Nationality Act that allows US employers to temporarily employ foreign workers in specialty occupations. H-1B application information, including companies, titles, and salaries, is publicly available through **h1bdata.info**. We **analyzed** this data to summarize the latest trends. Salary figures indicate base pay.



H-1B sponsorships declined during mid-2022 but picked back up again in first half of 2023. The vast majority of H-1B applications continue to be sponsored by automakers based in California and Michigan.

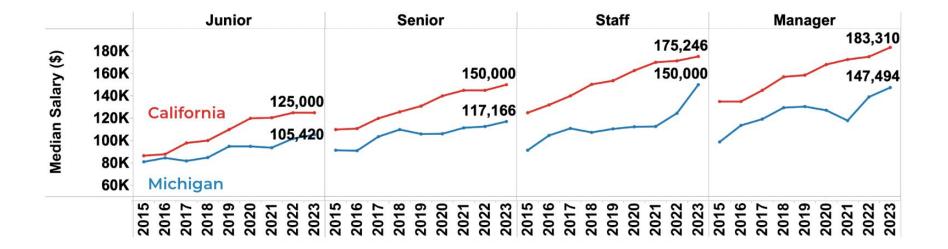


Map shows number of H-1B applicants by state. Data covers first two quarters of 2023 only.



## H-1B Survey | Battery Industry Salaries Surged In 2023

The H-1B is a **visa** in the U.S. under the Immigration and Nationality Act that allows US employers to temporarily employ foreign workers in specialty occupations. H-1B application information, including companies, titles, and salaries, is publicly available through **h1bdata.info**. We **analyzed** this data to summarize the latest trends. Salary figures indicate base pay.





## H-1B Survey | Salaries Vary Widely. Negotiate Your Salary.

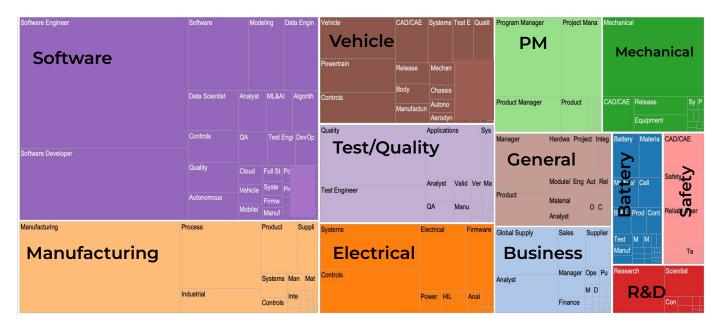
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State						Jı	uni	or							Se	eni	or							S	taf	f							Ma	na	ger	•		
CA	Est. Base Salary (\$) [Inflation-Adjusted]	300K 200K 100K	Ŧ	·		· · · · · · · · · · · · · · · · · · ·		••••			+	•	· I I		+					•••	: Hent			· · · · · · · · · · · · · · · · · · ·					•••••••••••••••••••••••••••••••••••••••			•					• • • • • • • • • • • • • • • • • • • •	•
МІ	Est. Base Salary (\$) [Inflation-Adjusted]	300K 200K 100K	Т	· I I	· I	· •	•		† 1	÷	· +	Ţ	Ŧ	Ē	Η	·HIH·	·II	· · · <b>I</b> · ·	÷		T T		王 -	· E	· · · · HH · ·		•••••••••••••••••••••••••••••••••••••••	·	<b>I</b>	·		I	I T	I I :	Ŧ	·	· -	· - H H-· -
			2015	2016	2017	2018	2019	2020	2021	2022	2023	2015	2016	2017	2018	2019	2020	2021	2022	2023	2015	2016	2017	2018	2019	2020	2021	2022	2023	2015	2016	2017	2018	2019	2020	2021	2022	2023

#### H-1B Survey

#### What Roles Are Companies Hiring For? | Including Auto Companies

We analyzed job titles from over 20,000 H-1B applications from 2012 to 2023 which cover several dozen battery companies across the value chain (see the full list <u>here</u>). We grouped job titles into different job categories. The size of each box shown below corresponds to the number of job applications that match the job title.



#### H-1B Survey | What Roles Are Companies Hiring For? | Excluding Auto Companies

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 Software Engineer		Data Engi	Software	Cloud	Quality	ŀ	Applications	Systems	Manufacturing	Process	Battery	Cell
Software				Test/Quality				Manufa	acturing	Batt	tery	
		Modeling	Analyst	Data Sci			Test Engineer	Manager Mo QA Controls Electrical			Materials	Anal Con Man
Software		Systems	Algorit Fi	ull S Web	Manager	Product		Chemical Engineer	Manager Industrial	Product En Me Mo Su Integration		Module/ AI Fi
		DevOps Autonomo	04	Co Int M Relia P	General	Project		Analyst Inte Ope	Mechanical		BMS quip Scientist	Test En Resear
Systems	Controls	Scientist	Test E	Firmware		110,000		Hardw Aut Met E Mobile	Mech	anical	ngin <b>R8</b>	D
Electrical				Power El	Analyst Business		Manager	Purch Suppli	Project Manager	Product Mar	nag Materials	Chemic M
	Electrical			Analyst	Sales		Finance	Applic Pr S Operat	PM Program Manager	Product	Ma Safety	fety Analy



# 03 Talent | Overview





## **Compensation** | Getting Paid: What Compensation Databases Say

In the upcoming tables, we have compiled base salaries from **Pave**, a compensation database.

The ranges take into account base pay only, and are formulated based on job titles and level for individual contributors alone.

The provided ranges may not fully capture nuances related to the full scope of responsibilities, company stage, or one's tenure, and adjustments may be warranted based on these factors.

#### Location

Pave created location tiers by listing out the pay differentials for all cities, ranking the pay differentials, and then running a clustering algorithm to determine which cities should be grouped together.

#### **Experience** Level

- Entry: Contributes to small or function-specific projects. Receives regular guidance and check-ins within each project.
- Mid: Owns small or function-specific projects. Provides updates and receives input at key milestones within each project.
- **Experienced**: Identifies, defines, and translates company vision and goals into functional projects/direction for lower levels. Identifies objectives for team leaders according to business needs. Receives regular updates at key milestones on each project.

**pave** 

**Inputs Used & Definitions** 



## Compensation | Entry Level

or the second se		gh Cost of Livi ., SF, Seattle, N			id Cost of Livir icago, Austin, Boston)		Low Cost of Living (e.g., Minneapolis, RTP, Atlanta)				
Title	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile		
Hardware Engineer							\$57k	\$60k	\$99k		
Applications Engineer	\$65k	\$71k	\$79k	\$56k	\$65k	\$76k	\$50k	\$60k	\$67k		
Program Manager	\$75k	\$90k	\$135k	\$70k	\$80k	\$90k	\$67k	\$80k	\$108k		
Product Manager	\$99k	\$132k	\$148k	\$87k	\$116k	\$130k	\$82k	\$109k	\$123k		
				Base Sa	alary						

\* Insufficient data for some levels and locations for Hardware Engineer



Source: https://www.pave.com/ :



## Compensation | Mid Career

🖁 pave		gh Cost of Livi ., SF, Seattle, N			id Cost of Livir licago, Austin, Boston)		Low Cost of Living (e.g., Minneapolis, RTP, Atlanta)					
Title	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile			
Hardware Engineer	\$157k	\$187k	\$215k	\$130k	\$164k	\$190k	\$125k	\$153k	\$188k			
Applications Engineer		\$125k	\$153k	\$113k	\$130k	\$155k	\$83k	\$120k	\$143k			
Program Manager	\$150k	\$182k	\$223k	\$125k	\$150k	\$180k	\$115k	\$138k	\$160k			
Product Manager	\$171k	\$200k	\$230k	\$145k	\$165k	\$190k	\$138k	\$155k	\$177k			
				Base Sa	alary							





Source: <u>https://www.pave.com/</u>

# Compensation | Experienced

se pave	High Cost of Living (e.g., SF, Seattle, NYC)		Mid Cost of Living (e.g., Chicago, Austin, Denver, Boston)		Low Cost of Living (e.g., Minneapolis, RTP, Atlanta)				
Title	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile	50th Percentile	75th Percentile	90th Percentile
Hardware Engineer	\$230k	\$241k	\$305k	\$224k	\$241k	\$319k	\$208k	\$223k	\$296k
Applications Engineer	\$197k	\$217k	\$273k	\$187k	\$207k	\$260k	\$182k	\$201k	\$252k
Program Manager	\$267k	\$302k	\$339k	\$237k	\$267k	\$300k	\$220k	\$249k	\$279k
Product Manager	\$279k	\$325k	\$347k	\$270k	\$312k	\$331k	\$255k	\$294k	\$311k
	Base Salary								





# 03 Talent | Overview





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# | Top US Schools Powering The Battery Workforce

This map highlights the complete list of institutions recognized as top in the "**Fuels and Energy**" category according to the US News Ranking as well as the top 15 institutions highlighted in the QS World University Rankings in both "<u>Material Science</u>" and "<u>Chemistry</u>."



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Workforce

**Development** 

## | A Snapshot Of Institutions Powering The Future Of Batteries

Institution	Description	What It Means For Workforce Development
THE UNIVERSITY OF TEXAS AT DALLAS	<ul> <li>DOD allocation of \$30 million over 3 years.</li> <li>Funding supports the development and commercialization of innovative battery technologies and manufacturing processes.</li> </ul>	UTD will work with community colleges in North Texas to provide training for skilled workers. According to the DOE's National Renewable Energy Laboratory 2020 report, the battery energy storage sector is projected to require a minimum of 130,000 additional workers in the U.S. by 2030, with at least 12,000 of those workers needed in Texas.
University of Nevada, Reno	<ul> <li>A group of researchers are working together through the Nevada Institute for Sustainability, a virtual organization at the University.</li> <li>Focused on batteries research, and education and workforce training.</li> </ul>	They <u>created a Batteries and Energy Storage Technologies Minor, the first</u> <u>of its type in the US</u> . Centerpiece of the minor is a hands-on laboratory in which students make and test their own lithium-ion batteries, starting with raw chemicals.
THE OHIO STATE UNIVERSITY	<ul> <li>Plans underway to build a battery cell R&amp;D center slated to open in April 2025.</li> <li>The lab will accelerate domestic development of battery cell materials and manufacturing.</li> </ul>	The <b>new facility will be used to train the next-generation workforce</b> in advanced manufacturing technologies.
TENNESSEE COLLEGES of Applied technology	<ul> <li>TCAT experiments with a free technical school to meet industry's demand for trained workers.</li> <li>The campus in Smyrna opened in 2017, in partnership with Nissan Motor Co., which makes its electric cars nearby.</li> </ul>	Students "split their time between lectures and the shop – learning the theory and practice of welding pipes, troubleshooting hydraulic power systems, or programming robots to move battery parts."



Source: UT Dallas; University of Nevada, Reno; Ohio State;; Tennessee College of Applied Technology

# 2023 Battery Workforce Challenge

The <u>Battery Workforce Challenge</u> is a program put on by the DOE, Stellantis, and Argonne National Laboratory. This unique challenge invites universities and vocational schools to collaboratively design, build, test, and integrate an advanced EV battery pack into a Stellantis vehicle.

12 universities have joined forces with community colleges, trade schools, or other vocational partners to fulfill the competition requirements. The overarching objective is to equip a diverse workforce with the necessary skills for upcoming careers in battery engineering and manufacturing.

The Challenge kicked off Fall 2023. The winning team will receive a \$100,000 award.



#### Selected Universities & Vocational Partners



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# | UK Battery Workforce Development Programs

# UK Increases Support for Battery Workforce Development, from Lab to Shop Floor

Skills Level	Initiative	Description
Level 2-4	Battery Workforce Training Initiative	£1.2m for the <u>Digital Enhanced Battery Ubiquitous Training-West Midlands</u> led by University College Birmingham with consortium partners Warwick Manufacturing Group (WMG), Cranfield University, RAVMAC and JLR. £1.3m for the <u>National Battery Training and Skills Academy</u> led by Newcastle University with consortium partner New College Durham.
Level 2-5	UKBIC Battery Manufacturing Training Program	UK Battery Industrialisation Centre (UKBIC) now offers <u>courses</u> including introduction to battery manufacturing and design courses. Funding provided by the Faraday Battery Challenge to develop <u>6 free training courses</u> to develop skills for the UK battery sector.
Level 2-8	UK Electrification Skills - National Electrification Skills Framework and Forum	<b><u>£700k to Coventry University</u></b> to deliver vision for coordinated and national approach to re-skilling, up-skilling and new-skilling the workforce at the <b>National Electrification Skills Framework and Forum</b> via new initiative called UK Electrification Skills
Level 3	Battery Manufacturing Technician Apprenticeship	Cogent skills facilitated a <b>Battery Manufacturing Technician Apprenticeship</b> which will enable learners to train as an electrode technician, cell assembly technician, formation, ageing & testing technician, or module & pack technician.
Level 8	Faraday Institution PhD Training Program	The Faraday Institution continues their <u>PhD training program</u> which provides enhanced training for top doctoral talent across disciplines aligned with the Faraday Institution research projects. <u>Recruitment</u> for October 2024 will open in March 2024.

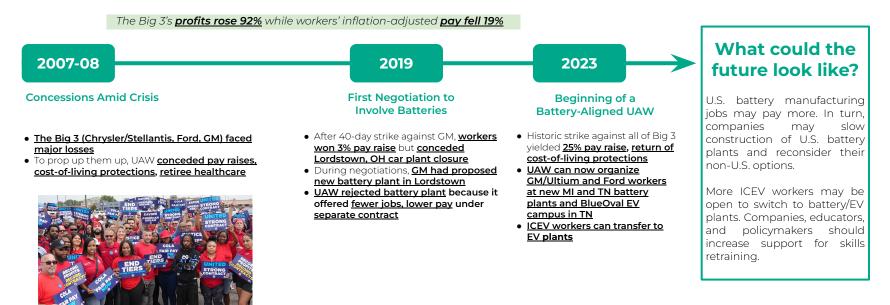
# | How Many Factory Jobs Will Battery Manufacturing Create?

The number of jobs created by battery factories depends on (1) how are the jobs counted (e.g. is module/pack assembly included?), (2) process technology employed by the manufacturer (e.g. level of automation, equipment outsourcing) and (3) process maturity (e.g. how many years have they had to refine their manufacturing processes?).

60 to 125 jobs per GWh	65 to 162 jobs per GWh (News Report)
- <u>McKinsey</u> , 2022 (Consulting Firm)	- <u>Electrek</u> , 2018
McKinsey reported that, on average, new battery factories add approximately 80 jobs for every GWh of capacity. This number carries some uncertainty since differences in value-chain coverage, e.g. battery-cell production only versus local module and pack production or co-location of R&D facilities, are unclear.	<i>The Electrek</i> investigated a state audit report showing that the Tesla Gigafactory 1 reportedly employed 3,249 people when the factory was producing 20 GWh of annual output, including 1,201 Panasonic employees, 1,955 Tesla employees, and 93 employees from Heitkamp & Thumann Group a battery cell can supplier. The equivalent "jobs per GWh" depends on whether Tesla employees are included in the count.
35 jobs per GWh (Factory Model)	44 to 119 jobs per GWh (Research Paper)
- <u>BatPaC v5.0</u> , 2022	- <u>Cotterman et</u> al., 2022

# | UAW: A New Driver Of The Battery Workforce

The 2023 United Auto Workers (UAW) strike and resulting deal signals the first collective acknowledgement from traditional auto workers in the U.S. that the **future of auto manufacturing and battery manufacturing are intertwined.** It is the latest in a series of negotiations and changing sentiments since the Great Recession.



## | Layoffs Happening Simultaneously As Industry Recalibrates Focus

	Company	Workforce Reduction	Reason
		25%	The company said the decision was "in response to market conditions," without elaborating. ( <u>Bloomberg)</u>
Startup	Lucid	18%	Lucid cuts approximately 1,300 employees, 18% of its workforce, to lower operating expenses and preserve cash ahead of releasing a second model this year. ( <b>WSJ</b> )
Star	RIVIAN	6%	Rivian is focusing resources on ramping up vehicle production and reaching profitability. ( <u>Reuters</u> )
	ENÜVIX	185 workers	Enovix lays off employees as it shifts most of its operations to Malaysia ( <b>The Information</b> )
	gm	1300 workers	GM plans to lay off about 1,300 workers in Michigan due to vehicles they produce ending production. ( <b>CNBC</b> )
stablished	Ford	700 workers	Ford cited "multiple constraints, including the supply chain and working through processing and delivering vehicles held for quality checks after restarting production in August" for the layoffs ( <b>Motley Fool</b> )
Establ	C LG Energy Solution	170 workers from MI plant (10% of workforce)	Layoffs due to a "production gap and automakers realigning the speed of the EV transition." ( <u>Automotive Dive</u> )
	skon	100+ workers from Georgia plants	SK On slowing expansion in response to sluggish demand. ( <b>Financial Times</b> )



# 03 Talent | Overview





2023 | BATTERY REPORT | **03 Talent** | P.262

## Community

# | Popular Content In 2023

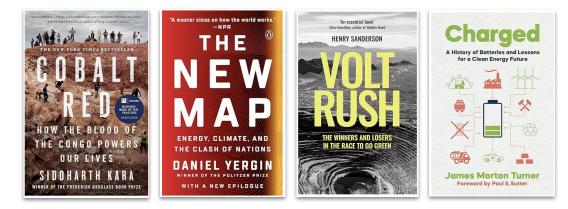
## **Newsletters**

- <u>This Week in Batteries (TWIB)</u>
- Intercalation Station Newsletter
- <u>The Electric by Steve LeVine</u>
- Better Batteries Newsletter
- Lithium Valle Newsletter
- Green Rocks Newsletter

## Content

- <u>The Limiting Factor YouTube</u>
- <u>The Global Lithium Podcast</u>
- <u>Recharge by Battery Materials Review</u>
- Battery Generation Podcast
- Battery + Storage Podcast
- <u>Redefining Energy</u>

## Books







# 04 Policy

The Volta Foundation is an independent non-profit professional association dedicated to supporting the growth of the Battery Industry. In 2023, a sweeping global transition is evident as nations prioritize sustainable practices and actively pursue the safeguarding of critical mineral supplies.

In North America, strides are made with updates to IRA EV tax credits, reflecting a commitment to incentivize electric vehicle adoption. Meanwhile, in Europe, significant regulatory frameworks come into play with the introduction of the Battery Regulation and the implementation of the Critical Raw Materials Act, signaling a strategic move toward securing a stable domestic supply of essential battery materials. Simultaneously, China responds to global dynamics by enacting graphite export controls. India takes a bold step forward with the launch of the national Advanced Cell Chemistry program. Mineral rich nations seek to protect and leverage their strategic natural resources: Australia unveils the Critical Mineral Strategy, and Emerging Markets and Developing Economies make proposals for critical mineral strategies.

Beyond regional boundaries, nations worldwide are actively pursuing financial incentives to catalyze innovation, bolster local battery manufacturing capabilities, and fortify supply chains.





# 04 Policy | Overview

Policy Summary	North America	Europe
As	sia Rest	Of World



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## Policy Summary

# | A Year In Battery Policy

2023: The year of more policy incentives, regulation for sustainability and securing critical mineral supply

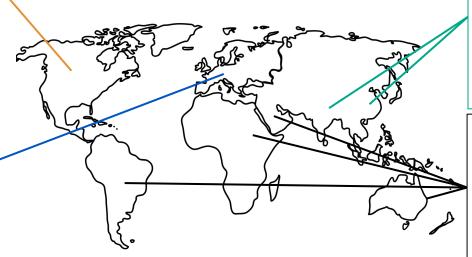
#### North America:

- IRA EV tax credit updates.
- Initiatives to promote onshoring and EV sales including introduction of 'Foreign Entity of Concern' rules.

#### Europe:

- Europe favours introduction of new battery regulation to stimulate sustainability.
- Announcement of Critical Raw Materials Act to secure domestic battery material supply.
- Late 2023 announcements for additional financial incentives to boost innovation, local manufacturing and supply chain.

## Global policy takeaway/trends



#### Asia:

- China introduces graphite export controls in response to US and EU preventing Chinese manufactured BEV access to incentives.
  - China invests in non-domestic upstream supply.
- India launches national Advanced Cell Chemistry program..

#### **Rest of World:**

- Emerging Market and Development Economy nations seek to strategically leverage critical mineral resources but fall behind in EV policy.
- Australia introduces Critical Mineral Strategy.





Policy Summary	North America	Europe
As	ia Rest	: Of World



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# North America | US IRA Tax Credit | Summary

# US seeks to grow EV sales and onshore manufacturing

#### Incentive for consumers and OEMs: Clean Vehicle Tax Credit (30D)

New vehicles<sup>4</sup> must satisfy two conditions to qualify for a purchase tax credit up to \$7,500:



Vehicles must also meet **critical mineral** and **battery component** requirements, each accounting for 50% of the total credit:



#### Part 1: Critical Mineral Requirement \$3,750

Minimum % value of critical minerals<sup>1</sup> in the battery must be extracted OR processed<sup>2</sup> in the US or Free Trade Agreement country.

#### Part 2: Battery Component Requirement \$3,750

Minimum % value of components<sup>3</sup> in the battery must be manufactured OR assembled in North America.



# Incentive for consumers and OEMs:

#### Incentive for suppliers: Advanced Manufacturing Production Tax Credit (45X)

Battery components<sup>3</sup> and critical minerals<sup>5</sup> produced in the US may qualify for tax credits under certain requirements.

	2023 Full credit	2030 75% credit	2031 50% credit	2032 25% credit
Battery modules (\$/kWh)	10.00	7.50	5.00	2.50
Battery cells (\$/kWh)	35.00	26.30	17.50	8.80
Electrode active materials (% of production cost)	10.0	7.5	5.0	2.5
Critical minerals (% of production cost) <sup>5</sup>	10.0	7.5	5.0	2.5

Notes:

1- Critical minerals applicable to batteries include: Li, Ni, Co, Mn, graphite, among trace minerals

2- Processing means the refining of minerals into constituent materials include powder of CAM and AAM, foils, electrolyte sales and additives etc.

3- Battery Components include: electrode, electrolyte, separator, battery module

4- Selling price must not exceed \$80k for vans, SUVs, and pickup trucks, and \$55k for other vehicles

5- As per latest guidance, the cost of raw material extraction of acquisition used to produce the critical mineral or active material is excluded from the tax credit



2023 | BATTERY REPORT | **04 Policy** | P. 269 Source: US Treasury, US Treasury, CRU Group

# North America | US IRA EV Tax Credit (30D) | Update

# Proposed guidance issued on Foreign Entity of Concern (FEOC) rule

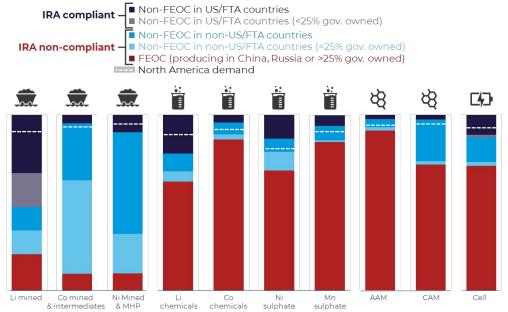
To qualify for tax credits, vehicles may not contain any critical minerals (from 2025) or battery components (from 2024) that were extracted, processed, or manufactured by an FEOC.

In December 2023, officials used further proposed guidance on this rule.

Most common interpretation: FEOC applies to all production within China and Russia, and any company that has greater than **25% ownership by the governments**\* of those countries.

\*Specifically, the government, military, and family members of senior officials.



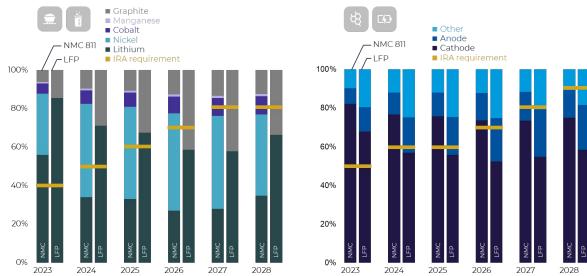




# North America | US IRA EV Tax Credit (30D) | Update

Manufacturers face increasingly stringent criteria for mineral and component sourcing to receive tax credits

Critical mineral value makeup of battery cells built in US vs. IRA requirement, % \$/kWh



Battery component value makeup of battery cells built in US vs. IRA requirement, % \$/kWh

As thresholds become more stringent over time, automakers will need to source supply for more components that are dominated either by a non-FTA country or by China. The latter would fall under the FEOC rule.

Cobalt from DRC, nickel from Indonesia, LFP cathode, graphite anode, and high purity manganese from China are the most profound examples.

NOTE: Data based on modelling a 35 Ah pouch cell produced in the US, excluding processing and labour costs. Aluminium and copper are assumed to be excluded from value calculation. There will be differences in costs of critical minerals and battery components between the US and other countries, which will affect the value makeup.





# 04 Policy | Overview

Policy Summary	North Ameri	ca	Europe
As	ia f	Rest Of	World



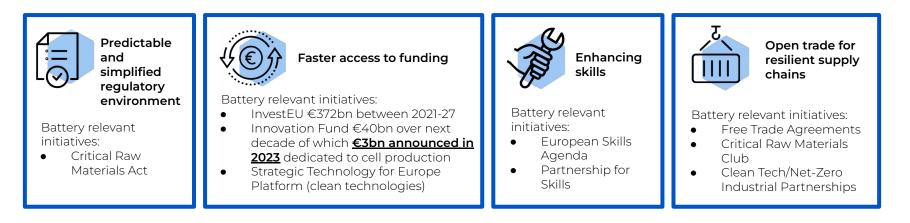
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# EuropeI The Green Deal Industrial Plan

## EU steps up to de-risk investment, increase supply chain resilience and energy independence

The Green Deal Industrial Plan (GDIP) was announced in 2023 to enhance the competitiveness of Europe's net-zero industry and accelerate the transition to climate neutrality. It is designed to create a more supportive environment for scaling up the EU's manufacturing capacity for the net-zero technologies and products required to meet Europe's climate targets. GDIP is broad and covers many different technologies, including batteries.

#### The Green Deal Industrial Plan is comprised of 4 pillars:





2023 | BATTERY REPORT | **04 Policy** | P.273 Source: GDIP: GDIP explainer:InvestEU: Dedicated instrument for battery value chain

# Europe| EU Critical Raw Materials Act

# EU provisionally approved Act to secure domestic supply of raw materials

In <u>March 2023</u>, the European Commission put forward a proposal for establishing a framework for ensuring a secure and sustainable supply of critical raw materials.

A provisional agreement was reached in **November 2023**.

The act aims to:

- increase and diversify the EU's critical raw materials supply
- strengthen circularity, including recycling
- support research and innovation on resource efficiency and the development of substitutes

The Critical Raw Materials Act is part of the European Green Deal and EU Industrial Strategy.

## 2030 targets for the Critical Raw Materials Act:



#### EU EXTRACTION:

at least  ${\bf 10\%}$  of the EU's annual consumption from EU extraction



#### EU PROCESSING: at least 40% of the EU's annual consumption from EU processing



**EU RECYCLING:** at least **25%** of the EU's annual consumption from domestic recycling



#### **EXTERNAL SOURCES:**

not more than **65%** of the Union's annual consumption of each strategic raw material at any relevant stage of processing from a single third country



## Europe

# | The EU Battery Regulation

28.7.2023 EN Official Journal of the European Union L 191/1 (Legislative acts) REGULATIONS REGULATION (EU) 2023/1542 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of 12 July 2023 concerning batteries and waste batteries, amending Directive 2008/98/EC and Regulation (EU) 2019/1020 and repealing Directive 2006/66/EC (Text with EEA relevance) THE EUROPEAN PARLIAMENT AND THE COUNCIL OF THE EUROPEAN UNION. Having regard to the Treaty on the Functioning of the European Union, and in particular Article 114 thereof and Article 192(1) thereof in relation to Articles 54 to 76 of this Regulation, Having regard to the proposal from the European Commission, After transmission of the draft legislative act to the national parliaments, Having regard to the opinion of the European Economic and Social Committee (1), After consulting the Committee of the Regions, Acting in accordance with the ordinary legislative procedure (2),

<u>The European regulation</u> on batteries and waste batteries was approved by the European Parliament on July 12, 2023, and will come into effect on February 18, 2024.

The document is part of the EU Green Deal. It constitutes the regulatory framework for the battery sector in the European market for the next decades.

The macro areas that the regulation affects include:

- <u>Sustainability</u> (battery carbon footprint declaration and supply chain due diligence)
- <u>**Circularity**</u> (Well-defined extended producer responsibility and recycling targets)
- **<u>Digitalization</u>** (labelling and battery digital product passport)



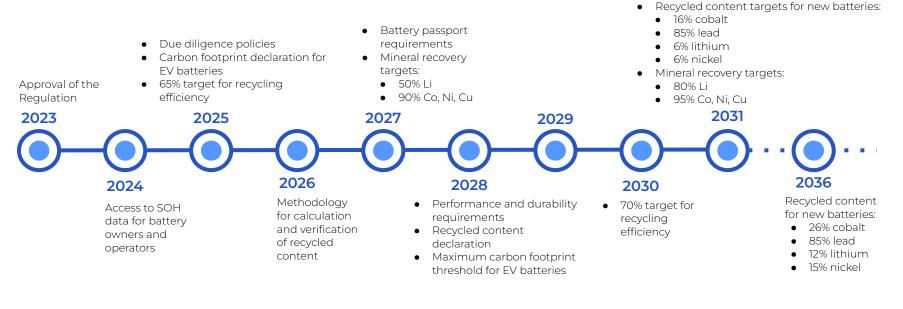
2023 | BATTERY REPORT | **04 Policy** | P. 275

Source: EU Batteries Regulation

## Europe

# | The EU Battery Regulation

The Battery Regulation chapters, articles, and paragraphs will not be applied simultaneously but will follow a time interval from 2024 to 2037. Moreover, within the regulation, several Delegated Acts and Implementing Acts are foreseen, which will be crucial to fill gaps in regulation, standardize its implementation, and adapt it to future technical and market developments. The publication of these acts is expected between 2024 and 2031.





2023 | BATTERY REPORT | **04 Policy** | P.276

Source: EU Batteries Regulation, EU recycling market study Strategy& | PEM of RWTH Aachen University

# Europe| The Framework Of The EU Battery Passport

# The battery passport will introduce new data sharing obligations

Beginning in February 2027, the European Union will mandate an electronic "battery passport" (an example of Digital Product Passport - DPP) for mobility and stationary batteries.

# Battery model information ('static' data) Accessible publicly: e.g., material composition, carbon footprint, recycled content, expected lifetime in cycles, rated capacity, weight, manufacturer, place of manufacture; Accessible to persons with 'legitimate interest': detailed composition, part numbers for components, dismantling info and safety measures; Accessible to notified bodies, market surveillance authorities and the Commission: results of test reports proving compliance with the Regulation. Individual battery information ('dynamic' data): Accessible to persons with 'legitimate interest': Status of the battery (original', 'repurposed', 're-used', 'remanufactured' or 'waste'); Status of the battery (original', 'repurposed', 're-used', 'remanufactured' or 'waste');

• Usage data: number of cycles, accident, operating conditions and state of charge.

Beginning in August 2026, the Commission will provide guidance on which person(s) constitute a 'legitimate interest'. Detailed information from the battery management system shall be provided respecting the intellectual property rights of the battery manufacturers.

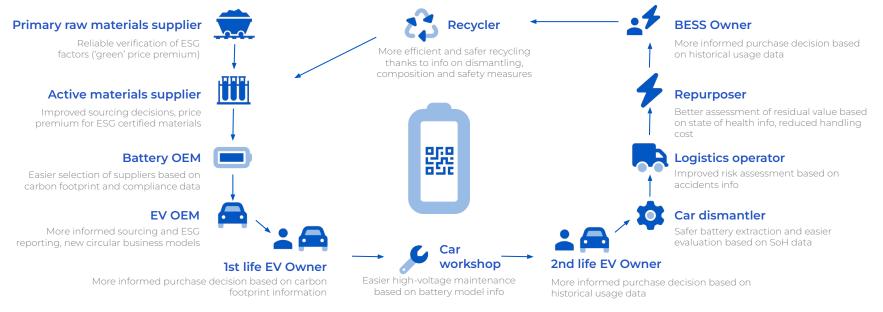
Source: EU Batteries Regulation



# Europe | The Impact Of The Battery Passport

## The whole battery value chain to be affected by the new data sharing rules

The information sharing mechanism introduced by the Battery Regulation will impose new reporting obligations and significantly influence operations throughout the battery value chain, generating value across various use cases.





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## Europe

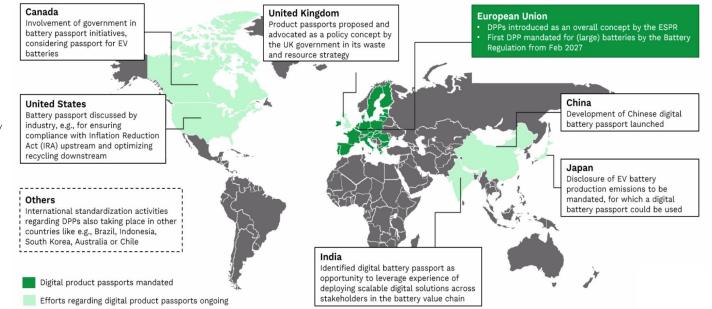
# | The Battery Passports

Comparison with other regional regulations

The European Battery Passport is a Digital Product Passport (DPP) that is a digitization initiative to ensure transparency and promote sustainability in the battery value chain.

Currently, numerous other countries are exploring comparable regulations.

An essential consideration lies in understanding how these diverse frameworks could effectively operate with each other.





# Europe | UK Strategy Update

# UK responds to industry demands for a coordinated approach to batteries

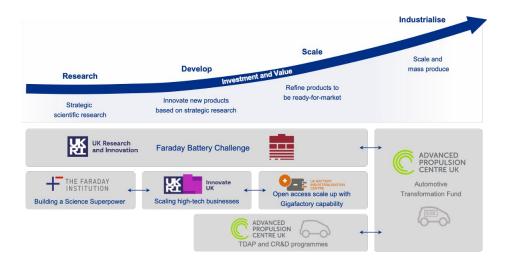


UK Government published the UK Battery Strategy, focusing on 3 key pillars: **Design | Build | Sustain**.

With £2bn of financial support for the Auto2030 program, as part of the Advanced Manufacturing Plan which provides £4.5bn of public funding to support the UK's manufacturing ambitions.

The Critical Mineral Strategy, published in 2022, was refreshed with more details on how it will be delivered and includes commitments to international partnerships to secure material supply.

The strategies also commit to enabling a favorable regulatory environment and new financial instruments for crowding in private funding with public money. Grant funding available in the UK to support research, development, scale-up and industrialization of batteries:



2023 | BATTERY REPORT | **04 Policy** | P. 280 Source: UK Battery Strategy, Advanced Manufacturing Plan; Critical Mineral Strategy Refresh

# Europe | European Innovation Funding

Europe continues to provide strong incentives to support battery innovation



EU Commission launches <u>€4bn</u> 2023 Innovation Fund for innovative decarbonization technologies including energy storage (alongside <u>€3bn</u> for batteries):

	Budget	Min. CAPEX	Summary	
Large scale general decarbonization	€1.7bn	€100m		
Medium scale general decarbonization	€500m	€20m to €100m	Construction and operation of innovative energy storage technologies	
Small scale general decarbonization	€200m	€2.5m to €20m		
Cleantech manufacturing	€1.4bn	€2.5m	Includes improving scale-up, supply chain resilience and strategic autonomy in Europe	
Pilot	€200m	€2.5m	A higher degree of innovation is expected than the other topics	
			topics	





**<u>fllm</u>** awarded to battery innovation projects.

**<u>£36m</u>** and <u>**£38m**</u> to upgrade the UK Battery Industrialisation Centre.

**<u>f12m</u>** to create the Advanced Materials Battery Industrialisation Centre.

C ADVANCED PROPULSION CENTRE UK **<u>£86.9m</u>** to 16 projects for scale-up and R&D of net-zero vehicle technology (of which 12 are focused on batteries for EVs and their supply chains).



2023 | BATTERY REPORT | **04 Policy** | P.281

Source: Innovation Fund; Battery Supply Chain Fund; Innovate UK KTN; UKBIC-£36m; UKBIC-£38m; InnovateUK KTN-AMBIC; APC

# Europe

# | Major EV Policy Changes In 2023

# European nations revise EV incentives and ICE phase out policies



#### **European Commission:**

- Approves <u>extension</u> of the current rules of origin for electric vehicles and batteries under the Trade and Cooperation Agreement with the UK until 31st December 2026. Also confirms that it will be it legally impossible for the Council to extend this period.
- A guide to the **tax benefits and purchase incentives** available for EVs for the EU member states in 2023.

#### France:

- Introduces <u>'Bonus Écologique'</u> which will favor vehicles produced in France and Europe over models made in China. The subsidy is dependent on the vehicle production and transportation CO2 emissions
- Launches **EUR100** per month EV leasing scheme.



#### Germany:

• Reaches agreement with EU commission to <u>amend 2035 internal combustion engine ban</u> to allow sale and registration of ICE vehicles after 2035, as long as they are powered with 'carbon neutral' e-fuels.



#### United Kingdom:

**Revised plans around the phase out of ICE vehicle sales.** The new rules state that in 2030 80% of all new car sales and 70% of all new van sales must be zero emission (at the tailpipe). In 2035 100% of these sales must be zero emission.

# 04 Policy | Overview



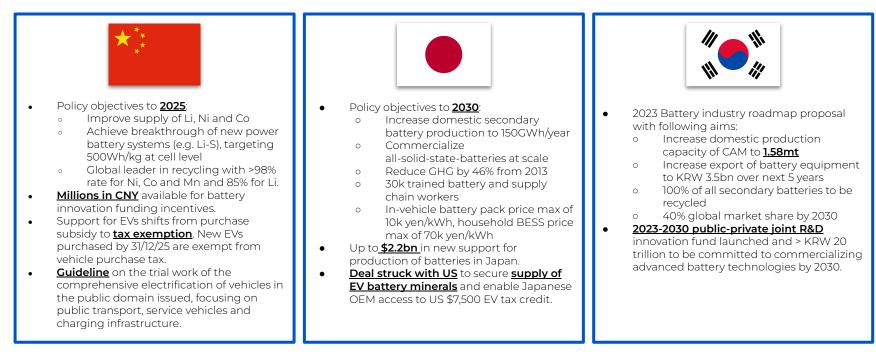


2023 | BATTERY REPORT | **04 Policy** | P.283

# Asia

# | Incumbents Battery Policy Objectives & 2023 Updates

Proactive policies and incentives to maintain industry leadership





# | Chinese Graphite Export Restrictions

From Dec 2023, operators must apply for special licenses to export graphite products outside China

Serial No.	Substance	HS code (for reference)
1	Artificial graphite materials and related products with high purity (purity > 99.9%), high strength (flexural strength > 30 MPa), and high density (density > 1.73 g/cm <sup>3</sup> ).	3801100030, 3801909010, 6815190020
2	Natural flake graphite and its products, including spheroidized graphite and expanded graphite.	2504101000, 2504109100, 3801901000, 3801909010, 3824999940, 6815190020

# China dominates the supply of natural and synthetic graphite and anode active material



#### China exports over:

- 100kt per annum natural graphite, principally to Japan, South Korea, USA, India and Europe;
- 60kt per annum spherical graphite, principally to Japan, South Korea and USA
- 80kt per annum AAM (principally to Japan, South Korea and USA).

Chinese dominance in graphite supply is fuelling search for alternative sources (see Raw Materials Section in Industry for further background).



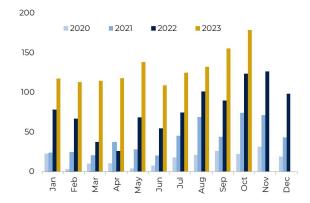
Asia

# | How Governments Are Responding To Chinese BEV Imports

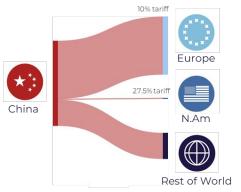
# EU anti-subsidy probe

4th October 2023: European Commission launches **investigation into Chinese EV subsidies** claiming that "the global market is flooded with cheaper electric vehicles, the price of which is kept artificially low owing to huge state subsidies". "It may result in the Commission levying countervailing tariffs on EU imports of BEVs from China"

#### Chinese BEV exports grew 123%



# Almost 30% of EU BEV sales in 2023 were imported



#### Most exports from China are western OEMs, but Chinese are growing in share





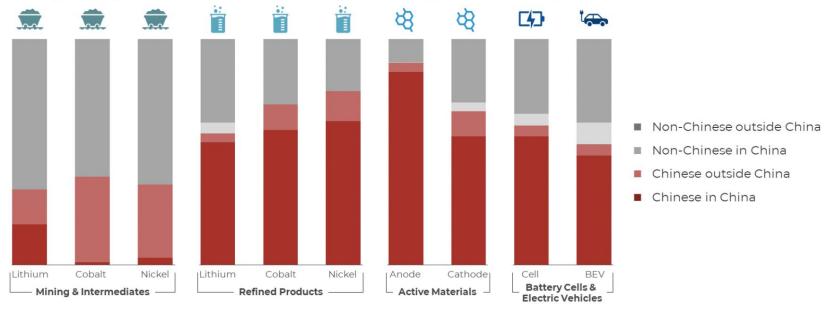
2023 | BATTERY REPORT | **04 Policy** | P.286

Source: European Commission, CRU Group, CRU Group

# Asia | Geopolitics Of Batteries

# Chinese battery investments go global

Battery supply chain production by equity ownership, 2028 forecast, %

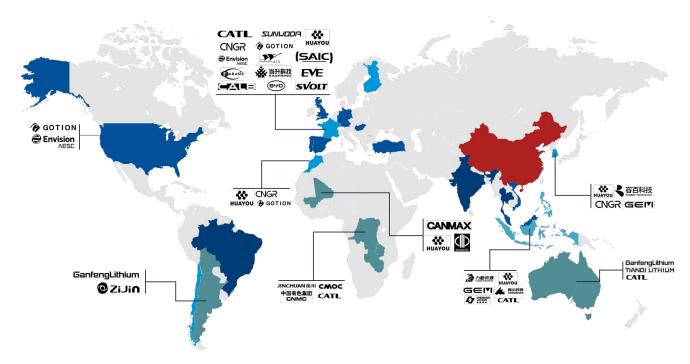




# | Geopolitics Of Batteries

## Chinese Battery Investments Go Global

Asia



#### Raw & Refined Materials



Spurred on by state support, Chinese mining companies are acquiring stakes in assets on all continents to secure a cheap and stable supply.

#### Active Materials & Battery Cells



Chinese battery cell and cathode manufacturers are establishing partnerships and a production presence in other regions.

> Electric Vehicles



Chinese automakers are aggressively expanding exports and are planning to localise production to bypass trade tariffs.

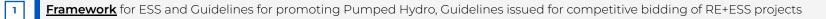


2023 | BATTERY REPORT | **04 Policy** | P.288

Source: CRU Group

## Asia | India | Energy Storage Sector Review 2023

Top Developments In Energy Storage Sector Across Policies, Regulations, Announcements in India in 2023



- 2 Viability Gap Funding (VGF) for 4 GWh of Standalone BESS projects (INR 3.760 Crores) approved by Government
- 3 Central Electricity Regulatory Commission (CERC) allowed ESS to participate in High Price Day Ahead Market (HP-DAM) segment
- 4 Government identified <u>30 critical minerals for India</u>, also <u>20 blocks</u> of critical raw minerals were put to auction during the year
- 5 In 2022, Government set a target of <u>4%</u> Energy Storage Obligation (ESO), till date 10 states has aligned the same in state RE Policies
- 6 Rajasthan became the first state to declare Energy Storage target for 2030, the state has put forward a target for 10 GWh by 2030
- 7 CEA revised India's ESS Demand to 61 GW/336 GWh by 29-30. A total Investment of INR 368K will be required between 27-32
- 8 Lithium Reserves were discovered in the states of **Jharkhand** & **Rajasthan**
- 9 50 GWh of battery **manufacturing** capacity related announcement were done in 2023
- A total of 25 Energy Storage Linked Tenders were released during the year associated with a capacity of 40 GWh ESS Capacity





Source; Economic Times; PIB.gov - Cabinet; PIB.gov - CERC; Critical Minerals; Economic Times - Mineral Blocks; MNRE.gov - Energy Storage Obligation; Mercom India- Rajasthan Energy Storage Target; Solarquarter - CEA; Jharkhand; CNBC - Rajasthan; Economic Times - SOGWh; JMK - ESS tenders

## India | Policy Targets & Drivers

#### **Policy Drivers**

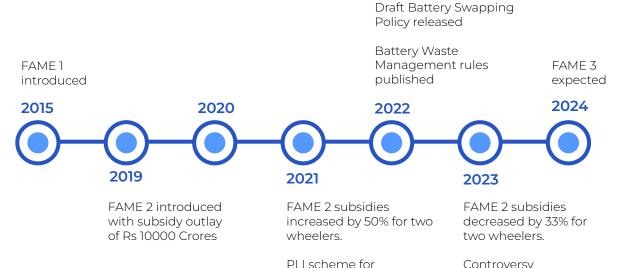
- Energy independence
- Improvement of air quality
- Localization of value chain
- Improving manufacturing
   <u>capability</u>

#### **Policy Targets**

- <u>50GWh</u> of local cell production by 2030
- 30% of Cars and 80% of 2/3Ws to be EVs by 2030
- 500 GW renewable energy by 2030

#### **Policy Instruments**

- Production Linked Incentive
   Schemes for Cell Manufacturing,
- Faster Adoption and Manufacturing of Hybrid and Electric Vehicles (FAME)
- Viability Gap Funding for Energy Storage



PLI scheme for advanced cell chemistries announced. Controversy surrounding localization and rules around chargers.



## India | Policy Push & Incentive Support

Battery Energy Storage System policy updates in 2023



Asia

In Union Budget 2023, Government of India announced Battery Energy Storage Systems (BESS) with capacity of 4,000 MWh will be supported with Viability Gap Funding. In September 2023, Cabinet approved a budgetary support of **Rs.3,760 crore**.

National Electricity Plan requires a BESS capacity of 8.68 GW/34.72 GWh may be required to fulfill the storage requirement of the grid by 2026-27. However, Battery energy storage requirements increase to 47.24 GW/236.22 GWh in addition to 26.68 GW of PSS based installed capacity for the year 2031-32.

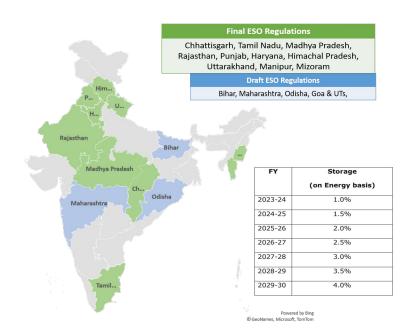
Indian Electricity Grid Code (IEGC) Regulation, 2023 identified one of the eligible resources to participate in the ancillary markets of India, the service necessary to support the grid operation in maintaining power quality, reliability and security of the grid.

National Framework for ESS was notified by Indian government with an objective to have 24X7 dispatchable RE-RTC power, to reduce overall cost of energy and reduce greenhouse gas emission, redesign energy markets to incentivize participation of ESS in market, to improve grid stability and reliability through deployment of ESS and to monitor and evaluate performance and impact of ESS and giving feedback for making policy and investment decision. Several measures were proposed to strengthen the present status of ESS deployment in India vide this **framework**.



## Asia

## India | End Use Incentives & Regulations



\*Punjab: PSERC has notified "Total RPO" and have not provided source wise break up of RPO to fulfill including ESO too.

Renewable Purchase Obligations (**RPOs**): The Ministry of Power has introduced Uniform Renewable Purchase Obligations (RPO) wherein all electricity distribution licensees have to consume a specified minimum quantity of their total requirements from Renewable Energy Sources. This is under implementation since 2016.

Energy Storage Obligation (**ESO**): the Ministry of Power in the year 2022, issued updated RPO and Energy Storage obligation trajectory till 2029-30. ESO shall be calculated in energy terms as a percentage of total consumption of electricity shall be treated as fulfilled only when 85% of the total energy stored in the ESS on an annual basis is procured from RE source.

RPO shall be calculated in energy terms as a percentage of total consumption of electricity. Wind RPO shall be met only by energy produced by Wind Power Projects (WPPs), commissioned after 31<sup>st</sup> March 2022.

HPO shall be met from Large or Small Hydro projects including Pumped Storage Projects (PSPs), commissioned after 8<sup>th</sup> March 2019. Other RPO may be met by energy produced from any RE power project except wind and hydro.

Energy Storage Obligation (ESO) shall be met from Solar/Wind energy along with/through storage and shall be treated as fulfilled only when at least 85% of energy stored in ESS on an annual basis is procured from RE sources.

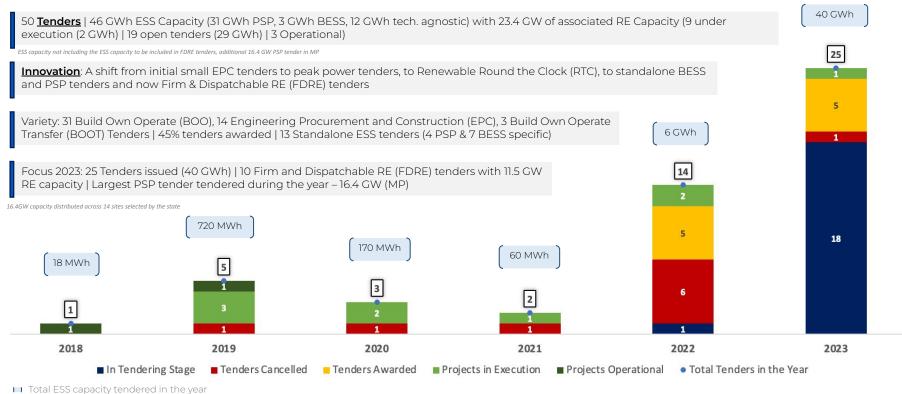


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Source: India Energy Storage Alliance- Annual Market Assessment Report – 2023; Cabinet; vision report; Central Electricity Regulatory Commission;

## Asia

## India | Tender Health Check: Status Of Ess Tenders As Of December 2023



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Source: Analyzed and Compiled from public announcements by SECI, MNRE, MOP and Organization Announcements; Tender Results

## 04 Policy | Overview

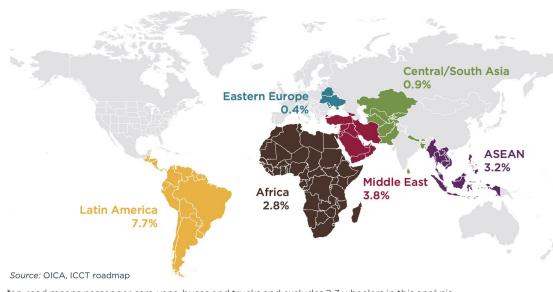
Policy Summary	North America	Europe
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## Rest Of World | Share Of Global On-Road Vehicle Market By EMDE Region

EMDE market share of on-road vehicles\* is approximately 19% global total but greater policy support is needed to support the BEV transition



\*on-road means passenger cars, vans, buses and trucks and excludes 2-3 wheelers in this analysis

Source: ICCT Briefing Paper

Emerging Markets and Developing Economies (EMDE) market share of on-road vehicles (excluding 2-3 wheelers) is approximately 19% global total.

This represents a decarbonization opportunity of 4,739m tons CO2e per annum by 2050. The global EMDE target is 1,157m tons CO2e per annum by 2050.

BEV market share across all EMDEs is approximately 1% total market.

Available grant to support BEV transition from 2017-2021 across all EMDE regions was \$84.4m.

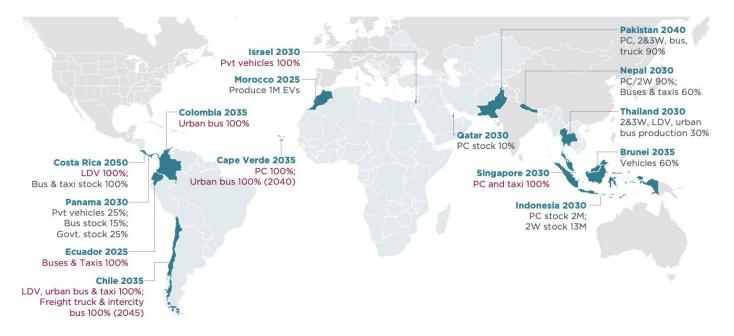
The estimated level of financial support required to enable the BEV transition is \$4,960m.

Greater financial support is required to meet the deficit.



## **Rest Of World** | EMDE ICE Phase Out Dates

Some Emerging Market and Development Economy nations have sale of new ICE vehicle phase out dates which promotes positive BEV uptake. However, the majority of EMDE nations do not, including the majority of Africa, Eastern Europe, Central/South Asia and Latin America which represent 16% of the global on-road vehicle market. ASEAN is the most progressive in terms of implementation of ICE phase out dates.

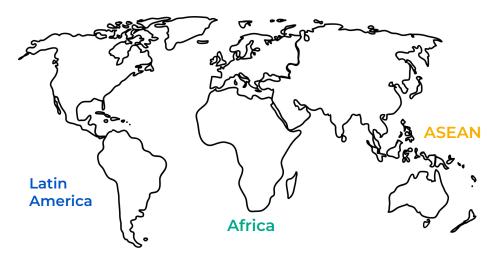


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Source: ICCT Briefing Paper

## Rest Of World| EMDE Critical Mineral Policies

EMDE nations are developing policies to strategically leverage their position as the global suppliers of battery minerals



#### Africa:

The African Development Bank Group put forward the **Approach Paper towards preparation of an African Green Minerals Strategy**. The Paper outlines how the green transition and Africa's rich mineral resources will be leveraged to industrialize and achieve economic diversification. The full African Green Minerals Strategy is to follow.

#### **ASEAN:**

The ASEAN-IGF Minerals Cooperation: <u>Scoping study on</u> <u>critical minerals supply chains in ASEAN</u> appraises how ASEAN can take advantage of and expand its mineral and industrial value chains without becoming "sacrifice zones for the energy and digital transitions happening elsewhere."

#### Latin America:

The Economic Commission for Latin America and the Caribbean published a **report** which appraises the opportunity for Latin America to strategically exploit its rich Lithium reserves to promote economic growth and the challenges associated with this.



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Source: African Development Bank Group; ASEAN-IGF Minerals Cooperation; Economic Commission for Latin America and the Caribbean

## Rest Of World | Australia

## A focus on critical material supply with ESG emphasis

<u>Australian battery policy</u> is centered around the global contribution they can make to mining of the minerals critical in the battery supply chain, with a strong emphasis on positive environmental, social and governance. The strategy is supported by billions of Australian dollars through the National Reconstruction Fund and Northern Australian Infrastructure Facility.

Australia published their <u>Critical Mineral Strategy</u> with a focus on 6 key areas:



Also in 2023:

- The <u>Critical Mineral list</u> was <u>updated</u> and a Strategic Mineral list was created to include battery-relevant minerals such as Nickel, Copper, Fluorine, Phosphorus and Aluminium.
- A consultation was held concerning the development of a **<u>National Battery Strategy</u>**.
- A proposal for an <u>Australian Made Battery Plan</u> was also published and comprises two main aspects: 1) Battery Precinct Equity Investment and 2) Powering Australia Growth Centre, representing \$123m Australian dollars.



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Source: Australian Battery Policy Explainer; Critical Mineral Strategy; Critical Mineral List; Critical Mineral List; Update 23; National Battery Strategy Consultation; Australian Made Battery Plan

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#### "The Battery Report 2023." Volta Foundation, X January 2024. Web. [Date accessed].

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